Tax Increment Financing Projections
Draft Projection No. 27-A (Citi Debt Service)

DRAFT

Assumptions:

Updated Increment Financing Area Parcels

Revenues Available for Debt Service:
Includes Real Property Tax Increment Revenues - 100% Pledge
Includes Remaining Expanded TIF District Incremental Tax Revenues
Includes Meals Tax Revenues - 100% Pledge
Includes Lodging Tax Revenues - 100% Pledge
Includes BPOL Fee Revenues - 100% Pledge
Includes Dominion Tower 1 (Anticipated Building 2019) Increment Tax Revenues - 100% Pledge
Includes Dominion Tower 2 (Anticipated Building 2020) Increment Tax Revenues - 100% Pledge
Includes Designated Revenues from Arena
Includes District-Wide Parking Revenues
Includes Music Hall and Armory Revenues

Prepared By:

MuniCap, Inc. Public Finance

November 6, 2019

Tax Increment Financing Projections

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Bond Assumptions

Schedule I-A: Sources and Uses of Funds - Bond Issuance Assumptions¹

| | Series A Tax-Exempt Bond Proceeds | Percent | Series B Taxable Bond Proceeds | Percent | Total Bond Proceeds | Percent |
|--|---|---------------------------------------|--------------------------------------|---------------------------------------|------------------------|---------|
| Sources of funds: | | | | | | |
| Bond proceeds | \$286,180,000 | 100.0% | \$26,190,000 | 100.0% | | 100.0% |
| Total sources of funds | \$286,180,000 | 100.0% | \$26,190,000 | 100.0% | \$312,370,000 | 100.0% |
| Uses of funds: | | | | | | |
| Improvements (See Schedule I-B) ² | \$217,559,655 | 76.0% | \$14,303,500 | 54.6% | \$231,863,155 | 74.2% |
| Costs of issuance/underwriter's discount | \$5,723,600 | 2.0% | \$523,800 | 2.0% | \$6,247,400 | 2.0% |
| Deposit to escrow fund for G.O. bonds ³ | \$0 | 0.0% | \$3,000,000 | 11.5% | \$3,000,000 | 1.0% |
| Deposit to capitalized interest fund for tax-exempt bonds ³ | \$0 | 0.0% | \$1,008,427 | 3.9% | \$1,008,427 | 0.3% |
| Capitalized interest (See Schedule III) ³⁴ | \$36,857,880 | 12.9% | \$4,734,712 | 18.1% | \$41,592,592 | 13.3% |
| Reserve fund | \$26,037,400 | 9.1% | \$2,619,000 | 10.0% | \$28,656,400 | 9.2% |
| Rounding | \$1,464 | 0.0% | \$461 | 0.0% | \$1,925 | 0.0% |
| Total uses of funds | \$286,180,000 | 100.0% | \$26,189,900 | 100.0% | \$312,369,900 | 100.0% |
| Assumptions: Weighted average maturity Interest only Amortization | | 20.05 years 5.03 years 24 years | | 21.13 years 6.13 years 22 years | | |
| Bond coupon rate | | 5.50% | | 7.25% | | |
| Reinvestment rates: | | | | | | |
| Reserve fund | | 1.70% | | 1.70% | | |
| Improvement fund | | 1.40% | | 1.40% | | |
| Capitalized interest account | | 1.40% | | 1.40% | | |
| Date bonds issued | | 1-Apr-20 | | 1-Apr-20 | | |
| Dates payments due: | | | | | | |
| Interest | September 1 | and March 1 | September | 1 and March 1 | | |
| Principal | | March 1 | | March 1 | | |
| Capitalized interest: | | | | | | |
| Interest funded through | | 1-Mar-23 | | 1-Mar-24 | | |
| Months interest funded | | 35 | | 47 | | |

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¹Debt service projections prepared by Citi as of 10/29/2019. Preliminary, subject to change.

²Improvement amount is net of interest earned on the improvement fund and excess revenues.

³Provided by Citi. Addition due diligence required.

⁴A portion of the capitalized interest funded by the taxable bonds, is applied to debt service on the tax-exempt bonds. This capitalized interest is applied to debt service on the tax-exempt bonds after 36 months and is assumed to be taxable.

Schedule I-B: Sources and Uses of Funds - Estimated Costs of Improvements¹

| | Costs |
|-----------------------------------|---------------|
| Deposit to project fund | \$231,863,155 |
| Interest earnings | \$4,594,449 |
| Excess revenues | \$8,542,396 |
| Estimated costs financed by bonds | \$245,000,000 |

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stridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]I-B

¹Based on information provided by Concord Eastridge. Additional break-out of costs to be provided.

Schedule II-A: Debt Service Projections - Series A¹

| ъ. | D | Interest | * | Gross Debt Service | Gross Annual Debt Service | Capitalized | Reserve Fund | Net Annual Debt |
|--------------------|--------------------|----------|----------------------------|-----------------------------|------------------------------|---------------|-----------------|--------------------|
| Date | Principal | Rate | Interest | Payments | Payments | Interest | Income | Service |
| -Apr-20 | | | AC 550 202 | 06.550.202 | | (0.6.550,202) | 0.0 | |
| -Sep-20 | 60 | 5.500/ | \$6,558,292 | \$6,558,292 | ¢1.4.420.242 | (\$6,558,292) | \$0 | |
| -Mar-21 | \$0 | 5.50% | \$7,869,950 | \$7,869,950 | \$14,428,242 | (\$7,423,388) | (\$446,562) | 5 |
| -Sep-21 | 60 | 5.500/ | \$7,869,950 | \$7,869,950 | ¢15 720 000 | (\$7,869,950) | \$0 | /6 |
| -Mar-22 | \$0 | 5.50% | \$7,869,950 | \$7,869,950 | \$15,739,900 | (\$7,382,791) | (\$487,159) | (5 |
| -Sep-22 | 60 | 5.500/ | \$7,869,950 | \$7,869,950 | ¢15 720 000 | (\$4,448,612) | \$0 | ec 943 c |
| -Mar-23 -Sep-23 | \$0 | 5.50% | \$7,869,950 | \$7,869,950 | \$15,739,900 | (\$3,961,453) | (\$487,159) | \$6,842,67 |
| | 60 | 5 500/ | \$7,869,950 | \$7,869,950 | ¢15 720 000 | (\$530,674) | \$0 | ¢14.670.54 |
| -Mar-24 | \$0 | 5.50% | \$7,869,950 | \$7,869,950 | \$15,739,900 | (\$530,674) | \$0 | \$14,678,55 |
| -Sep-24 | \$2.260,000 | 5 500/ | \$7,869,950 \$7,869,950 | \$7,869,950 | ¢10,000,000 | | \$0 \$0 | ¢19,000,00 |
| -Mar-25 | \$2,360,000 | 5.50% | | \$10,229,950 | \$18,099,900 | | \$0 \$0 | \$18,099,90 |
| -Sep-25 -Mar-26 | \$4,520,000 | 5.50% | \$7,805,050 | \$7,805,050 \$12,325,050 | \$20,120,100 | | \$0 \$0 | \$20,120,17 |
| | \$4,320,000 | 3.3070 | \$7,805,050 | \$12,325,050 | \$20,130,100 | | \$0 \$0 | \$20,130,10 |
| -Sep-26 -Mar-27 | \$4.405.000 | 5.50% | \$7,680,750 \$7,680,750 | \$7,680,750 \$12,175,750 | \$10.956.500 | | \$0 \$0 | ¢10.956.50 |
| -Mai-27 | \$4,495,000 | 3.3070 | \$7,557,138 | \$12,175,750 \$7,557,139 | \$19,856,500 | | \$0 \$0 | \$19,856,50 |
| -Sep-27 -Mar-28 | \$4,995,000 | 5.50% | \$7,557,138 | \$7,557,138 \$12,552,138 | \$20,100,275 | | \$0 \$0 | \$20,100,22 |
| | \$4,993,000 | 3.3070 | | \$12,552,138 | \$20,109,275 | | \$0 \$0 | \$20,109,2 |
| -Sep-28 -Mar-29 | \$5,530,000 | 5.50% | \$7,419,775 \$7,410,775 | \$7,419,775 \$12,949,775 | \$20,260,550 | | \$0 \$0 | \$20.260.5 |
| -Mai-29 -Sep-29 | \$5,550,000 | 3.3070 | \$7,419,775 \$7,267,700 | | \$20,369,550 | | \$0 \$0 | \$20,369,5 |
| -Sep-29 -Mar-30 | \$6,105,000 | 5.50% | | \$7,267,700 \$13,373,700 | \$20,640,400 | | \$0 \$0 | \$20,640,4 |
| -Nat-30 -Sep-30 | \$0,103,000 | 3.3070 | \$7,267,700 \$7,099,813 | \$13,372,700 \$7,099,813 | \$20,640,400 | | \$0 \$0 | \$20,040,4 |
| -Sep-30 -Mar-31 | \$6,705,000 | 5.50% | | | \$20,004,625 | | \$0 \$0 | \$20,004.69 |
| | \$0,703,000 | 3.3070 | \$7,099,813 | \$13,804,813 \$6,915,425 | \$20,904,625 | | \$0 \$0 | \$20,904,6 |
| -Sep-31 -Mar-32 | \$7,345,000 | 5.50% | \$6,915,425 \$6,915,425 | | \$21 175 950 | | \$0 \$0 | ¢21 175 0 |
| -Nat-32 -Sep-32 | \$7,343,000 | 3.3070 | \$6,713,438 | \$14,260,425 \$6,713,438 | \$21,175,850 | | \$0 \$0 | \$21,175,8 |
| -Sep-32 -Mar-33 | \$8,025,000 | 5.50% | | | ¢21 451 975 | | \$0 \$0 | ¢21.451.0 |
| -Nat-33 | \$6,023,000 | 3.3070 | \$6,713,438 \$6,492,750 | \$14,738,438 \$6,492,750 | \$21,451,875 | | \$0 \$0 | \$21,451,8 |
| -Sep-33 | \$8,750,000 | 5.50% | \$6,492,750 | \$15,242,750 | \$21,735,500 | | \$0 \$0 | \$21,735,5 |
| | \$6,750,000 | 3.3070 | | | \$21,733,300 | | \$0 \$0 | \$41,733,3 |
| -Sep-34 -Mar-35 | ¢0.505.000 | 5.50% | \$6,252,125 \$6,252,125 | \$6,252,125 \$15,757,125 | \$22,000,250 | | \$0 \$0 | \$22,000,2 |
| -Sep-35 | \$9,505,000 | 3.3070 | \$5,990,738 | \$5,990,738 | \$22,009,250 | | \$0 \$0 | \$22,009,2 |
| -Sep-35 -Mar-36 | \$10,320,000 | 5.50% | \$5,990,738 | \$16,310,738 | \$22,301,475 | | \$0 \$0 | \$22,301,4 |
| -Nai-30 -Sep-36 | \$10,320,000 | 3.3070 | \$5,706,938 | \$5,706,938 | \$22,301,473 | | \$0 \$0 | \$22,301,4 |
| -Sep-30 -Mar-37 | \$11,175,000 | 5.50% | | | ¢22 500 075 | | \$0 \$0 | ¢22 500 0 |
| -Nat-37 -Sep-37 | \$11,173,000 | 3.3070 | \$5,706,938 \$5,399,625 | \$16,881,938 \$5,399,625 | \$22,588,875 | | \$0 \$0 | \$22,588,8 |
| -Sep-37 -Mar-38 | \$12,085,000 | 5.50% | \$5,399,625 | | \$22 884 250 | | \$0 \$0 | \$22,884,2 |
| | \$12,085,000 | 3.3070 | | \$17,484,625 | \$22,884,250 | | \$0 \$0 | \$22,004,2. |
| -Sep-38 -Mar-39 | \$13,050,000 | 5.50% | \$5,067,288 \$5,067,288 | \$5,067,288 \$18,117,288 | \$22 184 575 | | \$0 \$0 | \$23,184,5 |
| -Niai-39 | \$13,030,000 | 3.3070 | \$5,067,288 | \$18,117,288 | \$23,184,575 | | \$0 \$0 | \$23,164,3 |
| -Sep-39 -Mar-40 | \$14,065,000 | 5.50% | \$4,708,413 \$4,708,413 | \$4,708,413 | \$23,481,825 | | \$0 \$0 | \$23,481,8 |
| | \$14,005,000 | 3.3070 | | \$18,773,413 \$4,321,625 | \$23,461,623 | | \$0 \$0 | \$23,401,0 |
| -Sep-40 -Mar-41 | \$15,145,000 | 5.50% | \$4,321,625 \$4,321,625 | \$19,466,625 | \$23,788,250 | | \$0 \$0 | \$23,788,2 |
| -Nai-41 -Sep-41 | \$15,145,000 | 3.3070 | \$3,905,138 | \$3,905,138 | \$23,766,230 | | \$0 \$0 | \$23,700,2 |
| -Sep-41 -Mar-42 | \$16,285,000 | 5.50% | \$3,905,138 | \$20,190,138 | \$24,095,275 | | \$0 \$0 | \$24,095,2 |
| -Nai-42 -Sep-42 | \$10,285,000 | 3.3070 | \$3,457,300 | \$3,457,300 | \$24,093,273 | | \$0 \$0 | \$24,093,2 |
| -Sep-42 -Mar-43 | \$17,495,000 | 5.50% | \$3,457,300 | \$20,952,300 | \$24,409,600 | | \$0 \$0 | \$24,409,6 |
| | \$17,493,000 | 3.3070 | \$2,976,188 | \$2,976,188 | \$24,409,000 | | \$0 \$0 | \$24,409,0 |
| -Sep-43 -Mar-44 | \$18,775,000 | 5.50% | | \$2,970,188 | \$24 727 275 | | \$0 \$0 | ¢24.727.2 |
| | \$10,773,000 | 3.3070 | \$2,976,188 | | \$24,727,375 | | | \$24,727,3 |
| -Sep-44 | \$20,120,000 | 5.500/ | \$2,459,875 | \$2,459,875 | \$25,040,750 | | \$0 \$0 | £25 040 7 |
| -Mar-45 | \$20,130,000 | 5.50% | \$2,459,875 | \$22,589,875 | \$25,049,750 | | \$0 \$0 | \$25,049,7 |
| -Sep-45 | ¢21 500 000 | E E00/ | \$1,906,300 | \$1,906,300 | \$25.272.600 | | \$0 \$0 | eas 272 c |
| -Mar-46 | \$21,560,000 | 5.50% | \$1,906,300 | \$23,466,300 | \$25,372,600 | | \$0 \$0 | \$25,372,6 |
| -Sep-46 | #22 000 000 | E 500/ | \$1,313,400 | \$1,313,400 | P25 706 000 | | \$0 | 005 706 0 |
| -Mar-47 | \$23,080,000 | 5.50% | \$1,313,400 | \$24,393,400 | \$25,706,800 | | \$0 | \$25,706,8 |
| -Sep-47 | ¢24 600 000 | 5 500/ | \$678,700 | \$678,700 \$25,358,700 | ¢26.027.400 | | \$0 \$0 | ¢26.027.4 |
| -Mar-48 | \$24,680,000 | 5.50% | \$678,700 | \$25,358,700 | \$26,037,400 | | \$0 | \$26,037,4 |

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S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]II-A

Nov-19

 $^{^{1}\}mathrm{Debt}$ service projections prepared by Citi as of 10/29/2019. Preliminary, subject to change.

Schedule II-B: Debt Service Projections - Series B¹

| | | Interest | | Gross Debt Service | Gross Annual Debt Service | Capitalized | Stabilization | Bond | Net Annu Debt |
|--------------------|---------------------------|----------------|-----------|-----------------------|---------------------------|-------------|---------------|----------------|------------------|
| Date | Principal | Rate | Interest | Payments | Payments | Interest | Fund | Administration | Service |
| l-Apr-20 | | | | | | | | | |
| l-Sep-20 | | | \$791,156 | \$791,156 | | (\$791,156) | \$0 | | |
| -Mar-21 | \$0 | 7.25% | \$949,388 | \$949,388 | \$1,740,544 | (\$949,388) | \$0 | \$0 | |
| -Sep-21 | | | \$949,388 | \$949,388 | | (\$949,388) | \$0 | | |
| -Mar-22 | \$0 | 7.25% | \$949,388 | \$949,388 | \$1,898,775 | (\$949,388) | \$0 | \$0 | |
| -Sep-22 | | | \$949,388 | \$949,388 | | (\$536,656) | \$0 | | |
| -Mar-23 | \$0 | 7.25% | \$949,388 | \$949,388 | \$1,898,775 | (\$536,656) | \$0 | \$0 | \$825, |
| -Sep-23 | | | \$949,388 | \$949,388 | | (\$64,018) | \$0 | | |
| -Mar-24 | \$0 | 7.25% | \$949,388 | \$949,388 | \$1,898,775 | (\$64,018) | \$0 | \$0 | \$1,770, |
| -Sep-24 | ** | | \$949,388 | \$949,388 | 4-,0-0,110 | (***,***) | \$0 | ** | 4-,,,,,, |
| -Mar-25 | \$0 | 7.25% | \$949,388 | \$949,388 | \$1,898,775 | | \$0 | \$0 | \$1,898, |
| -Sep-25 | Ψ0 | 7.2370 | \$949,388 | \$949,388 | Ψ1,070,775 | | \$0 | ΨΟ | Ψ1,070, |
| -Mar-26 | \$0 | 7.25% | \$949,388 | \$949,388 | \$1,898,775 | | \$0 | \$0 | \$1,898, |
| -Sep-26 | 30 | 7.2370 | \$949,388 | \$949,388 | \$1,676,775 | | \$0 | Φ0 | \$1,070, |
| | \$295,000 | 7.250/ | | | ¢2 102 775 | | \$0 | \$0 | \$2,183, |
| -Mar-27 | \$285,000 | 7.25% | \$949,388 | \$1,234,388 | \$2,183,775 | | | \$0 | \$2,183, |
| -Sep-27 | #225 000 | 7.050/ | \$939,056 | \$939,056 | #2 202 112 | | \$0 | Φ0 | #2.202 |
| -Mar-28 | \$325,000 | 7.25% | \$939,056 | \$1,264,056 | \$2,203,113 | | \$0 | \$0 | \$2,203 |
| -Sep-28 | # 3 0 7 00- | - 0 - ° ′ | \$927,275 | \$927,275 | 00.000.77 | | \$0 | | Φ2 22 - |
| Mar-29 | \$385,000 | 7.25% | \$927,275 | \$1,312,275 | \$2,239,550 | | \$0 | \$0 | \$2,239 |
| -Sep-29 | | | \$913,319 | \$913,319 | | | \$0 | | |
| Mar-30 | \$435,000 | 7.25% | \$913,319 | \$1,348,319 | \$2,261,638 | | \$0 | \$0 | \$2,261 |
| -Sep-30 | | | \$897,550 | \$897,550 | | | \$0 | | |
| -Mar-31 | \$500,000 | 7.25% | \$897,550 | \$1,397,550 | \$2,295,100 | | \$0 | \$0 | \$2,295, |
| -Sep-31 | | | \$879,425 | \$879,425 | | | \$0 | | |
| -Mar-32 | \$565,000 | 7.25% | \$879,425 | \$1,444,425 | \$2,323,850 | | \$0 | \$0 | \$2,323 |
| -Sep-32 | | | \$858,944 | \$858,944 | | | \$0 | | |
| -Mar-33 | \$640,000 | 7.25% | \$858,944 | \$1,498,944 | \$2,357,888 | | \$0 | \$0 | \$2,357. |
| -Sep-33 | | | \$835,744 | \$835,744 | | | \$0 | | |
| -Mar-34 | \$710,000 | 7.25% | \$835,744 | \$1,545,744 | \$2,381,488 | | \$0 | \$0 | \$2,381 |
| -Sep-34 | 4,, | | \$810,006 | \$810,006 | 4-,,- | | \$0 | ** | 4-, |
| -Mar-35 | \$800,000 | 7.25% | \$810,006 | \$1,610,006 | \$2,420,013 | | \$0 | \$0 | \$2,420 |
| -Sep-35 | \$600,000 | 7.2370 | \$781,006 | \$781,006 | Ψ2,420,013 | | \$0 | ΨΟ | Ψ2, 420, |
| -Sep-33 -Mar-36 | \$885,000 | 7.25% | \$781,006 | \$1,666,006 | \$2,447,013 | | \$0 | \$0 | \$2,447 |
| -Nat-36 -Sep-36 | \$885,000 | 7.2370 | \$748,925 | \$748,925 | \$2,447,013 | | \$0 | \$0 | \$2,447 |
| | 000 000 | 7.250/ | | | ¢2 477 950 | | \$0 | \$0 | ¢2 477 |
| -Mar-37 | \$980,000 | 7.25% | \$748,925 | \$1,728,925 | \$2,477,850 | | | 20 | \$2,477 |
| -Sep-37 | #1 00 # 000 | 5.05 0/ | \$713,400 | \$713,400 | 00 511 000 | | \$0 | 40 | #2.511 |
| -Mar-38 | \$1,085,000 | 7.25% | \$713,400 | \$1,798,400 | \$2,511,800 | | \$0 | \$0 | \$2,511 |
| -Sep-38 | | | \$674,069 | \$674,069 | | | \$0 | | |
| -Mar-39 | \$1,195,000 | 7.25% | \$674,069 | \$1,869,069 | \$2,543,138 | | \$0 | \$0 | \$2,543 |
| -Sep-39 | | | \$630,750 | \$630,750 | | | \$0 | | |
| -Mar-40 | \$1,315,000 | 7.25% | \$630,750 | \$1,945,750 | \$2,576,500 | | \$0 | \$0 | \$2,576 |
| -Sep-40 | | | \$583,081 | \$583,081 | | | \$0 | | |
| -Mar-41 | \$1,445,000 | 7.25% | \$583,081 | \$2,028,081 | \$2,611,163 | | \$0 | \$0 | \$2,611 |
| -Sep-41 | | | \$530,700 | \$530,700 | | | \$0 | | |
| -Mar-42 | \$1,585,000 | 7.25% | \$530,700 | \$2,115,700 | \$2,646,400 | | \$0 | \$0 | \$2,646 |
| -Sep-42 | | | \$473,244 | \$473,244 | | | \$0 | | |
| -Mar-43 | \$1,730,000 | 7.25% | \$473,244 | \$2,203,244 | \$2,676,488 | | \$0 | \$0 | \$2,676 |
| -Sep-43 | -) | | \$410,531 | \$410,531 | . ,, | | \$0 | | , |
| -Mar-44 | \$1,895,000 | 7.25% | \$410,531 | \$2,305,531 | \$2,716,063 | | \$0 | \$0 | \$2,716 |
| -Sep-44 | \$1,000,000 | , | \$341,838 | \$341,838 | \$2,710,000 | | \$0 | Ψ0 | Ψ=,/10 |
| Mar-45 | \$2,065,000 | 7.25% | \$341,838 | \$2,406,838 | \$2,748,675 | | \$0 \$0 | \$0 | \$2,748 |
| | \$4,005,000 | 1.4370 | | | \$4,740,073 | | | \$0 | φ2,/48 |
| -Sep-45 | en neo 000 | 7.250/ | \$266,981 | \$266,981 | en 702.072 | | \$0 \$0 | 0.0 | ¢0.700 |
| -Mar-46 | \$2,250,000 | 7.25% | \$266,981 | \$2,516,981 | \$2,783,963 | | \$0 | \$0 | \$2,783 |
| -Sep-46 | 00 150 | : | \$185,419 | \$185,419 | ** *** *** | | \$0 | 4- | A = |
| -Mar-47 | \$2,450,000 | 7.25% | \$185,419 | \$2,635,419 | \$2,820,838 | | \$0 | \$0 | \$2,820, |
| -Sep-47 | | | \$96,606 | \$96,606 | A | | \$0 | | <i>-</i> - |
| -Mar-48 | \$2,665,000 | 7.25% | \$96,606 | \$2,761,606 | \$2,858,213 | | \$0 | \$0 | \$2,858, |

MuniCap, Inc.

 $S: |CONSULTING| Concord\ Eastridge | Projections | [Concord\ Eastridge\ -\ Projection\ No.\ 27-A\ (Citi\ Debt\ Service).xlsx] II-B$

¹Debt service projections prepared by Citi as of 10/29/2019. Preliminary, subject to change.

Schedule III-A: Details of the Capitalized Interest Account - Series A¹

| | | | Disbursement | | | Net Withdrawal | | |
|----------|--------------|----------------------|----------------|-------------|----------------|------------------|-----------|--------------|
| | Beginning | Deposit from | for | Reserve | Bond | From Capitalized | Interest | Ending |
| Date | Balance | Bond Proceeds | Debt Service | Fund Income | Administration | Interest Account | Earnings | Balance |
| 1-Apr-20 | \$0 | \$36,857,880 | | | | | | \$36,857,880 |
| 1-Sep-20 | \$36,857,880 | | (\$6,558,292) | \$0 | \$0 | \$6,558,292 | \$214,879 | \$30,514,468 |
| 1-Mar-21 | \$30,514,468 | | (\$7,869,950) | \$446,562 | \$0 | \$7,423,388 | \$213,601 | \$23,304,682 |
| 1-Sep-21 | \$23,304,682 | | (\$7,869,950) | \$0 | \$0 | \$7,869,950 | \$163,133 | \$15,597,864 |
| 1-Mar-22 | \$15,597,864 | | (\$7,869,950) | \$487,159 | \$0 | \$7,382,791 | \$109,185 | \$8,324,258 |
| 1-Sep-22 | \$8,324,258 | | (\$4,448,612) | \$0 | \$0 | \$4,448,612 | \$58,270 | \$3,933,916 |
| 1-Mar-23 | \$3,933,916 | | (\$4,448,612) | \$487,159 | \$0 | \$3,961,453 | \$27,537 | (\$0) |
| 1-Sep-23 | (\$0) | | \$0 | \$0 | \$0 | \$0 | (\$0) | (\$0) |
| 1-Mar-24 | (\$0) | | \$0 | \$0 | \$0 | \$0 | (\$0) | (\$0) |
| Total | | \$36,857,880 | (\$39,065,366) | \$1,420,880 | \$0 | \$37,644,486 | \$786,606 | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]III-A
6-Nov-19

¹Debt service projections prepared by Citi as of 10/29/2019. Preliminary, subject to change.

Schedule III-B: Details of the Capitalized Interest Account - Series B¹

| | | | Disbursement | | | Net Withdrawal | | |
|----------|-------------|---------------|---------------|-------------|----------------|------------------|-----------|-------------|
| | Beginning | Deposit from | for | Reserve | Bond | From Capitalized | Interest | Ending |
| Date | Balance | Bond Proceeds | Debt Service | Fund Income | Administration | Interest Account | Earnings | Balance |
| 1-Apr-20 | \$0 | \$4,734,812 | | | | | | \$4,734,812 |
| 1-Sep-20 | \$4,734,812 | | (\$791,156) | \$0 | \$0 | \$791,156 | \$27,604 | \$3,971,259 |
| 1-Mar-21 | \$3,971,259 | | (\$949,388) | \$0 | \$0 | \$949,388 | \$27,799 | \$3,049,671 |
| 1-Sep-21 | \$3,049,671 | | (\$949,388) | \$0 | \$0 | \$949,388 | \$21,348 | \$2,121,631 |
| 1-Mar-22 | \$2,121,631 | | (\$949,388) | \$0 | \$0 | \$949,388 | \$14,851 | \$1,187,095 |
| 1-Sep-22 | \$1,187,095 | | (\$536,656) | \$0 | \$0 | \$536,656 | \$8,310 | \$658,748 |
| 1-Mar-23 | \$658,748 | | (\$536,656) | \$0 | \$0 | \$536,656 | \$4,611 | \$126,703 |
| 1-Sep-23 | \$126,703 | | (\$64,018) | \$0 | \$0 | \$64,018 | \$887 | \$63,573 |
| 1-Mar-24 | \$63,573 | | (\$64,018) | \$0 | \$0 | \$64,018 | \$445 | (\$0) |
| Total | | \$4,734,812 | (\$4,840,666) | \$0 | \$0 | \$4,840,666 | \$105,854 | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]III-B
6-Nov-19

¹Debt service projections prepared by Citi as of 10/29/2019. Preliminary, subject to change.

Schedule III-C: Details of the Capitalized Interest Account - Taxable Capitalized Interest Account (Tax-Exempt Bonds)¹

| | | | Disbursement | | | Net Withdrawal | | |
|----------|-------------|----------------------|---------------|-------------|----------------|------------------|----------|-------------|
| | Beginning | Deposit from | for | Reserve | Bond | From Capitalized | Interest | Ending |
| Date | Balance | Bond Proceeds | Debt Service | Fund Income | Administration | Interest Account | Earnings | Balance |
| 1-Apr-20 | \$0 | \$1,008,427 | | | | | | \$1,008,427 |
| 1-Sep-20 | \$1,008,427 | | \$0 | \$0 | \$0 | \$0 | \$5,879 | \$1,014,306 |
| 1-Mar-21 | \$1,014,306 | | \$0 | \$0 | \$0 | \$0 | \$7,100 | \$1,021,406 |
| 1-Sep-21 | \$1,021,406 | | \$0 | \$0 | \$0 | \$0 | \$7,150 | \$1,028,556 |
| 1-Mar-22 | \$1,028,556 | | \$0 | \$0 | \$0 | \$0 | \$7,200 | \$1,035,756 |
| 1-Sep-22 | \$1,035,756 | | \$0 | \$0 | \$0 | \$0 | \$7,250 | \$1,043,006 |
| 1-Mar-23 | \$1,043,006 | | \$0 | \$0 | \$0 | \$0 | \$7,301 | \$1,050,308 |
| 1-Sep-23 | \$1,050,308 | | (\$530,674) | \$0 | \$0 | \$530,674 | \$7,352 | \$526,985 |
| 1-Mar-24 | \$526,985 | | (\$530,674) | \$0 | \$0 | \$530,674 | \$3,689 | (\$0) |
| Total | | \$1,008,427 | (\$1,061,349) | \$0 | \$0 | \$1,061,349 | \$52,921 | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]III-C
6-Nov-19

¹Debt service projections prepared by Citi as of 10/29/2019. Preliminary, subject to change.

Schedule IV-A: Details of the Improvement Fund - Total

| | 5 | 5 | Disbursement | _ | | - " |
|----------|---------------|---------------|---------------------------|-------------|--------------|---------------|
| | Beginning | Deposit from | for | Interest | Reinvestment | Ending |
| Date | Balance | Bond Proceeds | Construction ¹ | Earnings | Rate | Balance |
| 1-Apr-20 | \$0 | \$231,863,155 | \$0 | \$0 | 1.40% | \$231,863,155 |
| 1-May-20 | \$231,863,155 | \$0 | (\$7,424,242) | \$270,507 | 1.40% | \$224,709,420 |
| 1-Jun-20 | \$224,709,420 | \$0 | (\$7,424,242) | \$262,161 | 1.40% | \$217,547,338 |
| 1-Jul-20 | \$217,547,338 | \$0 | (\$7,424,242) | \$253,805 | 1.40% | \$210,376,901 |
| 1-Aug-20 | \$210,376,901 | \$0 | (\$7,424,242) | \$245,440 | 1.40% | \$203,198,098 |
| 1-Sep-20 | \$203,198,098 | \$0 | (\$7,424,242) | \$237,064 | 1.40% | \$196,010,920 |
| 1-Oct-20 | \$196,010,920 | \$0 | (\$7,424,242) | \$228,679 | 1.40% | \$188,815,357 |
| 1-Nov-20 | \$188,815,357 | \$0 | (\$7,424,242) | \$220,285 | 1.40% | \$181,611,400 |
| 1-Dec-20 | \$181,611,400 | \$0 | (\$7,424,242) | \$211,880 | 1.40% | \$174,399,037 |
| 1-Jan-21 | \$174,399,037 | \$0 | (\$7,424,242) | \$203,466 | 1.40% | \$167,178,260 |
| 1-Feb-21 | \$167,178,260 | \$0 | (\$7,424,242) | \$195,041 | 1.40% | \$159,949,059 |
| 1-Mar-21 | \$159,949,059 | \$0 | (\$5,472,322) | \$186,607 | 1.40% | \$154,663,344 |
| 1-Apr-21 | \$154,663,344 | \$0 | (\$7,424,242) | \$180,441 | 1.40% | \$147,419,542 |
| 1-May-21 | \$147,419,542 | \$0 | (\$7,424,242) | \$171,989 | 1.40% | \$140,167,289 |
| 1-Jun-21 | \$140,167,289 | \$0 | (\$7,424,242) | \$163,529 | 1.40% | \$132,906,575 |
| 1-Jul-21 | \$132,906,575 | \$0 | (\$7,424,242) | \$155,058 | 1.40% | \$125,637,390 |
| 1-Aug-21 | \$125,637,390 | \$0 | (\$7,424,242) | \$146,577 | 1.40% | \$118,359,725 |
| 1-Sep-21 | \$118,359,725 | \$0 | (\$7,424,242) | \$138,086 | 1.40% | \$111,073,569 |
| 1-Oct-21 | \$111,073,569 | \$0 | (\$7,424,242) | \$129,586 | 1.40% | \$103,778,912 |
| 1-Nov-21 | \$103,778,912 | \$0 | (\$7,424,242) | \$121,075 | 1.40% | \$96,475,745 |
| 1-Dec-21 | \$96,475,745 | \$0 | (\$7,424,242) | \$112,555 | 1.40% | \$89,164,058 |
| 1-Jan-22 | \$89,164,058 | \$0 | (\$7,424,242) | \$104,025 | 1.40% | \$81,843,840 |
| 1-Feb-22 | \$81,843,840 | \$0 | (\$7,424,242) | \$95,484 | 1.40% | \$74,515,082 |
| 1-Mar-22 | \$74,515,082 | \$0 | (\$833,766) | \$86,934 | 1.40% | \$73,768,250 |
| 1-Apr-22 | \$73,768,250 | \$0 | (\$7,424,242) | \$86,063 | 1.40% | \$66,430,071 |
| 1-May-22 | \$66,430,071 | \$0 | (\$7,424,242) | \$77,502 | 1.40% | \$59,083,330 |
| 1-Jun-22 | \$59,083,330 | \$0 | (\$7,424,242) | \$68,931 | 1.40% | \$51,728,018 |
| 1-Jul-22 | \$51,728,018 | \$0 | (\$7,424,242) | \$60,349 | 1.40% | \$44,364,125 |
| 1-Aug-22 | \$44,364,125 | \$0 | (\$7,424,242) | \$51,758 | 1.40% | \$36,991,641 |
| 1-Sep-22 | \$36,991,641 | \$0 | (\$7,424,242) | \$43,157 | 1.40% | \$29,610,556 |
| 1-Oct-22 | \$29,610,556 | \$0 | (\$7,424,242) | \$34,546 | 1.40% | \$22,220,859 |
| 1-Nov-22 | \$22,220,859 | \$0 | (\$7,424,242) | \$25,924 | 1.40% | \$14,822,541 |
| 1-Dec-22 | \$14,822,541 | \$0 | (\$7,424,242) | \$17,293 | 1.40% | \$7,415,591 |
| 1-Jan-23 | \$7,415,591 | \$0 | (\$7,424,242) | \$8,652 | 1.40% | \$0 |
| Total | | \$231,863,155 | (\$236,457,604) | \$4,594,449 | | |

MuniCap, Inc. S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IV-A 6-Nov-19

¹See Schedule IV-B for breakdown of improvement components.

Schedule IV-B: Details of the Improvement Fund - Detailed Disbursements¹

| | Arena | Excess | Total Disbursement |
|----------|-----------------|---------------|--------------------|
| Date | Disbursements | Revenues | for Construction |
| 1-Apr-20 | \$0 | \$0 | \$0 |
| 1-May-20 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Jun-20 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Jul-20 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Aug-20 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Sep-20 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Oct-20 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Nov-20 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Dec-20 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Jan-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Feb-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Mar-21 | (\$5,472,322) | (\$1,951,920) | (\$7,424,242) |
| 1-Apr-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-May-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Jun-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Jul-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Aug-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Sep-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Oct-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Nov-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Dec-21 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Jan-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Feb-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Mar-22 | (\$833,766) | (\$6,590,476) | (\$7,424,242) |
| 1-Apr-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-May-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Jun-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Jul-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Aug-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Sep-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Oct-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Nov-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Dec-22 | (\$7,424,242) | \$0 | (\$7,424,242) |
| 1-Jan-23 | (\$7,424,242) | \$0 | (\$7,424,242) |
| Total | (\$236,457,604) | (\$8,542,396) | (\$245,000,000) |

MuniCap, Inc. ncord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IV-B
6-Nov-19

¹Disbursement schedule prepared by Citi as of 10/29/2019. Preliminary, subject to change.

Development & Tax Projection Assumptions

Schedule V-A: Projected Development by Type

| | | Developme | ent Area ¹ | | | | | |
|------------------------------------|-------|-----------|-----------------------|-------|-----------|--------------|-----------|-------------------|
| | | GSF Per | | | | Market Value | 2 | Total Market |
| Property Type | Units | Unit/Room | Gross SF | Rooms | Per Unit | Per GSF | Per Room | Value at Buildout |
| Residential | | | | | | | | |
| Condo ³ | 30 | 1,338 | 40,140 | - | \$363,044 | \$271 | - | \$10,891,330 |
| Multi-family apartments | | | | | | | | |
| Market rate units | 1,818 | 913 | 1,659,201 | - | \$112,210 | \$123 | - | \$203,997,492 |
| 80% AMI units | 162 | 924 | 149,708 | - | \$90,552 | \$98 | - | \$14,669,446 |
| 60% AMI units | 114 | 923 | 105,182 | - | \$54,076 | \$59 | - | \$6,164,702 |
| Subtotal residential | 2,124 | | 1,954,230 | | | | | \$235,722,969 |
| Commercial | | | | | | | | |
| Mixed-use retail | - | - | 270,443 | - | - | \$183 | - | \$49,453,993 |
| Office | - | - | 1,011,500 | - | - | \$268 | - | \$271,240,223 |
| Full-service hotel | - | 645 | 349,138 | 541 | - | \$254 | \$164,154 | \$88,807,260 |
| Limited-service hotel ⁴ | - | 600 | 90,000 | 150 | - | \$137 | \$82,148 | \$12,322,213 |
| Subtotal commercial | | | 1,721,081 | 691 | | | | \$421,823,689 |
| Total | 2,124 | | 3,675,311 | 691 | | | | \$657,546,658 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]V-A

¹Provided by Concord Eastridge.

²See Schedule VI.

³Four condo units will be affordable (280 affordable units in total). Provided by Concord Eastridge.

⁴Assumes limited-service hotel is leased and taxable.

Schedule V-B: Projected Development by Block

| | | Development | Area ¹ | | | | | |
|------------------------------------|-------|-------------|-------------------|-------|-----------|--------------|----------|-------------------|
| | | GSF Per | | | N | Market Valu | e^2 | Total Market |
| Property Type | Units | Unit/Room | Gross SF | Rooms | Per Unit | Per GSF | Per Room | Value at Buildout |
| Block A2 | | | | | | | | |
| Residential | | | | | | | | |
| Condo | 0 | 0 | 0 | - | \$0 | \$271 | - | \$0 |
| Multifamily apartments | | | | | | | | |
| Market rate units | 188 | 1,000 | 188,000 | - | \$122,949 | \$123 | - | \$23,114,460 |
| 80% AMI units | 28 | 1,000 | 28,000 | - | \$97,987 | \$98 | - | \$2,743,644 |
| 60% AMI units | 14 | 1,000 | 14,000 | - | \$58,610 | \$59 | - | \$820,541 |
| Subtotal residential | 230 | | 230,000 | | | | | \$26,678,645 |
| Commercial | | | | | | | | |
| Retail | - | - | 25,000 | - | - | \$183 | - | \$4,571,573 |
| Total Block A2 | 230 | | 255,000 | | | | | \$31,250,217 |
| Block A3 | | | | | | | | |
| Commercial | | | | | | | | |
| Retail | - | - | 23,000 | - | - | \$183 | - | \$4,205,847 |
| Office | _ | - | 254,500 | - | - | \$268 | - | \$68,245,810 |
| Total Block A3 | | | 277,500 | | | | | \$72,451,657 |
| Town Broth Tip | | | 277,000 | | | | | ψ/2, .e 1,ee / |
| Block B | | | | | | | | |
| Residential | | | | | | | | |
| Market rate units | 169 | 953 | 161,066 | - | \$117,177 | \$123 | - | \$19,802,911 |
| 80% AMI units | 29 | 953 | 27,638 | - | \$93,387 | \$98 | - | \$2,708,221 |
| 60% AMI units | 15 | 953 | 14,296 | - | \$55,858 | \$59 | - | \$837,876 |
| Subtotal residential | 213 | | 203,000 | | | | | \$23,349,009 |
| Commercial | | | | | | | | |
| Retail | = | = | 15,000 | - | - | \$183 | - | \$2,742,944 |
| Total Block B | 213 | | 218,000 | | | | | \$26,091,952 |
| Block C | | | | | | | | |
| Residential | | | | | | | | |
| Market rate units | 189 | 918 | 173,472 | - | \$112,848 | \$123 | _ | \$21,328,233 |
| 80% AMI units | 12 | 918 | 11,014 | _ | \$89,937 | \$98 | _ | \$1,079,240 |
| 60% AMI units | 12 | 918 | 11,014 | - | \$53,795 | \$59 | - | \$645,536 |
| Subtotal residential | 213 | | 195,500 | | | · | | \$23,053,009 |
| Commercial | | | | | | | | |
| Retail | _ | - | 10,000 | _ | - | \$183 | _ | \$1,828,629 |
| Office | _ | _ | 217,000 | _ | _ | \$268 | _ | \$58,189,944 |
| Total Block C | 213 | | 422,500 | | | \$200 | | \$83,071,582 |
| | | | | | | | | |
| Block D | | | | | | | | |
| Commercial | | | | | | | | |
| Retail | - | - | 15,000 | - | - | \$183 | - | \$2,742,944 |
| Office | - | - | 540,000 | - | - | \$268 | - | \$144,804,469 |
| Limited-service hotel ³ | - | 600 | 90,000 | 150 | - | \$137 | \$82,148 | \$12,322,213 |
| Total Block D | | | 645,000 | 150 | | | | \$159,869,626 |

MuniCap, Inc.

 $S: \label{lem:consulting} S: \label{lem:co$

¹Provided by Concord Eastridge.

²See Schedule VI.

³Assumes limited-service hotel is leased and taxable.

Schedule V-B: Projected Development by Block, Continued

| - | | Developm | iciii Area | | | M 1 - 37 1 | 2 | m . 13.5 5 |
|------------------------------------|-----------|----------------------|-------------------|----------|-------------------|-------------------------|-----------|-------------------------------|
| Proporty Typo | Units | GSF Per Unit/Room | Gross SF | Rooms | Per Unit | Market Value Per GSF | Per Room | Total Marke Value at Build |
| Property Type Block E | Units | Unit/Room | Gross SF | Kooms | Per Unit | Per GSF | Per Room | value at Bullo |
| Residential | | | | | | | | |
| Condo ³ | 30 | 1,338 | 40,140 | | \$363,044 | \$271 | | \$10,891,330 |
| Residential | 30 | 1,336 | 40,140 | - | \$303,044 | \$2/1 | - | \$10,691,550 |
| | 20 | 051 | 27.095 | | ¢117 012 | ¢122 | | ¢4 550 551 |
| Market rate units | 39 | 951 | 37,085 | - | \$116,912 | \$123 | - | \$4,559,551 |
| 80% AMI units | 11 | 951 | 10,460 | - | \$93,175 | \$98 | - | \$1,024,929 |
| 60% AMI units | 6 | 951 | 5,705 | - | \$55,732 | \$59 | - | \$334,391 |
| Subtotal residential | 86 | | 93,390 | | | | | \$16,810,20 |
| Commercial | | | | | | | | |
| Retail | - | - | 14,000 | - | = | \$183 | - | \$2,560,081 |
| Total Block E | 86 | | 107,390 | | | | | \$19,370,28 |
| Block F | | | | | | | | |
| Commercial | | | | | | | | |
| Retail | _ | _ | 16,443 | _ | _ | \$183 | _ | \$3,006,815 |
| Full-service hotel | _ | 645 | 349,138 | 541 | _ | \$254 | \$164,154 | \$88,807,260 |
| Total Block F | | 043 | 365,581 | 541 | | Ψ25-τ | ψ104,134 | \$91,814,075 |
| D1t. 1 | | | | | | | | |
| Block I | | | | | | | | |
| Residential | 420 | 000 | 204 112 | | #110.2 7 0 | #122 | | 0.40, 455, 02 |
| Market rate units | 439 | 898 | 394,112 | - | \$110,378 | \$123 | - | \$48,455,830 |
| 80% AMI units | 22 | 898 | 19,751 | - | \$87,968 | \$98 | - | \$1,935,299 |
| 60% AMI units | 28 | 898 | 25,137 | - | \$52,617 | \$59 | - | \$1,473,282 |
| Subtotal residential | 489 | | 439,000 | | | | | \$51,864,410 |
| Commercial | | | | | | | | |
| Retail | - | - | 102,000 | - | - | \$183 | - | \$18,652,016 |
| Total Block I | 489 | | 541,000 | | | | | \$70,516,43 |
| DI IN | | | | | | | | |
| Block N | | | | | | | | |
| Residential | | | | | | | | |
| Market rate units | 453 | 816 | 369,808 | - | \$100,370 | \$123 | - | \$45,467,604 |
| 80% AMI units | 37 | 816 | 30,205 | - | \$79,992 | \$98 | - | \$2,959,712 |
| 60% AMI units | 20 | 816 | 16,327 | - | \$47,846 | \$59 | - | \$956,930 |
| Subtotal residential | 510 | | 416,340 | | | | | \$49,384,24 |
| Commercial | | | | | | | | |
| Retail | - | - | 15,000 | <u>-</u> | | \$183 | - | \$2,742,944 |
| Total Block N | 510 | | 431,340 | | | | | \$52,127,189 |
| Block U | | | | | | | | |
| Residential | | | | | | | | |
| Market rate units | 2/1 | 984 | 225 650 | | ¢121 022 | ¢122 | | \$41,268,89 |
| | 341 | | 335,658 | - | \$121,023 | \$123 | - | |
| 80% AMI units | 23 | 984 | 22,640 | - | \$96,452 | \$98 | - | \$2,218,401 |
| 60% AMI units Subtotal residential | 19 383 | 984 | 18,702 377,000 | - | \$57,692 | \$59 | - | \$1,096,146 \$44,583,44 |
| Subtotal restuctividi | 303 | | 311,000 | | | | | рт1 ,203,44 |
| Commercial | | | | | | | | |
| Retail | - | - | 35,000 | - | - | \$183 | - | \$6,400,202 |
| Total Block U | 383 | | 412,000 | | | | | \$50,983,646 |
| Total Development | 2,124 | | 3,675,311 | 691 | | | | \$657,546,65 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]V-B.2

¹Provided by Concord Eastridge.

 $^{^2}$ See Schedule VI.

 $^{^3 \}mbox{Four condo}$ units will be affordable. Provided by Concord East ridge.

Schedule VI: Comparison of Valuation Methods¹

| | Income | | |
|------------------------|-----------------------------|--------------------------|-------------------|
| Property Type | Capitalization ² | Comparables ³ | Cost ⁴ |
| Residential | | | |
| Condo⁵ | | | |
| Per Unit | - | \$322,833.33 | - |
| Per GSF | - | <u>\$271.33</u> | - |
| Market rate apartments | | | |
| Per Unit | \$225,107.89 | \$174,189.19 | \$218,203.33 |
| Per GSF | \$246.65 | <u>\$122.95</u> | \$238.71 |
| 80% AMI apartments | | | |
| Per Unit | \$181,659.65 | \$140,568.80 | - |
| Per GSF | \$196.58 | <u>\$97.99</u> | - |
| 60% AMI apartments | | | |
| Per Unit | \$108,484.32 | \$83,945.51 | - |
| Per GSF | \$117.58 | <u>\$58.61</u> | - |
| Commercial | | | |
| Mixed-use retail | | | |
| Per GSF | \$205.66 | <u>\$182.86</u> | \$129.65 |
| Office | | | |
| Per GSF | <u>\$268.16</u> | \$206.37 | \$255.83 |
| Full-service hotel | | | |
| Per Room | \$224,461.89 | <i>\$164,153.90</i> | \$160,691.47 |
| Per GSF | \$347.81 | \$187.75 | \$249.00 |
| Limited-service hotel | | | |
| Per Room | <u>\$82,148.09</u> | - | \$85,328.38 |
| Per GSF | \$136.91 | - | \$142.21 |

MuniCap, Inc. G\Concord Eastridge\Projections\\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx\]VI 6-Nov-19

¹Value chosen for each type of development and applied on Schedule V is underlined and shown in bold and italics.

²See Schedules VII-A, VII-B, and VII-C.

³See Schedules VII-D and VII-E. Affordable apartment units based on a percentage of the market rate value based on percentage of value using the income capitalization approach.

⁴See Schedule VII-F.

⁵Four condo units will be affordable. Provided by Concord Eastridge.

Schedule VII-A: Calculation of Market Value - Income Capitalization (Residential)

| | | Multi-Family Apartments | |
|---|--------------|-------------------------|--------------|
| | Market Rate | 80% AMI | 60% AMI |
| Average net square feet per unit ¹ | 821 | 817 | 821 |
| Rent per net square foot ¹ | \$2.33 | \$2.00 | \$1.40 |
| Monthly rent per unit | \$1,915 | \$1,631 | \$1,153 |
| Annual rent per unit | \$22,979 | \$19,572 | \$13,833 |
| Vacancy rate ¹ | 5.00% | 5.00% | 5.00% |
| Less: vacancy | (\$1,149) | (\$979) | (\$692) |
| Effective rent per unit | \$21,830 | \$18,593 | \$13,142 |
| Expense ratio | 23.18% | 27.21% | 38.50% |
| Less: expenses per unit ² | (\$5,060) | (\$5,060) | (\$5,060) |
| Net operating income per unit | \$16,771 | \$13,534 | \$8,082 |
| Capitalization rate ³ | 6.25% | 6.25% | 6.25% |
| Tax rate ³ | 1.20% | 1.20% | 1.20% |
| Fully loaded capitalization rate | 7.45% | 7.45% | 7.45% |
| Market value per unit | \$225,107.89 | \$181,659.65 | \$108,484.32 |
| Market value per net SF | \$274.06 | \$222.23 | \$132.20 |
| Market value per gross SF | \$246.65 | \$196.58 | \$117.58 |

MuniCap, Inc.

Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]VII-A 6-Nov-19

¹Net square feet is 90% of gross square feet. Rent per net square foot and vacancy rate provided by Concord Eastridge. Values shown based on weighted average of the different unit types.

²Expenses provided by Concord Eastridge. Excludes real property taxes as the City of Richmond uses a fully-loaded capitalization rate.

³Capitalization rates shown provided by Concord Eastridge. Tax rate provided by the City of Richmond.

Schedule VII-B: Calculation of Market Value - Income Capitalization (Commercial)

| | Mixed-Use Retail | Office |
|------------------------------------|------------------|----------|
| Income Capitalization | | |
| Annual rent per GSF ¹ | \$18.56 | \$30.00 |
| Assumed vacancy rate ² | 6.37% | 0.00% |
| Less: assumed vacancy | (\$1.18) | \$0.00 |
| Effective gross income | \$17.38 | \$30.00 |
| Assumed expense ratio ³ | 0.00% | 20.00% |
| Less: assumed expenses | \$0.00 | (\$6.00) |
| Net operating income | \$17.38 | \$24.00 |
| Capitalization rate ⁴ | 7.25% | 7.75% |
| Tax rate ³ | 1.20% | 1.20% |
| Fully loaded capitalization rate | 8.45% | 8.95% |
| Total estimated value per GSF | \$205.66 | \$268.16 |

MuniCap, Inc.

ns\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]VII-B

¹Provided by Concord Eastridge. Office rent reported in *Downtown Richmond Market Analysis*, 2/7/2019, HR&A.

²Proivided by Concord Eastridge.

³Provided by Concord Eastridge. Based on discussions with Concord Eastridge, retail leases are assumed to be triple net. As a result, retail expenses are shown as zero. Office operating expenses exclude real property taxes as the capitalization rate used is fully-loaded.

⁴Capitalization rates shown provided by Concord Eastridge. Capitalization rate confirmed with City of Richmond Real Estate Assessor for downtown Richmond Office market. Tax rate provided by the City of Richmond.

Schedule VII-C: Calculation of Market Value - Income Capitalization (Hotel)

| | Full-Service Hotel | Limited-Service Hotel |
|--|--------------------|-----------------------|
| ncome Capitalization | | |
| Average daily rate per room ¹ | \$221.50 | \$86.64 |
| Gross annual income | \$80,847.50 | \$31,623.60 |
| Assumed occupancy rate ¹ | 65.0% | 59.5% |
| Effective gross income per room | \$52,550.88 | \$18,816.04 |
| Assumed expense ratio ² | 65.0% | 64.2% |
| Less: assumed expenses | (\$34,145.00) | (\$12,079.90) |
| Net operating income per room | \$18,405.88 | \$6,736.14 |
| Capitalization rate ³ | 7.00% | 7.00% |
| Tax rate ³ | 1.20% | 1.20% |
| Fully loaded capitalization rate | 8.20% | 8.20% |
| Total estimated value per room | \$224,461.89 | \$82,148.09 |
| Total estimated value per GSF | \$347.81 | \$136.91 |

MuniCap, Inc.

idge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]VII-C

¹Provided by Concord Eastridge.

²Full-service hotel expenses provided by Concord Eastridge. Limited-service hotel expenses include estimated departmental and undistributed operating expenses. Source: *U.S. Hotel Operating Statistics Study*. All expenses exclude real property taxes as the capitalization rate is fully-loaded.

³Capitalization rates shown provided by Concord Eastridge. Tax rate provided by the City of Richmond.

Schedule VII-D: Calculation of Market Value - Comparables (Residential)

| Development | | | Year | Parcel | | T | otal Assessed Val | ue ¹ | Area | Assesse | d Value |
|---|---------------------------------|----------|-------|--------------|-------|-------------|-------------------|-----------------|---------|--------------|-----------|
| Type | Address | City | Built | Number | Units | Land | Building | Total | GSF | Per GSF | Per Unit |
| Condo ² | | | | | | | | | | | |
| Vistas on the James | 301 Virginia Street unit # 608 | Richmond | 2006 | E0000069013 | 1 | \$73,000 | \$272,000 | \$345,000 | 1,235 | \$279 | \$345,000 |
| Vistas on the James | 301 Virginia Street unit # 1506 | Richmond | 2006 | E0000069006 | 1 | \$70,000 | \$262,000 | \$332,000 | 1,162 | \$286 | \$332,000 |
| Vistas on the James | 301 Virginia Street unit # 1202 | Richmond | 2006 | E0000069001C | 1 | \$63,000 | \$237,000 | \$300,000 | 1,148 | \$261 | \$300,000 |
| Riverside on the James | 1101 Haxall Point unit #614 | Richmond | 2005 | E0000001029 | 1 | \$72,000 | \$278,000 | \$350,000 | 1,243 | \$282 | \$350,000 |
| Riverside on the James | 1101 Haxall Point unit #801 | Richmond | 2005 | E0000001032 | 1 | \$59,000 | \$231,000 | \$290,000 | 1,173 | \$247 | \$290,000 |
| Riverside on the James | 1101 Haxall Point unit #1001 | Richmond | 2005 | E0000001032 | 1 | \$65,000 | \$255,000 | \$320,000 | 1,173 | \$273 | \$320,000 |
| Average | | | | | | | | | | <u>\$271</u> | \$322,833 |
| Multi-family apartments | | | | | | | | | | | |
| Deco at CNB Apartments | 219 E Broad St | Richmond | 2016 | W0000049008 | 201 | \$3,200,000 | \$21,360,000 | \$24,560,000 | 223,945 | \$110 | \$122,189 |
| Lofts and Upper Lofts at Canal Walk | 10 S 20th St | Richmond | 2008 | E0000165001 | 131 | \$1,650,000 | \$14,675,000 | \$16,325,000 | 121,877 | \$134 | \$124,618 |
| The Edison Apartments | 700 E Franklin St | Richmond | 2014 | W0000003021 | 174 | \$2,240,000 | \$20,260,000 | \$22,500,000 | 167,976 | \$134 | \$129,310 |
| The Square | 406 W Shafer St | Richmond | 2014 | W0000480032 | 152 | \$3,800,000 | \$16,600,000 | \$20,400,000 | 154,620 | \$132 | \$134,211 |
| The Terraces at Manchester ² | 800 Semmes Ave | Richmond | 2015 | S0000018002 | 148 | \$1,925,000 | \$23,855,000 | \$25,780,000 | 209,680 | <u>\$123</u> | \$174,189 |
| Residences at the John Marshall | 101 N 5th St | Richmond | 2014 | W0000015017 | 238 | \$4,395,000 | \$37,601,000 | \$41,996,000 | 407,911 | \$103 | \$176,454 |
| Cary Street Station | 101 S Davis Ave | Richmond | 2017 | W0001115001 | 160 | \$6,400,000 | \$22,373,000 | \$28,773,000 | 122,913 | \$234 | \$179,831 |
| Average | | | | | | | | | | \$138 | \$148,686 |

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¹Information obtained through City of Richmond Real Estate Assessor real property database. Values reflect 2018 assessment.

²Comparable properties provided by Concord Eastridge. Properties assumed to be similar to those that will be constructed in increment financing area (IFA).

Schedule VII-E: Calculation of Market Value - Comparables (Commercial)

| Development | | Year | Parcel | | Т | otal Assessed Val | lue ¹ | Area | Assesse | d Value | |
|-----------------------------|-----------------------|----------|--------|-------------|-------|-------------------|------------------|---------------|-----------|--------------|------------------|
| Type | Address | City | Built | Number | Rooms | Land | Building | Total | GSF | Per GSF | Per Room |
| Mixed-use retail | | | | | | | | | | | |
| In-line retail ² | 9200 Stony Point Pkwy | Richmond | 2003 | C0010757010 | - | \$4,091,000 | \$60,365,000 | \$64,456,000 | 331,496 | \$194 | - |
| In-line retail ³ | 933 W Broad St | Richmond | 2004 | W0000361001 | - | \$2,357,000 | \$11,968,000 | \$14,325,000 | 106,272 | \$135 | - |
| Commercial condo | 1917 W Cary St | Richmond | 2006 | W0000849001 | - | \$28,000 | \$162,000 | \$190,000 | 916 | \$207 | - |
| Commercial condo | 1909 W Cary St | Richmond | 2006 | W0000849001 | - | \$23,000 | \$179,000 | \$202,000 | 1,037 | \$195 | - |
| Average | | | | | | | | | | <u>\$183</u> | |
| Office | | | | | | | | | | | |
| Office | 901 E Byrd St | Richmond | 1990 | E0000037003 | - | \$19,811,000 | \$143,823,000 | \$163,634,000 | 1,601,640 | \$102 | - |
| Office | 1021 E Cary St | Richmond | 1987 | E0000063002 | - | \$4,428,000 | \$46,613,000 | \$51,041,000 | 498,436 | \$102 | - |
| Office | 100 S 14th St | Richmond | 2000 | E0000069001 | - | \$2,180,000 | \$7,821,000 | \$10,001,000 | 88,905 | \$112 | - |
| Office | 901 E Cary St | Richmond | 1985 | E0000062004 | - | 6,331,000 | 51,542,000 | \$57,873,000 | 488,976 | \$118 | - |
| Office ⁴ | 800 E Canal St P1 | Richmond | 2015 | W0000017020 | - | \$6,363,000 | \$91,689,000 | \$98,052,000 | 492,400 | \$199 | - |
| <i>Office</i> | 200 S 10th St | Richmond | 2010 | E0000048001 | - | \$2,007,000 | \$65,282,000 | \$67,289,000 | 315,000 | \$214 | - |
| Average ⁵ | | | | | | | | | | <u>\$206</u> | |
| Full-service hotel | | | | | | | | | | | |
| Jefferson Hotel | 101 W Franklin St | Richmond | - | W0000125001 | 181 | \$2,588,000 | \$22,436,000 | \$25,024,000 | 96,312 | \$260 | \$138,254 |
| Hilton Richmond Downtown | 529 E Broad St | Richmond | - | W0000016013 | 250 | \$3,210,000 | \$38,803,000 | \$42,013,000 | 350,161 | \$120 | \$168,052 |
| Courtyard by Marriott | 14 S 14th St | Richmond | 2013 | E0000083021 | 135 | \$1,970,000 | \$23,161,000 | \$25,131,000 | 136,998 | \$183 | \$186,156 |
| Average | | • | | • | | | • | • | • | \$188 | <u>\$164,154</u> |
| · | | | | | | | | | | | |

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¹Information obtained through City of Richmond Real Estate Assessor real property database. Values reflect 2018 assessment.

²In-line retail includes, but is not limited to, Vineyard Vines, Chipotle Mexican Grill, Banana Republic, and Teavana.

³In-line retail includes, but is not limited to, Five Guys, AT&T, and Extreme Pizza.

⁴Square footage provided by City of Richmond Real Estate Assessor. 118,000 square feet of parking owned by the City not included in value.

⁵E Canal St and 200 S 10th St represent the most comparable properties due to age. The values of these properties are utilized in the average per square foot calculation.

Schedule VII-F: Calculation of Market Value - Cost Estimates¹

| Occupancy | Class | Height | Rank |
|--|----------------------------------|--------|--------------|
| 100% Apartment | Fireproof structural steel frame | 9.00 | Good |
| Structure cost | | | |
| Base cost per square foot | \$169.01 | | |
| Exterior walls per square foot | \$30.27 | | |
| Heating & cooling per square foot | \$17.98 | | |
| Estimated improved value per square foot based on cost | \$217.26 | | |
| Average square foot per unit ² | 914 | | |
| Estimated assessed value per unit | \$198,594 | | |
| Land value | | | |
| Estimated land value per unit ³ | \$19,610 | | |
| Total estimated assessed value per unit | \$218,203 | | |
| 100% Mixed-Use Retail | Fireproof structural steel frame | 12.00 | Good |
| Structure cost | Theproof Substantial Steel Hame | 12.00 | 300 u |
| Base cost per square foot | \$81.57 | | |
| Exterior walls per square foot | \$23.83 | | |
| Heating & cooling per square foot | \$9.47 | | |
| Estimated improved value per square foot based on cost | \$114.87 | | |
| Land value | | | |
| Estimated land value per square foot ³ | \$14.78 | | |
| Total estimated assessed value per square foot | \$129.65 | | |
| 100% Office | Fireproof structural steel frame | 12.00 | Good |
| Structure cost | | | |
| Base cost per square foot | \$170.36 | | |
| Exterior walls per square foot | \$46.82 | | |
| Heating & cooling per square foot | \$26.85 | | |
| Estimated improved value per square foot based on cost | \$244.03 | | |
| Land value | | | |
| Estimated land value per square foot ³ | \$11.80 | | |
| Total estimated assessed value per square foot | \$255.83 | | |

MuniCap, Inc.

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¹All cost estimates by MuniCap, Inc., using Marshall & Swift "Commercial Estimator 7" software.

²See Schedule V.

³Value based on comparable properties in area.

Schedule VII-F: Calculation of Market Value - Cost Estimates, continued¹

| Occupancy | Class | Height | Rank |
|--|----------------------------------|--------|---------|
| 100% Full-Service Hotel | Fireproof structural steel frame | 10.00 | Good |
| Structure cost | | | |
| Base cost per square foot | \$171.21 | | |
| Exterior walls per square foot | \$36.48 | | |
| Heating & cooling per square foot | \$20.04 | | |
| Estimated improved value per square foot based on cost | \$227.73 | | |
| Average square foot per room ² | 645 | | |
| Estimated assessed value per room | \$146,967 | | |
| Land value | | | |
| Estimated land value per room ³ | \$13,724 | | |
| Total estimated assessed value per room | \$160,691 | | |
| | | | |
| 100% Limited-Service Hotel | Fireproof structural steel frame | 10.00 | Average |
| Structure cost | | | |
| Base cost per square foot | \$85.79 | | |
| Exterior walls per square foot | \$23.30 | | |
| Heating & cooling per square foot | \$10.25 | | |
| Estimated improved value per square foot based on cost | \$119.34 | | |
| Average square foot per room ² | 600 | | |
| Estimated assessed value per room | \$71,604 | | |
| Land value | | | |
| Estimated land value per room ³ | \$13,724 | | |
| Total estimated assessed value per room | \$85,328 | | |

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¹All cost estimates by MuniCap, Inc., using Marshall & Swift "Commercial Estimator 7" software.

²See Schedule V.

³Value based on comparable properties in the area.

Schedule VIII-A: Projected Absorption - Residential¹

| | | | | | | | | | | Reside | | | | | | | | | |
|-------------|-------------------------|-------------------|-------|------------|-------|------------|-------|------------|-----------|------------|-------|------------|----------|------------|---------------|------------|--------|------------|--|
| Calendar | Assessed | Tax Due | | Condo | Units | | | Market Ra | ate Units | Block | x A2 | 80% AM | II Units | | 60% AMI Units | | | | |
| Year Ending | As of Date ² | Date ² | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 0 | 0 | 0 | 0 | 188 | 188 | 188,000 | 188,000 | 28 | 28 | 28,000 | 28,000 | 14 | 14 | 14,000 | 14,000 | |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 0 | 0 | 0 | 0 | 188 | 0 | 188,000 | 0 | 28 | 0 | 28,000 | 0 | 14 | 0 | 14,000 | |
| Total | | | 0 | | 0 | | 188 | | 188,000 | | 28 | | 28,000 | | 14 | | 14,000 | | |

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¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

Schedule VIII-A: Projected Absorption - Residential, continued¹

| | | | | | | | | Reside | ential | | | | | |
|-------------|-------------------------|-------------------|-------|------------|-----------|------------|-------|------------|----------|------------|--------|------------|--------|------------|
| | | | | | | | | Block | k B | | | | | |
| Calendar | Assessed | Tax Due | | Market R | ate Units | | | 80% AM | II Units | | 60% AM | I Units | | |
| Year Ending | As of Date ² | Date ² | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 169 | 169 | 161,066 | 161,066 | 29 | 29 | 27,638 | 27,638 | 15 | 15 | 14,296 | 14,296 |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 169 | 0 | 161,066 | 0 | 29 | 0 | 27,638 | 0 | 15 | 0 | 14,296 |
| Total | | | 169 | | 161,066 | | 29 | | 27,638 | | 15 | | 14,296 | |

MuniCap, Inc.

 $S: \label{lem:consulting} S: \label{lem:consulting} In Consort \ East ridge - Projection \ No. \ 27-A \ (\overline{Citi \ Debt \ Service}). xlsx] VIII-A.2$

¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

Schedule VIII-A: Projected Absorption - Residential, continued¹

| | | | Residential Block C | | | | | | | | | | | | |
|-------------|-------------------------|-------------------|---------------------|------------|-----------|------------|-------|------------|---------|------------|-------|------------|---------|------------|--|
| | | | | | | | | | | | | | | | |
| Calendar | Assessed | Tax Due | | Market Ra | ate Units | | | 80% AM | I Units | | | 60% AM | I Units | | |
| Year Ending | As of Date ² | Date ² | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 189 | 189 | 173,472 | 173,472 | 12 | 12 | 11,014 | 11,014 | 12 | 12 | 11,014 | 11,014 | |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 189 | 0 | 173,472 | 0 | 12 | 0 | 11,014 | 0 | 12 | 0 | 11,014 | |
| Total | | | 189 | | 173,472 | | 12 | | 11,014 | | 12 | | 11,014 | | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]VIII-A.3

¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

Schedule VIII-A: Projected Absorption - Residential, continued¹

| | | | Residential Block E | | | | | | | | | | | | | | | |
|-------------|-------------------------|-------------------|---------------------|------------|--------|------------|-------|------------|------------|------------|-------|------------|----------|------------|-------|------------|----------|------------|
| | | | | | 2 | | | | | Blo | ock E | | | | | | | |
| Calendar | Assessed | Tax Due | | Condo | Units | | | Market F | Rate Units | | | 80% A | MI Units | | | 60% AN | AI Units | |
| Year Ending | As of Date ² | Date ² | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 30 | 30 | 40,140 | 40,140 | 39 | 39 | 37,085 | 37,085 | 11 | 11 | 10,460 | 10,460 | 6 | 6 | 5,705 | 5,705 |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 30 | 0 | 40,140 | 0 | 39 | 0 | 37,085 | 0 | 11 | 0 | 10,460 | 0 | 6 | 0 | 5,705 |
| Total | | | 30 | | 40,140 | | 39 | | 37.085 | | 11 | | 10,460 | | 6 | | 5,705 | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]VIII-A.4
6-Nov-19

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¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

³Four condo units will be affordable. Provided by Concord Eastridge.

Schedule VIII-A: Projected Absorption - Residential, continued¹

| | | | | | | | | | idential | | | | | |
|-------------|-------------------------|-------------------|-------|------------|-----------|------------|-------|------------|----------|------------|-------|------------|----------|------------|
| | | | | | | | | | lock I | | | | | |
| Calendar | Assessed | Tax Due | | Market R | ate Units | | | 80% AM | I Units | | | 60% AM | II Units | |
| Year Ending | As of Date ² | Date ² | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 439 | 439 | 394,112 | 394,112 | 22 | 22 | 19,751 | 19,751 | 28 | 28 | 25,137 | 25,137 |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 439 | 0 | 394,112 | 0 | 22 | 0 | 19,751 | 0 | 28 | 0 | 25,137 |
| Total | | | 439 | | 394,112 | | 22 | | 19,751 | | 28 | | 25,137 | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\{Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx\{VIII-A.5\} 6-Nov-19

¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

Schedule VIII-A: Projected Absorption - Residential, continued¹

| | | | Residential Block N | | | | | | | | | | | | |
|-------------|-------------------------|-------------------|---------------------|------------|-----------|------------|-------|------------|----------|------------|-------|------------|---------|------------|--|
| | | | | | | | | | | | | | | | |
| Calendar | Assessed | Tax Due | | Market Ra | ate Units | | | 80% AM | II Units | | | 60% AM | I Units | | |
| Year Ending | As of Date ² | Date ² | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 453 | 453 | 369,808 | 369,808 | 37 | 37 | 30,205 | 30,205 | 20 | 20 | 16,327 | 16,327 | |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 453 | 0 | 369,808 | 0 | 37 | 0 | 30,205 | 0 | 20 | 0 | 16,327 | |
| Total | | | 453 | | 369,808 | | 37 | | 30,205 | | 20 | | 16,327 | | |

MuniCap, Inc.

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6-Nov-19

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¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

Schedule VIII-A: Projected Absorption - Residential, continued¹

| | | | | | | | | Reside | | | | | | |
|-------------|-------------------------|-------------------|-------|------------|-----------|------------|-------|------------|----------|------------|-------|------------|----------|------------|
| | | | | | | | | Block | | | | | | |
| Calendar | Assessed | Tax Due | | Market Ra | ate Units | | | 80% AM | II Units | | | 60% AM | II Units | |
| Year Ending | As of Date ² | Date ² | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 341 | 341 | 335,658 | 335,658 | 23 | 23 | 22,640 | 22,640 | 19 | 19 | 18,702 | 18,702 |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 341 | 0 | 335,658 | 0 | 23 | 0 | 22,640 | 0 | 19 | 0 | 18,702 |
| Total | | | 341 | | 335,658 | | 23 | | 22,640 | | 19 | | 18,702 | |

MuniCap, Inc.

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¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

Schedule VIII-A: Projected Absorption - Residential, continued¹

| Total Residential | |
|-------------------|--|
|-------------------|--|

| | | • | | | | _ | | | | | | Multi-Fam | ily Apartm | nents | | | | |
|-------------|-------------------------|-------------------|-------|------------|--------|------------|-------|------------|-----------|------------|-------|------------|------------|------------|-------|------------|----------|------------|
| Calendar | Assessed | Tax Due | | Condo | Units | | | Market R | ate Units | | | 80% AN | II Units | | | 60% A | MI Units | |
| Year Ending | As of Date ² | Date ² | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative | Units | Cumulative | GSF | Cumulative |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 30 | 30 | 40,140 | 40,140 | 416 | 416 | 379,663 | 379,663 | 51 | 51 | 47,130 | 47,130 | 32 | 32 | 29,525 | 29,525 |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 0 | 30 | 0 | 40,140 | 510 | 926 | 465,452 | 845,115 | 52 | 103 | 48,054 | 95,185 | 34 | 66 | 31,370 | 60,895 |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 0 | 30 | 0 | 40,140 | 892 | 1,818 | 814,085 | 1,659,201 | 59 | 162 | 54,523 | 149,708 | 48 | 114 | 44,287 | 105,182 |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 30 | 0 | 40,140 | 0 | 1,818 | 0 | 1,659,201 | 0 | 162 | 0 | 149,708 | 0 | 114 | 0 | 105,182 |
| Total | | | 30 | | 40,140 | | 1,818 | | 1,659,201 | | 162 | | 149,708 | | 114 | | 105,182 | |

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¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

Schedule VIII-B: Projected Absorption - Commercial¹

| | | | Commercial Block A2 Block A3 Block B Block C Block D | | | | | | | | | | | | | | | | | | | |
|-------------|-------------------------|-------------------|--|------------|---------|------------|--------|------------|--------|------------|--------|--------------|---------|------------|--------|------------|---------|------------|-------|------------|-----------|------------|
| | | | Blo | ock A2 | | | | | Blo | ock B | | Blo | | | | | | | : D | | | |
| Calendar | Assessed | Tax Due | Mixed- | Use Retail | | Office | Mixed- | Use Retail | Mixed- | Use Retail | Mixed | l-Use Retail | 0 | ffice | Mixed- | Use Retail | | Office | | Limited-Se | rvice Hot | el |
| Year Ending | As of Date ² | Date ² | SF | Cumulative | SF | Cumulative | SF | Cumulative | SF | Cumulative | SF | Cumulative | SF | Cumulative | SF | Cumulative | SF | Cumulative | Rooms | Cumulative | SF | Cumulative |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 25,000 | 25,000 | 254,500 | 254,500 | 23,000 | 23,000 | 0 | 0 | 10,000 | 10,000 | 217,000 | 217,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 15,000 | 15,000 | 0 | 10,000 | 0 | 217,000 | 15,000 | 15,000 | 540,000 | 540,000 | 150 | 150 | 90,000 | 90,000 |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 25,000 | 0 | 254,500 | 0 | 23,000 | 0 | 15,000 | 0 | 10,000 | 0 | 217,000 | 0 | 15,000 | 0 | 540,000 | 0 | 150 | 0 | 90,000 |
| Total | | | 25,000 | | 254,500 | | 23,000 | | 15,000 | | 10,000 | | 217,000 | | 15,000 | | 540,000 | | 150 | | 90,000 | |

MuniCap, Inc.

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¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

Schedule VIII-B: Projected Absorption - Commercial, continued¹

| | | | | | | | | | (| Commercial | | | | | | |
|------------|---------------------------|-------------------|--------|------------|--------|------------|---------|------------|------------|------------|---------|------------|--------|-------------|---------|------------|
| | | | Ble | ock E | | | Blo | ock F | | | В | lock I | В | lock N | Blo | ock U |
| Calendar | Assessed | Tax Due | Mixed- | Use Retail | Mixed- | Use Retail | | Full-Ser | vice Hotel | | F | Retail | Mixed | -Use Retail | Mixed-l | Use Retail |
| Year Endir | g As of Date ² | Date ² | SF | Cumulative | SF | Cumulative | Rooms C | Cumulative | SF | Cumulative | SF | Cumulative | SF | Cumulative | SF | Cumulative |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-2 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 14,000 | 14,000 | 16,443 | 16,443 | 541 | 541 | 349,138 | 349,138 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 0 | 0 | 0 | 35,000 | 35,000 |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 102,000 | 102,000 | 15,000 | 15,000 | 0 | 35,000 |
| 31-Dec-2: | 1-Jan-26 | 14-Jan-27 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-20 | 1-Jan-27 | 14-Jan-28 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-2 | 1-Jan-28 | 14-Jan-29 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-3 | 1-Jan-32 | 14-Jan-33 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-3 | 1-Jan-36 | 14-Jan-37 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-30 | 1-Jan-37 | 14-Jan-38 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-3 | 1-Jan-38 | 14-Jan-39 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-3 | 1-Jan-39 | 14-Jan-40 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-4 | 1-Jan-42 | 14-Jan-43 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-4 | | 14-Jan-46 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-4: | 1-Jan-46 | 14-Jan-47 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| 31-Dec-40 | 1-Jan-47 | 14-Jan-48 | 0 | 14,000 | 0 | 16,443 | 0 | 541 | 0 | 349,138 | 0 | 102,000 | 0 | 15,000 | 0 | 35,000 |
| Total | | | 14,000 | | 16,443 | | 541 | | 349,138 | | 102,000 | | 15,000 | | 35,000 | |

MuniCap, Inc.

 $S: \c CONSULTING \c Concord\ Eastridge \c Projection\ No.\ 27-A\ (Citi\ Debt\ Service). xlsx] VIII-B.2$

6-Nov-19

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¹Information provided by Concord Eastridge.

²Provided by the City of Richmond, VA.

Schedule VIII-B: Projected Absorption - Commercial, continued¹

| | | | | | | | | Total Com | nercial | | | | | |
|-------------|-------------------------|-------------------|---------|------------|-----------|------------|-------|------------|----------|------------|-------|--------------|------------|------------|
| Calendar | Assessed | Tax Due | Mixed-l | Use Retail | 0: | ffice | | Full-Servi | ce Hotel | | | Limited-Serv | vice Hotel | |
| Year Ending | As of Date ² | Date ² | SF | Cumulative | SF | Cumulative | Rooms | Cumulative | GSF | Cumulative | Rooms | Cumulative | GSF | Cumulative |
| 31-Dec-18 | 1-Jan-19 | 14-Jan-20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-19 | 1-Jan-20 | 14-Jan-21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-20 | 1-Jan-21 | 14-Jan-22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-21 | 1-Jan-22 | 14-Jan-23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 31-Dec-22 | 1-Jan-23 | 14-Jan-24 | 88,443 | 88,443 | 471,500 | 471,500 | 541 | 541 | 349,138 | 349,138 | 0 | 0 | 0 | 0 |
| 31-Dec-23 | 1-Jan-24 | 14-Jan-25 | 65,000 | 153,443 | 540,000 | 1,011,500 | 0 | 541 | 0 | 349,138 | 150 | 150 | 90,000 | 90,000 |
| 31-Dec-24 | 1-Jan-25 | 14-Jan-26 | 117,000 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-25 | 1-Jan-26 | 14-Jan-27 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-26 | 1-Jan-27 | 14-Jan-28 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-27 | 1-Jan-28 | 14-Jan-29 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-28 | 1-Jan-29 | 14-Jan-30 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-29 | 1-Jan-30 | 14-Jan-31 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-30 | 1-Jan-31 | 14-Jan-32 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-31 | 1-Jan-32 | 14-Jan-33 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-32 | 1-Jan-33 | 14-Jan-34 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-33 | 1-Jan-34 | 14-Jan-35 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-34 | 1-Jan-35 | 14-Jan-36 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-35 | 1-Jan-36 | 14-Jan-37 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-36 | 1-Jan-37 | 14-Jan-38 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-37 | 1-Jan-38 | 14-Jan-39 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-38 | 1-Jan-39 | 14-Jan-40 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-39 | 1-Jan-40 | 14-Jan-41 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-40 | 1-Jan-41 | 14-Jan-42 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-41 | 1-Jan-42 | 14-Jan-43 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-42 | 1-Jan-43 | 14-Jan-44 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-43 | 1-Jan-44 | 14-Jan-45 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-44 | 1-Jan-45 | 14-Jan-46 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-45 | 1-Jan-46 | 14-Jan-47 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| 31-Dec-46 | 1-Jan-47 | 14-Jan-48 | 0 | 270,443 | 0 | 1,011,500 | 0 | 541 | 0 | 349,138 | 0 | 150 | 0 | 90,000 |
| Total | | | 270,443 | | 1,011,500 | | 541 | | 349,138 | | 150 | | 90,000 | |

MuniCap, Inc.

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¹Information provided by Concord Eastridge.

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²Provided by the City of Richmond, VA.

Schedule IX-A: Total Projected Market Value-Residential¹

| | | | | | Resi | dential | |
|------------|-----------|----------|-----------|--------|-------------------|----------------------|--------------|
| | | | _ | | Bloo | ck A2 | |
| | | Bond | _ | | Cond | o Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$0 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$0 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$0 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$0 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$0 | 100% | \$0 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 0 | \$0 | 100% | \$0 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 0 | \$0 | 100% | \$0 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 0 | \$0 | 100% | \$0 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 0 | \$0 | 100% | \$0 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 0 | \$0 | 100% | \$0 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 0 | \$0 | 100% | \$0 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 0 | \$0 | 100% | \$0 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 0 | \$0 | 100% | \$0 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 0 | \$0 | 100% | \$0 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 0 | \$0 | 100% | \$0 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 0 | \$0 | 100% | \$0 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 0 | \$0 | 100% | \$0 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 0 | \$0 | 100% | \$0 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 0 | \$0 | 100% | \$0 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 0 | \$0 | 100% | \$0 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 0 | \$0 | 100% | \$0 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 0 | \$0 | 100% | \$0 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 0 | \$0 | 100% | \$0 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 0 | \$0 | 100% | \$0 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 0 | \$0 | 100% | \$0 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 0 | \$0 | 100% | \$0 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 0 | \$0 | 100% | \$0 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 0 | \$0 | 100% | \$0 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 0 | \$0 | 100% | \$0 |
| | | | | | | | |

MuniCap, Inc.

¹See Schedule VIII-A.

 $^{{}^2\!\}operatorname{See}$ Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Base don conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value-Residential¹

| | | | _ | | | | Reside | ntial | | | |
|------------|-----------|----------|-----------|--------|-------------------|----------------------|--------------|--------------------|-------------------|----------------------|--------------|
| | | | _ | | | | Multi-Family | Apartments | | | |
| | | | = | | | | Block | A2 | | | |
| | | Bond | | | Market 1 | Rate Units | | | 80% A | MI Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units ¹ | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$122,949 | 100% | \$0 | 0 | \$97,987 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$125,408 | 100% | \$0 | 0 | \$99,947 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$127,916 | 100% | \$0 | 0 | \$101,946 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$130,475 | 100% | \$0 | 0 | \$103,985 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 188 | \$133,084 | 100% | \$25,019,835 | 28 | \$106,065 | 100% | \$2,969,808 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 188 | \$135,746 | 100% | \$25,520,232 | 28 | \$108,186 | 100% | \$3,029,204 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 188 | \$138,461 | 100% | \$26,030,636 | 28 | \$110,350 | 100% | \$3,089,789 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 188 | \$141,230 | 100% | \$26,551,249 | 28 | \$112,557 | 100% | \$3,151,584 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 188 | \$144,055 | 100% | \$27,082,274 | 28 | \$114,808 | 100% | \$3,214,616 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 188 | \$146,936 | 100% | \$27,623,920 | 28 | \$117,104 | 100% | \$3,278,908 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 188 | \$149,874 | 100% | \$28,176,398 | 28 | \$119,446 | 100% | \$3,344,486 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 188 | \$152,872 | 100% | \$28,739,926 | 28 | \$121,835 | 100% | \$3,411,376 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 188 | \$155,929 | 100% | \$29,314,724 | 28 | \$124,272 | 100% | \$3,479,604 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 188 | \$159,048 | 100% | \$29,901,019 | 28 | \$126,757 | 100% | \$3,549,196 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 188 | \$162,229 | 100% | \$30,499,039 | 28 | \$129,292 | 100% | \$3,620,180 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 188 | \$165,474 | 100% | \$31,109,020 | 28 | \$131,878 | 100% | \$3,692,583 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 188 | \$168,783 | 100% | \$31,731,200 | 28 | \$134,516 | 100% | \$3,766,435 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 188 | \$172,159 | 100% | \$32,365,824 | 28 | \$137,206 | 100% | \$3,841,764 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 188 | \$175,602 | 100% | \$33,013,141 | 28 | \$139,950 | 100% | \$3,918,599 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 188 | \$179,114 | 100% | \$33,673,404 | 28 | \$142,749 | 100% | \$3,996,971 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 188 | \$182,696 | 100% | \$34,346,872 | 28 | \$145,604 | 100% | \$4,076,910 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 188 | \$186,350 | 100% | \$35,033,809 | 28 | \$148,516 | 100% | \$4,158,449 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 188 | \$190,077 | 100% | \$35,734,485 | 28 | \$151,486 | 100% | \$4,241,618 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 188 | \$193,879 | 100% | \$36,449,175 | 28 | \$154,516 | 100% | \$4,326,450 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 188 | \$197,756 | 100% | \$37,178,159 | 28 | \$157,606 | 100% | \$4,412,979 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 188 | \$201,711 | 100% | \$37,921,722 | 28 | \$160,759 | 100% | \$4,501,238 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 188 | \$205,746 | 100% | \$38,680,156 | 28 | \$163,974 | 100% | \$4,591,263 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 188 | \$209,860 | 100% | \$39,453,759 | 28 | \$167,253 | 100% | \$4,683,088 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 188 | \$214,058 | 100% | \$40,242,835 | 28 | \$170,598 | 100% | \$4,776,750 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IX-A.2
6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value-Residential, continued¹

| | | | <u>-</u> | Residential | | | | | | | |
|------------|-----------|----------|-----------|-------------|-------------------|----------------------|--------------|--------------------|-------------------|----------------------|--------------|
| | | | _ | | | | Multi-Family | Apartments | | | |
| | | | _ | | Bloc | k A2 | | | Blo | ock B | |
| | | Bond | _ | | 60% Al | MI Units | | | Market l | Rate Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units ¹ | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$58,610 | 100% | \$0 | 0 | \$117,177 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$59,782 | 100% | \$0 | 0 | \$119,521 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$60,978 | 100% | \$0 | 0 | \$121,911 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$62,197 | 100% | \$0 | 0 | \$124,349 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 14 | \$63,441 | 100% | \$888,180 | 0 | \$126,836 | 100% | \$0 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 14 | \$64,710 | 100% | \$905,943 | 169 | \$129,373 | 100% | \$21,864,014 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 14 | \$66,004 | 100% | \$924,062 | 169 | \$131,960 | 100% | \$22,301,295 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 14 | \$67,325 | 100% | \$942,543 | 169 | \$134,600 | 100% | \$22,747,320 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 14 | \$68,671 | 100% | \$961,394 | 169 | \$137,292 | 100% | \$23,202,267 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 14 | \$70,044 | 100% | \$980,622 | 169 | \$140,037 | 100% | \$23,666,312 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 14 | \$71,445 | 100% | \$1,000,235 | 169 | \$142,838 | 100% | \$24,139,638 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 14 | \$72,874 | 100% | \$1,020,239 | 169 | \$145,695 | 100% | \$24,622,431 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 14 | \$74,332 | 100% | \$1,040,644 | 169 | \$148,609 | 100% | \$25,114,880 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 14 | \$75,818 | 100% | \$1,061,457 | 169 | \$151,581 | 100% | \$25,617,177 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 14 | \$77,335 | 100% | \$1,082,686 | 169 | \$154,613 | 100% | \$26,129,521 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 14 | \$78,881 | 100% | \$1,104,340 | 169 | \$157,705 | 100% | \$26,652,111 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 14 | \$80,459 | 100% | \$1,126,427 | 169 | \$160,859 | 100% | \$27,185,154 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 14 | \$82,068 | 100% | \$1,148,955 | 169 | \$164,076 | 100% | \$27,728,857 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 14 | \$83,710 | 100% | \$1,171,934 | 169 | \$167,358 | 100% | \$28,283,434 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 14 | \$85,384 | 100% | \$1,195,373 | 169 | \$170,705 | 100% | \$28,849,103 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 14 | \$87,091 | 100% | \$1,219,280 | 169 | \$174,119 | 100% | \$29,426,085 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 14 | \$88,833 | 100% | \$1,243,666 | 169 | \$177,601 | 100% | \$30,014,606 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 14 | \$90,610 | 100% | \$1,268,539 | 169 | \$181,153 | 100% | \$30,614,898 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 14 | \$92,422 | 100% | \$1,293,910 | 169 | \$184,776 | 100% | \$31,227,196 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 14 | \$94,271 | 100% | \$1,319,788 | 169 | \$188,472 | 100% | \$31,851,740 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 14 | \$96,156 | 100% | \$1,346,184 | 169 | \$192,241 | 100% | \$32,488,775 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 14 | \$98,079 | 100% | \$1,373,108 | 169 | \$196,086 | 100% | \$33,138,551 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 14 | \$100,041 | 100% | \$1,400,570 | 169 | \$200,008 | 100% | \$33,801,322 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 14 | \$102,042 | 100% | \$1,428,581 | 169 | \$204,008 | 100% | \$34,477,348 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IX-A.3
6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value-Residential, continued¹

| | | | | | | | Reside | ntial | | | |
|------------|-----------|----------|-----------|--------|-------------------|----------------------|--------------|------------|-------------------|----------------------|--------------|
| | | | = | | | | Multi-Family | Apartments | | | |
| | | | = | | | | Block | κВ | | | |
| | | Bond | = | | 80% A | MI Units | | | 60% Al | MI Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units1 | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$93,387 | 100% | \$0 | 0 | \$55,858 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$95,255 | 100% | \$0 | 0 | \$56,976 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$97,160 | 100% | \$0 | 0 | \$58,115 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$99,103 | 100% | \$0 | 0 | \$59,277 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$101,085 | 100% | \$0 | 0 | \$60,463 | 100% | \$0 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 29 | \$103,107 | 100% | \$2,990,095 | 15 | \$61,672 | 100% | \$925,083 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 29 | \$105,169 | 100% | \$3,049,897 | 15 | \$62,906 | 100% | \$943,585 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 29 | \$107,272 | 100% | \$3,110,895 | 15 | \$64,164 | 100% | \$962,456 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 29 | \$109,418 | 100% | \$3,173,113 | 15 | \$65,447 | 100% | \$981,705 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 29 | \$111,606 | 100% | \$3,236,575 | 15 | \$66,756 | 100% | \$1,001,340 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 29 | \$113,838 | 100% | \$3,301,306 | 15 | \$68,091 | 100% | \$1,021,366 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 29 | \$116,115 | 100% | \$3,367,333 | 15 | \$69,453 | 100% | \$1,041,794 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 29 | \$118,437 | 100% | \$3,434,679 | 15 | \$70,842 | 100% | \$1,062,630 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 29 | \$120,806 | 100% | \$3,503,373 | 15 | \$72,259 | 100% | \$1,083,882 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 29 | \$123,222 | 100% | \$3,573,440 | 15 | \$73,704 | 100% | \$1,105,560 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 29 | \$125,687 | 100% | \$3,644,909 | 15 | \$75,178 | 100% | \$1,127,671 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 29 | \$128,200 | 100% | \$3,717,807 | 15 | \$76,682 | 100% | \$1,150,224 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 29 | \$130,764 | 100% | \$3,792,163 | 15 | \$78,215 | 100% | \$1,173,229 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 29 | \$133,380 | 100% | \$3,868,007 | 15 | \$79,780 | 100% | \$1,196,693 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 29 | \$136,047 | 100% | \$3,945,367 | 15 | \$81,375 | 100% | \$1,220,627 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 29 | \$138,768 | 100% | \$4,024,274 | 15 | \$83,003 | 100% | \$1,245,040 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 29 | \$141,543 | 100% | \$4,104,760 | 15 | \$84,663 | 100% | \$1,269,941 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 29 | \$144,374 | 100% | \$4,186,855 | 15 | \$86,356 | 100% | \$1,295,339 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 29 | \$147,262 | 100% | \$4,270,592 | 15 | \$88,083 | 100% | \$1,321,246 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 29 | \$150,207 | 100% | \$4,356,004 | 15 | \$89,845 | 100% | \$1,347,671 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 29 | \$153,211 | 100% | \$4,443,124 | 15 | \$91,642 | 100% | \$1,374,625 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 29 | \$156,275 | 100% | \$4,531,986 | 15 | \$93,474 | 100% | \$1,402,117 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 29 | \$159,401 | 100% | \$4,622,626 | 15 | \$95,344 | 100% | \$1,430,159 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 29 | \$162,589 | 100% | \$4,715,079 | 15 | \$97,251 | 100% | \$1,458,763 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IX-A.4
6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value-Residential, continued¹

| | | | | | | | Reside | ntial | | | |
|------------|-----------|----------|-----------|--------|-------------------|----------------------|--------------|------------|-------------------|----------------------|--------------|
| | | | - | | | | Multi-Family | Apartments | | | |
| | | | - | | | | Block | | | | |
| | | Bond | _ | | Market l | Rate Units | | | 80% Al | MI Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units1 | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$112,848 | 100% | \$0 | 0 | \$89,937 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$115,105 | 100% | \$0 | 0 | \$91,735 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$117,407 | 100% | \$0 | 0 | \$93,570 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$119,755 | 100% | \$0 | 0 | \$95,442 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 189 | \$122,150 | 100% | \$23,086,365 | 12 | \$97,350 | 100% | \$1,168,204 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 189 | \$124,593 | 100% | \$23,548,092 | 12 | \$99,297 | 100% | \$1,191,568 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 189 | \$127,085 | 100% | \$24,019,054 | 12 | \$101,283 | 100% | \$1,215,400 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 189 | \$129,627 | 100% | \$24,499,435 | 12 | \$103,309 | 100% | \$1,239,708 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 189 | \$132,219 | 100% | \$24,989,424 | 12 | \$105,375 | 100% | \$1,264,502 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 189 | \$134,864 | 100% | \$25,489,212 | 12 | \$107,483 | 100% | \$1,289,792 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 189 | \$137,561 | 100% | \$25,998,996 | 12 | \$109,632 | 100% | \$1,315,588 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 189 | \$140,312 | 100% | \$26,518,976 | 12 | \$111,825 | 100% | \$1,341,899 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 189 | \$143,118 | 100% | \$27,049,356 | 12 | \$114,061 | 100% | \$1,368,737 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 189 | \$145,981 | 100% | \$27,590,343 | 12 | \$116,343 | 100% | \$1,396,112 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 189 | \$148,900 | 100% | \$28,142,150 | 12 | \$118,670 | 100% | \$1,424,034 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 189 | \$151,878 | 100% | \$28,704,993 | 12 | \$121,043 | 100% | \$1,452,515 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 189 | \$154,916 | 100% | \$29,279,093 | 12 | \$123,464 | 100% | \$1,481,565 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 189 | \$158,014 | 100% | \$29,864,675 | 12 | \$125,933 | 100% | \$1,511,197 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 189 | \$161,174 | 100% | \$30,461,968 | 12 | \$128,452 | 100% | \$1,541,421 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 189 | \$164,398 | 100% | \$31,071,207 | 12 | \$131,021 | 100% | \$1,572,249 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 189 | \$167,686 | 100% | \$31,692,632 | 12 | \$133,641 | 100% | \$1,603,694 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 189 | \$171,040 | 100% | \$32,326,484 | 12 | \$136,314 | 100% | \$1,635,768 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 189 | \$174,460 | 100% | \$32,973,014 | 12 | \$139,040 | 100% | \$1,668,483 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 189 | \$177,950 | 100% | \$33,632,474 | 12 | \$141,821 | 100% | \$1,701,853 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 189 | \$181,509 | 100% | \$34,305,124 | 12 | \$144,658 | 100% | \$1,735,890 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 189 | \$185,139 | 100% | \$34,991,226 | 12 | \$147,551 | 100% | \$1,770,608 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 189 | \$188,842 | 100% | \$35,691,051 | 12 | \$150,502 | 100% | \$1,806,020 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 189 | \$192,618 | 100% | \$36,404,872 | 12 | \$153,512 | 100% | \$1,842,140 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 189 | \$196,471 | 100% | \$37,132,969 | 12 | \$156,582 | 100% | \$1,878,983 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlxx]IX-A.5 6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value- Residential, continued¹

| | | | | Residential | | | | | | | | | | | |
|------------|-----------|----------|-----------|-------------|-------------------|----------------------|--------------|--------------------|-------------------|----------------------|--------------|--------|-------------------|----------------------|--------------|
| | | | _ | | | | | | Multi-Famil | y Apartments | | | | | |
| | | | _ | | Blo | ck C | | | | | Bloc | k E | | | |
| | | Bond | _ | | 60% A | MI Units | | | Cond | o Units | | | Market I | Rate Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units ¹ | Unit ² | Percent ³ | Market Value | Units1 | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$53,795 | 100% | \$0 | 0 | \$363,044 | 100% | \$0 | 0 | \$116,912 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$54,871 | 100% | \$0 | 0 | \$370,305 | 100% | \$0 | 0 | \$119,250 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$55,968 | 100% | \$0 | 0 | \$377,711 | 100% | \$0 | 0 | \$121,635 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$57,087 | 100% | \$0 | 0 | \$385,266 | 100% | \$0 | 0 | \$124,067 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 12 | \$58,229 | 100% | \$698,749 | 30 | \$392,971 | 100% | \$11,789,126 | 39 | \$126,549 | 100% | \$4,935,405 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 12 | \$59,394 | 100% | \$712,724 | 30 | \$400,830 | 100% | \$12,024,908 | 39 | \$129,080 | 100% | \$5,034,113 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 12 | \$60,582 | 100% | \$726,978 | 30 | \$408,847 | 100% | \$12,265,406 | 39 | \$131,661 | 100% | \$5,134,795 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 12 | \$61,793 | 100% | \$741,518 | 30 | \$417,024 | 100% | \$12,510,715 | 39 | \$134,295 | 100% | \$5,237,491 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 12 | \$63,029 | 100% | \$756,348 | 30 | \$425,364 | 100% | \$12,760,929 | 39 | \$136,981 | 100% | \$5,342,241 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 12 | \$64,290 | 100% | \$771,475 | 30 | \$433,872 | 100% | \$13,016,147 | 39 | \$139,720 | 100% | \$5,449,086 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 12 | \$65,575 | 100% | \$786,905 | 30 | \$442,549 | 100% | \$13,276,470 | 39 | \$142,515 | 100% | \$5,558,067 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 12 | \$66,887 | 100% | \$802,643 | 30 | \$451,400 | 100% | \$13,542,000 | 39 | \$145,365 | 100% | \$5,669,229 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 12 | \$68,225 | 100% | \$818,696 | 30 | \$460,428 | 100% | \$13,812,840 | 39 | \$148,272 | 100% | \$5,782,613 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 12 | \$69,589 | 100% | \$835,070 | 30 | \$469,637 | 100% | \$14,089,097 | 39 | \$151,238 | 100% | \$5,898,266 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 12 | \$70,981 | 100% | \$851,771 | 30 | \$479,029 | 100% | \$14,370,879 | 39 | \$154,262 | 100% | \$6,016,231 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 12 | \$72,401 | 100% | \$868,807 | 30 | \$488,610 | 100% | \$14,658,296 | 39 | \$157,348 | 100% | \$6,136,556 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 12 | \$73,849 | 100% | \$886,183 | 30 | \$498,382 | 100% | \$14,951,462 | 39 | \$160,495 | 100% | \$6,259,287 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 12 | \$75,326 | 100% | \$903,906 | 30 | \$508,350 | 100% | \$15,250,491 | 39 | \$163,704 | 100% | \$6,384,472 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 12 | \$76,832 | 100% | \$921,984 | 30 | \$518,517 | 100% | \$15,555,501 | 39 | \$166,979 | 100% | \$6,512,162 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 12 | \$78,369 | 100% | \$940,424 | 30 | \$528,887 | 100% | \$15,866,611 | 39 | \$170,318 | 100% | \$6,642,405 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 12 | \$79,936 | 100% | \$959,233 | 30 | \$539,465 | 100% | \$16,183,943 | 39 | \$173,724 | 100% | \$6,775,253 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 12 | \$81,535 | 100% | \$978,417 | 30 | \$550,254 | 100% | \$16,507,622 | 39 | \$177,199 | 100% | \$6,910,758 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 12 | \$83,165 | 100% | \$997,986 | 30 | \$561,259 | 100% | \$16,837,775 | 39 | \$180,743 | 100% | \$7,048,973 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 12 | \$84,829 | 100% | \$1,017,945 | 30 | \$572,484 | 100% | \$17,174,530 | 39 | \$184,358 | 100% | \$7,189,953 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 12 | \$86,525 | 100% | \$1,038,304 | 30 | \$583,934 | 100% | \$17,518,021 | 39 | \$188,045 | 100% | \$7,333,752 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 12 | \$88,256 | 100% | \$1,059,070 | 30 | \$595,613 | 100% | \$17,868,381 | 39 | \$191,806 | 100% | \$7,480,427 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 12 | \$90,021 | 100% | \$1,080,252 | 30 | \$607,525 | 100% | \$18,225,749 | 39 | \$195,642 | 100% | \$7,630,036 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 12 | \$91,821 | 100% | \$1,101,857 | 30 | \$619,675 | 100% | \$18,590,264 | 39 | \$199,555 | 100% | \$7,782,636 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 12 | \$93,658 | 100% | \$1,123,894 | 30 | \$632,069 | 100% | \$18,962,069 | 39 | \$203,546 | 100% | \$7,938,289 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IX-A.6
6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value-Residential, continued¹

| | | | | Residential | | | | | | | |
|------------|-----------|----------|-----------|-------------|-------------------|----------------------|--------------|------------|-------------------|----------------------|--------------|
| | | | - | | | | Multi-Family | Apartments | | | |
| | | | - | | | | Block | | | | |
| | | Bond | - | | 80% A | MI Units | | | 60% A | MI Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units1 | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$93,175 | 100% | \$0 | 0 | \$55,732 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$95,039 | 100% | \$0 | 0 | \$56,847 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$96,940 | 100% | \$0 | 0 | \$57,983 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$98,878 | 100% | \$0 | 0 | \$59,143 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 11 | \$100,856 | 100% | \$1,109,417 | 6 | \$60,326 | 100% | \$361,956 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 11 | \$102,873 | 100% | \$1,131,605 | 6 | \$61,533 | 100% | \$369,195 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 11 | \$104,931 | 100% | \$1,154,237 | 6 | \$62,763 | 100% | \$376,579 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 11 | \$107,029 | 100% | \$1,177,322 | 6 | \$64,018 | 100% | \$384,110 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 11 | \$109,170 | 100% | \$1,200,868 | 6 | \$65,299 | 100% | \$391,793 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 11 | \$111,353 | 100% | \$1,224,886 | 6 | \$66,605 | 100% | \$399,629 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 11 | \$113,580 | 100% | \$1,249,383 | 6 | \$67,937 | 100% | \$407,621 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 11 | \$115,852 | 100% | \$1,274,371 | 6 | \$69,296 | 100% | \$415,774 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 11 | \$118,169 | 100% | \$1,299,858 | 6 | \$70,682 | 100% | \$424,089 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 11 | \$120,532 | 100% | \$1,325,856 | 6 | \$72,095 | 100% | \$432,571 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 11 | \$122,943 | 100% | \$1,352,373 | 6 | \$73,537 | 100% | \$441,222 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 11 | \$125,402 | 100% | \$1,379,420 | 6 | \$75,008 | 100% | \$450,047 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 11 | \$127,910 | 100% | \$1,407,008 | 6 | \$76,508 | 100% | \$459,048 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 11 | \$130,468 | 100% | \$1,435,149 | 6 | \$78,038 | 100% | \$468,229 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 11 | \$133,077 | 100% | \$1,463,852 | 6 | \$79,599 | 100% | \$477,593 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 11 | \$135,739 | 100% | \$1,493,129 | 6 | \$81,191 | 100% | \$487,145 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 11 | \$138,454 | 100% | \$1,522,991 | 6 | \$82,815 | 100% | \$496,888 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 11 | \$141,223 | 100% | \$1,553,451 | 6 | \$84,471 | 100% | \$506,826 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 11 | \$144,047 | 100% | \$1,584,520 | 6 | \$86,160 | 100% | \$516,962 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 11 | \$146,928 | 100% | \$1,616,210 | 6 | \$87,884 | 100% | \$527,301 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 11 | \$149,867 | 100% | \$1,648,535 | 6 | \$89,641 | 100% | \$537,847 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 11 | \$152,864 | 100% | \$1,681,505 | 6 | \$91,434 | 100% | \$548,604 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 11 | \$155,921 | 100% | \$1,715,135 | 6 | \$93,263 | 100% | \$559,576 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 11 | \$159,040 | 100% | \$1,749,438 | 6 | \$95,128 | 100% | \$570,768 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 11 | \$162,221 | 100% | \$1,784,427 | 6 | \$97,031 | 100% | \$582,183 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IX-A.7 6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value-Residential, continued¹

| | | | | Residential | | | | | | | |
|------------|-----------|----------|----------------|-------------|-------------------|----------------------|--------------|------------|-------------------|----------------------|--------------|
| | | | · - | | | | Multi-Family | Apartments | | | |
| | | | _ | | | | Block | | | | |
| | | Bond | _ | | Market | Rate Units | | | 80% A | MI Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units1 | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$110,378 | 100% | \$0 | 0 | \$87,968 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$112,585 | 100% | \$0 | 0 | \$89,727 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$114,837 | 100% | \$0 | 0 | \$91,522 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$117,134 | 100% | \$0 | 0 | \$93,352 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$119,476 | 100% | \$0 | 0 | \$95,220 | 100% | \$0 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 0 | \$121,866 | 100% | \$0 | 0 | \$97,124 | 100% | \$0 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 439 | \$124,303 | 100% | \$54,569,141 | 22 | \$99,066 | 100% | \$2,179,461 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 439 | \$126,789 | 100% | \$55,660,524 | 22 | \$101,048 | 100% | \$2,223,050 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 439 | \$129,325 | 100% | \$56,773,734 | 22 | \$103,069 | 100% | \$2,267,511 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 439 | \$131,912 | 100% | \$57,909,209 | 22 | \$105,130 | 100% | \$2,312,861 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 439 | \$134,550 | 100% | \$59,067,393 | 22 | \$107,233 | 100% | \$2,359,118 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 439 | \$137,241 | 100% | \$60,248,741 | 22 | \$109,377 | 100% | \$2,406,301 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 439 | \$139,986 | 100% | \$61,453,716 | 22 | \$111,565 | 100% | \$2,454,427 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 439 | \$142,785 | 100% | \$62,682,790 | 22 | \$113,796 | 100% | \$2,503,515 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 439 | \$145,641 | 100% | \$63,936,446 | 22 | \$116,072 | 100% | \$2,553,586 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 439 | \$148,554 | 100% | \$65,215,175 | 22 | \$118,394 | 100% | \$2,604,657 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 439 | \$151,525 | 100% | \$66,519,478 | 22 | \$120,761 | 100% | \$2,656,751 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 439 | \$154,556 | 100% | \$67,849,868 | 22 | \$123,177 | 100% | \$2,709,886 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 439 | \$157,647 | 100% | \$69,206,865 | 22 | \$125,640 | 100% | \$2,764,083 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 439 | \$160,800 | 100% | \$70,591,003 | 22 | \$128,153 | 100% | \$2,819,365 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 439 | \$164,016 | 100% | \$72,002,823 | 22 | \$130,716 | 100% | \$2,875,752 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 439 | \$167,296 | 100% | \$73,442,879 | 22 | \$133,330 | 100% | \$2,933,267 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 439 | \$170,642 | 100% | \$74,911,737 | 22 | \$135,997 | 100% | \$2,991,933 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 439 | \$174,055 | 100% | \$76,409,971 | 22 | \$138,717 | 100% | \$3,051,771 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 439 | \$177,536 | 100% | \$77,938,171 | 22 | \$141,491 | 100% | \$3,112,807 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 439 | \$181,086 | 100% | \$79,496,934 | 22 | \$144,321 | 100% | \$3,175,063 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 439 | \$184,708 | 100% | \$81,086,873 | 22 | \$147,207 | 100% | \$3,238,564 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 439 | \$188,402 | 100% | \$82,708,610 | 22 | \$150,152 | 100% | \$3,303,335 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 439 | \$192,170 | 100% | \$84,362,783 | 22 | \$153,155 | 100% | \$3,369,402 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IX-A.8 6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value- Residential, continued¹

| | | | _ | Residential | | | | | | | | |
|------------|-----------|----------|----------------|-------------|-------------------|----------------------|--------------|------------|-------------------|----------------------|--------------|--|
| | | | _ | | | | Multi-Family | Apartments | | | _ | |
| | | | · - | | В | lock I | | | Blo | ock N | | |
| | | Bond | _ | | 60% A | AMI Units | | | Market l | Rate Units | | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected | |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units1 | Unit ² | Percent ³ | Market Value | |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$52,617 | 100% | \$0 | 0 | \$100,370 | 100% | \$0 | |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$53,670 | 100% | \$0 | 0 | \$102,377 | 100% | \$0 | |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$54,743 | 100% | \$0 | 0 | \$104,425 | 100% | \$0 | |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$55,838 | 100% | \$0 | 0 | \$106,513 | 100% | \$0 | |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$56,955 | 100% | \$0 | 0 | \$108,644 | 100% | \$0 | |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 0 | \$58,094 | 100% | \$0 | 0 | \$110,817 | 100% | \$0 | |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 28 | \$59,256 | 100% | \$1,659,155 | 453 | \$113,033 | 100% | \$51,203,907 | |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 28 | \$60,441 | 100% | \$1,692,338 | 453 | \$115,294 | 100% | \$52,227,985 | |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 28 | \$61,649 | 100% | \$1,726,184 | 453 | \$117,599 | 100% | \$53,272,545 | |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 28 | \$62,882 | 100% | \$1,760,708 | 453 | \$119,951 | 100% | \$54,337,996 | |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 28 | \$64,140 | 100% | \$1,795,922 | 453 | \$122,350 | 100% | \$55,424,756 | |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 28 | \$65,423 | 100% | \$1,831,841 | 453 | \$124,797 | 100% | \$56,533,251 | |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 28 | \$66,731 | 100% | \$1,868,478 | 453 | \$127,293 | 100% | \$57,663,916 | |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 28 | \$68,066 | 100% | \$1,905,847 | 453 | \$129,839 | 100% | \$58,817,194 | |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 28 | \$69,427 | 100% | \$1,943,964 | 453 | \$132,436 | 100% | \$59,993,538 | |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 28 | \$70,816 | 100% | \$1,982,843 | 453 | \$135,085 | 100% | \$61,193,409 | |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 28 | \$72,232 | 100% | \$2,022,500 | 453 | \$137,786 | 100% | \$62,417,277 | |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 28 | \$73,677 | 100% | \$2,062,950 | 453 | \$140,542 | 100% | \$63,665,622 | |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 28 | \$75,150 | 100% | \$2,104,209 | 453 | \$143,353 | 100% | \$64,938,935 | |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 28 | \$76,653 | 100% | \$2,146,293 | 453 | \$146,220 | 100% | \$66,237,713 | |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 28 | \$78,186 | 100% | \$2,189,219 | 453 | \$149,145 | 100% | \$67,562,468 | |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 28 | \$79,750 | 100% | \$2,233,004 | 453 | \$152,127 | 100% | \$68,913,717 | |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 28 | \$81,345 | 100% | \$2,277,664 | 453 | \$155,170 | 100% | \$70,291,991 | |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 28 | \$82,972 | 100% | \$2,323,217 | 453 | \$158,273 | 100% | \$71,697,831 | |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 28 | \$84,631 | 100% | \$2,369,681 | 453 | \$161,439 | 100% | \$73,131,788 | |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 28 | \$86,324 | 100% | \$2,417,075 | 453 | \$164,668 | 100% | \$74,594,424 | |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 28 | \$88,051 | 100% | \$2,465,416 | 453 | \$167,961 | 100% | \$76,086,312 | |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 28 | \$89,812 | 100% | \$2,514,725 | 453 | \$171,320 | 100% | \$77,608,038 | |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 28 | \$91,608 | 100% | \$2,565,019 | 453 | \$174,747 | 100% | \$79,160,199 | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IX-A.9

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value-Residential, continued¹

| | | | _ | | | | Reside | ential | | | |
|------------|-----------|----------|-----------|--------|-------------------|----------------------|--------------|--------------------|-------------------|----------------------|--------------|
| | | | _ | | | | Multi-Family | Apartments | | | |
| | | | _ | | | | Block | k N | | | |
| | | Bond | _ | | 80% A | MI Units | | | 60% A | MI Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units ¹ | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$79,992 | 100% | \$0 | 0 | \$47,846 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$81,592 | 100% | \$0 | 0 | \$48,803 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$83,224 | 100% | \$0 | 0 | \$49,779 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$84,888 | 100% | \$0 | 0 | \$50,775 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$86,586 | 100% | \$0 | 0 | \$51,791 | 100% | \$0 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 0 | \$88,318 | 100% | \$0 | 0 | \$52,826 | 100% | \$0 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 37 | \$90,084 | 100% | \$3,333,116 | 20 | \$53,883 | 100% | \$1,077,658 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 37 | \$91,886 | 100% | \$3,399,778 | 20 | \$54,961 | 100% | \$1,099,212 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 37 | \$93,724 | 100% | \$3,467,774 | 20 | \$56,060 | 100% | \$1,121,196 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 37 | \$95,598 | 100% | \$3,537,129 | 20 | \$57,181 | 100% | \$1,143,620 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 37 | \$97,510 | 100% | \$3,607,872 | 20 | \$58,325 | 100% | \$1,166,492 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 37 | \$99,460 | 100% | \$3,680,029 | 20 | \$59,491 | 100% | \$1,189,822 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 37 | \$101,449 | 100% | \$3,753,630 | 20 | \$60,681 | 100% | \$1,213,618 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 37 | \$103,478 | 100% | \$3,828,702 | 20 | \$61,895 | 100% | \$1,237,891 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 37 | \$105,548 | 100% | \$3,905,276 | 20 | \$63,132 | 100% | \$1,262,649 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 37 | \$107,659 | 100% | \$3,983,382 | 20 | \$64,395 | 100% | \$1,287,902 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 37 | \$109,812 | 100% | \$4,063,050 | 20 | \$65,683 | 100% | \$1,313,660 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 37 | \$112,008 | 100% | \$4,144,311 | 20 | \$66,997 | 100% | \$1,339,933 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 37 | \$114,249 | 100% | \$4,227,197 | 20 | \$68,337 | 100% | \$1,366,731 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 37 | \$116,534 | 100% | \$4,311,741 | 20 | \$69,703 | 100% | \$1,394,066 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 37 | \$118,864 | 100% | \$4,397,976 | 20 | \$71,097 | 100% | \$1,421,947 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 37 | \$121,241 | 100% | \$4,485,935 | 20 | \$72,519 | 100% | \$1,450,386 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 37 | \$123,666 | 100% | \$4,575,654 | 20 | \$73,970 | 100% | \$1,479,394 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 37 | \$126,140 | 100% | \$4,667,167 | 20 | \$75,449 | 100% | \$1,508,982 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 37 | \$128,662 | 100% | \$4,760,510 | 20 | \$76,958 | 100% | \$1,539,162 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 37 | \$131,236 | 100% | \$4,855,720 | 20 | \$78,497 | 100% | \$1,569,945 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 37 | \$133,860 | 100% | \$4,952,835 | 20 | \$80,067 | 100% | \$1,601,344 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 37 | \$136,538 | 100% | \$5,051,892 | 20 | \$81,669 | 100% | \$1,633,371 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 37 | \$139,268 | 100% | \$5,152,929 | 20 | \$83,302 | 100% | \$1,666,038 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IX-A.10
6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value-Residential, continued¹

| | | | | | Resid | lential | |
|------------|-----------|----------|-----------|--------|-------------------|----------------------|--------------|
| | | | - | | Multi-Famil | y Apartments | |
| | | | - | | Blo | ck U | |
| | | Bond | - | | Market F | Rate Units | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$121,023 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$123,444 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$125,912 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$128,431 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$130,999 | 100% | \$0 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 341 | \$133,619 | 100% | \$45,564,197 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 341 | \$136,292 | 100% | \$46,475,481 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 341 | \$139,018 | 100% | \$47,404,990 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 341 | \$141,798 | 100% | \$48,353,090 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 341 | \$144,634 | 100% | \$49,320,152 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 341 | \$147,527 | 100% | \$50,306,555 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 341 | \$150,477 | 100% | \$51,312,686 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 341 | \$153,487 | 100% | \$52,338,940 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 341 | \$156,556 | 100% | \$53,385,719 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 341 | \$159,687 | 100% | \$54,453,433 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 341 | \$162,881 | 100% | \$55,542,502 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 341 | \$166,139 | 100% | \$56,653,352 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 341 | \$169,462 | 100% | \$57,786,419 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 341 | \$172,851 | 100% | \$58,942,147 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 341 | \$176,308 | 100% | \$60,120,990 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 341 | \$179,834 | 100% | \$61,323,410 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 341 | \$183,431 | 100% | \$62,549,878 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 341 | \$187,099 | 100% | \$63,800,876 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 341 | \$190,841 | 100% | \$65,076,893 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 341 | \$194,658 | 100% | \$66,378,431 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 341 | \$198,551 | 100% | \$67,706,000 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 341 | \$202,522 | 100% | \$69,060,120 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 341 | \$206,573 | 100% | \$70,441,322 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 341 | \$210,704 | 100% | \$71,850,148 |
| | | | | | | | |

MuniCap, Inc. "JLTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]IX-A.11 6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-A: Total Projected Market Value-Residential, continued¹

| | | | | | | | | Resident | ial | | | |
|------------|-----------|----------|-----------|--------|-------------------|----------------------|--------------|------------|-------------------|----------------------|--------------|---------------|
| | | | _ | | | | Multi-Family | Apartments | | | | |
| | | | _ | | | | Block | k U | | | | Total |
| | | Bond | _ | | 80% A | MI Units | | | 60% A | MI Units | | Projected |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected | Market |
| As of Date | Date | Ending | Factor | Units1 | Unit ² | Percent ³ | Market Value | Units1 | Unit ² | Percent ³ | Market Value | Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$96,452 | 100% | \$0 | 0 | \$57,692 | 100% | \$0 | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$98,381 | 100% | \$0 | 0 | \$58,846 | 100% | \$0 | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$100,349 | 100% | \$0 | 0 | \$60,023 | 100% | \$0 | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$102,356 | 100% | \$0 | 0 | \$61,223 | 100% | \$0 | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$104,403 | 100% | \$0 | 0 | \$62,448 | 100% | \$0 | \$72,027,044 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 23 | \$106,491 | 100% | \$2,449,294 | 19 | \$63,696 | 100% | \$1,210,233 | \$148,470,502 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 23 | \$108,621 | 100% | \$2,498,280 | 19 | \$64,970 | 100% | \$1,234,438 | \$265,462,349 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 23 | \$110,793 | 100% | \$2,548,246 | 19 | \$66,270 | 100% | \$1,259,127 | \$270,771,596 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 23 | \$113,009 | 100% | \$2,599,211 | 19 | \$67,595 | 100% | \$1,284,309 | \$276,187,028 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 23 | \$115,269 | 100% | \$2,651,195 | 19 | \$68,947 | 100% | \$1,309,996 | \$281,710,769 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 23 | \$117,575 | 100% | \$2,704,219 | 19 | \$70,326 | 100% | \$1,336,196 | \$287,344,984 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 23 | \$119,926 | 100% | \$2,758,303 | 19 | \$71,733 | 100% | \$1,362,919 | \$293,091,884 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 23 | \$122,325 | 100% | \$2,813,469 | 19 | \$73,167 | 100% | \$1,390,178 | \$298,953,722 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 23 | \$124,771 | 100% | \$2,869,739 | 19 | \$74,631 | 100% | \$1,417,981 | \$304,932,796 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 23 | \$127,267 | 100% | \$2,927,133 | 19 | \$76,123 | 100% | \$1,446,341 | \$311,031,452 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 23 | \$129,812 | 100% | \$2,985,676 | 19 | \$77,646 | 100% | \$1,475,268 | \$317,252,081 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 23 | \$132,408 | 100% | \$3,045,390 | 19 | \$79,199 | 100% | \$1,504,773 | \$323,597,123 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 23 | \$135,056 | 100% | \$3,106,297 | 19 | \$80,783 | 100% | \$1,534,869 | \$330,069,065 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 23 | \$137,758 | 100% | \$3,168,423 | 19 | \$82,398 | 100% | \$1,565,566 | \$336,670,446 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 23 | \$140,513 | 100% | \$3,231,792 | 19 | \$84,046 | 100% | \$1,596,877 | \$343,403,855 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 23 | \$143,323 | 100% | \$3,296,428 | 19 | \$85,727 | 100% | \$1,628,815 | \$350,271,932 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 23 | \$146,189 | 100% | \$3,362,356 | 19 | \$87,442 | 100% | \$1,661,391 | \$357,277,371 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 23 | \$149,113 | 100% | \$3,429,603 | 19 | \$89,190 | 100% | \$1,694,619 | \$364,422,919 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 23 | \$152,095 | 100% | \$3,498,195 | 19 | \$90,974 | 100% | \$1,728,511 | \$371,711,377 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 23 | \$155,137 | 100% | \$3,568,159 | 19 | \$92,794 | 100% | \$1,763,082 | \$379,145,604 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 23 | \$158,240 | 100% | \$3,639,522 | 19 | \$94,650 | 100% | \$1,798,343 | \$386,728,517 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 23 | \$161,405 | 100% | \$3,712,313 | 19 | \$96,543 | 100% | \$1,834,310 | \$394,463,087 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 23 | \$164,633 | 100% | \$3,786,559 | 19 | \$98,473 | 100% | \$1,870,996 | \$402,352,349 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 23 | \$167,926 | 100% | \$3,862,290 | 19 | \$100,443 | 100% | \$1,908,416 | \$410,399,396 |

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6-Nov-19

¹See Schedule VIII-A.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-B: Total Projected Market Value - Commercial

| | | | | Commercial | | | | | | | | | | | |
|------------|-----------|----------|-----------|------------|--------------------------|----------------------|--------------|-------------------|--------------------------|----------------------|---------------|--------|--------------------------|----------------------|--------------|
| | | | | | Blo | ck A2 | | | | | Block | k A3 | | | |
| | | Bond | | | Mixed- | Use Retail | | | 0: | ffice | | | R | etail | |
| Assessed | Tax Due | Year | Inflation | Square | Value Per | Phase-In | Projected | Square | Value Per | Phase-In | Projected | Square | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Feet1 | Square Foot ² | Percent ³ | Market Value | Feet ¹ | Square Foot ² | Percent ³ | Market Value | Feet1 | Square Foot ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$183 | 100% | \$0 | 0 | \$268 | 100% | \$0 | 0 | \$183 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$187 | 100% | \$0 | 0 | \$274 | 100% | \$0 | 0 | \$187 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$190 | 100% | \$0 | 0 | \$279 | 100% | \$0 | 0 | \$190 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$194 | 100% | \$0 | 0 | \$285 | 100% | \$0 | 0 | \$194 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 25,000 | \$198 | 100% | \$4,948,417 | 254,500 | \$290 | 100% | \$73,871,460 | 23,000 | \$198 | 100% | \$4,552,544 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 25,000 | \$202 | 100% | \$5,047,386 | 254,500 | \$296 | 100% | \$75,348,889 | 23,000 | \$202 | 100% | \$4,643,595 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 25,000 | \$206 | 100% | \$5,148,333 | 254,500 | \$302 | 100% | \$76,855,867 | 23,000 | \$206 | 100% | \$4,736,467 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 25,000 | \$210 | 100% | \$5,251,300 | 254,500 | \$308 | 100% | \$78,392,984 | 23,000 | \$210 | 100% | \$4,831,196 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 25,000 | \$214 | 100% | \$5,356,326 | 254,500 | \$314 | 100% | \$79,960,844 | 23,000 | \$214 | 100% | \$4,927,820 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 25,000 | \$219 | 100% | \$5,463,452 | 254,500 | \$320 | 100% | \$81,560,060 | 23,000 | \$219 | 100% | \$5,026,376 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 25,000 | \$223 | 100% | \$5,572,722 | 254,500 | \$327 | 100% | \$83,191,262 | 23,000 | \$223 | 100% | \$5,126,904 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 25,000 | \$227 | 100% | \$5,684,176 | 254,500 | \$333 | 100% | \$84,855,087 | 23,000 | \$227 | 100% | \$5,229,442 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 25,000 | \$232 | 100% | \$5,797,859 | 254,500 | \$340 | 100% | \$86,552,189 | 23,000 | \$232 | 100% | \$5,334,031 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 25,000 | \$237 | 100% | \$5,913,817 | 254,500 | \$347 | 100% | \$88,283,232 | 23,000 | \$237 | 100% | \$5,440,711 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 25,000 | \$241 | 100% | \$6,032,093 | 254,500 | \$354 | 100% | \$90,048,897 | 23,000 | \$241 | 100% | \$5,549,526 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 25,000 | \$246 | 100% | \$6,152,735 | 254,500 | \$361 | 100% | \$91,849,875 | 23,000 | \$246 | 100% | \$5,660,516 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 25,000 | \$251 | 100% | \$6,275,790 | 254,500 | \$368 | 100% | \$93,686,872 | 23,000 | \$251 | 100% | \$5,773,726 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 25,000 | \$256 | 100% | \$6,401,305 | 254,500 | \$375 | 100% | \$95,560,610 | 23,000 | \$256 | 100% | \$5,889,201 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 25,000 | \$261 | 100% | \$6,529,331 | 254,500 | \$383 | 100% | \$97,471,822 | 23,000 | \$261 | 100% | \$6,006,985 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 25,000 | \$266 | 100% | \$6,659,918 | 254,500 | \$391 | 100% | \$99,421,259 | 23,000 | \$266 | 100% | \$6,127,125 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 25,000 | \$272 | 100% | \$6,793,116 | 254,500 | \$398 | 100% | \$101,409,684 | 23,000 | \$272 | 100% | \$6,249,667 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 25,000 | \$277 | 100% | \$6,928,979 | 254,500 | \$406 | 100% | \$103,437,877 | 23,000 | \$277 | 100% | \$6,374,660 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 25,000 | \$283 | 100% | \$7,067,558 | 254,500 | \$415 | 100% | \$105,506,635 | 23,000 | \$283 | 100% | \$6,502,154 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 25,000 | \$288 | 100% | \$7,208,910 | 254,500 | \$423 | 100% | \$107,616,768 | 23,000 | \$288 | 100% | \$6,632,197 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 25,000 | \$294 | 100% | \$7,353,088 | 254,500 | \$431 | 100% | \$109,769,103 | 23,000 | \$294 | 100% | \$6,764,841 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 25,000 | \$300 | 100% | \$7,500,149 | 254,500 | \$440 | 100% | \$111,964,485 | 23,000 | \$300 | 100% | \$6,900,138 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 25,000 | \$306 | 100% | \$7,650,152 | 254,500 | \$449 | 100% | \$114,203,775 | 23,000 | \$306 | 100% | \$7,038,140 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 25,000 | \$312 | 100% | \$7,803,156 | 254,500 | \$458 | 100% | \$116,487,850 | 23,000 | \$312 | 100% | \$7,178,903 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 25,000 | \$318 | 100% | \$7,959,219 | 254,500 | \$467 | 100% | \$118,817,607 | 23,000 | \$318 | 100% | \$7,322,481 |
| | | | | | | | | | | | | | | | |

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¹See Schedule VIII-B.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-B: Total Projected Market Value - Commercial, continued

| | | | | Commercial | | | | | | | | | | | |
|------------|-----------|----------|-----------|------------|--------------------------|----------------------|--------------|-------------------|--------------------------|----------------------|--------------|---------|--------------------------|----------------------|---------------|
| | | | | | Bl | ock B | | | | | Bloo | ck C | | | |
| | | Bond | | | Mixed- | Use Retail | | | Mixed- | Use Retail | | | O | ffice | |
| Assessed | Tax Due | Year | Inflation | Square | Value Per | Phase-In | Projected | Square | Value Per | Phase-In | Projected | Square | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Feet1 | Square Foot ² | Percent ³ | Market Value | Feet ¹ | Square Foot ² | Percent ³ | Market Value | Feet1 | Square Foot ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$183 | 100% | \$0 | 0 | \$183 | 100% | \$0 | 0 | \$268 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$187 | 100% | \$0 | 0 | \$187 | 100% | \$0 | 0 | \$274 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$190 | 100% | \$0 | 0 | \$190 | 100% | \$0 | 0 | \$279 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$194 | 100% | \$0 | 0 | \$194 | 100% | \$0 | 0 | \$285 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$198 | 100% | \$0 | 10,000 | \$198 | 100% | \$1,979,367 | 217,000 | \$290 | 100% | \$62,986,667 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 15,000 | \$202 | 100% | \$3,028,431 | 10,000 | \$202 | 100% | \$2,018,954 | 217,000 | \$296 | 100% | \$64,246,400 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 15,000 | \$206 | 100% | \$3,089,000 | 10,000 | \$206 | 100% | \$2,059,333 | 217,000 | \$302 | 100% | \$65,531,328 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 15,000 | \$210 | 100% | \$3,150,780 | 10,000 | \$210 | 100% | \$2,100,520 | 217,000 | \$308 | 100% | \$66,841,955 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 15,000 | \$214 | 100% | \$3,213,796 | 10,000 | \$214 | 100% | \$2,142,530 | 217,000 | \$314 | 100% | \$68,178,794 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 15,000 | \$219 | 100% | \$3,278,071 | 10,000 | \$219 | 100% | \$2,185,381 | 217,000 | \$320 | 100% | \$69,542,370 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 15,000 | \$223 | 100% | \$3,343,633 | 10,000 | \$223 | 100% | \$2,229,089 | 217,000 | \$327 | 100% | \$70,933,217 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 15,000 | \$227 | 100% | \$3,410,506 | 10,000 | \$227 | 100% | \$2,273,670 | 217,000 | \$333 | 100% | \$72,351,882 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 15,000 | \$232 | 100% | \$3,478,716 | 10,000 | \$232 | 100% | \$2,319,144 | 217,000 | \$340 | 100% | \$73,798,919 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 15,000 | \$237 | 100% | \$3,548,290 | 10,000 | \$237 | 100% | \$2,365,527 | 217,000 | \$347 | 100% | \$75,274,898 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 15,000 | \$241 | 100% | \$3,619,256 | 10,000 | \$241 | 100% | \$2,412,837 | 217,000 | \$354 | 100% | \$76,780,396 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 15,000 | \$246 | 100% | \$3,691,641 | 10,000 | \$246 | 100% | \$2,461,094 | 217,000 | \$361 | 100% | \$78,316,003 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 15,000 | \$251 | 100% | \$3,765,474 | 10,000 | \$251 | 100% | \$2,510,316 | 217,000 | \$368 | 100% | \$79,882,323 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 15,000 | \$256 | 100% | \$3,840,783 | 10,000 | \$256 | 100% | \$2,560,522 | 217,000 | \$375 | 100% | \$81,479,970 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 15,000 | \$261 | 100% | \$3,917,599 | 10,000 | \$261 | 100% | \$2,611,733 | 217,000 | \$383 | 100% | \$83,109,569 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 15,000 | \$266 | 100% | \$3,995,951 | 10,000 | \$266 | 100% | \$2,663,967 | 217,000 | \$391 | 100% | \$84,771,761 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 15,000 | \$272 | 100% | \$4,075,870 | 10,000 | \$272 | 100% | \$2,717,247 | 217,000 | \$398 | 100% | \$86,467,196 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 15,000 | \$277 | 100% | \$4,157,387 | 10,000 | \$277 | 100% | \$2,771,592 | 217,000 | \$406 | 100% | \$88,196,540 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 15,000 | \$283 | 100% | \$4,240,535 | 10,000 | \$283 | 100% | \$2,827,023 | 217,000 | \$415 | 100% | \$89,960,471 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 15,000 | \$288 | 100% | \$4,325,346 | 10,000 | \$288 | 100% | \$2,883,564 | 217,000 | \$423 | 100% | \$91,759,680 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 15,000 | \$294 | 100% | \$4,411,853 | 10,000 | \$294 | 100% | \$2,941,235 | 217,000 | \$431 | 100% | \$93,594,874 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 15,000 | \$300 | 100% | \$4,500,090 | 10,000 | \$300 | 100% | \$3,000,060 | 217,000 | \$440 | 100% | \$95,466,771 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 15,000 | \$306 | 100% | \$4,590,091 | 10,000 | \$306 | 100% | \$3,060,061 | 217,000 | \$449 | 100% | \$97,376,107 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 15,000 | \$312 | 100% | \$4,681,893 | 10,000 | \$312 | 100% | \$3,121,262 | 217,000 | \$458 | 100% | \$99,323,629 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 15,000 | \$318 | 100% | \$4,775,531 | 10,000 | \$318 | 100% | \$3,183,687 | 217,000 | \$467 | 100% | \$101,310,101 |
| | | | | | | | | | | | | | | | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]I-B
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¹See Schedule VIII-B.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-B: Total Projected Market Value - Commercial, continued

| | | | | Commercial | | | | | | | | |
|------------|-----------|----------|-----------|------------|--------------------------|----------------------|--------------|-------------------|--------------------------|----------------------|---------------|--|
| | | | | | | | Bloc | k D | | | | |
| | | Bond | | | Mixed- | Use Retail | | | (| Office | | |
| Assessed | Tax Due | Year | Inflation | Square | Value Per | Phase-In | Projected | Square | Value Per | Phase-In | Projected | |
| As of Date | Date | Ending | Factor | Feet1 | Square Foot ² | Percent ³ | Market Value | Feet ¹ | Square Foot ² | Percent ³ | Market Value | |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$183 | 100% | \$0 | 0 | \$268 | 100% | \$0 | |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$187 | 100% | \$0 | 0 | \$274 | 100% | \$0 | |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$190 | 100% | \$0 | 0 | \$279 | 100% | \$0 | |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$194 | 100% | \$0 | 0 | \$285 | 100% | \$0 | |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$198 | 100% | \$0 | 0 | \$290 | 100% | \$0 | |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 15,000 | \$202 | 100% | \$3,028,431 | 540,000 | \$296 | 100% | \$159,875,835 | |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 15,000 | \$206 | 100% | \$3,089,000 | 540,000 | \$302 | 100% | \$163,073,351 | |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 15,000 | \$210 | 100% | \$3,150,780 | 540,000 | \$308 | 100% | \$166,334,818 | |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 15,000 | \$214 | 100% | \$3,213,796 | 540,000 | \$314 | 100% | \$169,661,515 | |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 15,000 | \$219 | 100% | \$3,278,071 | 540,000 | \$320 | 100% | \$173,054,745 | |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 15,000 | \$223 | 100% | \$3,343,633 | 540,000 | \$327 | 100% | \$176,515,840 | |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 15,000 | \$227 | 100% | \$3,410,506 | 540,000 | \$333 | 100% | \$180,046,157 | |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 15,000 | \$232 | 100% | \$3,478,716 | 540,000 | \$340 | 100% | \$183,647,080 | |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 15,000 | \$237 | 100% | \$3,548,290 | 540,000 | \$347 | 100% | \$187,320,022 | |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 15,000 | \$241 | 100% | \$3,619,256 | 540,000 | \$354 | 100% | \$191,066,422 | |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 15,000 | \$246 | 100% | \$3,691,641 | 540,000 | \$361 | 100% | \$194,887,750 | |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 15,000 | \$251 | 100% | \$3,765,474 | 540,000 | \$368 | 100% | \$198,785,505 | |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 15,000 | \$256 | 100% | \$3,840,783 | 540,000 | \$375 | 100% | \$202,761,216 | |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 15,000 | \$261 | 100% | \$3,917,599 | 540,000 | \$383 | 100% | \$206,816,440 | |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 15,000 | \$266 | 100% | \$3,995,951 | 540,000 | \$391 | 100% | \$210,952,769 | |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 15,000 | \$272 | 100% | \$4,075,870 | 540,000 | \$398 | 100% | \$215,171,824 | |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 15,000 | \$277 | 100% | \$4,157,387 | 540,000 | \$406 | 100% | \$219,475,261 | |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 15,000 | \$283 | 100% | \$4,240,535 | 540,000 | \$415 | 100% | \$223,864,766 | |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 15,000 | \$288 | 100% | \$4,325,346 | 540,000 | \$423 | 100% | \$228,342,061 | |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 15,000 | \$294 | 100% | \$4,411,853 | 540,000 | \$431 | 100% | \$232,908,902 | |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 15,000 | \$300 | 100% | \$4,500,090 | 540,000 | \$440 | 100% | \$237,567,080 | |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 15,000 | \$306 | 100% | \$4,590,091 | 540,000 | \$449 | 100% | \$242,318,422 | |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 15,000 | \$312 | 100% | \$4,681,893 | 540,000 | \$458 | 100% | \$247,164,790 | |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 15,000 | \$318 | 100% | \$4,775,531 | 540,000 | \$467 | 100% | \$252,108,086 | |

MuniCap, Inc.

 $S: \label{lem:consulting} S: \label{lem:consulting} S: \label{lem:consulting} Concord\ Eastridge \ -\ Projection\ No.\ 27-A\ (Citi\ Debt\ Service). x lsx] I-B$

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¹See Schedule VIII-B.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-B: Total Projected Market Value - Commercial, continued

| | | | | Commercial | | | | | | | | |
|------------|-----------|----------|-----------|--------------------|-------------------|----------------------|--------------|-------------------|--------------------------|----------------------|--------------|--|
| | | | | | В | lock D | | | В | lock E | • | |
| | | Bond | | | Limited- | Service Hotel | | | Mixed | -Use Retail | | |
| Assessed | Tax Due | Year | Inflation | | Value Per | Phase-In | Projected | Square | Value Per | Phase-In | Projected | |
| As of Date | Date | Ending | Factor | Rooms ¹ | Room ² | Percent ³ | Market Value | Feet ¹ | Square Foot ² | Percent ³ | Market Value | |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$82,148 | 100% | \$0 | 0 | \$183 | 100% | \$0 | |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$83,791 | 100% | \$0 | 0 | \$187 | 100% | \$0 | |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$85,467 | 100% | \$0 | 0 | \$190 | 100% | \$0 | |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$87,176 | 100% | \$0 | 0 | \$194 | 100% | \$0 | |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$88,920 | 100% | \$0 | 14,000 | \$198 | 100% | \$2,771,114 | |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 150 | \$90,698 | 100% | \$13,604,719 | 14,000 | \$202 | 100% | \$2,826,536 | |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 150 | \$92,512 | 100% | \$13,876,813 | 14,000 | \$206 | 100% | \$2,883,067 | |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 150 | \$94,362 | 100% | \$14,154,349 | 14,000 | \$210 | 100% | \$2,940,728 | |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 150 | \$96,250 | 100% | \$14,437,436 | 14,000 | \$214 | 100% | \$2,999,543 | |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 150 | \$98,175 | 100% | \$14,726,185 | 14,000 | \$219 | 100% | \$3,059,533 | |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 150 | \$100,138 | 100% | \$15,020,709 | 14,000 | \$223 | 100% | \$3,120,724 | |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 150 | \$102,141 | 100% | \$15,321,123 | 14,000 | \$227 | 100% | \$3,183,139 | |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 150 | \$104,184 | 100% | \$15,627,545 | 14,000 | \$232 | 100% | \$3,246,801 | |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 150 | \$106,267 | 100% | \$15,940,096 | 14,000 | \$237 | 100% | \$3,311,737 | |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 150 | \$108,393 | 100% | \$16,258,898 | 14,000 | \$241 | 100% | \$3,377,972 | |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 150 | \$110,561 | 100% | \$16,584,076 | 14,000 | \$246 | 100% | \$3,445,532 | |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 150 | \$112,772 | 100% | \$16,915,758 | 14,000 | \$251 | 100% | \$3,514,442 | |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 150 | \$115,027 | 100% | \$17,254,073 | 14,000 | \$256 | 100% | \$3,584,731 | |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 150 | \$117,328 | 100% | \$17,599,154 | 14,000 | \$261 | 100% | \$3,656,426 | |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 150 | \$119,674 | 100% | \$17,951,137 | 14,000 | \$266 | 100% | \$3,729,554 | |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 150 | \$122,068 | 100% | \$18,310,160 | 14,000 | \$272 | 100% | \$3,804,145 | |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 150 | \$124,509 | 100% | \$18,676,363 | 14,000 | \$277 | 100% | \$3,880,228 | |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 150 | \$126,999 | 100% | \$19,049,891 | 14,000 | \$283 | 100% | \$3,957,833 | |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 150 | \$129,539 | 100% | \$19,430,888 | 14,000 | \$288 | 100% | \$4,036,989 | |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 150 | \$132,130 | 100% | \$19,819,506 | 14,000 | \$294 | 100% | \$4,117,729 | |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 150 | \$134,773 | 100% | \$20,215,896 | 14,000 | \$300 | 100% | \$4,200,084 | |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 150 | \$137,468 | 100% | \$20,620,214 | 14,000 | \$306 | 100% | \$4,284,085 | |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 150 | \$140,217 | 100% | \$21,032,619 | 14,000 | \$312 | 100% | \$4,369,767 | |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 150 | \$143,022 | 100% | \$21,453,271 | 14,000 | \$318 | 100% | \$4,457,162 | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]I-B

6-Nov-19

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¹See Schedule VIII-B.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-B: Total Projected Market Value - Commercial, continued

| | | | | | | | Comn | nercial | | | |
|------------|-----------|----------|-----------|-------------------|--------------------------|----------------------|--------------|--------------------|-------------------|----------------------|---------------|
| | | | | | | | Blo | ck F | | | _ |
| | | Bond | | | Mixed- | Use Retail | | | Full-S | ervice Hotel | |
| Assessed | Tax Due | Year | Inflation | Square | Value Per | Phase-In | Projected | | Value Per | Phase-In | Projected |
| As of Date | Date | Ending | Factor | Feet ¹ | Square Foot ² | Percent ³ | Market Value | Rooms ¹ | Room ² | Percent ³ | Market Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$183 | 100% | \$0 | 0 | \$164,154 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$187 | 100% | \$0 | 0 | \$167,437 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$190 | 100% | \$0 | 0 | \$170,786 | 100% | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$194 | 100% | \$0 | 0 | \$174,201 | 100% | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 16,443 | \$198 | 100% | \$3,254,673 | 541 | \$177,685 | 100% | \$96,127,834 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 16,443 | \$202 | 100% | \$3,319,766 | 541 | \$181,239 | 100% | \$98,050,391 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 16,443 | \$206 | 100% | \$3,386,162 | 541 | \$184,864 | 100% | \$100,011,398 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 16,443 | \$210 | 100% | \$3,453,885 | 541 | \$188,561 | 100% | \$102,011,626 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 16,443 | \$214 | 100% | \$3,522,963 | 541 | \$192,332 | 100% | \$104,051,859 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 16,443 | \$219 | 100% | \$3,593,422 | 541 | \$196,179 | 100% | \$106,132,896 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 16,443 | \$223 | 100% | \$3,665,290 | 541 | \$200,103 | 100% | \$108,255,554 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 16,443 | \$227 | 100% | \$3,738,596 | 541 | \$204,105 | 100% | \$110,420,665 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 16,443 | \$232 | 100% | \$3,813,368 | 541 | \$208,187 | 100% | \$112,629,078 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 16,443 | \$237 | 100% | \$3,889,636 | 541 | \$212,351 | 100% | \$114,881,660 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 16,443 | \$241 | 100% | \$3,967,428 | 541 | \$216,598 | 100% | \$117,179,293 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 16,443 | \$246 | 100% | \$4,046,777 | 541 | \$220,930 | 100% | \$119,522,879 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 16,443 | \$251 | 100% | \$4,127,712 | 541 | \$225,348 | 100% | \$121,913,337 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 16,443 | \$256 | 100% | \$4,210,267 | 541 | \$229,855 | 100% | \$124,351,603 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 16,443 | \$261 | 100% | \$4,294,472 | 541 | \$234,452 | 100% | \$126,838,636 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 16,443 | \$266 | 100% | \$4,380,361 | 541 | \$239,141 | 100% | \$129,375,408 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 16,443 | \$272 | 100% | \$4,467,969 | 541 | \$243,924 | 100% | \$131,962,916 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 16,443 | \$277 | 100% | \$4,557,328 | 541 | \$248,803 | 100% | \$134,602,175 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 16,443 | \$283 | 100% | \$4,648,474 | 541 | \$253,779 | 100% | \$137,294,218 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 16,443 | \$288 | 100% | \$4,741,444 | 541 | \$258,854 | 100% | \$140,040,103 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 16,443 | \$294 | 100% | \$4,836,273 | 541 | \$264,031 | 100% | \$142,840,905 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 16,443 | \$300 | 100% | \$4,932,998 | 541 | \$269,312 | 100% | \$145,697,723 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 16,443 | \$306 | 100% | \$5,031,658 | 541 | \$274,698 | 100% | \$148,611,677 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 16,443 | \$312 | 100% | \$5,132,291 | 541 | \$280,192 | 100% | \$151,583,911 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 16,443 | \$318 | 100% | \$5,234,937 | 541 | \$285,796 | 100% | \$154,615,589 |
| | | | | | | | | | | | |

MuniCap, Inc.

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6-Nov-19

¹See Schedule VIII-B.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-B: Total Projected Market Value - Commercial, continued

| | | | | Commercial | | | | | | | | |
|------------|-----------|----------|-----------|------------|--------------------------|----------------------|--------------|--------|--------------------------|----------------------|--------------|--|
| | | | | | Bl | ock I | | | В | lock N | • | |
| | | Bond | | | R | etail | | | Mixed | -Use Retail | | |
| Assessed | Tax Due | Year | Inflation | Square | Value Per | Phase-In | Projected | Square | Value Per | Phase-In | Projected | |
| As of Date | Date | Ending | Factor | Feet1 | Square Foot ² | Percent ³ | Market Value | Feet1 | Square Foot ² | Percent ³ | Market Value | |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$183 | 100% | \$0 | 0 | \$183 | 100% | \$0 | |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$187 | 100% | \$0 | 0 | \$187 | 100% | \$0 | |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$190 | 100% | \$0 | 0 | \$190 | 100% | \$0 | |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$194 | 100% | \$0 | 0 | \$194 | 100% | \$0 | |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$198 | 100% | \$0 | 0 | \$198 | 100% | \$0 | |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 0 | \$202 | 100% | \$0 | 0 | \$202 | 100% | \$0 | |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 102,000 | \$206 | 100% | \$21,005,200 | 15,000 | \$206 | 100% | \$3,089,000 | |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 102,000 | \$210 | 100% | \$21,425,304 | 15,000 | \$210 | 100% | \$3,150,780 | |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 102,000 | \$214 | 100% | \$21,853,810 | 15,000 | \$214 | 100% | \$3,213,796 | |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 102,000 | \$219 | 100% | \$22,290,886 | 15,000 | \$219 | 100% | \$3,278,071 | |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 102,000 | \$223 | 100% | \$22,736,704 | 15,000 | \$223 | 100% | \$3,343,633 | |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 102,000 | \$227 | 100% | \$23,191,438 | 15,000 | \$227 | 100% | \$3,410,506 | |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 102,000 | \$232 | 100% | \$23,655,267 | 15,000 | \$232 | 100% | \$3,478,716 | |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 102,000 | \$237 | 100% | \$24,128,372 | 15,000 | \$237 | 100% | \$3,548,290 | |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 102,000 | \$241 | 100% | \$24,610,939 | 15,000 | \$241 | 100% | \$3,619,256 | |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 102,000 | \$246 | 100% | \$25,103,158 | 15,000 | \$246 | 100% | \$3,691,641 | |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 102,000 | \$251 | 100% | \$25,605,221 | 15,000 | \$251 | 100% | \$3,765,474 | |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 102,000 | \$256 | 100% | \$26,117,326 | 15,000 | \$256 | 100% | \$3,840,783 | |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 102,000 | \$261 | 100% | \$26,639,672 | 15,000 | \$261 | 100% | \$3,917,599 | |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 102,000 | \$266 | 100% | \$27,172,466 | 15,000 | \$266 | 100% | \$3,995,951 | |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 102,000 | \$272 | 100% | \$27,715,915 | 15,000 | \$272 | 100% | \$4,075,870 | |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 102,000 | \$277 | 100% | \$28,270,233 | 15,000 | \$277 | 100% | \$4,157,387 | |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 102,000 | \$283 | 100% | \$28,835,638 | 15,000 | \$283 | 100% | \$4,240,535 | |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 102,000 | \$288 | 100% | \$29,412,351 | 15,000 | \$288 | 100% | \$4,325,346 | |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 102,000 | \$294 | 100% | \$30,000,598 | 15,000 | \$294 | 100% | \$4,411,853 | |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 102,000 | \$300 | 100% | \$30,600,610 | 15,000 | \$300 | 100% | \$4,500,090 | |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 102,000 | \$306 | 100% | \$31,212,622 | 15,000 | \$306 | 100% | \$4,590,091 | |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 102,000 | \$312 | 100% | \$31,836,875 | 15,000 | \$312 | 100% | \$4,681,893 | |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 102,000 | \$318 | 100% | \$32,473,612 | 15,000 | \$318 | 100% | \$4,775,531 | |

MuniCap, Inc.

 $S: |CONSULTING| Concord\ Eastridge | Projections \\ |[Concord\ Eastridge\ -\ Projection\ No.\ 27-A\ (Citi\ Debt\ Service).xlsx] \\ I-B$

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¹See Schedule VIII-B.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule IX-B: Total Projected Market Value - Commercial, continued

| | | | | | | Commo | ercial | |
|------------|-----------|----------|-----------|--------|--------------------------|----------------------|--------------|---------------|
| | | | | | B | lock U | | Total |
| | | Bond | | | Mixed | -Use Retail | | Projected |
| Assessed | Tax Due | Year | Inflation | Square | Value Per | Phase-In | Projected | Market |
| As of Date | Date | Ending | Factor | Feet1 | Square Foot ² | Percent ³ | Market Value | Value |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | 0 | \$183 | 100% | \$0 | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | 0 | \$187 | 100% | \$0 | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | 0 | \$190 | 100% | \$0 | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | 0 | \$194 | 100% | \$0 | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | 0 | \$198 | 100% | \$0 | \$250,492,075 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | 35,000 | \$202 | 100% | \$7,066,340 | \$442,105,673 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | 35,000 | \$206 | 100% | \$7,207,667 | \$475,041,986 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | 35,000 | \$210 | 100% | \$7,351,820 | \$484,542,826 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | 35,000 | \$214 | 100% | \$7,498,856 | \$494,233,682 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | 35,000 | \$219 | 100% | \$7,648,833 | \$504,118,356 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | 35,000 | \$223 | 100% | \$7,801,810 | \$514,200,723 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | 35,000 | \$227 | 100% | \$7,957,846 | \$524,484,737 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | 35,000 | \$232 | 100% | \$8,117,003 | \$534,974,432 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | 35,000 | \$237 | 100% | \$8,279,343 | \$545,673,921 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | 35,000 | \$241 | 100% | \$8,444,930 | \$556,587,399 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | 35,000 | \$246 | 100% | \$8,613,829 | \$567,719,147 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | 35,000 | \$251 | 100% | \$8,786,105 | \$579,073,530 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | 35,000 | \$256 | 100% | \$8,961,828 | \$590,655,001 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | 35,000 | \$261 | 100% | \$9,141,064 | \$602,468,101 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | 35,000 | \$266 | 100% | \$9,323,885 | \$614,517,463 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | 35,000 | \$272 | 100% | \$9,510,363 | \$626,807,812 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | 35,000 | \$277 | 100% | \$9,700,570 | \$639,343,968 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | 35,000 | \$283 | 100% | \$9,894,582 | \$652,130,848 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | 35,000 | \$288 | 100% | \$10,092,473 | \$665,173,465 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | 35,000 | \$294 | 100% | \$10,294,323 | \$678,476,934 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | 35,000 | \$300 | 100% | \$10,500,209 | \$692,046,473 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | 35,000 | \$306 | 100% | \$10,710,213 | \$705,887,402 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | 35,000 | \$312 | 100% | \$10,924,418 | \$720,005,150 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | 35,000 | \$318 | 100% | \$11,142,906 | \$734,405,253 |

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¹See Schedule VIII-B.

²See Schedule V. Values are assumed to increase with inflation factor shown.

³Assumes property is assessed at 100% of its full market value upon completion. Based on conversation with the Richmond supervisor of assessors.

Schedule X: TIF District Base Value¹

| | | | | | Base Value Fiscal Year | | | 2020 | Existing Developed |
|--------------------|-----------------------|---------|--|-------|------------------------|-------------|--------------|--------------|-----------------------------|
| Account Identifier | Property Address | Block | Owner | Acres | Value As Of2 | Land | Building | Total Value | Property Value ³ |
| N0000007001 | 601 E Leigh St | Block A | CITY OF RICHMOND | 7.36 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000015046B | 607 N 7th St | Block A | VIRGINIA BIOTECHNOLOGY RESEARCH PARK AUTHORITY | 0.51 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000008001 | 501 N 7th St | Block B | CITY OF RICHMOND DEPT OF PUBLIC WORKS | 1.94 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000009001 | 900 E Broad St Rm 707 | Block C | CITY OF RICHMOND DEPT OF PUBLIC WORKS | 1.71 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000009002 | 901 E Broad St Rm 707 | Block C | CITY OF RICHMOND DEPT OF PUBLIC WORKS | 0.37 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| E0000235001 | 500 N 10th St | Block D | CITY OF RICHMOND GENERAL SERVICES | 3.01 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000007003 | 500 A E Marshall St | Block E | CITY OF RICHMOND C/O DECD MAIN STREET STATION | 0.05 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000011032 | 550 E Marshall St | Block E | FESTIVAL DIOGENES CORP C/O LYNNE LANCASTER DPW | 0.40 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000011033 | 500 E Marshall | Block E | CITY OF RICHMOND DEPT OF PUBLIC WORKS | 1.58 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000011034 | 530 E Marshall St | Block E | FESTIVAL DIOGENES CORP C/O LYNNE LANCASTER DPW | 0.22 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000006018 | 612 E Marshall St | Block F | SEVENTH & MARSHALL CORP | 0.29 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| N0000006021 | 610 E Marshall St | Block F | HOSPITAL HOSPITALITY HOUSE OF RICHMOND INC | 0.10 | 01/01/20 | \$240,000 | \$172,000 | \$412,000 | \$412,000 |
| E0000235003 | 900 E Broad St | Block I | ADVANTAGE RICHMOND CORPORATION | 1.64 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| W0000025001 | 401 E Broad St | Block N | CITY OF RICHMOND DEPT OF PUBLIC WORKS | 1.05 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| W0000025024 | 400 E Grace St | Block N | RICHMOND REDEVELOPMENT AND HOUSING AUTHORITY | 0.00 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| W0000025024B | 400 E Grace St | Block N | 400 EAST GRACE STREET LIMITED PARTNERSHIP C/O FRANKLIN CAP GROUP | 0.11 | 01/01/20 | \$590,000 | \$2,001,000 | \$2,591,000 | \$2,591,000 |
| W0000025023 | 402 E Grace St | Block N | JEMALS 402 GRACE LLC C/O DOUGLAS DEVELOPMENT CORP | 0.05 | 01/01/20 | \$117,000 | \$120,000 | \$237,000 | \$237,000 |
| W0000025022 | 404 E Grace St | Block N | MAIDA ENTERPRISES LLC | 0.05 | 01/01/20 | \$115,000 | \$973,000 | \$1,088,000 | \$1,088,000 |
| W0000025020 | 410 E Grace St | Block N | 406-410 E GRACE ST LLC | 0.14 | 01/01/20 | \$334,000 | \$76,000 | \$410,000 | \$410,000 |
| W0000025019 | 412 E Grace St | Block N | 412 E GRACE LLC | 0.07 | 01/01/20 | \$168,000 | \$976,000 | \$1,144,000 | \$1,144,000 |
| W0000025018 | 416 E Grace St | Block N | MONTALDOS LLC | 0.10 | 01/01/20 | \$180,000 | \$982,000 | \$1,162,000 | \$1,162,000 |
| W0000025016 | 420 E Grace St | Block N | 420 E GRACE RICHMOND LLC | 0.10 | 01/01/20 | \$300,000 | \$1,042,000 | \$1,342,000 | \$1,342,000 |
| W0000025015 | 424 E Grace St | Block N | KANAWHA HOLDINGS LLC | 0.08 | 01/01/20 | \$201,000 | \$367,000 | \$568,000 | \$568,000 |
| W0000009020 | 623 E Broad St | Block P | VIRGINIA PERFORMING ARTS FOUNDATION ATTN: PRESIDENT AND CEO | 0.76 | 01/01/20 | \$2,724,000 | \$0 | \$2,724,000 | \$2,724,000 |
| W0000009001 | 612 E Grace St | Block P | VIRGINIA PERFORMING ARTS FOUNDATION | 0.49 | 01/01/20 | \$1,181,000 | \$47,219,000 | \$48,400,000 | \$48,400,000 |
| W0000009018 | 602 E Grace St | Block P | CITY OF RICHMOND | 0.55 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| W0000009018B | 602 E Grace St | Block P | RICHMOND PERFORMING ARTS CENTER (LEASEHOLD) | 0.55 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| W0000008001 | 609 E Grace St | Block U | CITY OF RICHMOND DEPT OF PUBLIC WORKS | 1.47 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| W0000008011 | 110 N 7th St | Block U | SMITH CHARLES W JR TRS AND BERKELEY T TRS | 0.07 | 01/01/20 | \$166,000 | \$2,000 | \$168,000 | \$168,000 |
| W0000008008 | 116 N 7th St | Block U | CITY OF RICHMOND C/O DECD MAIN STREET STATION | 0.05 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| W0000008010 | 112 N 7th St | Block U | CITY OF RICHMOND C/O DECD MAIN STREET STATION | 0.07 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| W0000008009 | 114 N 7th St | Block U | CITY OF RICHMOND C/O DECD MAIN STREET STATION | 0.05 | 01/01/20 | \$0 | \$0 | \$0 | \$0 |
| W0000008013 | 100 N 7th St | Block U | 7TH AND FRANKLIN ASSOCIATES LLC | 0.11 | 01/01/20 | \$255,000 | \$227,000 | \$482,000 | \$482,000 |
| W0000008016 | 616 E Franklin St | Block U | GIG PROPERTIES LLC | 0.06 | 01/01/20 | \$141,000 | \$165,000 | \$306,000 | \$306,000 |
| Total | | | | 25.17 | | \$6,712,000 | \$54,322,000 | \$61,034,000 | \$61,034,000 |
| | | | | | | | | | |

MuniCap, Inc.

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¹Represents the tax parcels comprising the proposed Increment Financing Area (IFA). Tax parcels provided by Concord Eastridge. All other information shown provided by the City of Richmond Real Estate Assessor.

²The Capital City Increment Financing Area (IFA) is assumed to be created in 2020. As a result, the base value is assumed to be based on the value as of January 1, 2020.

³Based on conversations with the City of Richmond. Property is currently developed and is not part of new development proposed by Concord Eastridge.

Schedule XI-A: Projected TIF District Real Property Tax Increment Revenues - Projected Market Value (By Block)

| | | Bond | | | | | | | | | | | | Total Projected |
|------------|-----------|----------|-----------|--------------|---------------|--------------|---------------|------------------|-------------------|---------------|---------------|--------------|--------------|-----------------|
| Assessed | Tax Due | Year | Inflation | | | | | Projected Market | t Value by Block1 | | | | | Market Value |
| As of Date | Date | Ending | Factor | Block A2 | Block A3 | Block B | Block C | Block D | Block E | Block F | Block I | Block N | Block U | By Block |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | \$33,826,240 | \$78,424,003 | \$0 | \$89,919,352 | \$0 | \$20,967,017 | \$99,382,507 | \$0 | \$0 | \$0 | \$322,519,119 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | \$34,502,765 | \$79,992,484 | \$28,807,624 | \$91,717,739 | \$176,508,985 | \$21,386,357 | \$101,370,157 | \$0 | \$0 | \$56,290,064 | \$590,576,175 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | \$35,192,820 | \$81,592,333 | \$29,383,776 | \$93,552,094 | \$180,039,164 | \$21,814,084 | \$103,397,560 | \$79,412,956 | \$58,703,681 | \$57,415,866 | \$740,504,335 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | \$35,896,677 | \$83,224,180 | \$29,971,452 | \$95,423,136 | \$183,639,948 | \$22,250,366 | \$105,465,511 | \$81,001,215 | \$59,877,755 | \$58,564,183 | \$755,314,422 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | \$36,614,610 | \$84,888,663 | \$30,570,881 | \$97,331,598 | \$187,312,747 | \$22,695,373 | \$107,574,822 | \$82,621,240 | \$61,075,310 | \$59,735,467 | \$770,420,711 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | \$37,346,902 | \$86,586,437 | \$31,182,298 | \$99,278,230 | \$191,059,002 | \$23,149,281 | \$109,726,318 | \$84,273,664 | \$62,296,816 | \$60,930,176 | \$785,829,125 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | \$38,093,841 | \$88,318,165 | \$31,805,944 | \$101,263,795 | \$194,880,182 | \$23,612,266 | \$111,920,845 | \$85,959,138 | \$63,542,752 | \$62,148,779 | \$801,545,707 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | \$38,855,717 | \$90,084,529 | \$32,442,063 | \$103,289,071 | \$198,777,785 | \$24,084,512 | \$114,159,261 | \$87,678,320 | \$64,813,607 | \$63,391,755 | \$817,576,621 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | \$39,632,832 | \$91,886,219 | \$33,090,904 | \$105,354,852 | \$202,753,341 | \$24,566,202 | \$116,442,447 | \$89,431,887 | \$66,109,880 | \$64,659,590 | \$833,928,154 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | \$40,425,488 | \$93,723,944 | \$33,752,722 | \$107,461,949 | \$206,808,408 | \$25,057,526 | \$118,771,296 | \$91,220,525 | \$67,432,077 | \$65,952,782 | \$850,606,717 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | \$41,233,998 | \$95,598,423 | \$34,427,777 | \$109,611,188 | \$210,944,576 | \$25,558,676 | \$121,146,721 | \$93,044,935 | \$68,780,719 | \$67,271,838 | \$867,618,851 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | \$42,058,678 | \$97,510,391 | \$35,116,332 | \$111,803,412 | \$215,163,468 | \$26,069,850 | \$123,569,656 | \$94,905,834 | \$70,156,333 | \$68,617,274 | \$884,971,228 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | \$42,899,852 | \$99,460,599 | \$35,818,659 | \$114,039,480 | \$219,466,737 | \$26,591,247 | \$126,041,049 | \$96,803,951 | \$71,559,460 | \$69,989,620 | \$902,670,653 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | \$43,757,849 | \$101,449,811 | \$36,535,032 | \$116,320,270 | \$223,856,072 | \$27,123,072 | \$128,561,870 | \$98,740,030 | \$72,990,649 | \$71,389,412 | \$920,724,066 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | \$44,633,006 | \$103,478,807 | \$37,265,733 | \$118,646,675 | \$228,333,193 | \$27,665,533 | \$131,133,107 | \$100,714,830 | \$74,450,462 | \$72,817,201 | \$939,138,547 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | \$45,525,666 | \$105,548,383 | \$38,011,048 | \$121,019,609 | \$232,899,857 | \$28,218,844 | \$133,755,770 | \$102,729,127 | \$75,939,471 | \$74,273,545 | \$957,921,318 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | \$46,436,179 | \$107,659,351 | \$38,771,269 | \$123,440,001 | \$237,557,854 | \$28,783,221 | \$136,430,885 | \$104,783,709 | \$77,458,261 | \$75,759,015 | \$977,079,745 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | \$47,364,903 | \$109,812,538 | \$39,546,694 | \$125,908,801 | \$242,309,011 | \$29,358,885 | \$139,159,503 | \$106,879,383 | \$79,007,426 | \$77,274,196 | \$996,621,339 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | \$48,312,201 | \$112,008,789 | \$40,337,628 | \$128,426,977 | \$247,155,191 | \$29,946,063 | \$141,942,693 | \$109,016,971 | \$80,587,574 | \$78,819,680 | \$1,016,553,766 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | \$49,278,445 | \$114,248,964 | \$41,144,380 | \$130,995,517 | \$252,098,295 | \$30,544,984 | \$144,781,547 | \$111,197,311 | \$82,199,326 | \$80,396,073 | \$1,036,884,842 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | \$50,264,014 | \$116,533,944 | \$41,967,268 | \$133,615,427 | \$257,140,261 | \$31,155,884 | \$147,677,177 | \$113,421,257 | \$83,843,312 | \$82,003,995 | \$1,057,622,538 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | \$51,269,294 | \$118,864,623 | \$42,806,613 | \$136,287,735 | \$262,283,066 | \$31,779,002 | \$150,630,721 | \$115,689,682 | \$85,520,179 | \$83,644,075 | \$1,078,774,989 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | \$52,294,680 | \$121,241,915 | \$43,662,746 | \$139,013,490 | \$267,528,728 | \$32,414,582 | \$153,643,335 | \$118,003,476 | \$87,230,582 | \$85,316,956 | \$1,100,350,489 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | \$53,340,573 | \$123,666,753 | \$44,536,000 | \$141,793,760 | \$272,879,302 | \$33,062,873 | \$156,716,202 | \$120,363,545 | \$88,975,194 | \$87,023,295 | \$1,122,357,499 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | \$54,407,385 | \$126,140,088 | \$45,426,720 | \$144,629,635 | \$278,336,888 | \$33,724,131 | \$159,850,526 | \$122,770,816 | \$90,754,698 | \$88,763,761 | \$1,144,804,649 |
| | | | | | | | | | | | | | | |

MuniCap, Inc.

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¹See Schedules IX-A and IX-B.

Schedule XI-B: Projected TIF District Real Property Tax Increment Revenues - Available for Debt Service

| | | Bond | | | | | | Incremental | FY 2019 | Projected | Percent | Tax Increment |
|------------|-----------|----------|-----------|-----------------------|--|-----------------|--------------------|-----------------|----------------------------|---------------|---------------|--------------------|
| Assessed | Tax Due | Year | Inflation | | Total Projected Market Value | | Base | Property | City Tax Rate | Tax Increment | Available For | Revenues Available |
| As of Date | Date | Ending | Factor | By Block ¹ | Existing Developed Property ² | Subtotal | Value ³ | Value | Per \$100 A.V ⁴ | Revenues | Debt Service | For Debt Service |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | \$0 | \$61,034,000 | \$61,034,000 | (\$61,034,000) | \$0 | \$1.200 | \$0 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | \$0 | \$61,034,000 | \$61,034,000 | (\$61,034,000) | \$0 | \$1.200 | \$0 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | \$0 | \$63,499,774 | \$63,499,774 | (\$61,034,000) | \$2,465,774 | \$1.200 | \$29,589 | 100% | \$29,589 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | \$0 | \$64,769,769 | \$64,769,769 | (\$61,034,000) | \$3,735,769 | \$1.200 | \$44,829 | 100% | \$44,829 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | \$322,519,119 | \$66,065,164 | \$388,584,284 | (\$61,034,000) | \$327,550,284 | \$1.200 | \$3,930,603 | 100% | \$3,930,603 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | \$590,576,175 | \$67,386,468 | \$657,962,642 | (\$61,034,000) | \$596,928,642 | \$1.200 | \$7,163,144 | 100% | \$7,163,144 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | \$740,504,335 | \$68,734,197 | \$809,238,533 | (\$61,034,000) | \$748,204,533 | \$1.200 | \$8,978,454 | 100% | \$8,978,454 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | \$755,314,422 | \$70,108,881 | \$825,423,303 | (\$61,034,000) | \$764,389,303 | \$1.200 | \$9,172,672 | 100% | \$9,172,672 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | \$770,420,711 | \$71,511,059 | \$841,931,769 | (\$61,034,000) | \$780,897,769 | \$1.200 | \$9,370,773 | 100% | \$9,370,773 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | \$785,829,125 | \$72,941,280 | \$858,770,405 | (\$61,034,000) | \$797,736,405 | \$1.200 | \$9,572,837 | 100% | \$9,572,837 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | \$801,545,707 | \$74,400,105 | \$875,945,813 | (\$61,034,000) | \$814,911,813 | \$1.200 | \$9,778,942 | 100% | \$9,778,942 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | \$817,576,621 | \$75,888,108 | \$893,464,729 | (\$61,034,000) | \$832,430,729 | \$1.200 | \$9,989,169 | 100% | \$9,989,169 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | \$833,928,154 | \$77,405,870 | \$911,334,024 | (\$61,034,000) | \$850,300,024 | \$1.200 | \$10,203,600 | 100% | \$10,203,600 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | \$850,606,717 | \$78,953,987 | \$929,560,704 | (\$61,034,000) | \$868,526,704 | \$1.200 | \$10,422,320 | 100% | \$10,422,320 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | \$867,618,851 | \$80,533,067 | \$948,151,918 | (\$61,034,000) | \$887,117,918 | \$1.200 | \$10,645,415 | 100% | \$10,645,415 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | \$884,971,228 | \$82,143,728 | \$967,114,956 | (\$61,034,000) | \$906,080,956 | \$1.200 | \$10,872,971 | 100% | \$10,872,971 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | \$902,670,653 | \$83,786,603 | \$986,457,256 | (\$61,034,000) | \$925,423,256 | \$1.200 | \$11,105,079 | 100% | \$11,105,079 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | \$920,724,066 | \$85,462,335 | \$1,006,186,401 | (\$61,034,000) | \$945,152,401 | \$1.200 | \$11,341,829 | 100% | \$11,341,829 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | \$939,138,547 | \$87,171,581 | \$1,026,310,129 | (\$61,034,000) | \$965,276,129 | \$1.200 | \$11,583,314 | 100% | \$11,583,314 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | \$957,921,318 | \$88,915,013 | \$1,046,836,331 | (\$61,034,000) | \$985,802,331 | \$1.200 | \$11,829,628 | 100% | \$11,829,628 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | \$977,079,745 | \$90,693,313 | \$1,067,773,058 | (\$61,034,000) | \$1,006,739,058 | \$1.200 | \$12,080,869 | 100% | \$12,080,869 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | \$996,621,339 | \$92,507,180 | \$1,089,128,519 | (\$61,034,000) | \$1,028,094,519 | \$1.200 | \$12,337,134 | 100% | \$12,337,134 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | \$1,016,553,766 | \$94,357,323 | \$1,110,911,089 | (\$61,034,000) | \$1,049,877,089 | \$1.200 | \$12,598,525 | 100% | \$12,598,525 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | \$1,036,884,842 | \$96,244,470 | \$1,133,129,311 | (\$61,034,000) | \$1,072,095,311 | \$1.200 | \$12,865,144 | 100% | \$12,865,144 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | \$1,057,622,538 | \$98,169,359 | \$1,155,791,897 | (\$61,034,000) | \$1,094,757,897 | \$1.200 | \$13,137,095 | 100% | \$13,137,095 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | \$1,078,774,989 | \$100,132,746 | \$1,178,907,735 | (\$61,034,000) | \$1,117,873,735 | \$1.200 | \$13,414,485 | 100% | \$13,414,485 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | \$1,100,350,489 | \$102,135,401 | \$1,202,485,890 | (\$61,034,000) | \$1,141,451,890 | \$1.200 | \$13,697,423 | 100% | \$13,697,423 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | \$1,122,357,499 | \$104,178,109 | \$1,226,535,608 | (\$61,034,000) | \$1,165,501,608 | \$1.200 | \$13,986,019 | 100% | \$13,986,019 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | \$1,144,804,649 | \$106,261,671 | \$1,251,066,320 | (\$61,034,000) | \$1,190,032,320 | \$1.200 | \$14,280,388 | 100% | \$14,280,388 |
| Total | | | | | | | | | | \$274,432,250 | | \$274,432,250 |

 $^2\mbox{Based}$ on conversations with the City of Richmond. See Schedule X.

³See Schedules X.

⁴Provided by the City of Richmond.

6-Nov-19

Schedule XII: Projected Dominion Tower Real Property Tax Increment Revenues

| | | | | | | | | | | | | | | Dominion Tower |
|------------|-----------|----------|-----------|------------------------|---------------------|-----------------|------------------------|-------------------------|-----------------|---------------|----------------------------|---------------|---------------|--------------------|
| | | Bond | | Proj | ected Market Value1 | | | Base Value ² | | Incremental | FY 2019 | Projected | Percent | Tax Increment |
| Assessed | Tax Due | Year | Inflation | Dominion Tower 1 | Dominion Tower 2 | | Dominion Tower 1 | | | Property | City Tax Rate | Tax Increment | Available For | Revenues Available |
| As of Date | Date | Ending | Factor | (Anticipated Building) | (Existing Building) | Total | (Anticipated Building) | (Existing Building) | Subtotal | Value | Per \$100 A.V ³ | Revenues | Debt Service | For Debt Service |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | \$125,313,000 | \$55,084,000 | \$180,397,000 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$0 | \$1.200 | \$0 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | \$326,584,000 | \$55,084,000 | \$381,668,000 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$162,660,000 | \$1.200 | \$1,951,920 | 100% | \$1,951,920 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | \$339,777,994 | \$57,309,394 | \$397,087,387 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$178,079,387 | \$1.200 | \$2,136,953 | 100% | \$2,136,953 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | \$346,573,553 | \$173,286,777 | \$519,860,330 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$300,852,330 | \$1.200 | \$3,610,228 | 100% | \$3,610,228 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | \$353,505,025 | \$353,505,025 | \$707,010,049 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$488,002,049 | \$1.200 | \$5,856,025 | 100% | \$5,856,025 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | \$360,575,125 | \$360,575,125 | \$721,150,250 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$502,142,250 | \$1.200 | \$6,025,707 | 100% | \$6,025,707 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | \$367,786,628 | \$367,786,628 | \$735,573,255 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$516,565,255 | \$1.200 | \$6,198,783 | 100% | \$6,198,783 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | \$375,142,360 | \$375,142,360 | \$750,284,720 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$531,276,720 | \$1.200 | \$6,375,321 | 100% | \$6,375,321 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | \$382,645,207 | \$382,645,207 | \$765,290,415 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$546,282,415 | \$1.200 | \$6,555,389 | 100% | \$6,555,389 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | \$390,298,111 | \$390,298,111 | \$780,596,223 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$561,588,223 | \$1.200 | \$6,739,059 | 100% | \$6,739,059 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | \$398,104,074 | \$398,104,074 | \$796,208,147 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$577,200,147 | \$1.200 | \$6,926,402 | 100% | \$6,926,402 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | \$406,066,155 | \$406,066,155 | \$812,132,310 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$593,124,310 | \$1.200 | \$7,117,492 | 100% | \$7,117,492 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | \$414,187,478 | \$414,187,478 | \$828,374,956 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$609,366,956 | \$1.200 | \$7,312,403 | 100% | \$7,312,403 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | \$422,471,228 | \$422,471,228 | \$844,942,456 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$625,934,456 | \$1.200 | \$7,511,213 | 100% | \$7,511,213 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | \$430,920,652 | \$430,920,652 | \$861,841,305 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$642,833,305 | \$1.200 | \$7,714,000 | 100% | \$7,714,000 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | \$439,539,065 | \$439,539,065 | \$879,078,131 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$660,070,131 | \$1.200 | \$7,920,842 | 100% | \$7,920,842 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | \$448,329,847 | \$448,329,847 | \$896,659,693 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$677,651,693 | \$1.200 | \$8,131,820 | 100% | \$8,131,820 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | \$457,296,444 | \$457,296,444 | \$914,592,887 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$695,584,887 | \$1.200 | \$8,347,019 | 100% | \$8,347,019 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | \$466,442,373 | \$466,442,373 | \$932,884,745 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$713,876,745 | \$1.200 | \$8,566,521 | 100% | \$8,566,521 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | \$475,771,220 | \$475,771,220 | \$951,542,440 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$732,534,440 | \$1.200 | \$8,790,413 | 100% | \$8,790,413 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | \$485,286,644 | \$485,286,644 | \$970,573,289 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$751,565,289 | \$1.200 | \$9,018,783 | 100% | \$9,018,783 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | \$494,992,377 | \$494,992,377 | \$989,984,755 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$770,976,755 | \$1.200 | \$9,251,721 | 100% | \$9,251,721 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | \$504,892,225 | \$504,892,225 | \$1,009,784,450 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$790,776,450 | \$1.200 | \$9,489,317 | 100% | \$9,489,317 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | \$514,990,069 | \$514,990,069 | \$1,029,980,139 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$810,972,139 | \$1.200 | \$9,731,666 | 100% | \$9,731,666 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | \$525,289,871 | \$525,289,871 | \$1,050,579,741 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$831,571,741 | \$1.200 | \$9,978,861 | 100% | \$9,978,861 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | \$535,795,668 | \$535,795,668 | \$1,071,591,336 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$852,583,336 | \$1.200 | \$10,231,000 | 100% | \$10,231,000 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | \$546,511,581 | \$546,511,581 | \$1,093,023,163 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$874,015,163 | \$1.200 | \$10,488,182 | 100% | \$10,488,182 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | \$557,441,813 | \$557,441,813 | \$1,114,883,626 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$895,875,626 | \$1.200 | \$10,750,508 | 100% | \$10,750,508 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | \$568,590,649 | \$568,590,649 | \$1,137,181,299 | (\$163,924,000) | (\$55,084,000) | (\$219,008,000) | \$918,173,299 | \$1.200 | \$11,018,080 | 100% | \$11,018,080 |
| Total | | | | | | | | | | | | \$213,745,626 | | \$213,745,626 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]XII

¹Market value for Dominion Tower 1 based on information provided by the City of Richmond Director of Finance and the City of Richmond Real Estate Assessor. Market value of Dominion Tower 1 and Dominion Tower 2 as of 1/1/2020 represents actual value as reported by the City of Richmond Director of Finance and the City of Richmond Real Estate Assessor. Market value for Dominion Tower 1 (2020 dollars). Assumes 50% completion in 2021, with property valued as of 2022 and taxes paid in 2023. Assumes towers are included in the proposed expanded TIF district as shown on Appendix B as account numbers W0000019002 and W0000018025. Assumes value increases by the inflation factor shown. Information provided by Concord Eastridge. Based on conversations with the City of Richmond Real Estate Assessor, supplemental valuation will be available in mid July, 2019.

²Base value for Dominion Tower 1 is equal to \$163,924,000. Base value for Dominion Tower 2 is equal to \$55,084,000. Based on conversations with the developer and information provided by the City of Richmond.

³Provided by the City of Richmond.

Schedule XIII: Projected Existing TIF District Real Property Tax Increment Revenues

| | | | | | | | | | _ | TIF District |
|------------|-----------|----------|-----------|--------------------|-------------------|-----------------|----------------------------|---------------|---------------|--------------------|
| | | Bond | _ ~ . | | | Incremental | FY 2019 | Projected | Percent | Tax Increment |
| Assessed | Tax Due | Year | Inflation | Assessed | Base Value | Property | City Tax Rate | Tax Increment | Available For | Revenues Available |
| As of Date | Date | Ending | Factor | Value ¹ | as of 1/1/2020 | Value | Per \$100 A.V ² | Revenues | Debt Service | For Debt Service |
| 1-Jan-19 | 14-Jan-20 | 1-Mar-20 | 100% | \$1,468,196,000 | (\$1,468,196,000) | \$0 | \$1.200 | \$0 | 100% | \$0 |
| 1-Jan-20 | 14-Jan-21 | 1-Mar-21 | 102% | \$1,468,196,000 | (\$1,468,196,000) | \$0 | \$1.200 | \$0 | 100% | \$0 |
| 1-Jan-21 | 14-Jan-22 | 1-Mar-22 | 104% | \$1,527,511,118 | (\$1,468,196,000) | \$59,315,118 | \$1.200 | \$711,781 | 100% | \$711,781 |
| 1-Jan-22 | 14-Jan-23 | 1-Mar-23 | 106% | \$1,558,061,341 | (\$1,468,196,000) | \$89,865,341 | \$1.200 | \$1,078,384 | 100% | \$1,078,384 |
| 1-Jan-23 | 14-Jan-24 | 1-Mar-24 | 108% | \$1,589,222,568 | (\$1,468,196,000) | \$121,026,568 | \$1.200 | \$1,452,319 | 100% | \$1,452,319 |
| 1-Jan-24 | 14-Jan-25 | 1-Mar-25 | 110% | \$1,621,007,019 | (\$1,468,196,000) | \$152,811,019 | \$1.200 | \$1,833,732 | 100% | \$1,833,732 |
| 1-Jan-25 | 14-Jan-26 | 1-Mar-26 | 113% | \$1,653,427,159 | (\$1,468,196,000) | \$185,231,159 | \$1.200 | \$2,222,774 | 100% | \$2,222,774 |
| 1-Jan-26 | 14-Jan-27 | 1-Mar-27 | 115% | \$1,686,495,703 | (\$1,468,196,000) | \$218,299,703 | \$1.200 | \$2,619,596 | 100% | \$2,619,596 |
| 1-Jan-27 | 14-Jan-28 | 1-Mar-28 | 117% | \$1,720,225,617 | (\$1,468,196,000) | \$252,029,617 | \$1.200 | \$3,024,355 | 100% | \$3,024,355 |
| 1-Jan-28 | 14-Jan-29 | 1-Mar-29 | 120% | \$1,754,630,129 | (\$1,468,196,000) | \$286,434,129 | \$1.200 | \$3,437,210 | 100% | \$3,437,210 |
| 1-Jan-29 | 14-Jan-30 | 1-Mar-30 | 122% | \$1,789,722,731 | (\$1,468,196,000) | \$321,526,731 | \$1.200 | \$3,858,321 | 100% | \$3,858,321 |
| 1-Jan-30 | 14-Jan-31 | 1-Mar-31 | 124% | \$1,825,517,186 | (\$1,468,196,000) | \$357,321,186 | \$1.200 | \$4,287,854 | 100% | \$4,287,854 |
| 1-Jan-31 | 14-Jan-32 | 1-Mar-32 | 127% | \$1,862,027,530 | (\$1,468,196,000) | \$393,831,530 | \$1.200 | \$4,725,978 | 100% | \$4,725,978 |
| 1-Jan-32 | 14-Jan-33 | 1-Mar-33 | 129% | \$1,899,268,080 | (\$1,468,196,000) | \$431,072,080 | \$1.200 | \$5,172,865 | 100% | \$5,172,865 |
| 1-Jan-33 | 14-Jan-34 | 1-Mar-34 | 132% | \$1,937,253,442 | (\$1,468,196,000) | \$469,057,442 | \$1.200 | \$5,628,689 | 100% | \$5,628,689 |
| 1-Jan-34 | 14-Jan-35 | 1-Mar-35 | 135% | \$1,975,998,511 | (\$1,468,196,000) | \$507,802,511 | \$1.200 | \$6,093,630 | 100% | \$6,093,630 |
| 1-Jan-35 | 14-Jan-36 | 1-Mar-36 | 137% | \$2,015,518,481 | (\$1,468,196,000) | \$547,322,481 | \$1.200 | \$6,567,870 | 100% | \$6,567,870 |
| 1-Jan-36 | 14-Jan-37 | 1-Mar-37 | 140% | \$2,055,828,851 | (\$1,468,196,000) | \$587,632,851 | \$1.200 | \$7,051,594 | 100% | \$7,051,594 |
| 1-Jan-37 | 14-Jan-38 | 1-Mar-38 | 143% | \$2,096,945,428 | (\$1,468,196,000) | \$628,749,428 | \$1.200 | \$7,544,993 | 100% | \$7,544,993 |
| 1-Jan-38 | 14-Jan-39 | 1-Mar-39 | 146% | \$2,138,884,336 | (\$1,468,196,000) | \$670,688,336 | \$1.200 | \$8,048,260 | 100% | \$8,048,260 |
| 1-Jan-39 | 14-Jan-40 | 1-Mar-40 | 149% | \$2,181,662,023 | (\$1,468,196,000) | \$713,466,023 | \$1.200 | \$8,561,592 | 100% | \$8,561,592 |
| 1-Jan-40 | 14-Jan-41 | 1-Mar-41 | 152% | \$2,225,295,263 | (\$1,468,196,000) | \$757,099,263 | \$1.200 | \$9,085,191 | 100% | \$9,085,191 |
| 1-Jan-41 | 14-Jan-42 | 1-Mar-42 | 155% | \$2,269,801,169 | (\$1,468,196,000) | \$801,605,169 | \$1.200 | \$9,619,262 | 100% | \$9,619,262 |
| 1-Jan-42 | 14-Jan-43 | 1-Mar-43 | 158% | \$2,315,197,192 | (\$1,468,196,000) | \$847,001,192 | \$1.200 | \$10,164,014 | 100% | \$10,164,014 |
| 1-Jan-43 | 14-Jan-44 | 1-Mar-44 | 161% | \$2,361,501,136 | (\$1,468,196,000) | \$893,305,136 | \$1.200 | \$10,719,662 | 100% | \$10,719,662 |
| 1-Jan-44 | 14-Jan-45 | 1-Mar-45 | 164% | \$2,408,731,159 | (\$1,468,196,000) | \$940,535,159 | \$1.200 | \$11,286,422 | 100% | \$11,286,422 |
| 1-Jan-45 | 14-Jan-46 | 1-Mar-46 | 167% | \$2,456,905,782 | (\$1,468,196,000) | \$988,709,782 | \$1.200 | \$11,864,517 | 100% | \$11,864,517 |
| 1-Jan-46 | 14-Jan-47 | 1-Mar-47 | 171% | \$2,506,043,897 | (\$1,468,196,000) | \$1,037,847,897 | \$1.200 | \$12,454,175 | 100% | \$12,454,175 |
| 1-Jan-47 | 14-Jan-48 | 1-Mar-48 | 174% | \$2,556,164,775 | (\$1,468,196,000) | \$1,087,968,775 | \$1.200 | \$13,055,625 | 100% | \$13,055,625 |
| Total | | | | | | | | \$172,170,668 | | \$172,170,668 |

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6-Nov-19

¹See Appendix B. Represents the market value of the expanded TIF district, excluding the parcels to be redeveloped, less proposed expanded TIF district base value and the two accounts on which the Dominion Towers are built and will be built. Assumes value increases by the inflation factor shown.

²Provided by the City of Richmond.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State)

| | | | | | | | | | | | Mix | ed-Use Retail | | | | | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|----------------------|----------------------|--------|---------------------|-----------|-------------------------|---------------|--------|---------------------|-------------------------|---------------|---------------|
| | | | | | | | | | | |] | Block A2 | | | | | | |
| | Revenue | Bond | | | | | | _ | | | Restauran | ıt | | | | Retail | | Total |
| Calendar | Period | Year | Inflation | Square | | Occupied | Restaurant | Retail | Square | Sales | | Sales | Estimated | Square | Sales | Sales | Estimated | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Portion ⁴ | Portion ⁴ | Feet | Per SF ⁵ | | Percentage ⁶ | Sales | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Sales |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$389 | 0 | 75% | \$0 | 0 | \$347 | 75% | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$397 | 0 | 75% | \$0 | 0 | \$354 | 75% | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$405 | 0 | 75% | \$0 | 0 | \$362 | 75% | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$413 | 0 | 75% | \$0 | 0 | \$369 | 75% | \$0 | \$0 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$421 | 18,750 | 75% | \$4,403,828 | 9,300 | \$376 | 75% | \$2,623,563 | \$7,027,391 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$429 | 25,000 | 100% | \$5,989,206 | 9,300 | \$384 | 100% | \$3,568,046 | \$9,557,252 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$438 | 25,000 | 100% | \$6,108,990 | 9,300 | \$391 | 100% | \$3,639,407 | \$9,748,397 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$447 | 25,000 | 100% | \$6,231,170 | 9,300 | \$399 | 100% | \$3,712,195 | \$9,943,365 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$456 | 25,000 | 100% | \$6,355,793 | 9,300 | \$407 | 100% | \$3,786,439 | \$10,142,232 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$465 | 25,000 | 100% | \$6,482,909 | 9,300 | \$415 | 100% | \$3,862,168 | \$10,345,077 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$474 | 25,000 | 100% | \$6,612,567 | 9,300 | \$424 | 100% | \$3,939,411 | \$10,551,978 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$483 | 25,000 | 100% | \$6,744,818 | 9,300 | \$432 | 100% | \$4,018,199 | \$10,763,018 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$493 | 25,000 | 100% | \$6,879,715 | 9,300 | \$441 | 100% | \$4,098,563 | \$10,978,278 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$503 | 25,000 | 100% | \$7,017,309 | 9,300 | \$450 | 100% | \$4,180,535 | \$11,197,844 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$513 | 25,000 | 100% | \$7,157,655 | 9,300 | \$459 | 100% | \$4,264,145 | \$11,421,800 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$523 | 25,000 | 100% | \$7,300,808 | 9,300 | \$468 | 100% | \$4,349,428 | \$11,650,236 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$534 | 25,000 | 100% | \$7,446,825 | 9,300 | \$477 | 100% | \$4,436,417 | \$11,883,241 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$544 | 25,000 | 100% | \$7,595,761 | 9,300 | \$487 | 100% | \$4,525,145 | \$12,120,906 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$555 | 25,000 | 100% | \$7,747,676 | 9,300 | \$496 | 100% | \$4,615,648 | \$12,363,324 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$566 | 25,000 | 100% | \$7,902,630 | 9,300 | \$506 | 100% | \$4,707,961 | \$12,610,591 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$578 | 25,000 | 100% | \$8,060,682 | 9,300 | \$516 | 100% | \$4,802,120 | \$12,862,802 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$589 | 25,000 | 100% | \$8,221,896 | 9,300 | \$527 | 100% | \$4,898,163 | \$13,120,059 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$601 | 25,000 | 100% | \$8,386,334 | 9,300 | \$537 | 100% | \$4,996,126 | \$13,382,460 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$613 | 25,000 | 100% | \$8,554,061 | 9,300 | \$548 | 100% | \$5,096,048 | \$13,650,109 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$625 | 25,000 | 100% | \$8,725,142 | 9,300 | \$559 | 100% | \$5,197,969 | \$13,923,111 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$638 | 25,000 | 100% | \$8,899,645 | 9,300 | \$570 | 100% | \$5,301,929 | \$14,201,573 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$651 | 25,000 | 100% | \$9,077,638 | 9,300 | \$582 | 100% | \$5,407,967 | \$14,485,605 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$664 | 25,000 | 100% | \$9,259,190 | 9,300 | \$593 | 100% | \$5,516,127 | \$14,775,317 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 25,000 | 7.00% | 23,250 | 60% | 40% | 13,950 | \$677 | 25,000 | 100% | \$9,444,374 | 9,300 | \$605 | 100% | \$5,626,449 | \$15,070,823 |
| T 4 1 | | | | | | | | | | | | | 6197 707 720 | | | | ¢111 170 167 | 6207 776 788 |
| Total | | | | | | | | | | | | | \$186,606,620 | | | | \$111,170,167 | \$297,776,788 |

¹Sales taxes are due the 20th of the month following the month of sales.

MuniCap, Inc.

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6-Nov-19

²See Schedule VIII-B.

³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge.

 $^{^4}$ Assumes a 60%-40% split between restaurant and retail. Additional information regarding potential tenants needed.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | _ | Mixed-Use Retail | | | | | | | | | | | | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|----------------------|----------------------|--------|---------------------|-------------------------|---------------|--------|---------------------|-------------------------|---------------|---------------|
| | | | | | | | | | | | Block A3 | | | | | | |
| | Revenue | Bond | | | | | | - | | Re | estaurant | | | | Retail | | Total |
| Calendar | Period | Year | Inflation | Square | | Occupied | Restaurant | Retail | Square | Sales | Sales | Estimated | Square | Sales | Sales | Estimated | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Portion ⁴ | Portion ⁴ | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Sales |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$389 | 75% | \$0 | 0 | \$347 | 75% | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$397 | 75% | \$0 | 0 | \$354 | 75% | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$405 | 75% | \$0 | 0 | \$362 | 75% | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$413 | 75% | \$0 | 0 | \$369 | 75% | \$0 | \$0 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$421 | 75% | \$4,051,522 | 8,556 | \$376 | 75% | \$2,413,678 | \$6,465,200 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$429 | 100% | \$5,510,069 | 8,556 | \$384 | 100% | \$3,282,602 | \$8,792,672 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$438 | 100% | \$5,620,271 | 8,556 | \$391 | 100% | \$3,348,254 | \$8,968,525 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$447 | 100% | \$5,732,676 | 8,556 | \$399 | 100% | \$3,415,219 | \$9,147,895 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$456 | 100% | \$5,847,330 | 8,556 | \$407 | 100% | \$3,483,524 | \$9,330,853 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$465 | 100% | \$5,964,276 | 8,556 | \$415 | 100% | \$3,553,194 | \$9,517,470 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$474 | 100% | \$6,083,562 | 8,556 | \$424 | 100% | \$3,624,258 | \$9,707,820 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$483 | 100% | \$6,205,233 | 8,556 | \$432 | 100% | \$3,696,743 | \$9,901,976 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$493 | 100% | \$6,329,338 | 8,556 | \$441 | 100% | \$3,770,678 | \$10,100,016 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$503 | 100% | \$6,455,924 | 8,556 | \$450 | 100% | \$3,846,092 | \$10,302,016 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$513 | 100% | \$6,585,043 | 8,556 | \$459 | 100% | \$3,923,014 | \$10,508,056 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$523 | 100% | \$6,716,744 | 8,556 | \$468 | 100% | \$4,001,474 | \$10,718,218 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$534 | 100% | \$6,851,079 | 8,556 | \$477 | 100% | \$4,081,503 | \$10,932,582 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$544 | 100% | \$6,988,100 | 8,556 | \$487 | 100% | \$4,163,133 | \$11,151,234 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$555 | 100% | \$7,127,862 | 8,556 | \$496 | 100% | \$4,246,396 | \$11,374,258 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$566 | 100% | \$7,270,419 | 8,556 | \$506 | 100% | \$4,331,324 | \$11,601,743 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$578 | 100% | \$7,415,828 | 8,556 | \$516 | 100% | \$4,417,951 | \$11,833,778 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$589 | 100% | \$7,564,144 | 8,556 | \$527 | 100% | \$4,506,310 | \$12,070,454 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$601 | 100% | \$7,715,427 | 8,556 | \$537 | 100% | \$4,596,436 | \$12,311,863 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$613 | 100% | \$7,869,736 | 8,556 | \$548 | 100% | \$4,688,364 | \$12,558,100 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$625 | 100% | \$8,027,130 | 8,556 | \$559 | 100% | \$4,782,132 | \$12,809,262 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$638 | 100% | \$8,187,673 | 8,556 | \$570 | 100% | \$4,877,774 | \$13,065,447 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$651 | 100% | \$8,351,427 | 8,556 | \$582 | 100% | \$4,975,330 | \$13,326,756 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$664 | 100% | \$8,518,455 | 8,556 | \$593 | 100% | \$5,074,836 | \$13,593,291 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 23,000 | 7.00% | 21,390 | 60% | 40% | 12,834 | \$677 | 100% | \$8,688,824 | 8,556 | \$605 | 100% | \$5,176,333 | \$13,865,157 |
| Total | | | | | | | | | | | | \$171,678,091 | | | | \$102,276,554 | \$273,954,645 |

 $^{1}\mbox{Sales}$ taxes are due the 20th of the month following the month of sales.

MuniCap, Inc.

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²See Schedule VIII-B.

³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge.

 $^{^4}$ Assumes a 60%-40% split between restaurant and retail. Additional information regarding potential tenants needed.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | _ | Mixed-Use Retail | | | | | | | | | | | | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|----------------------|----------------------|--------|---------------------|-------------------------|---------------|--------|---------------------|-------------------------|--------------|---------------|
| | | | | | | | | | | | Block B | | | | | | |
| | Revenue | Bond | | | | | | - | | | estaurant | | | | Retail | | Total |
| Calendar | Period | Year | Inflation | Square | | Occupied | Restaurant | Retail | Square | Sales | Sales | Estimated | Square | Sales | Sales | Estimated | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Portion ⁴ | Portion ⁴ | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Sales |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$389 | 75% | \$0 | 0 | \$347 | 75% | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$397 | 75% | \$0 | 0 | \$354 | 75% | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$405 | 75% | \$0 | 0 | \$362 | 75% | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$413 | 75% | \$0 | 0 | \$369 | 75% | \$0 | \$0 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$421 | 75% | \$0 | 0 | \$376 | 75% | \$0 | \$0 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$429 | 75% | \$2,695,143 | 5,580 | \$384 | 75% | \$1,605,621 | \$4,300,763 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$438 | 100% | \$3,665,394 | 5,580 | \$391 | 100% | \$2,183,644 | \$5,849,038 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$447 | 100% | \$3,738,702 | 5,580 | \$399 | 100% | \$2,227,317 | \$5,966,019 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$456 | 100% | \$3,813,476 | 5,580 | \$407 | 100% | \$2,271,863 | \$6,085,339 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$465 | 100% | \$3,889,745 | 5,580 | \$415 | 100% | \$2,317,301 | \$6,207,046 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$474 | 100% | \$3,967,540 | 5,580 | \$424 | 100% | \$2,363,647 | \$6,331,187 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$483 | 100% | \$4,046,891 | 5,580 | \$432 | 100% | \$2,410,920 | \$6,457,811 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$493 | 100% | \$4,127,829 | 5,580 | \$441 | 100% | \$2,459,138 | \$6,586,967 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$503 | 100% | \$4,210,385 | 5,580 | \$450 | 100% | \$2,508,321 | \$6,718,706 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$513 | 100% | \$4,294,593 | 5,580 | \$459 | 100% | \$2,558,487 | \$6,853,080 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$523 | 100% | \$4,380,485 | 5,580 | \$468 | 100% | \$2,609,657 | \$6,990,142 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$534 | 100% | \$4,468,095 | 5,580 | \$477 | 100% | \$2,661,850 | \$7,129,945 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$544 | 100% | \$4,557,457 | 5,580 | \$487 | 100% | \$2,715,087 | \$7,272,544 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$555 | 100% | \$4,648,606 | 5,580 | \$496 | 100% | \$2,769,389 | \$7,417,994 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$566 | 100% | \$4,741,578 | 5,580 | \$506 | 100% | \$2,824,777 | \$7,566,354 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$578 | 100% | \$4,836,409 | 5,580 | \$516 | 100% | \$2,881,272 | \$7,717,681 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$589 | 100% | \$4,933,138 | 5,580 | \$527 | 100% | \$2,938,898 | \$7,872,035 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$601 | 100% | \$5,031,800 | 5,580 | \$537 | 100% | \$2,997,675 | \$8,029,476 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$613 | 100% | \$5,132,436 | 5,580 | \$548 | 100% | \$3,057,629 | \$8,190,065 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$625 | 100% | \$5,235,085 | 5,580 | \$559 | 100% | \$3,118,782 | \$8,353,867 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$638 | 100% | \$5,339,787 | 5,580 | \$570 | 100% | \$3,181,157 | \$8,520,944 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$651 | 100% | \$5,446,583 | 5,580 | \$582 | 100% | \$3,244,780 | \$8,691,363 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$664 | 100% | \$5,555,514 | 5,580 | \$593 | 100% | \$3,309,676 | \$8,865,190 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$677 | 100% | \$5,666,624 | 5,580 | \$605 | 100% | \$3,375,869 | \$9,042,494 |
| | | | | | | | | | | | | | | | | | |
| Total | | | | | | | | | | | | \$108,423,295 | | | | \$64,592,756 | \$173,016,050 |

MuniCap, Inc.

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6-Nov-19

¹Sales taxes are due the 20th of the month following the month of sales.

²See Schedule VIII-B.

³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge.

 $^{^4}$ Assumes a 60%-40% split between restaurant and retail. Additional information regarding potential tenants needed.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | _ | Mixed-Use Retail | | | | | | | | | | | | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|----------------------|----------------------|--------|---------------------|-------------------------|--------------|--------|---------------------|-------------------------|--------------|---------------|
| | | | | | | | | | | | Block C | | | | | | |
| | Revenue | Bond | | | | | | - | | | estaurant | | | | Retail | | Total |
| Calendar | Period | Year | Inflation | Square | | Occupied | Restaurant | Retail | Square | Sales | Sales | Estimated | Square | Sales | Sales | Estimated | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Portion ⁴ | Portion ⁴ | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Sales |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$389 | 75% | \$0 | 0 | \$347 | 75% | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$397 | 75% | \$0 | 0 | \$354 | 75% | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$405 | 75% | \$0 | 0 | \$362 | 75% | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$413 | 75% | \$0 | 0 | \$369 | 75% | \$0 | \$0 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$421 | 75% | \$1,761,531 | 3,720 | \$376 | 75% | \$1,049,425 | \$2,810,956 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$429 | 100% | \$2,395,682 | 3,720 | \$384 | 100% | \$1,427,218 | \$3,822,901 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$438 | 100% | \$2,443,596 | 3,720 | \$391 | 100% | \$1,455,763 | \$3,899,359 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$447 | 100% | \$2,492,468 | 3,720 | \$399 | 100% | \$1,484,878 | \$3,977,346 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$456 | 100% | \$2,542,317 | 3,720 | \$407 | 100% | \$1,514,576 | \$4,056,893 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$465 | 100% | \$2,593,164 | 3,720 | \$415 | 100% | \$1,544,867 | \$4,138,031 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$474 | 100% | \$2,645,027 | 3,720 | \$424 | 100% | \$1,575,764 | \$4,220,791 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$483 | 100% | \$2,697,927 | 3,720 | \$432 | 100% | \$1,607,280 | \$4,305,207 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$493 | 100% | \$2,751,886 | 3,720 | \$441 | 100% | \$1,639,425 | \$4,391,311 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$503 | 100% | \$2,806,924 | 3,720 | \$450 | 100% | \$1,672,214 | \$4,479,137 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$513 | 100% | \$2,863,062 | 3,720 | \$459 | 100% | \$1,705,658 | \$4,568,720 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$523 | 100% | \$2,920,323 | 3,720 | \$468 | 100% | \$1,739,771 | \$4,660,095 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$534 | 100% | \$2,978,730 | 3,720 | \$477 | 100% | \$1,774,567 | \$4,753,296 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$544 | 100% | \$3,038,304 | 3,720 | \$487 | 100% | \$1,810,058 | \$4,848,362 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$555 | 100% | \$3,099,070 | 3,720 | \$496 | 100% | \$1,846,259 | \$4,945,330 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$566 | 100% | \$3,161,052 | 3,720 | \$506 | 100% | \$1,883,184 | \$5,044,236 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$578 | 100% | \$3,224,273 | 3,720 | \$516 | 100% | \$1,920,848 | \$5,145,121 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$589 | 100% | \$3,288,758 | 3,720 | \$527 | 100% | \$1,959,265 | \$5,248,023 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$601 | 100% | \$3,354,534 | 3,720 | \$537 | 100% | \$1,998,450 | \$5,352,984 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$613 | 100% | \$3,421,624 | 3,720 | \$548 | 100% | \$2,038,419 | \$5,460,044 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$625 | 100% | \$3,490,057 | 3,720 | \$559 | 100% | \$2,079,188 | \$5,569,244 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$638 | 100% | \$3,559,858 | 3,720 | \$570 | 100% | \$2,120,771 | \$5,680,629 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$651 | 100% | \$3,631,055 | 3,720 | \$582 | 100% | \$2,163,187 | \$5,794,242 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$664 | 100% | \$3,703,676 | 3,720 | \$593 | 100% | \$2,206,451 | \$5,910,127 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 10,000 | 7.00% | 9,300 | 60% | 40% | 5,580 | \$677 | 100% | \$3,777,750 | 3,720 | \$605 | 100% | \$2,250,580 | \$6,028,329 |
| | | | | | | | | | | | | | | | | | |
| Total | | | | | | | | | | | | \$74,642,648 | | | | \$44,468,067 | \$119,110,715 |

 $S: |CONSULTING| Concord\ Eastridge | Projections \\ |[Concord\ Eastridge - Projection\ No.\ 27-A\ (Citi\ Debt\ Service).x \\ ||Sx|| XIV.4$

6-Nov-19

MuniCap, Inc.

¹Sales taxes are due the 20th of the month following the month of sales.

²See Schedule VIII-B.

³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge.

 $^{^4}$ Assumes a 60%-40% split between restaurant and retail. Additional information regarding potential tenants needed.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | _ | Mixed-Use Retail | | | | | | | | | | | | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|----------------------|----------------------|--------|---------------------|-------------------------|---------------|--------|---------------------|-------------------------|--------------|---------------|
| | | | | | | | | | | | Block D | | | | | | |
| | Revenue | Bond | | | | | | - | | | estaurant | | | | Retail | | Total |
| Calendar | Period | Year | Inflation | Square | | Occupied | Restaurant | Retail | Square | Sales | Sales | Estimated | Square | Sales | Sales | Estimated | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Portion ⁴ | Portion ⁴ | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Sales |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 0.00% | 0 | 60% | 40% | 0 | \$389 | 75% | \$0 | 0 | \$347 | 75% | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 0.00% | 0 | 60% | 40% | 0 | \$397 | 75% | \$0 | 0 | \$354 | 75% | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 0.00% | 0 | 60% | 40% | 0 | \$405 | 75% | \$0 | 0 | \$362 | 75% | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 0 | 0.00% | 0 | 60% | 40% | 0 | \$413 | 75% | \$0 | 0 | \$369 | 75% | \$0 | \$0 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 0 | 0.00% | 0 | 60% | 40% | 0 | \$421 | 75% | \$0 | 0 | \$376 | 75% | \$0 | \$0 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$429 | 75% | \$2,898,003 | 6,000 | \$384 | 75% | \$1,726,474 | \$4,624,477 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$438 | 100% | \$3,941,284 | 6,000 | \$391 | 100% | \$2,348,004 | \$6,289,288 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$447 | 100% | \$4,020,109 | 6,000 | \$399 | 100% | \$2,394,965 | \$6,415,074 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$456 | 100% | \$4,100,512 | 6,000 | \$407 | 100% | \$2,442,864 | \$6,543,375 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$465 | 100% | \$4,182,522 | 6,000 | \$415 | 100% | \$2,491,721 | \$6,674,243 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$474 | 100% | \$4,266,172 | 6,000 | \$424 | 100% | \$2,541,556 | \$6,807,728 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$483 | 100% | \$4,351,496 | 6,000 | \$432 | 100% | \$2,592,387 | \$6,943,882 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$493 | 100% | \$4,438,526 | 6,000 | \$441 | 100% | \$2,644,234 | \$7,082,760 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$503 | 100% | \$4,527,296 | 6,000 | \$450 | 100% | \$2,697,119 | \$7,224,415 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$513 | 100% | \$4,617,842 | 6,000 | \$459 | 100% | \$2,751,061 | \$7,368,904 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$523 | 100% | \$4,710,199 | 6,000 | \$468 | 100% | \$2,806,083 | \$7,516,282 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$534 | 100% | \$4,804,403 | 6,000 | \$477 | 100% | \$2,862,204 | \$7,666,607 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$544 | 100% | \$4,900,491 | 6,000 | \$487 | 100% | \$2,919,448 | \$7,819,939 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$555 | 100% | \$4,998,501 | 6,000 | \$496 | 100% | \$2,977,837 | \$7,976,338 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$566 | 100% | \$5,098,471 | 6,000 | \$506 | 100% | \$3,037,394 | \$8,135,865 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$578 | 100% | \$5,200,440 | 6,000 | \$516 | 100% | \$3,098,142 | \$8,298,582 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$589 | 100% | \$5,304,449 | 6,000 | \$527 | 100% | \$3,160,105 | \$8,464,554 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$601 | 100% | \$5,410,538 | 6,000 | \$537 | 100% | \$3,223,307 | \$8,633,845 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$613 | 100% | \$5,518,749 | 6,000 | \$548 | 100% | \$3,287,773 | \$8,806,522 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$625 | 100% | \$5,629,124 | 6,000 | \$559 | 100% | \$3,353,529 | \$8,982,652 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$638 | 100% | \$5,741,706 | 6,000 | \$570 | 100% | \$3,420,599 | \$9,162,305 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$651 | 100% | \$5,856,540 | 6,000 | \$582 | 100% | \$3,489,011 | \$9,345,551 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$664 | 100% | \$5,973,671 | 6,000 | \$593 | 100% | \$3,558,791 | \$9,532,462 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 15,000 | 0.00% | 15,000 | 60% | 40% | 9,000 | \$677 | 100% | \$6,093,145 | 6,000 | \$605 | 100% | \$3,629,967 | \$9,723,112 |
| | | | | | | | | | | | | | | | | | |
| Total | • | | • | • | | | • | | • | • | | \$116,584,188 | | • | | \$69,454,576 | \$186,038,764 |

¹Sales taxes are due the 20th of the month following the month of sales.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]XIV.5
6-Nov-19

MuniCap, Inc.

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²See Schedule VIII-B.

³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge.

 $^{^4}$ Assumes a 60%-40% split between restaurant and retail. Additional information regarding potential tenants needed.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | _ | Mixed-Use Retail | | | | | | | | | | | | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|----------------------|----------------------|--------|---------------------|-------------------------|---------------|--------|---------------------|-------------------------|--------------|---------------|
| | | | | | | | | | | | Block E | | | | | | |
| | Revenue | Bond | | | | | | - | | | estaurant | | | | Retail | | Total |
| Calendar | Period | Year | Inflation | Square | | Occupied | Restaurant | Retail | Square | Sales | Sales | Estimated | Square | Sales | Sales | Estimated | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Portion ⁴ | Portion ⁴ | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Sales |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$389 | 75% | \$0 | 0 | \$347 | 75% | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$397 | 75% | \$0 | 0 | \$354 | 75% | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$405 | 75% | \$0 | 0 | \$362 | 75% | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$413 | 75% | \$0 | 0 | \$369 | 75% | \$0 | \$0 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$421 | 75% | \$2,466,144 | 5,208 | \$376 | 75% | \$1,469,195 | \$3,935,339 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$429 | 100% | \$3,353,955 | 5,208 | \$384 | 100% | \$1,998,106 | \$5,352,061 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$438 | 100% | \$3,421,034 | 5,208 | \$391 | 100% | \$2,038,068 | \$5,459,102 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$447 | 100% | \$3,489,455 | 5,208 | \$399 | 100% | \$2,078,829 | \$5,568,284 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$456 | 100% | \$3,559,244 | 5,208 | \$407 | 100% | \$2,120,406 | \$5,679,650 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$465 | 100% | \$3,630,429 | 5,208 | \$415 | 100% | \$2,162,814 | \$5,793,243 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$474 | 100% | \$3,703,038 | 5,208 | \$424 | 100% | \$2,206,070 | \$5,909,108 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$483 | 100% | \$3,777,098 | 5,208 | \$432 | 100% | \$2,250,192 | \$6,027,290 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$493 | 100% | \$3,852,640 | 5,208 | \$441 | 100% | \$2,295,195 | \$6,147,836 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$503 | 100% | \$3,929,693 | 5,208 | \$450 | 100% | \$2,341,099 | \$6,270,792 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$513 | 100% | \$4,008,287 | 5,208 | \$459 | 100% | \$2,387,921 | \$6,396,208 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$523 | 100% | \$4,088,453 | 5,208 | \$468 | 100% | \$2,435,680 | \$6,524,132 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$534 | 100% | \$4,170,222 | 5,208 | \$477 | 100% | \$2,484,393 | \$6,654,615 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$544 | 100% | \$4,253,626 | 5,208 | \$487 | 100% | \$2,534,081 | \$6,787,707 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$555 | 100% | \$4,338,699 | 5,208 | \$496 | 100% | \$2,584,763 | \$6,923,462 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$566 | 100% | \$4,425,473 | 5,208 | \$506 | 100% | \$2,636,458 | \$7,061,931 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$578 | 100% | \$4,513,982 | 5,208 | \$516 | 100% | \$2,689,187 | \$7,203,169 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$589 | 100% | \$4,604,262 | 5,208 | \$527 | 100% | \$2,742,971 | \$7,347,233 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$601 | 100% | \$4,696,347 | 5,208 | \$537 | 100% | \$2,797,830 | \$7,494,177 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$613 | 100% | \$4,790,274 | 5,208 | \$548 | 100% | \$2,853,787 | \$7,644,061 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$625 | 100% | \$4,886,079 | 5,208 | \$559 | 100% | \$2,910,863 | \$7,796,942 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$638 | 100% | \$4,983,801 | 5,208 | \$570 | 100% | \$2,969,080 | \$7,952,881 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$651 | 100% | \$5,083,477 | 5,208 | \$582 | 100% | \$3,028,462 | \$8,111,939 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$664 | 100% | \$5,185,147 | 5,208 | \$593 | 100% | \$3,089,031 | \$8,274,177 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 14,000 | 7.00% | 13,020 | 60% | 40% | 7,812 | \$677 | 100% | \$5,288,849 | 5,208 | \$605 | 100% | \$3,150,811 | \$8,439,661 |
| | | | | | | | | | | | | | | | | | |
| Total | | | | | | | | | | | | \$104,499,707 | | | | \$62,255,294 | \$166,755,001 |

 $S: \label{lem:consultang} S: \label{lem:consultang} S: \label{lem:consultang} Concord\ Eastridge - Projection\ No.\ 27-A\ (Citi\ Debt\ Service). xlsx]XIV. 6$

6-Nov-19

MuniCap, Inc.

¹Sales taxes are due the 20th of the month following the month of sales.

²See Schedule VIII-B.

³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge.

 $^{^4}$ Assumes a 60%-40% split between restaurant and retail. Additional information regarding potential tenants needed.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | | | | | | | | | Mixed-Use Re | tail | | | | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|----------------------|----------------------|--------|---------------------|-------------------------|---------------|--------|---------------------|-------------------------|-----------|---------------|
| | | | - | | | | | | | | Block F | | | | | | |
| | Revenue | Bond | • | | | | | | | Re | estaurant | | | | Retail | | Total |
| Calendar | Period | Year | Inflation | Square | | Occupied | Restaurant | Retail | Square | Sales | Sales | Estimated | Square | Sales | Sales | Estimated | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Portion ⁴ | Portion ⁴ | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Sales |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 0.00% | 0 | 100% | 0% | 0 | \$389 | 75% | \$0 | 0 | \$347 | 75% | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 0.00% | 0 | 100% | 0% | 0 | \$397 | 75% | \$0 | 0 | \$354 | 75% | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 0.00% | 0 | 100% | 0% | 0 | \$405 | 75% | \$0 | 0 | \$362 | 75% | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 0 | 0.00% | 0 | 100% | 0% | 0 | \$413 | 75% | \$0 | 0 | \$369 | 75% | \$0 | \$0 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$421 | 75% | \$5,190,834 | 0 | \$376 | 75% | \$0 | \$5,190,834 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$429 | 100% | \$7,059,535 | 0 | \$384 | 100% | \$0 | \$7,059,535 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$438 | 100% | \$7,200,725 | 0 | \$391 | 100% | \$0 | \$7,200,725 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$447 | 100% | \$7,344,740 | 0 | \$399 | 100% | \$0 | \$7,344,740 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$456 | 100% | \$7,491,635 | 0 | \$407 | 100% | \$0 | \$7,491,635 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$465 | 100% | \$7,641,467 | 0 | \$415 | 100% | \$0 | \$7,641,467 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$474 | 100% | \$7,794,297 | 0 | \$424 | 100% | \$0 | \$7,794,297 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$483 | 100% | \$7,950,183 | 0 | \$432 | 100% | \$0 | \$7,950,183 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$493 | 100% | \$8,109,186 | 0 | \$441 | 100% | \$0 | \$8,109,186 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$503 | 100% | \$8,271,370 | 0 | \$450 | 100% | \$0 | \$8,271,370 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$513 | 100% | \$8,436,797 | 0 | \$459 | 100% | \$0 | \$8,436,797 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$523 | 100% | \$8,605,533 | 0 | \$468 | 100% | \$0 | \$8,605,533 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$534 | 100% | \$8,777,644 | 0 | \$477 | 100% | \$0 | \$8,777,644 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$544 | 100% | \$8,953,197 | 0 | \$487 | 100% | \$0 | \$8,953,197 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$555 | 100% | \$9,132,261 | 0 | \$496 | 100% | \$0 | \$9,132,261 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$566 | 100% | \$9,314,906 | 0 | \$506 | 100% | \$0 | \$9,314,906 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$578 | 100% | \$9,501,204 | 0 | \$516 | 100% | \$0 | \$9,501,204 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$589 | 100% | \$9,691,228 | 0 | \$527 | 100% | \$0 | \$9,691,228 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$601 | 100% | \$9,885,053 | 0 | \$537 | 100% | \$0 | \$9,885,053 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$613 | 100% | \$10,082,754 | 0 | \$548 | 100% | \$0 | \$10,082,754 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$625 | 100% | \$10,284,409 | 0 | \$559 | 100% | \$0 | \$10,284,409 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$638 | 100% | \$10,490,097 | 0 | \$570 | 100% | \$0 | \$10,490,097 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$651 | 100% | \$10,699,899 | 0 | \$582 | 100% | \$0 | \$10,699,899 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$664 | 100% | \$10,913,897 | 0 | \$593 | 100% | \$0 | \$10,913,897 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 16,443 | 0.00% | 16,443 | 100% | 0% | 16,443 | \$677 | 100% | \$11,132,175 | 0 | \$605 | 100% | \$0 | \$11,132,175 |
| | | | | | | | | | | | | | | | | | |
| Total | | | | | | | | | | | | \$219,955,029 | | | | \$0 | \$219,955,029 |

¹Sales taxes are due the 20th of the month following the month of sales.

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MuniCap, Inc.

²See Schedule VIII-B.

³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge. Rooftop Bar assumed to be 100% occupied.

⁴Assumes a 100% space dedicated to rooftop bar.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | | | | | Conference & | Banquet | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|--------------|---------|-------------------------|--------------------|
| | | | • | | | | Block | F | | |
| | Revenue | Bond | - | | | | | R | estaurant | |
| Calendar | Period | Year | Inflation | Square | | Occupied | Square | Sales | Sales | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Feet | Per SF | Percentage ⁴ | Sales ⁵ |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 0.00% | 0 | 0 | \$182 | 100% | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 0.00% | 0 | 0 | \$182 | 100% | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 0.00% | 0 | 0 | \$182 | 100% | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 50,000 | 0.00% | 50,000 | 50,000 | \$182 | 100% | \$9,085,881 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 50,000 | 0.00% | 50,000 | 50,000 | \$221 | 100% | \$11,048,191 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 50,000 | 0.00% | 50,000 | 50,000 | \$239 | 100% | \$11,926,319 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 50,000 | 0.00% | 50,000 | 50,000 | \$251 | 100% | \$12,554,435 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 50,000 | 0.00% | 50,000 | 50,000 | \$258 | 100% | \$12,900,105 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 50,000 | 0.00% | 50,000 | 50,000 | \$302 | 100% | \$15,114,529 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 50,000 | 0.00% | 50,000 | 50,000 | \$308 | 100% | \$15,416,820 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 50,000 | 0.00% | 50,000 | 50,000 | \$315 | 100% | \$15,725,156 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 50,000 | 0.00% | 50,000 | 50,000 | \$321 | 100% | \$16,039,660 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 50,000 | 0.00% | 50,000 | 50,000 | \$327 | 100% | \$16,360,453 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 50,000 | 0.00% | 50,000 | 50,000 | \$334 | 100% | \$16,687,662 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 50,000 | 0.00% | 50,000 | 50,000 | \$340 | 100% | \$17,021,415 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 50,000 | 0.00% | 50,000 | 50,000 | \$347 | 100% | \$17,361,843 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 50,000 | 0.00% | 50,000 | 50,000 | \$354 | 100% | \$17,709,080 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 50,000 | 0.00% | 50,000 | 50,000 | \$361 | 100% | \$18,063,262 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 50,000 | 0.00% | 50,000 | 50,000 | \$368 | 100% | \$18,424,527 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 50,000 | 0.00% | 50,000 | 50,000 | \$376 | 100% | \$18,793,018 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 50,000 | 0.00% | 50,000 | 50,000 | \$383 | 100% | \$19,168,878 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 50,000 | 0.00% | 50,000 | 50,000 | \$391 | 100% | \$19,552,256 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 50,000 | 0.00% | 50,000 | 50,000 | \$399 | 100% | \$19,943,301 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 50,000 | 0.00% | 50,000 | 50,000 | \$407 | 100% | \$20,342,167 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 50,000 | 0.00% | 50,000 | 50,000 | \$415 | 100% | \$20,749,010 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 50,000 | 0.00% | 50,000 | 50,000 | \$423 | 100% | \$21,163,990 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 50,000 | 0.00% | 50,000 | 50,000 | \$432 | 100% | \$21,587,270 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 50,000 | 0.00% | 50,000 | 50,000 | \$440 | 100% | \$22,019,015 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 50,000 | 0.00% | 50,000 | 50,000 | \$449 | 100% | \$22,459,396 |
| Total | | | | | | | | | | \$447,217,640 |

Total

MuniCap, Inc.

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6-Nov-19

¹Sales taxes are due the 20th of the month following the month of sales.

²Square feet for hotel and armory conference and banquet space provided by Concord Eastridge.

³Conference and banquet space assumed to be 100% occupied.

⁴Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

⁵Estimated conference and banquet sales provided by Concord Eastridge. These revenues are in additional to armory revenues projected on Schedule XX.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| Revenue | Total Estimated Sales \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$27,841,463 \$37,864,389 |
|--|---|
| Calendar Period | Estimated Sales \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$27,841,463 |
| Pear Ending Ending Ending Ending Ending Factor Feet Vacancy SF Portion Portion Portion Feet Per SF Percentage Sales Feet Per SF Percentage Sales Sal | Sales \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$27,841,463 |
| 31-Dec-18 20-Oct-19 1-Mar-20 100% 0 7.00% 0 0% 100% 0 \$389 0% \$0 0 \$347 75% \$0 31-Dec-19 20-Oct-20 1-Mar-21 102% 0 7.00% 0 0% 100% 0 \$397 0% \$0 0 \$362 75% \$0 31-Dec-20 20-Oct-21 1-Mar-22 104% 0 7.00% 0 0% 100% 0 \$405 0% \$0 0 \$362 75% \$0 31-Dec-21 20-Oct-22 1-Mar-23 106% 0 7.00% 0 0% 100% 0 \$413 0% \$0 0 \$369 75% \$0 31-Dec-22 20-Oct-23 1-Mar-24 108% 0 7.00% 0 0% 100% 0 \$421 0% \$0 0 \$369 75% \$0 31-Dec-23 20-Oct-24 1-Mar-25 110% 0 7.00% 0 0% 100% 0 \$421 0% \$0 0 \$376 75% \$0 31-Dec-23 20-Oct-24 1-Mar-25 110% 0 7.00% 0 0% 100% 0 \$421 0% \$0 0 \$384 75% \$0 31-Dec-25 20-Oct-26 1-Mar-27 115% 102,000 7.00% 94,860 0% 100% 0 \$438 0% \$0 94,860 \$391 75% \$27,841,465 31-Dec-25 20-Oct-26 1-Mar-27 115% 102,000 7.00% 94,860 0% 100% 0 \$447 0% \$0 94,860 \$399 100% \$37,864,388 31-Dec-26 20-Oct-27 1-Mar-28 117% 102,000 7.00% 94,860 0% 100% 0 \$456 0% \$0 94,860 \$399 100% \$37,864,388 31-Dec-28 20-Oct-29 1-Mar-29 120% 102,000 7.00% 94,860 0% 100% 0 \$465 0% \$0 94,860 \$407 100% \$38,621,675 31-Dec-28 20-Oct-29 1-Mar-30 122% 102,000 7.00% 94,860 0% 100% 0 \$465 0% \$0 94,860 \$415 100% \$38,94,115 31-Dec-28 20-Oct-29 1-Mar-30 122% 102,000 7.00% 94,860 0% 100% 0 \$465 0% \$0 94,860 \$415 100% \$39,94,115 31-Dec-29 20-Oct-30 1-Mar-31 124% 102,000 7.00% 94,860 0% 100% 0 \$483 0% \$0 94,860 \$424 100% \$40,181,995 31-Dec-30 20-Oct-31 1-Mar-32 127% 102,000 7.00% 94,860 0% 100% 0 \$483 0% \$0 94,860 \$441 100% \$40,181,995 31-Dec-30 20-Oct-31 1-Mar-33 129% 102,000 7.00% 94,860 0% 100% 0 \$483 0% \$0 94,860 \$441 100% \$41,805,344 31-Dec-31 20-Oct-32 1-Mar-33 129% 102,000 7.00% 94,860 0% 100% 0 \$513 0% \$0 94,860 \$450 100% \$43,494,263 31-Dec-32 20-Oct-31 1-Mar-33 129% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$450 100% \$43,494,263 31-Dec-33 20-Oct-31 1-Mar-33 129% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$450 100% \$43,494,263 31-Dec-33 20-Oct-31 1-Mar-33 129% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$450 100% \$43,494,263 31-Dec-33 20-Oct-33 1-Mar-34 132% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$450 100% \$43,494,263 31-Dec-33 20-Oct-37 1-Mar- | \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$27,841,463 |
| 31-Dec-20 20-Oct-21 1-Mar-21 102% 0 7.00% 0 0% 100% 0 \$397 0% \$0 0 \$354 75% \$0 31-Dec-21 20-Oct-22 1-Mar-23 106% 0 7.00% 0 0% 100% 0 \$413 0% \$0 0 \$365 75% \$0 31-Dec-21 20-Oct-22 1-Mar-23 106% 0 7.00% 0 0% 100% 0 \$413 0% \$0 0 \$365 75% \$0 31-Dec-22 20-Oct-23 1-Mar-24 108% 0 7.00% 0 0% 100% 0 \$421 0% \$0 0 \$376 75% \$0 31-Dec-23 20-Oct-24 1-Mar-25 110% 0 7.00% 0 0% 100% 0 \$421 0% \$0 0 \$376 75% \$0 31-Dec-23 20-Oct-24 1-Mar-25 110% 0 7.00% 0 0% 100% 0 \$421 0% \$0 0 \$384 75% \$0 31-Dec-25 20-Oct-25 1-Mar-26 113% 102,000 7.00% 94,860 0% 100% 0 \$438 0 % \$0 94,860 \$399 100% \$37,864,388 31-Dec-26 20-Oct-27 1-Mar-28 117% 102,000 7.00% 94,860 0% 100% 0 \$447 0% \$0 94,860 \$399 100% \$37,864,388 31-Dec-26 20-Oct-27 1-Mar-28 117% 102,000 7.00% 94,860 0% 100% 0 \$446 0% \$0 94,860 \$399 100% \$384,6156,347 100% \$31-Dec-28 20-Oct-29 1-Mar-30 122% 102,000 7.00% 94,860 0% 100% 0 \$446 0% \$0 94,860 \$407 100% \$38,621,677 100% \$31-Dec-29 20-Oct-30 1-Mar-31 124% 102,000 7.00% 94,860 0% 100% 0 \$447 0% \$0 94,860 \$407 100% \$38,621,677 100% \$31-Dec-29 20-Oct-30 1-Mar-31 124% 102,000 7.00% 94,860 0% 100% 0 \$446 0% \$0 94,860 \$415 100% \$39,941,11 31-Dec-31 20-Oct-31 1-Mar-32 127% 102,000 7.00% 94,860 0% 100% 0 \$447 0% \$0 94,860 \$424 100% \$41,819,93 1-Dec-32 20-Oct-30 1-Mar-31 124% 102,000 7.00% 94,860 0% 100% 0 \$483 0% \$0 94,860 \$432 100% \$40,985,03 1-Dec-31 20-Oct-31 1-Mar-32 127% 102,000 7.00% 94,860 0% 100% 0 \$433 0% \$0 94,860 \$441 100% \$41,853,44 100% | \$0 \$0 \$0 \$0 \$0 \$0 \$27,841,463 |
| $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | \$0 \$0 \$0 \$0 \$0 \$27,841,463 |
| 31-Dec-21 20-Oct-22 1-Mar-23 106% 0 7.00% 0 0% 100% 0 \$413 0% \$0 0 \$369 75% \$0 31-Dec-22 20-Oct-23 1-Mar-24 108% 0 7.00% 0 0% 100% 0 \$421 0% \$0 0 \$376 75% \$0 31-Dec-23 20-Oct-24 1-Mar-25 110% 0 7.00% 0 0% 100% 0 \$429 0% \$0 0 \$376 75% \$0 31-Dec-24 20-Oct-25 1-Mar-26 113% 102,000 7.00% 94,860 0% 100% 0 \$438 0% \$0 94,860 \$391 75% \$27,841,465 31-Dec-25 20-Oct-26 1-Mar-27 115% 102,000 7.00% 94,860 0% 100% 0 \$447 0% \$0 94,860 \$399 100% \$37,864,388 31-Dec-26 20-Oct-27 1-Mar-28 117% 102,000 7.00% 94,860 0% 100% 0 \$447 0% \$0 94,860 \$399 100% \$37,864,388 31-Dec-27 20-Oct-28 1-Mar-29 120% 102,000 7.00% 94,860 0% 100% 0 \$456 0% \$0 94,860 \$407 100% \$38,621,677 31-Dec-28 20-Oct-29 1-Mar-30 122% 102,000 7.00% 94,860 0% 100% 0 \$456 0% \$0 94,860 \$441 100% \$39,394,111 31-Dec-39 20-Oct-31 1-Mar-31 124% 102,000 7.00% 94,860 0% 100% 0 \$483 0% \$0 94,860 \$441 100% \$40,985,633 31-Dec-31 20-Oct-32 1-Mar-33 127% 102,000 7.00% 94,860 0% 100% 0 \$493 0% \$0 94,860 \$441 100% \$41,803,443 31-Dec-32 20-Oct-33 1-Mar-34 132% 102,000 7.00% 94,860 0% 100% 0 \$553 0% \$0 94,860 \$441 100% \$43,404,28 31-Dec-32 20-Oct-33 1-Mar-34 132% 102,000 7.00% 94,860 0% 100% 0 \$553 0% \$0 94,860 \$447 100% \$43,404,16 31-Dec-34 20-Oct-35 1-Mar-36 137% 102,000 7.00% 94,860 0% 100% 0 \$553 0% \$0 94,860 \$447 100% \$43,404,16 31-Dec-35 20-Oct-37 1-Mar-36 137% 102,000 7.00% 94,860 0% 100% 0 \$554 0% \$0 94,860 \$447 100% \$44,364,16 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$556 0% \$0 94,860 \$468 100% \$44,004,16 31-Dec-36 2 | \$0 \$0 \$0 \$27,841,463 |
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| 31-Dec-29 20-Oct-30 1-Mar-31 124% 102,000 7.00% 94,860 0% 100% 0 \$483 0% \$0 94,860 \$432 100% \$44,985,632 31-Dec-30 20-Oct-31 1-Mar-32 127% 102,000 7.00% 94,860 0% 100% 0 \$493 0% \$0 94,860 \$441 100% \$41,805,342 31-Dec-31 20-Oct-32 1-Mar-33 129% 102,000 7.00% 94,860 0% 100% 0 \$503 0% \$0 94,860 \$450 100% \$42,641,452 31-Dec-32 20-Oct-33 1-Mar-34 132% 102,000 7.00% 94,860 0% 100% 0 \$513 0% \$0 94,860 \$459 100% \$43,404,281 31-Dec-33 20-Oct-34 1-Mar-35 135% 102,000 7.00% 94,860 0% 100% 0 \$523 0% \$0 94,860 \$468 100% \$44,364,167 31-Dec-34 20-Oct-35 1-Mar-36 137% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$477 100% \$45,251,450 31-Dec-35 20-Oct-36 1-Mar-37 140% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$487 100% \$45,251,450 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$487 100% \$46,156,477 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$496 100% \$47,079,605 31-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$556 0% \$0 94,860 \$496 100% \$47,079,605 31-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$556 0% \$0 94,860 \$506 100% \$44,02,201 | \$39,394,111 |
| 31-Dec-30 20-Oct-31 1-Mar-32 127% 102,000 7.00% 94,860 0% 100% 0 \$443 0% \$0 94,860 \$441 100% \$41,805,345 31-Dec-31 20-Oct-32 1-Mar-33 129% 102,000 7.00% 94,860 0% 100% 0 \$503 0% \$0 94,860 \$450 100% \$42,641,455 31-Dec-32 20-Oct-33 1-Mar-34 132% 102,000 7.00% 94,860 0% 100% 0 \$513 0% \$0 94,860 \$459 100% \$43,494,285 31-Dec-33 20-Oct-34 1-Mar-35 135% 102,000 7.00% 94,860 0% 100% 0 \$523 0% \$0 94,860 \$468 100% \$44,364,165 31-Dec-34 20-Oct-35 1-Mar-36 137% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$477 100% \$45,251,456 31-Dec-35 20-Oct-36 1-Mar-37 140% 102,000 7.00% 94,860 0% 100% 0 \$544 0% \$0 94,860 \$487 100% \$46,156,475 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$496 100% \$47,079,605 31-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$5566 0% \$0 94,860 \$506 100% \$48,021,201 | \$40,181,993 |
| 31-Dec-31 20-Oct-32 1-Mar-33 129% 102,000 7.00% 94,860 0% 100% 0 \$503 0% \$0 94,860 \$450 100% \$42,641,452 31-Dec-32 20-Oct-33 1-Mar-34 132% 102,000 7.00% 94,860 0% 100% 0 \$513 0% \$0 94,860 \$459 100% \$43,494,281 31-Dec-33 20-Oct-34 1-Mar-35 135% 102,000 7.00% 94,860 0% 100% 0 \$523 0% \$0 94,860 \$468 100% \$443,641,66 31-Dec-34 20-Oct-35 1-Mar-36 137% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$468 100% \$45,251,450 31-Dec-35 20-Oct-36 1-Mar-37 140% 102,000 7.00% 94,860 0% 100% 0 \$540 0% \$0 94,860 \$467 100% \$45,251,450 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$487 100% \$46,156,479 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$496 100% \$47,079,609 31-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 | \$40,985,633 |
| 31-Dec-32 20-Oct-33 1-Mar-34 132% 102,000 7.00% 94,860 0% 100% 0 \$513 0% \$0 94,860 \$459 100% \$43,494,281 31-Dec-33 20-Oct-34 1-Mar-35 135% 102,000 7.00% 94,860 0% 100% 0 \$523 0% \$0 94,860 \$468 100% \$443,64,165 31-Dec-34 20-Oct-35 1-Mar-36 137% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$477 100% \$45,251,455 31-Dec-35 20-Oct-36 1-Mar-37 140% 102,000 7.00% 94,860 0% 100% 0 \$544 0% \$0 94,860 \$487 100% \$46,156,475 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$496 100% \$47,079,605 31-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$44,04,281 \$44,494,281 \$44,4 | \$41,805,345 |
| 31-Dec-33 20-Oct-34 1-Mar-35 135% 102,000 7.00% 94,860 0% 100% 0 \$523 0% \$0 94,860 \$468 100% \$44,364,165 31-Dec-34 20-Oct-35 1-Mar-36 137% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$477 100% \$45,251,450 31-Dec-35 20-Oct-36 1-Mar-37 140% 102,000 7.00% 94,860 0% 100% 0 \$544 0% \$0 94,860 \$487 100% \$46,156,475 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$496 100% \$47,079,605 31-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$44,364,165 \$44,364,165 \$44,364,165 \$46,166,475 | \$42,641,452 |
| 31-Dec-34 20-Oct-35 1-Mar-36 137% 102,000 7.00% 94,860 0% 100% 0 \$534 0% \$0 94,860 \$477 100% \$45,251,450 \$1-Dec-35 20-Oct-36 1-Mar-37 140% 102,000 7.00% 94,860 0% 100% 0 \$544 0% \$0 94,860 \$487 100% \$46,156,475 \$1-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$496 100% \$47,079,605 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 \$1-Dec-37 20-Oct-38 1-Dec-37 20-Oct | \$43,494,281 |
| 31-Dec-35 20-Oct-36 1-Mar-37 140% 102,000 7.00% 94,860 0% 100% 0 \$544 0% \$0 94,860 \$487 100% \$46,156,479 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$496 100% \$47,079,609 31-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 | \$44,364,167 |
| 31-Dec-36 20-Oct-37 1-Mar-38 143% 102,000 7.00% 94,860 0% 100% 0 \$555 0% \$0 94,860 \$496 100% \$47,079,609 \$1-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,201 | \$45,251,450 |
| 31-Dec-37 20-Oct-38 1-Mar-39 146% 102,000 7.00% 94,860 0% 100% 0 \$566 0% \$0 94,860 \$506 100% \$48,021,200 | \$46,156,479 |
| | \$47,079,609 |
| 31-Dec-38 20-Oct-39 1-Mar-40 149% 102 000 7 00% 94 860 0% 100% 0 \$578 0% \$0 94 860 \$516 100% \$48 981 62° | \$48,021,201 |
| 51 Dec 50 20 Oct 57 1 Mar 10 11570 102,000 71070 910,002. | \$48,981,625 |
| 31-Dec-39 20-Oct-40 1-Mar-41 152% 102,000 7.00% 94,860 0% 100% 0 \$589 0% \$0 94,860 \$527 100% \$49,961,258 | \$49,961,258 |
| 31-Dec-40 20-Oct-41 1-Mar-42 155% 102,000 7.00% 94,860 0% 100% 0 \$601 0% \$0 94,860 \$537 100% \$50,960,483 | \$50,960,483 |
| 31-Dec-41 20-Oct-42 1-Mar-43 158% 102,000 7.00% 94,860 0% 100% 0 \$613 0% \$0 94,860 \$548 100% \$51,979,692 | \$51,979,692 |
| 31-Dec-42 20-Oct-43 1-Mar-44 161% 102,000 7.00% 94,860 0% 100% 0 \$625 0% \$0 94,860 \$559 100% \$53,019,286 | \$53,019,286 |
| 31-Dec-43 20-Oct-44 1-Mar-45 164% 102,000 7.00% 94,860 0% 100% 0 \$638 0% \$0 94,860 \$570 100% \$54,079,672 | \$54,079,672 |
| 31-Dec-44 20-Oct-45 1-Mar-46 167% 102,000 7.00% 94,860 0% 100% 0 \$651 0% \$0 94,860 \$582 100% \$55,161,260 | \$55,161,266 |
| 31-Dec-45 20-Oct-46 1-Mar-47 171% 102,000 7.00% 94,860 0% 100% 0 \$664 0% \$0 94,860 \$593 100% \$56,264,491 | \$56,264,491 |
| 31-Dec-46 20-Oct-47 1-Mar-48 174% 102,000 7.00% 94,860 0% 100% 0 \$677 0% \$0 94,860 \$605 100% \$57,389,781 | \$57,389,781 |
| Total \$0 \$1,061,500.8 | |

MuniCap, Inc.

 $S: |CONSULTING| Concord\ Eastridge | Projections | [Concord\ Eastridge - Projection\ No.\ 27-A\ (Citi\ Debt\ Service).xlsx] XIV.9$

6-Nov-19

¹Sales taxes are due the 20th of the month following the month of sales.

²See Schedule VIII-B.

³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge.

 $^{^4\}mathrm{Assumes}$ a 100% retail. Additional information regarding potential tenants needed.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | | | | | | | | | Mixed-Use Ret | ail | | | | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|----------------------|----------------------|--------|---------------------|-------------------------|---------------|--------|---------------------|-------------------------|--------------|---------------|
| | | | • | | | | | | | | Block N | | | | | | |
| | Revenue | Bond | • | | | | | | | Re | estaurant | | | | Retail | | Total |
| Calendar | Period | Year | Inflation | Square | | Occupied | Restaurant | Retail | Square | Sales | Sales | Estimated | Square | Sales | Sales | Estimated | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Portion ⁴ | Portion ⁴ | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Sales |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$389 | 75% | \$0 | 0 | \$347 | 75% | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$397 | 75% | \$0 | 0 | \$354 | 75% | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$405 | 75% | \$0 | 0 | \$362 | 75% | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$413 | 75% | \$0 | 0 | \$369 | 75% | \$0 | \$0 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$421 | 75% | \$0 | 0 | \$376 | 75% | \$0 | \$0 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$429 | 75% | \$0 | 0 | \$384 | 75% | \$0 | \$0 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$438 | 75% | \$2,749,045 | 5,580 | \$391 | 75% | \$1,637,733 | \$4,386,779 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$447 | 100% | \$3,738,702 | 5,580 | \$399 | 100% | \$2,227,317 | \$5,966,019 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$456 | 100% | \$3,813,476 | 5,580 | \$407 | 100% | \$2,271,863 | \$6,085,339 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$465 | 100% | \$3,889,745 | 5,580 | \$415 | 100% | \$2,317,301 | \$6,207,046 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$474 | 100% | \$3,967,540 | 5,580 | \$424 | 100% | \$2,363,647 | \$6,331,187 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$483 | 100% | \$4,046,891 | 5,580 | \$432 | 100% | \$2,410,920 | \$6,457,811 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$493 | 100% | \$4,127,829 | 5,580 | \$441 | 100% | \$2,459,138 | \$6,586,967 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$503 | 100% | \$4,210,385 | 5,580 | \$450 | 100% | \$2,508,321 | \$6,718,706 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$513 | 100% | \$4,294,593 | 5,580 | \$459 | 100% | \$2,558,487 | \$6,853,080 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$523 | 100% | \$4,380,485 | 5,580 | \$468 | 100% | \$2,609,657 | \$6,990,142 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$534 | 100% | \$4,468,095 | 5,580 | \$477 | 100% | \$2,661,850 | \$7,129,945 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$544 | 100% | \$4,557,457 | 5,580 | \$487 | 100% | \$2,715,087 | \$7,272,544 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$555 | 100% | \$4,648,606 | 5,580 | \$496 | 100% | \$2,769,389 | \$7,417,994 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$566 | 100% | \$4,741,578 | 5,580 | \$506 | 100% | \$2,824,777 | \$7,566,354 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$578 | 100% | \$4,836,409 | 5,580 | \$516 | 100% | \$2,881,272 | \$7,717,681 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$589 | 100% | \$4,933,138 | 5,580 | \$527 | 100% | \$2,938,898 | \$7,872,035 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$601 | 100% | \$5,031,800 | 5,580 | \$537 | 100% | \$2,997,675 | \$8,029,476 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$613 | 100% | \$5,132,436 | 5,580 | \$548 | 100% | \$3,057,629 | \$8,190,065 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$625 | 100% | \$5,235,085 | 5,580 | \$559 | 100% | \$3,118,782 | \$8,353,867 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$638 | 100% | \$5,339,787 | 5,580 | \$570 | 100% | \$3,181,157 | \$8,520,944 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$651 | 100% | \$5,446,583 | 5,580 | \$582 | 100% | \$3,244,780 | \$8,691,363 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$664 | 100% | \$5,555,514 | 5,580 | \$593 | 100% | \$3,309,676 | \$8,865,190 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 15,000 | 7.00% | 13,950 | 60% | 40% | 8,370 | \$677 | 100% | \$5,666,624 | 5,580 | \$605 | 100% | \$3,375,869 | \$9,042,494 |
| Total | | | | | | | | | | | | \$104,811,804 | | | | \$62,441,224 | \$167,253,027 |

¹Sales taxes are due the 20th of the month following the month of sales.

²See Schedule VIII-B.

MuniCap, Inc.

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6-Nov-19

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³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge.

 $^{^4}$ Assumes a 60%-40% split between restaurant and retail. Additional information regarding potential tenants needed.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | _ | Mixed-Use Retail | | | | | | | | | | | | | |
|-------------|---------------------|----------|-----------|-------------------|----------------------|----------|----------------------|----------------------|--------|---------------------|-------------------------|---------------|--------|---------------------|-------------------------|---------------|---------------|
| | | | | | | | | | | | Block U | | | | | | |
| | Revenue | Bond | | | | | | - | | | estaurant | | | | Retail | | Total |
| Calendar | Period | Year | Inflation | Square | | Occupied | Restaurant | Retail | Square | Sales | Sales | Estimated | Square | Sales | Sales | Estimated | Estimated |
| Year Ending | Ending ¹ | Ending | Factor | Feet ² | Vacancy ³ | SF | Portion ⁴ | Portion ⁴ | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Feet | Per SF ⁵ | Percentage ⁶ | Sales | Sales |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$389 | 75% | \$0 | 0 | \$347 | 75% | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$397 | 75% | \$0 | 0 | \$354 | 75% | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$405 | 75% | \$0 | 0 | \$362 | 75% | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$413 | 75% | \$0 | 0 | \$369 | 75% | \$0 | \$0 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | 0 | 7.00% | 0 | 60% | 40% | 0 | \$421 | 75% | \$0 | 0 | \$376 | 75% | \$0 | \$0 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$429 | 75% | \$6,288,666 | 13,020 | \$384 | 75% | \$3,746,448 | \$10,035,114 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$438 | 100% | \$8,552,586 | 13,020 | \$391 | 100% | \$5,095,170 | \$13,647,755 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$447 | 100% | \$8,723,637 | 13,020 | \$399 | 100% | \$5,197,073 | \$13,920,711 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$456 | 100% | \$8,898,110 | 13,020 | \$407 | 100% | \$5,301,015 | \$14,199,125 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$465 | 100% | \$9,076,072 | 13,020 | \$415 | 100% | \$5,407,035 | \$14,483,107 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$474 | 100% | \$9,257,594 | 13,020 | \$424 | 100% | \$5,515,176 | \$14,772,769 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$483 | 100% | \$9,442,746 | 13,020 | \$432 | 100% | \$5,625,479 | \$15,068,225 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$493 | 100% | \$9,631,601 | 13,020 | \$441 | 100% | \$5,737,989 | \$15,369,589 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$503 | 100% | \$9,824,233 | 13,020 | \$450 | 100% | \$5,852,748 | \$15,676,981 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$513 | 100% | \$10,020,717 | 13,020 | \$459 | 100% | \$5,969,803 | \$15,990,521 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$523 | 100% | \$10,221,132 | 13,020 | \$468 | 100% | \$6,089,199 | \$16,310,331 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$534 | 100% | \$10,425,554 | 13,020 | \$477 | 100% | \$6,210,983 | \$16,636,538 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$544 | 100% | \$10,634,065 | 13,020 | \$487 | 100% | \$6,335,203 | \$16,969,268 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$555 | 100% | \$10,846,747 | 13,020 | \$496 | 100% | \$6,461,907 | \$17,308,654 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$566 | 100% | \$11,063,682 | 13,020 | \$506 | 100% | \$6,591,145 | \$17,654,827 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$578 | 100% | \$11,284,955 | 13,020 | \$516 | 100% | \$6,722,968 | \$18,007,923 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$589 | 100% | \$11,510,654 | 13,020 | \$527 | 100% | \$6,857,428 | \$18,368,082 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$601 | 100% | \$11,740,867 | 13,020 | \$537 | 100% | \$6,994,576 | \$18,735,444 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$613 | 100% | \$11,975,685 | 13,020 | \$548 | 100% | \$7,134,468 | \$19,110,152 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$625 | 100% | \$12,215,199 | 13,020 | \$559 | 100% | \$7,277,157 | \$19,492,355 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$638 | 100% | \$12,459,502 | 13,020 | \$570 | 100% | \$7,422,700 | \$19,882,203 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$651 | 100% | \$12,708,693 | 13,020 | \$582 | 100% | \$7,571,154 | \$20,279,847 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$664 | 100% | \$12,962,866 | 13,020 | \$593 | 100% | \$7,722,577 | \$20,685,444 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | 35,000 | 7.00% | 32,550 | 60% | 40% | 19,530 | \$677 | 100% | \$13,222,124 | 13,020 | \$605 | 100% | \$7,877,029 | \$21,099,152 |
| | | | | | | | | | | | | | | | | | |
| Total | | | | | | | | | | | | \$252,987,687 | | | | \$150,716,430 | \$403,704,117 |

¹Sales taxes are due the 20th of the month following the month of sales.

MuniCap, Inc.

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²See Schedule VIII-B.

³See Schedule VII-B for weighted average vacancy for all blocks. Individual block vacancies provided by Concord Eastridge.

 $^{^4}$ Assumes a 60%-40% split between restaurant and retail. Additional information regarding potential tenants needed.

⁵See Appendix A. Sales per square foot are assumed to increase with inflation factor shown. Additional information regarding potential tenants needed.

⁶Represents the percent of sales generated and available to pay debt service. Assumes development is complete as of 12/31 and sales generated and collected by the City through 10/31 are available to pay 3/1 debt service. Percent available in the first year accounts for the lag in collections by the City.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | Revenue | Bond | | | | | | | | | | | | |
|-------------|---------------------|----------|-----------|---------------|---------------|---------------|---------------|---------------|--------------------|-----------------------|-----------------|---------------|---------------|-----------------|
| Calendar | Period | Year | Inflation | | | | | Total M | ixed - Use Sales R | Levenues ² | | | | |
| Year Ending | Ending ¹ | Ending | Factor | Block A2 | Block A3 | Block B | Block C | Block D | Block E | Block F | Block I | Block N | Block U | Total |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$9,085,881 | \$0 | \$0 | \$0 | \$9,085,881 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | \$7,027,391 | \$6,465,200 | \$0 | \$2,810,956 | \$0 | \$3,935,339 | \$16,239,026 | \$0 | \$0 | \$0 | \$36,477,912 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | \$9,557,252 | \$8,792,672 | \$4,300,763 | \$3,822,901 | \$4,624,477 | \$5,352,061 | \$18,985,854 | \$0 | \$0 | \$10,035,114 | \$65,471,093 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | \$9,748,397 | \$8,968,525 | \$5,849,038 | \$3,899,359 | \$6,289,288 | \$5,459,102 | \$19,755,160 | \$27,841,463 | \$4,386,779 | \$13,647,755 | \$105,844,866 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | \$9,943,365 | \$9,147,895 | \$5,966,019 | \$3,977,346 | \$6,415,074 | \$5,568,284 | \$20,244,845 | \$37,864,389 | \$5,966,019 | \$13,920,711 | \$119,013,947 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | \$10,142,232 | \$9,330,853 | \$6,085,339 | \$4,056,893 | \$6,543,375 | \$5,679,650 | \$22,606,164 | \$38,621,677 | \$6,085,339 | \$14,199,125 | \$123,350,648 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | \$10,345,077 | \$9,517,470 | \$6,207,046 | \$4,138,031 | \$6,674,243 | \$5,793,243 | \$23,058,288 | \$39,394,111 | \$6,207,046 | \$14,483,107 | \$125,817,661 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | \$10,551,978 | \$9,707,820 | \$6,331,187 | \$4,220,791 | \$6,807,728 | \$5,909,108 | \$23,519,453 | \$40,181,993 | \$6,331,187 | \$14,772,769 | \$128,334,014 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | \$10,763,018 | \$9,901,976 | \$6,457,811 | \$4,305,207 | \$6,943,882 | \$6,027,290 | \$23,989,842 | \$40,985,633 | \$6,457,811 | \$15,068,225 | \$130,900,694 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | \$10,978,278 | \$10,100,016 | \$6,586,967 | \$4,391,311 | \$7,082,760 | \$6,147,836 | \$24,469,639 | \$41,805,345 | \$6,586,967 | \$15,369,589 | \$133,518,708 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | \$11,197,844 | \$10,302,016 | \$6,718,706 | \$4,479,137 | \$7,224,415 | \$6,270,792 | \$24,959,032 | \$42,641,452 | \$6,718,706 | \$15,676,981 | \$136,189,082 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | \$11,421,800 | \$10,508,056 | \$6,853,080 | \$4,568,720 | \$7,368,904 | \$6,396,208 | \$25,458,213 | \$43,494,281 | \$6,853,080 | \$15,990,521 | \$138,912,864 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | \$11,650,236 | \$10,718,218 | \$6,990,142 | \$4,660,095 | \$7,516,282 | \$6,524,132 | \$25,967,377 | \$44,364,167 | \$6,990,142 | \$16,310,331 | \$141,691,121 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | \$11,883,241 | \$10,932,582 | \$7,129,945 | \$4,753,296 | \$7,666,607 | \$6,654,615 | \$26,486,724 | \$45,251,450 | \$7,129,945 | \$16,636,538 | \$144,524,944 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | \$12,120,906 | \$11,151,234 | \$7,272,544 | \$4,848,362 | \$7,819,939 | \$6,787,707 | \$27,016,459 | \$46,156,479 | \$7,272,544 | \$16,969,268 | \$147,415,443 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | \$12,363,324 | \$11,374,258 | \$7,417,994 | \$4,945,330 | \$7,976,338 | \$6,923,462 | \$27,556,788 | \$47,079,609 | \$7,417,994 | \$17,308,654 | \$150,363,752 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | \$12,610,591 | \$11,601,743 | \$7,566,354 | \$5,044,236 | \$8,135,865 | \$7,061,931 | \$28,107,924 | \$48,021,201 | \$7,566,354 | \$17,654,827 | \$153,371,027 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | \$12,862,802 | \$11,833,778 | \$7,717,681 | \$5,145,121 | \$8,298,582 | \$7,203,169 | \$28,670,082 | \$48,981,625 | \$7,717,681 | \$18,007,923 | \$156,438,447 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | \$13,120,059 | \$12,070,454 | \$7,872,035 | \$5,248,023 | \$8,464,554 | \$7,347,233 | \$29,243,484 | \$49,961,258 | \$7,872,035 | \$18,368,082 | \$159,567,216 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | \$13,382,460 | \$12,311,863 | \$8,029,476 | \$5,352,984 | \$8,633,845 | \$7,494,177 | \$29,828,354 | \$50,960,483 | \$8,029,476 | \$18,735,444 | \$162,758,560 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | \$13,650,109 | \$12,558,100 | \$8,190,065 | \$5,460,044 | \$8,806,522 | \$7,644,061 | \$30,424,921 | \$51,979,692 | \$8,190,065 | \$19,110,152 | \$166,013,732 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | \$13,923,111 | \$12,809,262 | \$8,353,867 | \$5,569,244 | \$8,982,652 | \$7,796,942 | \$31,033,419 | \$53,019,286 | \$8,353,867 | \$19,492,355 | \$169,334,006 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | \$14,201,573 | \$13,065,447 | \$8,520,944 | \$5,680,629 | \$9,162,305 | \$7,952,881 | \$31,654,087 | \$54,079,672 | \$8,520,944 | \$19,882,203 | \$172,720,686 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | \$14,485,605 | \$13,326,756 | \$8,691,363 | \$5,794,242 | \$9,345,551 | \$8,111,939 | \$32,287,169 | \$55,161,266 | \$8,691,363 | \$20,279,847 | \$176,175,100 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | \$14,775,317 | \$13,593,291 | \$8,865,190 | \$5,910,127 | \$9,532,462 | \$8,274,177 | \$32,932,913 | \$56,264,491 | \$8,865,190 | \$20,685,444 | \$179,698,602 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | \$15,070,823 | \$13,865,157 | \$9,042,494 | \$6,028,329 | \$9,723,112 | \$8,439,661 | \$33,591,571 | \$57,389,781 | \$9,042,494 | \$21,099,152 | \$183,292,574 |
| | | | | | | | | | | | | | | |
| Total | | | | \$297,776,788 | \$273,954,645 | \$173,016,050 | \$119,110,715 | \$186,038,764 | \$166,755,001 | \$667,172,669 | \$1,061,500,806 | \$167,253,027 | \$403,704,117 | \$3,516,282,581 |

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¹Sales taxes are due the 20th of the month following the month of sales.

²See previous schedules.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | Revenue | Bond | | | | | | City |
|-------------|---------------------|----------|-----------|-----------------------------|------------------------|--------------|--------------------|-------------------|
| Calendar | Period | Year | Inflation | | Mixed-Use Sales Taxes | | Base Sales | Incremental Sales |
| Year Ending | Ending ¹ | Ending | Factor | Sales Revenues ² | City Rate ³ | Total | Taxes ⁴ | Tax Revenues |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | \$0 | 1.00% | \$0 | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | \$0 | 1.00% | \$0 | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | \$0 | 1.00% | \$0 | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | \$9,085,881 | 1.00% | \$90,859 | \$0 | \$90,859 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | \$36,477,912 | 1.00% | \$364,779 | \$0 | \$364,779 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | \$65,471,093 | 1.00% | \$654,711 | \$0 | \$654,711 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | \$105,844,866 | 1.00% | \$1,058,449 | \$0 | \$1,058,449 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | \$119,013,947 | 1.00% | \$1,190,139 | \$0 | \$1,190,139 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | \$123,350,648 | 1.00% | \$1,233,506 | \$0 | \$1,233,506 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | \$125,817,661 | 1.00% | \$1,258,177 | \$0 | \$1,258,177 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | \$128,334,014 | 1.00% | \$1,283,340 | \$0 | \$1,283,340 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | \$130,900,694 | 1.00% | \$1,309,007 | \$0 | \$1,309,007 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | \$133,518,708 | 1.00% | \$1,335,187 | \$0 | \$1,335,187 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | \$136,189,082 | 1.00% | \$1,361,891 | \$0 | \$1,361,891 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | \$138,912,864 | 1.00% | \$1,389,129 | \$0 | \$1,389,129 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | \$141,691,121 | 1.00% | \$1,416,911 | \$0 | \$1,416,911 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | \$144,524,944 | 1.00% | \$1,445,249 | \$0 | \$1,445,249 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | \$147,415,443 | 1.00% | \$1,474,154 | \$0 | \$1,474,154 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | \$150,363,752 | 1.00% | \$1,503,638 | \$0 | \$1,503,638 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | \$153,371,027 | 1.00% | \$1,533,710 | \$0 | \$1,533,710 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | \$156,438,447 | 1.00% | \$1,564,384 | \$0 | \$1,564,384 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | \$159,567,216 | 1.00% | \$1,595,672 | \$0 | \$1,595,672 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | \$162,758,560 | 1.00% | \$1,627,586 | \$0 | \$1,627,586 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | \$166,013,732 | 1.00% | \$1,660,137 | \$0 | \$1,660,137 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | \$169,334,006 | 1.00% | \$1,693,340 | \$0 | \$1,693,340 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | \$172,720,686 | 1.00% | \$1,727,207 | \$0 | \$1,727,207 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | \$176,175,100 | 1.00% | \$1,761,751 | \$0 | \$1,761,751 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | \$179,698,602 | 1.00% | \$1,796,986 | \$0 | \$1,796,986 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | \$183,292,574 | 1.00% | \$1,832,926 | \$0 | \$1,832,926 |
| Total | | | | \$3,516,282,581 | | \$35,162,826 | | \$35,162,826 |

MuniCap, Inc.

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¹Sales taxes are due the 20th of the month following the month of sales.

²See previous schedules.

³City sales tax is 1.0% City sales tax. Provided by the City of Richmond.

⁴Assumes there are no base sales taxes. Additional information needed.

Schedule XIV: Projected Operating Sales Tax Revenues (Local and State), continued

| | | | | | | | | | | | | Total |
|-------------|---------------------|----------|-----------|---------------|--------------------|----------------------|-----------------|----------|------------------------|--------------------|-------------------|-------------------|
| | Revenue | Bond | _ | | Blocks With Pledge | ed State Sales Taxes | | | | | Subtotal State | State & Local |
| Calendar | Period | Year | Inflation | | Block ² | | _ | State Sa | les Taxes ³ | Base Sales | Incremental Sales | Incremental Sales |
| Year Ending | Ending ¹ | Ending | Factor | A2 | A3 | Block F | Subtotal | Rate | Revenues | Taxes ⁴ | Tax Revenues | Tax Revenues |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | \$0 | \$0 | \$0 | \$0 | 2.025% | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | \$0 | \$0 | \$0 | \$0 | 2.025% | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | \$0 | \$0 | \$0 | \$0 | 2.025% | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | \$0 | \$0 | \$9,085,881 | \$9,085,881 | 2.025% | \$183,989 | \$0 | \$183,989 | \$274,848 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | \$7,027,391 | \$6,465,200 | \$16,239,026 | \$29,731,616 | 2.025% | \$602,065 | \$0 | \$602,065 | \$966,844 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | \$9,557,252 | \$8,792,672 | \$18,985,854 | \$37,335,777 | 2.025% | \$756,049 | \$0 | \$756,049 | \$1,410,760 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | \$9,748,397 | \$8,968,525 | \$19,755,160 | \$38,472,082 | 2.025% | \$779,060 | \$0 | \$779,060 | \$1,837,508 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | \$9,943,365 | \$9,147,895 | \$20,244,845 | \$39,336,105 | 2.025% | \$796,556 | \$0 | \$796,556 | \$1,986,696 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | \$10,142,232 | \$9,330,853 | \$22,606,164 | \$42,079,250 | 2.025% | \$852,105 | \$0 | \$852,105 | \$2,085,611 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | \$10,345,077 | \$9,517,470 | \$23,058,288 | \$42,920,835 | 2.025% | \$869,147 | \$0 | \$869,147 | \$2,127,324 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | \$10,551,978 | \$9,707,820 | \$23,519,453 | \$43,779,251 | 2.025% | \$886,530 | \$0 | \$886,530 | \$2,169,870 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | \$10,763,018 | \$9,901,976 | \$23,989,842 | \$44,654,836 | 2.025% | \$904,260 | \$0 | \$904,260 | \$2,213,267 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | \$10,978,278 | \$10,100,016 | \$24,469,639 | \$45,547,933 | 2.025% | \$922,346 | \$0 | \$922,346 | \$2,257,533 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | \$11,197,844 | \$10,302,016 | \$24,959,032 | \$46,458,892 | 2.025% | \$940,793 | \$0 | \$940,793 | \$2,302,683 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | \$11,421,800 | \$10,508,056 | \$25,458,213 | \$47,388,069 | 2.025% | \$959,608 | \$0 | \$959,608 | \$2,348,737 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | \$11,650,236 | \$10,718,218 | \$25,967,377 | \$48,335,831 | 2.025% | \$978,801 | \$0 | \$978,801 | \$2,395,712 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | \$11,883,241 | \$10,932,582 | \$26,486,724 | \$49,302,548 | 2.025% | \$998,377 | \$0 | \$998,377 | \$2,443,626 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | \$12,120,906 | \$11,151,234 | \$27,016,459 | \$50,288,598 | 2.025% | \$1,018,344 | \$0 | \$1,018,344 | \$2,492,499 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | \$12,363,324 | \$11,374,258 | \$27,556,788 | \$51,294,370 | 2.025% | \$1,038,711 | \$0 | \$1,038,711 | \$2,542,349 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | \$12,610,591 | \$11,601,743 | \$28,107,924 | \$52,320,258 | 2.025% | \$1,059,485 | \$0 | \$1,059,485 | \$2,593,195 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | \$12,862,802 | \$11,833,778 | \$28,670,082 | \$53,366,663 | 2.025% | \$1,080,675 | \$0 | \$1,080,675 | \$2,645,059 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | \$13,120,059 | \$12,070,454 | \$29,243,484 | \$54,433,996 | 2.025% | \$1,102,288 | \$0 | \$1,102,288 | \$2,697,961 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | \$13,382,460 | \$12,311,863 | \$29,828,354 | \$55,522,676 | 2.025% | \$1,124,334 | \$0 | \$1,124,334 | \$2,751,920 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | \$13,650,109 | \$12,558,100 | \$30,424,921 | \$56,633,130 | 2.025% | \$1,146,821 | \$0 | \$1,146,821 | \$2,806,958 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | \$13,923,111 | \$12,809,262 | \$31,033,419 | \$57,765,792 | 2.025% | \$1,169,757 | \$0 | \$1,169,757 | \$2,863,097 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | \$14,201,573 | \$13,065,447 | \$31,654,087 | \$58,921,108 | 2.025% | \$1,193,152 | \$0 | \$1,193,152 | \$2,920,359 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | \$14,485,605 | \$13,326,756 | \$32,287,169 | \$60,099,530 | 2.025% | \$1,217,015 | \$0 | \$1,217,015 | \$2,978,766 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | \$14,775,317 | \$13,593,291 | \$32,932,913 | \$61,301,521 | 2.025% | \$1,241,356 | \$0 | \$1,241,356 | \$3,038,342 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | \$15,070,823 | \$13,865,157 | \$33,591,571 | \$62,527,551 | 2.025% | \$1,266,183 | \$0 | \$1,266,183 | \$3,099,109 |
| Total | | | | \$297,776,788 | \$273,954,645 | \$667,172,669 | \$1,238,904,101 | | \$25,087,808 | | \$25,087,808 | \$60,250,634 |

MuniCap, Inc.

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¹Sales taxes are due the 20th of the month following the month of sales.

²See previous schedule. Blocks A2, A3 and F are assumed to pledge state sales tax revenues available for debt service. Provided by developer.

³Provided by the City of Richmond.

⁴Assumes there are no base sales taxes. **Additional information needed.**

Schedule XV-A: Projected Meals Tax Revenues - Projected Restaurant Sales Revenues

| | Revenue | Bond | | | | | | | | | | | | |
|-------------|---------------------|----------|-----------|---------------|---------------|----------------------|--------------|---------------|------------------|-----------------------|---------|---------------|---------------|-----------------|
| Calendar | Period | Year | Inflation | | | | | F | Restaurant Sales | Revenues ² | | | | |
| Year Ending | Ending ¹ | Ending | Factor | Block A2 | Block A3 | Block B | Block C | Block D | Block E | Block F ³ | Block I | Block N | Block U | Total |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$9,085,881 | \$0 | \$0 | \$0 | \$9,085,881 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | \$4,403,828 | \$6,465,200 | \$0 | \$1,761,531 | \$0 | \$2,466,144 | \$16,239,026 | \$0 | \$0 | \$0 | \$31,335,728 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | \$5,989,206 | \$8,792,672 | \$2,695,143 | \$2,395,682 | \$2,898,003 | \$3,353,955 | \$18,985,854 | \$0 | \$0 | \$6,288,666 | \$51,399,180 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | \$6,108,990 | \$8,968,525 | \$3,665,394 | \$2,443,596 | \$3,941,284 | \$3,421,034 | \$19,755,160 | \$0 | \$2,749,045 | \$8,552,586 | \$59,605,614 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | \$6,231,170 | \$9,147,895 | \$3,738,702 | \$2,492,468 | \$4,020,109 | \$3,489,455 | \$20,244,845 | \$0 | \$3,738,702 | \$8,723,637 | \$61,826,984 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | \$6,355,793 | \$9,330,853 | \$3,813,476 | \$2,542,317 | \$4,100,512 | \$3,559,244 | \$22,606,164 | \$0 | \$3,813,476 | \$8,898,110 | \$65,019,945 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | \$6,482,909 | \$9,517,470 | \$3,889,745 | \$2,593,164 | \$4,182,522 | \$3,630,429 | \$23,058,288 | \$0 | \$3,889,745 | \$9,076,072 | \$66,320,344 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | \$6,612,567 | \$9,707,820 | \$3,967,540 | \$2,645,027 | \$4,266,172 | \$3,703,038 | \$23,519,453 | \$0 | \$3,967,540 | \$9,257,594 | \$67,646,751 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | \$6,744,818 | \$9,901,976 | \$4,046,891 | \$2,697,927 | \$4,351,496 | \$3,777,098 | \$23,989,842 | \$0 | \$4,046,891 | \$9,442,746 | \$68,999,686 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | \$6,879,715 | \$10,100,016 | \$4,127,829 | \$2,751,886 | \$4,438,526 | \$3,852,640 | \$24,469,639 | \$0 | \$4,127,829 | \$9,631,601 | \$70,379,680 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | \$7,017,309 | \$10,302,016 | \$4,210,385 | \$2,806,924 | \$4,527,296 | \$3,929,693 | \$24,959,032 | \$0 | \$4,210,385 | \$9,824,233 | \$71,787,274 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | \$7,157,655 | \$10,508,056 | \$4,294,593 | \$2,863,062 | \$4,617,842 | \$4,008,287 | \$25,458,213 | \$0 | \$4,294,593 | \$10,020,717 | \$73,223,019 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | \$7,300,808 | \$10,718,218 | \$4,380,485 | \$2,920,323 | \$4,710,199 | \$4,088,453 | \$25,967,377 | \$0 | \$4,380,485 | \$10,221,132 | \$74,687,479 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | \$7,446,825 | \$10,932,582 | \$4,468,095 | \$2,978,730 | \$4,804,403 | \$4,170,222 | \$26,486,724 | \$0 | \$4,468,095 | \$10,425,554 | \$76,181,229 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | \$7,595,761 | \$11,151,234 | \$4,557,457 | \$3,038,304 | \$4,900,491 | \$4,253,626 | \$27,016,459 | \$0 | \$4,557,457 | \$10,634,065 | \$77,704,854 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | \$7,747,676 | \$11,374,258 | \$4,648,606 | \$3,099,070 | \$4,998,501 | \$4,338,699 | \$27,556,788 | \$0 | \$4,648,606 | \$10,846,747 | \$79,258,951 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | \$7,902,630 | \$11,601,743 | \$4,741,578 | \$3,161,052 | \$5,098,471 | \$4,425,473 | \$28,107,924 | \$0 | \$4,741,578 | \$11,063,682 | \$80,844,130 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | \$8,060,682 | \$11,833,778 | \$4,836,409 | \$3,224,273 | \$5,200,440 | \$4,513,982 | \$28,670,082 | \$0 | \$4,836,409 | \$11,284,955 | \$82,461,012 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | \$8,221,896 | \$12,070,454 | \$4,933,138 | \$3,288,758 | \$5,304,449 | \$4,604,262 | \$29,243,484 | \$0 | \$4,933,138 | \$11,510,654 | \$84,110,232 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | \$8,386,334 | \$12,311,863 | \$5,031,800 | \$3,354,534 | \$5,410,538 | \$4,696,347 | \$29,828,354 | \$0 | \$5,031,800 | \$11,740,867 | \$85,792,437 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | \$8,554,061 | \$12,558,100 | \$5,132,436 | \$3,421,624 | \$5,518,749 | \$4,790,274 | \$30,424,921 | \$0 | \$5,132,436 | \$11,975,685 | \$87,508,286 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | \$8,725,142 | \$12,809,262 | \$5,235,085 | \$3,490,057 | \$5,629,124 | \$4,886,079 | \$31,033,419 | \$0 | \$5,235,085 | \$12,215,199 | \$89,258,452 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | \$8,899,645 | \$13,065,447 | \$5,339,787 | \$3,559,858 | \$5,741,706 | \$4,983,801 | \$31,654,087 | \$0 | \$5,339,787 | \$12,459,502 | \$91,043,621 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | \$9,077,638 | \$13,326,756 | \$5,446,583 | \$3,631,055 | \$5,856,540 | \$5,083,477 | \$32,287,169 | \$0 | \$5,446,583 | \$12,708,693 | \$92,864,493 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | \$9,259,190 | \$13,593,291 | \$5,555,514 | \$3,703,676 | \$5,973,671 | \$5,185,147 | \$32,932,913 | \$0 | \$5,555,514 | \$12,962,866 | \$94,721,783 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | \$9,444,374 | \$13,865,157 | \$5,666,624 | \$3,777,750 | \$6,093,145 | \$5,288,849 | \$33,591,571 | \$0 | \$5,666,624 | \$13,222,124 | \$96,616,219 |
| | | | | 4106 606 620 | 0050 054 645 | 0.100.100.005 | 071 (12 (10 | | 0101100 =0= | 0.000 150 000 | 4.0 | | **** | 44 000 602 262 |
| Total | | | | \$186,606,620 | \$273,954,645 | \$108,423,295 | \$74,642,648 | \$116,584,188 | \$104,499,707 | \$667,172,669 | \$0 | \$104,811,804 | \$252,987,687 | \$1,889,683,263 |

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MuniCap, Inc.

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¹Sales taxes are due the 20th of the month following the month of sales.

²See Schedule XIV

³ Assumes sales revenues from Block F, conference and banquet center, are obligated to pay meals taxes. These revenues are in additional to armory revenues projected on Schedule XX.

Schedule XV-B: Projected Meals Tax Revenues - Available for Debt Service and to the City

| | Revenue | Bond | | | | eals Tax Rate ² | | _ | | |
|-------------|---------------------|----------|-----------|-----------------------------|--------------|----------------------------|----------|-------------------------|--------------------|---------------|
| Calendar | Period | Year | Inflation | Total Restaurant | Pledged to | Available | Total | Allocation | of Meals Tax Rever | nues |
| Year Ending | Ending ¹ | Ending | Factor | Sales Revenues ¹ | Debt Service | to the City | Tax Rate | Pledged to Debt Service | Available to City | Total |
| 31-Dec-18 | 20-Oct-19 | 1-Mar-20 | 100% | \$0 | 6% | 1.5% | 7.5% | \$0 | \$0 | \$0 |
| 31-Dec-19 | 20-Oct-20 | 1-Mar-21 | 102% | \$0 | 6% | 1.5% | 7.5% | \$0 | \$0 | \$0 |
| 31-Dec-20 | 20-Oct-21 | 1-Mar-22 | 104% | \$0 | 6% | 1.5% | 7.5% | \$0 | \$0 | \$0 |
| 31-Dec-21 | 20-Oct-22 | 1-Mar-23 | 106% | \$9,085,881 | 6% | 1.5% | 7.5% | \$545,153 | \$136,288 | \$681,441 |
| 31-Dec-22 | 20-Oct-23 | 1-Mar-24 | 108% | \$31,335,728 | 6% | 1.5% | 7.5% | \$1,880,144 | \$470,036 | \$2,350,180 |
| 31-Dec-23 | 20-Oct-24 | 1-Mar-25 | 110% | \$51,399,180 | 6% | 1.5% | 7.5% | \$3,083,951 | \$770,988 | \$3,854,939 |
| 31-Dec-24 | 20-Oct-25 | 1-Mar-26 | 113% | \$59,605,614 | 6% | 1.5% | 7.5% | \$3,576,337 | \$894,084 | \$4,470,421 |
| 31-Dec-25 | 20-Oct-26 | 1-Mar-27 | 115% | \$61,826,984 | 6% | 1.5% | 7.5% | \$3,709,619 | \$927,405 | \$4,637,024 |
| 31-Dec-26 | 20-Oct-27 | 1-Mar-28 | 117% | \$65,019,945 | 6% | 1.5% | 7.5% | \$3,901,197 | \$975,299 | \$4,876,496 |
| 31-Dec-27 | 20-Oct-28 | 1-Mar-29 | 120% | \$66,320,344 | 6% | 1.5% | 7.5% | \$3,979,221 | \$994,805 | \$4,974,026 |
| 31-Dec-28 | 20-Oct-29 | 1-Mar-30 | 122% | \$67,646,751 | 6% | 1.5% | 7.5% | \$4,058,805 | \$1,014,701 | \$5,073,506 |
| 31-Dec-29 | 20-Oct-30 | 1-Mar-31 | 124% | \$68,999,686 | 6% | 1.5% | 7.5% | \$4,139,981 | \$1,034,995 | \$5,174,976 |
| 31-Dec-30 | 20-Oct-31 | 1-Mar-32 | 127% | \$70,379,680 | 6% | 1.5% | 7.5% | \$4,222,781 | \$1,055,695 | \$5,278,476 |
| 31-Dec-31 | 20-Oct-32 | 1-Mar-33 | 129% | \$71,787,274 | 6% | 1.5% | 7.5% | \$4,307,236 | \$1,076,809 | \$5,384,046 |
| 31-Dec-32 | 20-Oct-33 | 1-Mar-34 | 132% | \$73,223,019 | 6% | 1.5% | 7.5% | \$4,393,381 | \$1,098,345 | \$5,491,726 |
| 31-Dec-33 | 20-Oct-34 | 1-Mar-35 | 135% | \$74,687,479 | 6% | 1.5% | 7.5% | \$4,481,249 | \$1,120,312 | \$5,601,561 |
| 31-Dec-34 | 20-Oct-35 | 1-Mar-36 | 137% | \$76,181,229 | 6% | 1.5% | 7.5% | \$4,570,874 | \$1,142,718 | \$5,713,592 |
| 31-Dec-35 | 20-Oct-36 | 1-Mar-37 | 140% | \$77,704,854 | 6% | 1.5% | 7.5% | \$4,662,291 | \$1,165,573 | \$5,827,864 |
| 31-Dec-36 | 20-Oct-37 | 1-Mar-38 | 143% | \$79,258,951 | 6% | 1.5% | 7.5% | \$4,755,537 | \$1,188,884 | \$5,944,421 |
| 31-Dec-37 | 20-Oct-38 | 1-Mar-39 | 146% | \$80,844,130 | 6% | 1.5% | 7.5% | \$4,850,648 | \$1,212,662 | \$6,063,310 |
| 31-Dec-38 | 20-Oct-39 | 1-Mar-40 | 149% | \$82,461,012 | 6% | 1.5% | 7.5% | \$4,947,661 | \$1,236,915 | \$6,184,576 |
| 31-Dec-39 | 20-Oct-40 | 1-Mar-41 | 152% | \$84,110,232 | 6% | 1.5% | 7.5% | \$5,046,614 | \$1,261,653 | \$6,308,267 |
| 31-Dec-40 | 20-Oct-41 | 1-Mar-42 | 155% | \$85,792,437 | 6% | 1.5% | 7.5% | \$5,147,546 | \$1,286,887 | \$6,434,433 |
| 31-Dec-41 | 20-Oct-42 | 1-Mar-43 | 158% | \$87,508,286 | 6% | 1.5% | 7.5% | \$5,250,497 | \$1,312,624 | \$6,563,121 |
| 31-Dec-42 | 20-Oct-43 | 1-Mar-44 | 161% | \$89,258,452 | 6% | 1.5% | 7.5% | \$5,355,507 | \$1,338,877 | \$6,694,384 |
| 31-Dec-43 | 20-Oct-44 | 1-Mar-45 | 164% | \$91,043,621 | 6% | 1.5% | 7.5% | \$5,462,617 | \$1,365,654 | \$6,828,272 |
| 31-Dec-44 | 20-Oct-45 | 1-Mar-46 | 167% | \$92,864,493 | 6% | 1.5% | 7.5% | \$5,571,870 | \$1,392,967 | \$6,964,837 |
| 31-Dec-45 | 20-Oct-46 | 1-Mar-47 | 171% | \$94,721,783 | 6% | 1.5% | 7.5% | \$5,683,307 | \$1,420,827 | \$7,104,134 |
| 31-Dec-46 | 20-Oct-47 | 1-Mar-48 | 174% | \$96,616,219 | 6% | 1.5% | 7.5% | \$5,796,973 | \$1,449,243 | \$7,246,216 |
| Total | | | | \$1,889,683,263 | | | | \$113,380,996 | \$28,345,249 | \$141,726,245 |

MuniCap, Inc.

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6-Nov-19

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¹See Schedule XV-A.

²Provided by the City of Richmond.

Schedule XVI: Projected Construction Sales Tax Revenues

| Revenue | Bond | | | | | | | | | | | | |
|---------------------|----------|-----------|--------------|--------------|--------------|--------------|---------------|-------------------|--------------------|--------------|--------------|--------------|---------------|
| Period | Year | Inflation | | | | | Tota | al Construction (| Costs ² | | | | |
| Ending ¹ | Ending | Factor | Block A2 | Block A3 | Block B | Block C | Block D | Block E | Block F | Block I | Block N | Block U | Total |
| 20-Oct-19 | 1-Mar-20 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-20 | 1-Mar-21 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-21 | 1-Mar-22 | 100% | \$380,318 | \$426,624 | \$0 | \$0 | \$0 | \$0 | \$20,303,921 | \$0 | \$0 | \$0 | \$21,110,863 |
| 20-Oct-22 | 1-Mar-23 | 100% | \$41,140,202 | \$53,987,395 | \$3,211,642 | \$62,439,850 | \$93,885,546 | \$10,161,702 | \$84,852,663 | \$0 | \$0 | \$8,449,663 | \$358,128,664 |
| 20-Oct-23 | 1-Mar-24 | 100% | \$10,593,479 | \$15,633,982 | \$29,848,508 | \$36,607,890 | \$152,337,184 | \$5,562,161 | \$44,344,938 | \$7,678,199 | \$0 | \$68,139,526 | \$370,745,868 |
| 20-Oct-24 | 1-Mar-25 | 100% | \$0 | \$0 | \$659,850 | \$0 | \$2,938,269 | \$0 | \$0 | \$69,449,349 | \$65,440,095 | \$10,447,061 | \$148,934,624 |
| 20-Oct-25 | 1-Mar-26 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$7,647,452 | \$28,609,055 | \$0 | \$36,256,507 |
| 20-Oct-26 | 1-Mar-27 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-27 | 1-Mar-28 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-28 | 1-Mar-29 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-29 | 1-Mar-30 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-30 | 1-Mar-31 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-31 | 1-Mar-32 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-32 | 1-Mar-33 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-33 | 1-Mar-34 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-34 | 1-Mar-35 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-35 | 1-Mar-36 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-36 | 1-Mar-37 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-37 | 1-Mar-38 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-38 | 1-Mar-39 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-39 | 1-Mar-40 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-40 | 1-Mar-41 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-41 | 1-Mar-42 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-42 | 1-Mar-43 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-43 | 1-Mar-44 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-44 | 1-Mar-45 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-45 | 1-Mar-46 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-46 | 1-Mar-47 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20-Oct-47 | 1-Mar-48 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| | | | | | | | | | | | | | |
| Total | | | \$52,114,000 | \$70,048,001 | \$33,720,000 | \$99,047,740 | \$249,161,000 | \$15,723,864 | \$149,501,522 | \$84,775,000 | \$94,049,150 | \$87,036,250 | \$935,176,526 |

MuniCap, Inc.

6-Nov-19

¹Sales taxes are due the 20th of the month following the month of sales. Assumes sales generated by construction costs and collected by the City through 10/31 are available to pay 3/1 debt service. First year sales are assumed to be collected for the period starting October 20, 2018 through October 20, 2019.

²Total construction costs for the proposed development and timing of construction costs provided by Concord Eastridge. Costs assumed to already include inflation.

Schedule XVI: Projected Construction Sales Tax Revenues, continued

| Revenue Period | Bond Year | Inflation | Total Construction | Percentage of Construction | Estimated Construction | Percentage of Materials Purchased | Estimated Virginia Construction | Construction Sales Tay Day | eues Available for Debt Service |
|---------------------|--------------|-----------|-----------------------|-------------------------------|------------------------|--------------------------------------|------------------------------------|-----------------------------|---------------------------------|
| Ending ¹ | Ending | Factor | Costs ² | Materials ³ | Material Costs | in Virginia ⁴ | Material Costs | State Tax Rate ⁵ | Total State Revenues |
| 20-Oct-19 | 1-Mar-20 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-20 | 1-Mar-21 | 100% | \$0 \$0 | 37% | \$0 | 75% | \$0 \$0 | 0.00% | \$0 |
| 20-Oct-21 | 1-Mar-22 | 100% | \$21,110,863 | 37% | \$7,740,674 | 75% | \$5,805,506 | 0.00% | \$0 |
| 20-Oct-22 | 1-Mar-23 | 100% | \$358,128,664 | 37% | \$131,314,262 | 75% | \$98,485,697 | 0.00% | \$ 0 |
| 20-Oct-23 | 1-Mar-24 | 100% | \$370,745,868 | 37% | \$135,940,585 | 75% | \$101,955,439 | 0.00% | \$0 \$0 |
| 20-Oct-24 | 1-Mar-25 | 100% | \$148,934,624 | 37% | \$54,609,536 | 75% | \$40,957,152 | 0.00% | \$0 |
| 20-Oct-25 | 1-Mar-26 | 100% | \$36,256,507 | 37% | \$13,294,095 | 75% | \$9,970,571 | 0.00% | \$0 |
| 20-Oct-26 | 1-Mar-27 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-27 | 1-Mar-28 | 100% | \$0 | 37% | \$0 \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-28 | 1-Mar-29 | 100% | \$0 | 37% | \$0 \$0 | 75% | \$0 \$0 | 0.00% | \$0 |
| 20-Oct-29 | 1-Mar-30 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-30 | 1-Mar-31 | 100% | \$0 | 37% | \$0 | 75% | \$0 \$0 | 0.00% | \$0 |
| 20-Oct-31 | 1-Mar-32 | 100% | \$0 | 37% | \$0 \$0 | 75% | \$0 \$0 | 0.00% | \$0 |
| 20-Oct-32 | 1-Mar-33 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-33 | 1-Mar-34 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-34 | 1-Mar-35 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-35 | 1-Mar-36 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-36 | 1-Mar-37 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-37 | 1-Mar-38 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-38 | 1-Mar-39 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-39 | 1-Mar-40 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-40 | 1-Mar-41 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-41 | 1-Mar-42 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-42 | 1-Mar-43 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-43 | 1-Mar-44 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-44 | 1-Mar-45 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-45 | 1-Mar-46 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-46 | 1-Mar-47 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| 20-Oct-47 | 1-Mar-48 | 100% | \$0 | 37% | \$0 | 75% | \$0 | 0.00% | \$0 |
| Total | | | \$935,176,526 | | \$342,899,153 | | \$257,174,364 | | \$0 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]XVI.2 6-Nov-19

¹Sales taxes are due the 20th of the month following the month of sales. Assumes sales generated by construction costs and collected by the City through 10/31 are available to pay 3/1 debt service. First year sales are assumed to be collected for the period starting October 20, 2018 through October 20, 2019.

²See previous schedule.

³Represents the cost of materials, components, and supplies as a percentage of total construction costs based on construction of new buildings in Virginia. Source: 2012 Economic Census of the United States.

⁴Assumes 75% of construction materials are purchased in Virginia. Additional information needed.

⁵Sales tax is comprised of 4.3% State sales tax and 1.0% City sales tax. Provided by the City of Richmond. A portion of State sales tax rate is pledged to transportation (0.5%) and to education (1.0%). For purposes of estimating debt service coverage from available construction sales tax revenues, projections assume a 0% pledge to remain conservative.

Schedule XVI: Projected Construction Sales Tax Revenues, continued

| Revenue | Bond | | Total | Percentage of | Estimated | 0 | Estimated Richmond | | Total City | City and Stat | |
|---------------------|----------|-----------|--------------------|------------------------|----------------|--------------------------|--------------------|-----------------------|------------|--------------------|--------------------|
| Period | Year | Inflation | Construction | Construction | Construction | Materials Purchased | Construction | City Sales | Sales Tax | Revenues Available | |
| Ending ¹ | Ending | Factor | Costs ² | Materials ³ | Material Costs | in Richmond ⁴ | Material Costs | Tax Rate ⁵ | Revenues | Percentage | Total ² |
| 20-Oct-19 | 1-Mar-20 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-20 | 1-Mar-21 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-21 | 1-Mar-22 | 100% | \$21,110,863 | 37% | \$7,740,674 | 15% | \$1,133,134 | 1.00% | \$11,331 | 0% | \$0 |
| 20-Oct-22 | 1-Mar-23 | 100% | \$358,128,664 | 37% | \$131,314,262 | 15% | \$19,222,700 | 1.00% | \$192,227 | 0% | \$0 |
| 20-Oct-23 | 1-Mar-24 | 100% | \$370,745,868 | 37% | \$135,940,585 | 15% | \$19,899,934 | 1.00% | \$198,999 | 0% | \$0 |
| 20-Oct-24 | 1-Mar-25 | 100% | \$148,934,624 | 37% | \$54,609,536 | 15% | \$7,994,126 | 1.00% | \$79,941 | 0% | \$0 |
| 20-Oct-25 | 1-Mar-26 | 100% | \$36,256,507 | 37% | \$13,294,095 | 15% | \$1,946,083 | 1.00% | \$19,461 | 0% | \$0 |
| 20-Oct-26 | 1-Mar-27 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-27 | 1-Mar-28 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-28 | 1-Mar-29 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-29 | 1-Mar-30 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-30 | 1-Mar-31 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-31 | 1-Mar-32 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-32 | 1-Mar-33 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-33 | 1-Mar-34 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-34 | 1-Mar-35 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-35 | 1-Mar-36 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-36 | 1-Mar-37 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-37 | 1-Mar-38 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-38 | 1-Mar-39 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-39 | 1-Mar-40 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-40 | 1-Mar-41 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-41 | 1-Mar-42 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-42 | 1-Mar-43 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-43 | 1-Mar-44 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-44 | 1-Mar-45 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-45 | 1-Mar-46 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-46 | 1-Mar-47 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| 20-Oct-47 | 1-Mar-48 | 100% | \$0 | 37% | \$0 | 15% | \$0 | 1.00% | \$0 | 0% | \$0 |
| Total | | | \$935,176,526 | | \$342,899,153 | | \$50,195,977 | | \$501,960 | | \$0 |

MuniCap, Inc.

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¹ Sales taxes are due the 20th of the month following the month of sales. Assumes sales generated by construction costs and collected by the City through 10/31 are available to pay 3/1 debt service. First year sales are assumed to be collected for the period starting October 20, 2018 through October 20, 2019.

²See previous schedule.

³Represents the cost of materials, components, and supplies as a percentage of total construction costs based on construction of new buildings in Virginia. Source: 2012 Economic Census of the United States.

⁴Assumes 15% of construction materials are purchased in Richmond. Based on weighted average of local construction spending for commercial and multifamily new construction in sample of Virginia counties as estimated by IMPLAN software by IMPLAN Group LLC.

⁵Represents the 1.0% City sales tax. Provided by the City of Richmond.

Schedule XVII: Projected Lodging Tax Revenues

| Revenue | Bond | _ | | | Full-Serv | rice Hotel | | | | Total | Percent | Total |
|-----------|----------|-----------|--------------------|------------------------|------------------------|-------------------|-------------|--------------|------------------|--------------|---------------------------|--------------|
| Period | Year | Inflation | | Rate | Assumed | | Total | Total | Lodging | Lodging Tax | Available for | Revenues |
| Ending | Ending | Factor | Rooms ¹ | Per Night ² | Occupancy ² | Days ³ | Room Nights | Revenues | Tax ⁴ | Revenues | Debt Service ⁴ | Available |
| 20-Oct-19 | 1-Mar-20 | 100% | 0 | \$222 | 63% | 304 | 0 | \$0 | 8.0% | \$0 | 100% | \$0 |
| 20-Oct-20 | 1-Mar-21 | 102% | 0 | \$226 | 63% | 365 | 0 | \$0 | 8.0% | \$0 | 100% | \$0 |
| 20-Oct-21 | 1-Mar-22 | 104% | 0 | \$230 | 63% | 366 | 0 | \$0 | 8.0% | \$0 | 100% | \$0 |
| 20-Oct-22 | 1-Mar-23 | 106% | 0 | \$235 | 65% | 365 | 0 | \$0 | 8.0% | \$0 | 100% | \$0 |
| 20-Oct-23 | 1-Mar-24 | 108% | 541 | \$240 | 67% | 365 | 132,302 | \$31,720,451 | 8.0% | \$2,537,636 | 100% | \$2,537,636 |
| 20-Oct-24 | 1-Mar-25 | 110% | 541 | \$245 | 70% | 365 | 138,226 | \$33,803,585 | 8.0% | \$2,704,287 | 100% | \$2,704,287 |
| 20-Oct-25 | 1-Mar-26 | 113% | 541 | \$249 | 70% | 366 | 138,604 | \$34,574,121 | 8.0% | \$2,765,930 | 100% | \$2,765,930 |
| 20-Oct-26 | 1-Mar-27 | 115% | 541 | \$254 | 70% | 365 | 138,226 | \$35,169,250 | 8.0% | \$2,813,540 | 100% | \$2,813,540 |
| 20-Oct-27 | 1-Mar-28 | 117% | 541 | \$260 | 70% | 365 | 138,226 | \$35,872,635 | 8.0% | \$2,869,811 | 100% | \$2,869,811 |
| 20-Oct-28 | 1-Mar-29 | 120% | 541 | \$265 | 70% | 365 | 138,226 | \$36,590,087 | 8.0% | \$2,927,207 | 100% | \$2,927,207 |
| 20-Oct-29 | 1-Mar-30 | 122% | 541 | \$270 | 70% | 366 | 138,604 | \$37,424,141 | 8.0% | \$2,993,931 | 100% | \$2,993,931 |
| 20-Oct-30 | 1-Mar-31 | 124% | 541 | \$275 | 70% | 365 | 138,226 | \$38,068,327 | 8.0% | \$3,045,466 | 100% | \$3,045,466 |
| 20-Oct-31 | 1-Mar-32 | 127% | 541 | \$281 | 70% | 365 | 138,226 | \$38,829,693 | 8.0% | \$3,106,375 | 100% | \$3,106,375 |
| 20-Oct-32 | 1-Mar-33 | 129% | 541 | \$287 | 70% | 365 | 138,226 | \$39,606,287 | 8.0% | \$3,168,503 | 100% | \$3,168,503 |
| 20-Oct-33 | 1-Mar-34 | 132% | 541 | \$292 | 70% | 366 | 138,604 | \$40,509,094 | 8.0% | \$3,240,727 | 100% | \$3,240,727 |
| 20-Oct-34 | 1-Mar-35 | 135% | 541 | \$298 | 70% | 365 | 138,226 | \$41,206,381 | 8.0% | \$3,296,511 | 100% | \$3,296,511 |
| 20-Oct-35 | 1-Mar-36 | 137% | 541 | \$304 | 70% | 365 | 138,226 | \$42,030,509 | 8.0% | \$3,362,441 | 100% | \$3,362,441 |
| 20-Oct-36 | 1-Mar-37 | 140% | 541 | \$310 | 70% | 365 | 138,226 | \$42,871,119 | 8.0% | \$3,429,690 | 100% | \$3,429,690 |
| 20-Oct-37 | 1-Mar-38 | 143% | 541 | \$316 | 70% | 366 | 138,604 | \$43,848,346 | 8.0% | \$3,507,868 | 100% | \$3,507,868 |
| 20-Oct-38 | 1-Mar-39 | 146% | 541 | \$323 | 70% | 365 | 138,226 | \$44,603,112 | 8.0% | \$3,568,249 | 100% | \$3,568,249 |
| 20-Oct-39 | 1-Mar-40 | 149% | 541 | \$329 | 70% | 365 | 138,226 | \$45,495,175 | 8.0% | \$3,639,614 | 100% | \$3,639,614 |
| 20-Oct-40 | 1-Mar-41 | 152% | 541 | \$336 | 70% | 365 | 138,226 | \$46,405,078 | 8.0% | \$3,712,406 | 100% | \$3,712,406 |
| 20-Oct-41 | 1-Mar-42 | 155% | 541 | \$342 | 70% | 366 | 138,604 | \$47,462,860 | 8.0% | \$3,797,029 | 100% | \$3,797,029 |
| 20-Oct-42 | 1-Mar-43 | 158% | 541 | \$349 | 70% | 365 | 138,226 | \$48,279,843 | 8.0% | \$3,862,387 | 100% | \$3,862,387 |
| 20-Oct-43 | 1-Mar-44 | 161% | 541 | \$356 | 70% | 365 | 138,226 | \$49,245,440 | 8.0% | \$3,939,635 | 100% | \$3,939,635 |
| 20-Oct-44 | 1-Mar-45 | 164% | 541 | \$363 | 70% | 365 | 138,226 | \$50,230,349 | 8.0% | \$4,018,428 | 100% | \$4,018,428 |
| 20-Oct-45 | 1-Mar-46 | 167% | 541 | \$371 | 70% | 366 | 138,604 | \$51,375,326 | 8.0% | \$4,110,026 | 100% | \$4,110,026 |
| 20-Oct-46 | 1-Mar-47 | 171% | 541 | \$378 | 70% | 365 | 138,226 | \$52,259,655 | 8.0% | \$4,180,772 | 100% | \$4,180,772 |
| 20-Oct-47 | 1-Mar-48 | 174% | 541 | \$386 | 70% | 365 | 138,226 | \$53,304,848 | 8.0% | \$4,264,388 | 100% | \$4,264,388 |
| Total | | | | | | | | | | \$84,862,857 | | \$84,862,857 |

MuniCap, Inc.

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6-Nov-19

¹See Schedule VIII-B.

²See Schedule VII-C.

³ Assumes the hotel opens in January 2019 and revenues collected through October 2019 are available to pay March 1, 2020 debt service. Lodging tax revenues are remitted on a monthly basis.

⁴According to the City of Richmond, 100% of the lodging taxes are pledged to the Greater Richmond Convention Center Authority (GRCCA). Assumes the City makes an exception in this case, and that 100% of the 8% lodging tax rate is available to repay debt service. Additional information needed.

Schedule XVIII: Projected BPOL Fee Revenues

Block A2

| | | M:- | 1 II D-4-:1 | | | | DIOCK AZ | Construction | | | | |
|-------------|------------|---------------------------|--------------------------|-----------|--------------------|------------------------|----------------|--------------------------|--------------------|--------------------------|------------|--------------|
| | Bond | IVII | ked-Use Retail | - | | Percentage of | Estimated | Percentage of | Estimated Richmond | | | |
| Calendar | Year | Total Mixed-Use | Tax Rate | BPOL Fee | Construction | Construction | Construction | Materials Purchased | Construction | Tax Rate | BPOL Fee | Total BPOL |
| | | | | | _ | _ | | | | | | |
| Year Ending | Ending | Retail Sales ¹ | (per \$100) ² | Revenues | Costs ³ | Materials ³ | Material Costs | in Richmond ³ | Material Costs | (per \$100) ² | Revenues | Fee Revenues |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | \$0 | \$0.20 | \$0 | \$380,318 | 37% | \$139,451 | 15% | \$20,414 | \$0.19 | \$39 | \$39 |
| 31-Dec-21 | 1-Mar-23 | \$0 | \$0.20 | \$0 | \$41,140,202 | 37% | \$15,084,789 | 15% | \$2,208,217 | \$0.19 | \$4,196 | \$4,196 |
| 31-Dec-22 | 1-Mar-24 | \$7,027,391 | \$0.20 | \$14,055 | \$10,593,479 | 37% | \$3,884,288 | 15% | \$568,609 | \$0.19 | \$1,080 | \$15,135 |
| 31-Dec-23 | 1-Mar-25 | \$9,557,252 | \$0.20 | \$19,115 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$19,115 |
| 31-Dec-24 | 1-Mar-26 | \$9,748,397 | \$0.20 | \$19,497 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$19,497 |
| 31-Dec-25 | 1-Mar-27 | \$9,943,365 | \$0.20 | \$19,887 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$19,887 |
| 31-Dec-26 | 1-Mar-28 | \$10,142,232 | \$0.20 | \$20,284 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$20,284 |
| 31-Dec-27 | 1-Mar-29 | \$10,345,077 | \$0.20 | \$20,690 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$20,690 |
| 31-Dec-28 | 1-Mar-30 | \$10,551,978 | \$0.20 | \$21,104 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$21,104 |
| 31-Dec-29 | 1-Mar-31 | \$10,763,018 | \$0.20 | \$21,526 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$21,526 |
| 31-Dec-30 | 1-Mar-32 | \$10,978,278 | \$0.20 | \$21,957 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$21,957 |
| 31-Dec-31 | 1-Mar-33 | \$11,197,844 | \$0.20 | \$22,396 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$22,396 |
| 31-Dec-32 | 1-Mar-34 | \$11,421,800 | \$0.20 | \$22,844 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$22,844 |
| 31-Dec-33 | 1-Mar-35 | \$11,650,236 | \$0.20 | \$23,300 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$23,300 |
| 31-Dec-34 | 1-Mar-36 | \$11,883,241 | \$0.20 | \$23,766 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$23,766 |
| 31-Dec-35 | 1-Mar-37 | \$12,120,906 | \$0.20 | \$24,242 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$24,242 |
| 31-Dec-36 | 1-Mar-38 | \$12,363,324 | \$0.20 | \$24,727 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$24,727 |
| 31-Dec-37 | 1-Mar-39 | \$12,610,591 | \$0.20 | \$25,221 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$25,221 |
| 31-Dec-38 | 1-Mar-40 | \$12,862,802 | \$0.20 | \$25,726 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$25,726 |
| 31-Dec-39 | 1-Mar-41 | \$13,120,059 | \$0.20 | \$26,240 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$26,240 |
| 31-Dec-40 | 1-Mar-42 | \$13,382,460 | \$0.20 | \$26,765 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$26,765 |
| 31-Dec-41 | 1-Mar-43 | \$13,650,109 | \$0.20 | \$27,300 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$27,300 |
| 31-Dec-42 | 1-Mar-44 | \$13,923,111 | \$0.20 | \$27,846 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$27,846 |
| 31-Dec-43 | 1-Mar-45 | \$14,201,573 | \$0.20 | \$28,403 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$28,403 |
| 31-Dec-44 | 1-Mar-46 | \$14,485,605 | \$0.20 | \$28,971 | \$0 \$0 | 37% | \$0 \$0 | 15% | \$0 | \$0.19 | \$0 | \$28,971 |
| 31-Dec-45 | 1-Mar-47 | \$14,775,317 | \$0.20 | \$29,551 | \$0 \$0 | 37% | \$0 \$0 | 15% | \$0 \$0 | \$0.19 | \$0 \$0 | \$29,551 |
| 31-Dec-46 | 1-Mar-48 | \$15,070,823 | \$0.20 | \$30,142 | \$0 \$0 | 37% | \$0 \$0 | 15% | \$0 \$0 | \$0.19 | \$0 \$0 | \$30,142 |
| 31 200 40 | 1 14101 40 | \$15,070,025 | ψ0.20 | ψ30,172 | ΨΟ | 3770 | ΨΟ | 1370 | ΨΟ | ψ0.17 | ΨΟ | ψ50,172 |
| Total | | | | \$595,554 | | | | | | | \$5,315 | \$600,868 |
| | | | | | | | | | | | | |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]XVIII
6-Nov-19

³See Schedule XVI.

¹See Schedule XIV.

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at different rates. Retailers are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

Schedule XVIII: Projected BPOL Fee Revenues, continued

| Block | Α3 |
|-------|----|
| | |

| | | - | | | | | Block A3 | | | | | |
|-------------|----------|---------------------------|-----------------|-----------|--------------------|------------------------|----------------|--------------------------|--------------------|-----------------|----------|--------------|
| | | Mix | ed-Use Retail | | | | | Construction | | | | |
| | Bond | | | | | Percentage of | Estimated | 0 | Estimated Richmond | | | |
| Calendar | Year | Total Mixed-Use | Tax Rate | BPOL Fee | Construction | Construction | Construction | Materials Purchased | Construction | Tax Rate | BPOL Fee | Total BPOL |
| Year Ending | Ending | Retail Sales ¹ | $(per \$100)^2$ | Revenues | Costs ³ | Materials ³ | Material Costs | in Richmond ³ | Material Costs | $(per \$100)^2$ | Revenues | Fee Revenues |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0.00 | \$0.19 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | \$0 | \$0.20 | \$0 | \$426,624 | 37% | \$156,429 | 15% | \$22,899 | \$0.19 | \$44 | \$44 |
| 31-Dec-21 | 1-Mar-23 | \$0 | \$0.20 | \$0 | \$53,987,395 | 37% | \$19,795,441 | 15% | \$2,897,795 | \$0.19 | \$5,506 | \$5,506 |
| 31-Dec-22 | 1-Mar-24 | \$2,413,678 | \$0.20 | \$4,827 | \$15,633,982 | 37% | \$5,732,478 | 15% | \$839,160 | \$0.19 | \$1,594 | \$6,422 |
| 31-Dec-23 | 1-Mar-25 | \$3,282,602 | \$0.20 | \$6,565 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$6,565 |
| 31-Dec-24 | 1-Mar-26 | \$3,348,254 | \$0.20 | \$6,697 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$6,697 |
| 31-Dec-25 | 1-Mar-27 | \$3,415,219 | \$0.20 | \$6,830 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$6,830 |
| 31-Dec-26 | 1-Mar-28 | \$3,483,524 | \$0.20 | \$6,967 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$6,967 |
| 31-Dec-27 | 1-Mar-29 | \$3,553,194 | \$0.20 | \$7,106 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$7,106 |
| 31-Dec-28 | 1-Mar-30 | \$3,624,258 | \$0.20 | \$7,249 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$7,249 |
| 31-Dec-29 | 1-Mar-31 | \$3,696,743 | \$0.20 | \$7,393 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$7,393 |
| 31-Dec-30 | 1-Mar-32 | \$3,770,678 | \$0.20 | \$7,541 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$7,541 |
| 31-Dec-31 | 1-Mar-33 | \$3,846,092 | \$0.20 | \$7,692 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$7,692 |
| 31-Dec-32 | 1-Mar-34 | \$3,923,014 | \$0.20 | \$7,846 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$7,846 |
| 31-Dec-33 | 1-Mar-35 | \$4,001,474 | \$0.20 | \$8,003 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,003 |
| 31-Dec-34 | 1-Mar-36 | \$4,081,503 | \$0.20 | \$8,163 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,163 |
| 31-Dec-35 | 1-Mar-37 | \$4,163,133 | \$0.20 | \$8,326 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,326 |
| 31-Dec-36 | 1-Mar-38 | \$4,246,396 | \$0.20 | \$8,493 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,493 |
| 31-Dec-37 | 1-Mar-39 | \$4,331,324 | \$0.20 | \$8,663 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,663 |
| 31-Dec-38 | 1-Mar-40 | \$4,417,951 | \$0.20 | \$8,836 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,836 |
| 31-Dec-39 | 1-Mar-41 | \$4,506,310 | \$0.20 | \$9,013 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,013 |
| 31-Dec-40 | 1-Mar-42 | \$4,596,436 | \$0.20 | \$9,193 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,193 |
| 31-Dec-41 | 1-Mar-43 | \$4,688,364 | \$0.20 | \$9,377 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,377 |
| 31-Dec-42 | 1-Mar-44 | \$4,782,132 | \$0.20 | \$9,564 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,564 |
| 31-Dec-43 | 1-Mar-45 | \$4,877,774 | \$0.20 | \$9,756 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,756 |
| 31-Dec-44 | 1-Mar-46 | \$4,975,330 | \$0.20 | \$9,951 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,951 |
| 31-Dec-45 | 1-Mar-47 | \$5,074,836 | \$0.20 | \$10,150 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$10,150 |
| 31-Dec-46 | 1-Mar-48 | \$5,176,333 | \$0.20 | \$10,353 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$10,353 |
| | | | | | | | | | | | | |
| Total | | \$102,276,554 | | \$204,553 | | | | | | | \$7,144 | \$211,697 |

MuniCap, Inc.

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¹See Schedule XIV.

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at different rates. Retailers are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

³See Schedule XVI.

Schedule XVIII: Projected BPOL Fee Revenues, continued

| | | Mix | ed-Use Retail | | | | DIOCK D | Construction | | | | |
|-------------|----------|---------------------------|-----------------|-----------|--------------------|------------------------|----------------|--------------------------|--------------------|-----------------|----------|--------------|
| | Bond | 17112 | ica oscitician | | | Percentage of | Estimated | Percentage of | Estimated Richmond | | | |
| Calendar | Year | Total Mixed-Use | Tax Rate | BPOL Fee | Construction | Construction | Construction | Materials Purchased | | Tax Rate | BPOL Fee | Total BPOL |
| Year Ending | Ending | Retail Sales ¹ | $(per \$100)^2$ | Revenues | Costs ³ | Materials ³ | Material Costs | in Richmond ³ | Material Costs | $(per \$100)^2$ | Revenues | Fee Revenues |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-21 | 1-Mar-23 | \$0 | \$0.20 | \$0 | \$3,211,642 | 37% | \$1,177,606 | 15% | \$172,386 | \$0.19 | \$328 | \$328 |
| 31-Dec-22 | 1-Mar-24 | \$0 | \$0.20 | \$0 | \$29,848,508 | 37% | \$10,944,488 | 15% | \$1,602,131 | \$0.19 | \$3,044 | \$3,044 |
| 31-Dec-23 | 1-Mar-25 | \$4,300,763 | \$0.20 | \$8,602 | \$659,850 | 37% | \$241,946 | 15% | \$35,418 | \$0.19 | \$67 | \$8,669 |
| 31-Dec-24 | 1-Mar-26 | \$5,849,038 | \$0.20 | \$11,698 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,698 |
| 31-Dec-25 | 1-Mar-27 | \$5,966,019 | \$0.20 | \$11,932 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,932 |
| 31-Dec-26 | 1-Mar-28 | \$6,085,339 | \$0.20 | \$12,171 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,171 |
| 31-Dec-27 | 1-Mar-29 | \$6,207,046 | \$0.20 | \$12,414 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,414 |
| 31-Dec-28 | 1-Mar-30 | \$6,331,187 | \$0.20 | \$12,662 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,662 |
| 31-Dec-29 | 1-Mar-31 | \$6,457,811 | \$0.20 | \$12,916 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,916 |
| 31-Dec-30 | 1-Mar-32 | \$6,586,967 | \$0.20 | \$13,174 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,174 |
| 31-Dec-31 | 1-Mar-33 | \$6,718,706 | \$0.20 | \$13,437 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,437 |
| 31-Dec-32 | 1-Mar-34 | \$6,853,080 | \$0.20 | \$13,706 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,706 |
| 31-Dec-33 | 1-Mar-35 | \$6,990,142 | \$0.20 | \$13,980 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,980 |
| 31-Dec-34 | 1-Mar-36 | \$7,129,945 | \$0.20 | \$14,260 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,260 |
| 31-Dec-35 | 1-Mar-37 | \$7,272,544 | \$0.20 | \$14,545 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,545 |
| 31-Dec-36 | 1-Mar-38 | \$7,417,994 | \$0.20 | \$14,836 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,836 |
| 31-Dec-37 | 1-Mar-39 | \$7,566,354 | \$0.20 | \$15,133 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$15,133 |
| 31-Dec-38 | 1-Mar-40 | \$7,717,681 | \$0.20 | \$15,435 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$15,435 |
| 31-Dec-39 | 1-Mar-41 | \$7,872,035 | \$0.20 | \$15,744 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$15,744 |
| 31-Dec-40 | 1-Mar-42 | \$8,029,476 | \$0.20 | \$16,059 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$16,059 |
| 31-Dec-41 | 1-Mar-43 | \$8,190,065 | \$0.20 | \$16,380 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$16,380 |
| 31-Dec-42 | 1-Mar-44 | \$8,353,867 | \$0.20 | \$16,708 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$16,708 |
| 31-Dec-43 | 1-Mar-45 | \$8,520,944 | \$0.20 | \$17,042 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$17,042 |
| 31-Dec-44 | 1-Mar-46 | \$8,691,363 | \$0.20 | \$17,383 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$17,383 |
| 31-Dec-45 | 1-Mar-47 | \$8,865,190 | \$0.20 | \$17,730 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$17,730 |
| 31-Dec-46 | 1-Mar-48 | \$9,042,494 | \$0.20 | \$18,085 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$18,085 |
| Total | | | | \$346,032 | | | | | | | \$3,439 | \$349,471 |

MuniCap, Inc.

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³See Schedule XVI.

¹See Schedule XIV.

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at different rates. Retailers are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

Schedule XVIII: Projected BPOL Fee Revenues, continued

| | | | | | | | Block C | | | | | |
|-------------|----------|---------------------------|-----------------|-----------|--------------------|------------------------|----------------|--------------------------|-------------------|-----------------|----------|--------------|
| | | Mix | ed-Use Retail | | · | | | Construction | | | | |
| | Bond | | | | | Percentage of | Estimated | 0 | Estimated Richmon | d | | |
| Calendar | Year | Total Mixed-Use | Tax Rate | BPOL Fee | Construction | Construction | Construction | Materials Purchased | Construction | Tax Rate | BPOL Fee | Total BPOL |
| Year Ending | Ending | Retail Sales ¹ | $(per \$100)^2$ | Revenues | Costs ³ | Materials ³ | Material Costs | in Richmond ³ | Material Costs | $(per \$100)^2$ | Revenues | Fee Revenues |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-21 | 1-Mar-23 | \$0 | \$0.20 | \$0 | \$62,439,850 | 37% | \$22,894,685 | 15% | \$3,351,484 | \$0.19 | \$6,368 | \$6,368 |
| 31-Dec-22 | 1-Mar-24 | \$2,810,956 | \$0.20 | \$5,622 | \$36,607,890 | 37% | \$13,422,936 | 15% | \$1,964,943 | \$0.19 | \$3,733 | \$9,355 |
| 31-Dec-23 | 1-Mar-25 | \$3,822,901 | \$0.20 | \$7,646 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$7,646 |
| 31-Dec-24 | 1-Mar-26 | \$3,899,359 | \$0.20 | \$7,799 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$7,799 |
| 31-Dec-25 | 1-Mar-27 | \$3,977,346 | \$0.20 | \$7,955 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$7,955 |
| 31-Dec-26 | 1-Mar-28 | \$4,056,893 | \$0.20 | \$8,114 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,114 |
| 31-Dec-27 | 1-Mar-29 | \$4,138,031 | \$0.20 | \$8,276 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,276 |
| 31-Dec-28 | 1-Mar-30 | \$4,220,791 | \$0.20 | \$8,442 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,442 |
| 31-Dec-29 | 1-Mar-31 | \$4,305,207 | \$0.20 | \$8,610 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,610 |
| 31-Dec-30 | 1-Mar-32 | \$4,391,311 | \$0.20 | \$8,783 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,783 |
| 31-Dec-31 | 1-Mar-33 | \$4,479,137 | \$0.20 | \$8,958 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$8,958 |
| 31-Dec-32 | 1-Mar-34 | \$4,568,720 | \$0.20 | \$9,137 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,137 |
| 31-Dec-33 | 1-Mar-35 | \$4,660,095 | \$0.20 | \$9,320 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,320 |
| 31-Dec-34 | 1-Mar-36 | \$4,753,296 | \$0.20 | \$9,507 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,507 |
| 31-Dec-35 | 1-Mar-37 | \$4,848,362 | \$0.20 | \$9,697 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,697 |
| 31-Dec-36 | 1-Mar-38 | \$4,945,330 | \$0.20 | \$9,891 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$9,891 |
| 31-Dec-37 | 1-Mar-39 | \$5,044,236 | \$0.20 | \$10,088 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$10,088 |
| 31-Dec-38 | 1-Mar-40 | \$5,145,121 | \$0.20 | \$10,290 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$10,290 |
| 31-Dec-39 | 1-Mar-41 | \$5,248,023 | \$0.20 | \$10,496 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$10,496 |
| 31-Dec-40 | 1-Mar-42 | \$5,352,984 | \$0.20 | \$10,706 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$10,706 |
| 31-Dec-41 | 1-Mar-43 | \$5,460,044 | \$0.20 | \$10,920 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$10,920 |
| 31-Dec-42 | 1-Mar-44 | \$5,569,244 | \$0.20 | \$11,138 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,138 |
| 31-Dec-43 | 1-Mar-45 | \$5,680,629 | \$0.20 | \$11,361 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,361 |
| 31-Dec-44 | 1-Mar-46 | \$5,794,242 | \$0.20 | \$11,588 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,588 |
| 31-Dec-45 | 1-Mar-47 | \$5,910,127 | \$0.20 | \$11,820 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,820 |
| 31-Dec-46 | 1-Mar-48 | \$6,028,329 | \$0.20 | \$12,057 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,057 |
| | | | | | | | | | | | | |
| Total | | | | \$238,221 | | | | | | | \$10,101 | \$248,323 |

MuniCap, Inc.

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¹See Schedule XIV.

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at different rates. Retailers are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

³See Schedule XVI.

Schedule XVIII: Projected BPOL Fee Revenues, continued

Block D Mixed-Use Retail Construction Bond Estimated Estimated Richmond Percentage of Percentage of Calendar Year Total Mixed-Use Tax Rate **BPOL Fee** Construction Construction Construction Materials Purchased Construction Tax Rate **BPOL Fee** Total BPOL $(per $100)^2$ Materials³ in Richmond³ (per \$100)² Retail Sales1 Costs Material Costs Year Ending Ending Revenues Material Costs Revenues Fee Revenues 31-Dec-18 1-Mar-20 \$0.20 \$0 \$0 37% \$0 15% \$0 \$0.19 \$0 \$0 \$0 31-Dec-19 1-Mar-21 \$0 \$0.20 \$0 \$0 37% \$0 15% \$0 \$0.19 \$0 \$0 \$0 \$0 31-Dec-20 1-Mar-22 \$0.20 \$0 \$0 37% 15% \$0 \$0.19 \$0 \$0 1-Mar-23 \$0 \$0.20 \$0 37% 15% \$5,039,345 \$9,575 \$9,575 31-Dec-21 \$93,885,546 \$34,424,810 \$0.19 \$0 31-Dec-22 1-Mar-24 \$0.20 \$0 \$152,337,184 37% \$55,857,146 15% \$8,176,760 \$0.19 \$15,536 \$15,536 31-Dec-23 1-Mar-25 \$0.20 \$2,938,269 37% \$1,077,369 15% \$157,713 \$0.19 \$9,549 \$4,624,477 \$9,249 \$300 31-Dec-24 1-Mar-26 \$6,289,288 \$0.20 \$12,579 \$0 37% \$0 15% \$0 \$0.19 \$0 \$12,579 31-Dec-25 1-Mar-27 \$6,415,074 \$0.20 \$12,830 \$0 37% \$0 15% \$0 \$0.19 \$0 \$12,830 \$0 \$0 31-Dec-26 1-Mar-28 \$6,543,375 \$0.20 \$13,087 \$0 37% 15% \$0.19 \$0 \$13,087 31-Dec-27 1-Mar-29 \$6,674,243 \$0.20 \$13,348 \$0 37% \$0 15% \$0 \$0.19 \$0 \$13,348 37% \$0 \$0 31-Dec-28 1-Mar-30 \$0.20 \$0 15% \$0.19 \$0 \$6,807,728 \$13,615 \$13,615 31-Dec-29 1-Mar-31 \$6,943,882 \$0.20 \$13,888 \$0 37% \$0 15% \$0 \$0.19 \$0 \$13,888 31-Dec-30 1-Mar-32 \$7,082,760 \$0.20 \$14,166 \$0 37% \$0 15% \$0 \$0.19 \$0 \$14,166 \$0 \$0 31-Dec-31 1-Mar-33 \$7,224,415 \$0.20 \$14,449 \$0 37% 15% \$0.19 \$0 \$14,449 31-Dec-32 1-Mar-34 \$7,368,904 \$0.20 \$14,738 \$0 37% \$0 15% \$0 \$0.19 \$0 \$14,738 \$0 \$0 31-Dec-33 1-Mar-35 \$7,516,282 \$0.20 \$15,033 \$0 37% 15% \$0.19 \$0 \$15,033 \$0 37% \$0 \$0 \$0 31-Dec-34 1-Mar-36 \$7,666,607 \$0.20 \$15,333 15% \$0.19 \$15,333 31-Dec-35 1-Mar-37 \$7,819,939 \$0.20 \$15,640 \$0 37% \$0 15% \$0 \$0.19 \$0 \$15,640 \$0 31-Dec-36 1-Mar-38 \$7,976,338 \$0.20 \$15,953 \$0 37% \$0 15% \$0.19 \$0 \$15,953 31-Dec-37 \$0 37% \$0 15% \$0 \$0.19 1-Mar-39 \$8,135,865 \$0.20 \$16,272 \$0 \$16,272 31-Dec-38 1-Mar-40 \$8,298,582 \$0.20 \$16,597 \$0 37% \$0 15% \$0 \$0.19 \$0 \$16,597 37% \$0 31-Dec-39 1-Mar-41 \$8,464,554 \$0.20 \$16,929 \$0 \$0 15% \$0.19 \$0 \$16,929 31-Dec-40 1-Mar-42 \$8,633,845 \$0.20 \$17,268 \$0 37% \$0 15% \$0 \$0.19 \$0 \$17,268 31-Dec-41 1-Mar-43 \$8,806,522 \$0.20 \$17,613 \$0 37% \$0 15% \$0 \$0.19 \$0 \$17,613 31-Dec-42 1-Mar-44 \$8,982,652 \$0.20 \$17,965 \$0 37% \$0 15% \$0 \$0.19 \$0 \$17,965 31-Dec-43 1-Mar-45 \$9,162,305 \$0.20 \$18,325 \$0 37% \$0 15% \$0 \$0.19 \$0 \$18,325 31-Dec-44 37% \$0 \$0 1-Mar-46 \$9,345,551 \$0.20 \$18,691 \$0 15% \$0.19 \$0 \$18,691 \$0 37% \$0 \$0 \$0 31-Dec-45 1-Mar-47 \$9,532,462 \$0.20 \$19,065 15% \$0.19 \$19,065 31-Dec-46 1-Mar-48 \$9,723,112 \$0.20 \$19,446 \$0 37% \$0 15% \$0 \$0.19 \$0 \$19,446 \$372,078 \$25,410 \$397,488 Total

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¹See Schedule XIV

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at different rates. Retailers are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

³See Schedule XVI.

Schedule XVIII: Projected BPOL Fee Revenues, continued

| Block | F |
|-------|---|
| DIOCK | Ŀ |

| | | | | | | | Block E | | | | | |
|-------------|----------|---------------------------|-----------------|-----------|--------------------|------------------------|----------------|--------------------------|--------------------|-----------------|----------|--------------|
| | | Mix | ted-Use Retail | | | | | Construction | | | | |
| | Bond | | | | | Percentage of | Estimated | | Estimated Richmond | | | |
| Calendar | Year | Total Mixed-Use | Tax Rate | BPOL Fee | Construction | Construction | Construction | Materials Purchased | Construction | Tax Rate | BPOL Fee | Total BPOL |
| Year Ending | Ending | Retail Sales ¹ | $(per \$100)^2$ | Revenues | Costs ³ | Materials ³ | Material Costs | in Richmond ³ | Material Costs | $(per \$100)^2$ | Revenues | Fee Revenues |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-21 | 1-Mar-23 | \$0 | \$0.20 | \$0 | \$10,161,702 | 37% | \$3,725,969 | 15% | \$545,433 | \$0.19 | \$1,036 | \$1,036 |
| 31-Dec-22 | 1-Mar-24 | \$3,935,339 | \$0.20 | \$7,871 | \$5,562,161 | 37% | \$2,039,466 | 15% | \$298,551 | \$0.19 | \$567 | \$8,438 |
| 31-Dec-23 | 1-Mar-25 | \$5,352,061 | \$0.20 | \$10,704 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$10,704 |
| 31-Dec-24 | 1-Mar-26 | \$5,459,102 | \$0.20 | \$10,918 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$10,918 |
| 31-Dec-25 | 1-Mar-27 | \$5,568,284 | \$0.20 | \$11,137 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,137 |
| 31-Dec-26 | 1-Mar-28 | \$5,679,650 | \$0.20 | \$11,359 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,359 |
| 31-Dec-27 | 1-Mar-29 | \$5,793,243 | \$0.20 | \$11,586 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,586 |
| 31-Dec-28 | 1-Mar-30 | \$5,909,108 | \$0.20 | \$11,818 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,818 |
| 31-Dec-29 | 1-Mar-31 | \$6,027,290 | \$0.20 | \$12,055 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,055 |
| 31-Dec-30 | 1-Mar-32 | \$6,147,836 | \$0.20 | \$12,296 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,296 |
| 31-Dec-31 | 1-Mar-33 | \$6,270,792 | \$0.20 | \$12,542 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,542 |
| 31-Dec-32 | 1-Mar-34 | \$6,396,208 | \$0.20 | \$12,792 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,792 |
| 31-Dec-33 | 1-Mar-35 | \$6,524,132 | \$0.20 | \$13,048 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,048 |
| 31-Dec-34 | 1-Mar-36 | \$6,654,615 | \$0.20 | \$13,309 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,309 |
| 31-Dec-35 | 1-Mar-37 | \$6,787,707 | \$0.20 | \$13,575 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,575 |
| 31-Dec-36 | 1-Mar-38 | \$6,923,462 | \$0.20 | \$13,847 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,847 |
| 31-Dec-37 | 1-Mar-39 | \$7,061,931 | \$0.20 | \$14,124 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,124 |
| 31-Dec-38 | 1-Mar-40 | \$7,203,169 | \$0.20 | \$14,406 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,406 |
| 31-Dec-39 | 1-Mar-41 | \$7,347,233 | \$0.20 | \$14,694 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,694 |
| 31-Dec-40 | 1-Mar-42 | \$7,494,177 | \$0.20 | \$14,988 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,988 |
| 31-Dec-41 | 1-Mar-43 | \$7,644,061 | \$0.20 | \$15,288 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$15,288 |
| 31-Dec-42 | 1-Mar-44 | \$7,796,942 | \$0.20 | \$15,594 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$15,594 |
| 31-Dec-43 | 1-Mar-45 | \$7,952,881 | \$0.20 | \$15,906 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$15,906 |
| 31-Dec-44 | 1-Mar-46 | \$8,111,939 | \$0.20 | \$16,224 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$16,224 |
| 31-Dec-45 | 1-Mar-47 | \$8,274,177 | \$0.20 | \$16,548 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$16,548 |
| 31-Dec-46 | 1-Mar-48 | \$8,439,661 | \$0.20 | \$16,879 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$16,879 |
| Total | | | | \$333,510 | | | | | | | \$1,604 | \$335,114 |
| 10111 | | | | Ψ333,310 | | | | | | | ΨΙ,ΟΟΤ | Ψυυυ,111 |

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³See Schedule XVI.

¹See Schedule XIV.

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at different rates. Retailers are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

Schedule XVIII: Projected BPOL Fee Revenues, continued

\$439,910

| | | Block F | | | | | | | | | | | | | |
|-------------|----------|---------------------------|----------------|----------|--------------------|------------------------|----------------|--------------------------|--------------------|--------------------------|----------|-----------------------|------------------|-----------|--------------|
| | | Mix | ked-Use Retail | | | | | Construction | | | | F | ull-Service Hote | el | |
| | Bond | | | | | Percentage of | Estimated | 0 | Estimated Richmond | | | | | | |
| Calendar | Year | Total Mixed-Use | Tax Rate | BPOL Fee | Construction | Construction | Construction | Materials Purchased | Construction | Tax Rate | BPOL Fee | Total Hotel | Tax Rate | BPOL Fee | Total BPOL |
| Year Ending | Ending | Retail Sales ¹ | $(per $100)^2$ | Revenues | Costs ³ | Materials ³ | Material Costs | in Richmond ³ | Material Costs | (per \$100) ² | Revenues | Revenues ⁴ | $(per $100)^2$ | Revenues | Fee Revenues |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 | \$0.36 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 | \$0.36 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | \$0 | \$0.20 | \$0 | \$20,303,921 | 37% | \$7,444,795 | 15% | \$1,089,821 | \$0.19 | \$2,071 | \$0 | \$0.36 | \$0 | \$2,071 |
| 31-Dec-21 | 1-Mar-23 | \$0 | \$0.20 | \$0 | \$84,852,663 | 37% | \$31,112,742 | 15% | \$4,554,501 | \$0.19 | \$8,654 | \$0 | \$0.36 | \$0 | \$8,654 |
| 31-Dec-22 | 1-Mar-24 | \$5,190,834 | \$0.20 | \$10,382 | \$44,344,938 | 37% | \$16,259,862 | 15% | \$2,380,232 | \$0.19 | \$4,522 | \$31,720,451 | \$0.36 | \$114,194 | \$129,098 |
| 31-Dec-23 | 1-Mar-25 | \$7,059,535 | \$0.20 | \$14,119 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$33,803,585 | \$0.36 | \$121,693 | \$135,812 |
| 31-Dec-24 | 1-Mar-26 | \$7,200,725 | \$0.20 | \$14,401 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$34,574,121 | \$0.36 | \$124,467 | \$138,868 |
| 31-Dec-25 | 1-Mar-27 | \$7,344,740 | \$0.20 | \$14,689 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$35,169,250 | \$0.36 | \$126,609 | \$141,299 |
| 31-Dec-26 | 1-Mar-28 | \$7,491,635 | \$0.20 | \$14,983 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$35,872,635 | \$0.36 | \$129,141 | \$144,125 |
| 31-Dec-27 | 1-Mar-29 | \$7,641,467 | \$0.20 | \$15,283 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$36,590,087 | \$0.36 | \$131,724 | \$147,007 |
| 31-Dec-28 | 1-Mar-30 | \$7,794,297 | \$0.20 | \$15,589 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$37,424,141 | \$0.36 | \$134,727 | \$150,316 |
| 31-Dec-29 | 1-Mar-31 | \$7,950,183 | \$0.20 | \$15,900 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$38,068,327 | \$0.36 | \$137,046 | \$152,946 |
| 31-Dec-30 | 1-Mar-32 | \$8,109,186 | \$0.20 | \$16,218 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$38,829,693 | \$0.36 | \$139,787 | \$156,005 |
| 31-Dec-31 | 1-Mar-33 | \$8,271,370 | \$0.20 | \$16,543 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$39,606,287 | \$0.36 | \$142,583 | \$159,125 |
| 31-Dec-32 | 1-Mar-34 | \$8,436,797 | \$0.20 | \$16,874 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$40,509,094 | \$0.36 | \$145,833 | \$162,706 |
| 31-Dec-33 | 1-Mar-35 | \$8,605,533 | \$0.20 | \$17,211 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$41,206,381 | \$0.36 | \$148,343 | \$165,554 |
| 31-Dec-34 | 1-Mar-36 | \$8,777,644 | \$0.20 | \$17,555 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$42,030,509 | \$0.36 | \$151,310 | \$168,865 |
| 31-Dec-35 | 1-Mar-37 | \$8,953,197 | \$0.20 | \$17,906 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$42,871,119 | \$0.36 | \$154,336 | \$172,242 |
| 31-Dec-36 | 1-Mar-38 | \$9,132,261 | \$0.20 | \$18,265 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$43,848,346 | \$0.36 | \$157,854 | \$176,119 |
| 31-Dec-37 | 1-Mar-39 | \$9,314,906 | \$0.20 | \$18,630 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$44,603,112 | \$0.36 | \$160,571 | \$179,201 |
| 31-Dec-38 | 1-Mar-40 | \$9,501,204 | \$0.20 | \$19,002 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$45,495,175 | \$0.36 | \$163,783 | \$182,785 |
| 31-Dec-39 | 1-Mar-41 | \$9,691,228 | \$0.20 | \$19,382 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$46,405,078 | \$0.36 | \$167,058 | \$186,441 |
| 31-Dec-40 | 1-Mar-42 | \$9,885,053 | \$0.20 | \$19,770 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$47,462,860 | \$0.36 | \$170,866 | \$190,636 |
| 31-Dec-41 | 1-Mar-43 | \$10,082,754 | \$0.20 | \$20,166 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$48,279,843 | \$0.36 | \$173,807 | \$193,973 |
| 31-Dec-42 | 1-Mar-44 | \$10,284,409 | \$0.20 | \$20,569 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$49,245,440 | \$0.36 | \$177,284 | \$197,852 |
| 31-Dec-43 | 1-Mar-45 | \$10,490,097 | \$0.20 | \$20,980 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$50,230,349 | \$0.36 | \$180,829 | \$201,809 |
| 31-Dec-44 | 1-Mar-46 | \$10,699,899 | \$0.20 | \$21,400 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$51,375,326 | \$0.36 | \$184,951 | \$206,351 |
| 31-Dec-45 | 1-Mar-47 | \$10,913,897 | \$0.20 | \$21,828 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$52,259,655 | \$0.36 | \$188,135 | \$209,963 |
| 31-Dec-46 | 1-Mar-48 | \$11,132,175 | \$0.20 | \$22,264 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$53,304,848 | \$0.36 | \$191,897 | \$214,162 |
| | | | | | | | | | | | | | | | |

Total

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\$15,247

6-Nov-19

\$4,273,985

\$3,818,829

¹See Schedule XIV.

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

³See Schedule XVI.

⁴See Schedule XVII.

Schedule XVIII: Projected BPOL Fee Revenues, continued

| | | | | | | | Block I | | | | | |
|-------------|----------|---------------------------|-----------------|-------------|--------------------|------------------------|----------------|--------------------------|-------------------|-----------------|----------|--------------|
| | | | Retail | | - | | | Construction | | | | |
| | Bond | | | | | Percentage of | Estimated | 2 | Estimated Richmon | 1 | | |
| Calendar | Year | Total | Tax Rate | BPOL Fee | Construction | Construction | Construction | Materials Purchased | Construction | Tax Rate | BPOL Fee | Total BPOL |
| Year Ending | Ending | Retail Sales ¹ | $(per \$100)^2$ | Revenues | Costs ³ | Materials ³ | Material Costs | in Richmond ³ | Material Costs | $(per \$100)^2$ | Revenues | Fee Revenues |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-21 | 1-Mar-23 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-22 | 1-Mar-24 | \$0 | \$0.20 | \$0 | \$7,678,199 | 37% | \$2,815,349 | 15% | \$412,130 | \$0.19 | \$783 | \$783 |
| 31-Dec-23 | 1-Mar-25 | \$0 | \$0.20 | \$0 | \$69,449,349 | 37% | \$25,464,842 | 15% | \$3,727,722 | \$0.19 | \$7,083 | \$7,083 |
| 31-Dec-24 | 1-Mar-26 | \$27,841,463 | \$0.20 | \$55,683 | \$7,647,452 | 37% | \$2,804,075 | 15% | \$410,480 | \$0.19 | \$780 | \$56,463 |
| 31-Dec-25 | 1-Mar-27 | \$37,864,389 | \$0.20 | \$75,729 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$75,729 |
| 31-Dec-26 | 1-Mar-28 | \$38,621,677 | \$0.20 | \$77,243 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$77,243 |
| 31-Dec-27 | 1-Mar-29 | \$39,394,111 | \$0.20 | \$78,788 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$78,788 |
| 31-Dec-28 | 1-Mar-30 | \$40,181,993 | \$0.20 | \$80,364 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$80,364 |
| 31-Dec-29 | 1-Mar-31 | \$40,985,633 | \$0.20 | \$81,971 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$81,971 |
| 31-Dec-30 | 1-Mar-32 | \$41,805,345 | \$0.20 | \$83,611 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$83,611 |
| 31-Dec-31 | 1-Mar-33 | \$42,641,452 | \$0.20 | \$85,283 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$85,283 |
| 31-Dec-32 | 1-Mar-34 | \$43,494,281 | \$0.20 | \$86,989 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$86,989 |
| 31-Dec-33 | 1-Mar-35 | \$44,364,167 | \$0.20 | \$88,728 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$88,728 |
| 31-Dec-34 | 1-Mar-36 | \$45,251,450 | \$0.20 | \$90,503 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$90,503 |
| 31-Dec-35 | 1-Mar-37 | \$46,156,479 | \$0.20 | \$92,313 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$92,313 |
| 31-Dec-36 | 1-Mar-38 | \$47,079,609 | \$0.20 | \$94,159 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$94,159 |
| 31-Dec-37 | 1-Mar-39 | \$48,021,201 | \$0.20 | \$96,042 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$96,042 |
| 31-Dec-38 | 1-Mar-40 | \$48,981,625 | \$0.20 | \$97,963 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$97,963 |
| 31-Dec-39 | 1-Mar-41 | \$49,961,258 | \$0.20 | \$99,923 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$99,923 |
| 31-Dec-40 | 1-Mar-42 | \$50,960,483 | \$0.20 | \$101,921 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$101,921 |
| 31-Dec-41 | 1-Mar-43 | \$51,979,692 | \$0.20 | \$103,959 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$103,959 |
| 31-Dec-42 | 1-Mar-44 | \$53,019,286 | \$0.20 | \$106,039 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$106,039 |
| 31-Dec-43 | 1-Mar-45 | \$54,079,672 | \$0.20 | \$108,159 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$108,159 |
| 31-Dec-44 | 1-Mar-46 | \$55,161,266 | \$0.20 | \$110,323 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$110,323 |
| 31-Dec-45 | 1-Mar-47 | \$56,264,491 | \$0.20 | \$112,529 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$112,529 |
| 31-Dec-46 | 1-Mar-48 | \$57,389,781 | \$0.20 | \$114,780 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$114,780 |
| Total | | | | \$2,123,002 | | | | | | | \$8,646 | \$2,131,647 |

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¹See Schedule XIV.

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at different rates. Retailers are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

³See Schedule XVI.

Schedule XVIII: Projected BPOL Fee Revenues, continued

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|-----|--|

| | | Mix | ed-Use Retail | | | | Block IN | Construction | | | | |
|-------------|----------|---------------------------|-----------------|-----------|--------------------|------------------------|----------------|--------------------------|--------------------|-----------------|----------|--------------|
| | Bond | 17112 | ica oscitetari | | | Percentage of | Estimated | Percentage of | Estimated Richmond | | | |
| Calendar | Year | Total Mixed-Use | Tax Rate | BPOL Fee | Construction | Construction | Construction | Materials Purchased | Construction | Tax Rate | BPOL Fee | Total BPOL |
| Year Ending | Ending | Retail Sales ¹ | $(per \$100)^2$ | Revenues | Costs ³ | Materials ³ | Material Costs | in Richmond ³ | Material Costs | $(per \$100)^2$ | Revenues | Fee Revenues |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-21 | 1-Mar-23 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-22 | 1-Mar-24 | \$0 | \$0.20 | \$0 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$0 |
| 31-Dec-23 | 1-Mar-25 | \$0 | \$0.20 | \$0 | \$65,440,095 | 37% | \$23,994,778 | 15% | \$3,512,523 | \$0.19 | \$6,674 | \$6,674 |
| 31-Dec-24 | 1-Mar-26 | \$4,386,779 | \$0.20 | \$8,774 | \$28,609,055 | 37% | \$10,490,020 | 15% | \$1,535,603 | \$0.19 | \$2,918 | \$11,691 |
| 31-Dec-25 | 1-Mar-27 | \$5,966,019 | \$0.20 | \$11,932 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$11,932 |
| 31-Dec-26 | 1-Mar-28 | \$6,085,339 | \$0.20 | \$12,171 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,171 |
| 31-Dec-27 | 1-Mar-29 | \$6,207,046 | \$0.20 | \$12,414 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,414 |
| 31-Dec-28 | 1-Mar-30 | \$6,331,187 | \$0.20 | \$12,662 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,662 |
| 31-Dec-29 | 1-Mar-31 | \$6,457,811 | \$0.20 | \$12,916 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$12,916 |
| 31-Dec-30 | 1-Mar-32 | \$6,586,967 | \$0.20 | \$13,174 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,174 |
| 31-Dec-31 | 1-Mar-33 | \$6,718,706 | \$0.20 | \$13,437 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,437 |
| 31-Dec-32 | 1-Mar-34 | \$6,853,080 | \$0.20 | \$13,706 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,706 |
| 31-Dec-33 | 1-Mar-35 | \$6,990,142 | \$0.20 | \$13,980 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$13,980 |
| 31-Dec-34 | 1-Mar-36 | \$7,129,945 | \$0.20 | \$14,260 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,260 |
| 31-Dec-35 | 1-Mar-37 | \$7,272,544 | \$0.20 | \$14,545 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,545 |
| 31-Dec-36 | 1-Mar-38 | \$7,417,994 | \$0.20 | \$14,836 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$14,836 |
| 31-Dec-37 | 1-Mar-39 | \$7,566,354 | \$0.20 | \$15,133 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$15,133 |
| 31-Dec-38 | 1-Mar-40 | \$7,717,681 | \$0.20 | \$15,435 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$15,435 |
| 31-Dec-39 | 1-Mar-41 | \$7,872,035 | \$0.20 | \$15,744 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$15,744 |
| 31-Dec-40 | 1-Mar-42 | \$8,029,476 | \$0.20 | \$16,059 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$16,059 |
| 31-Dec-41 | 1-Mar-43 | \$8,190,065 | \$0.20 | \$16,380 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$16,380 |
| 31-Dec-42 | 1-Mar-44 | \$8,353,867 | \$0.20 | \$16,708 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$16,708 |
| 31-Dec-43 | 1-Mar-45 | \$8,520,944 | \$0.20 | \$17,042 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$17,042 |
| 31-Dec-44 | 1-Mar-46 | \$8,691,363 | \$0.20 | \$17,383 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$17,383 |
| 31-Dec-45 | 1-Mar-47 | \$8,865,190 | \$0.20 | \$17,730 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$17,730 |
| 31-Dec-46 | 1-Mar-48 | \$9,042,494 | \$0.20 | \$18,085 | \$0 | 37% | \$0 | 15% | \$0 | \$0.19 | \$0 | \$18,085 |
| Total | | | | \$334,506 | | | | | | | \$9,591 | \$344,097 |

MuniCap, Inc.

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³See Schedule XVI.

¹See Schedule XIV.

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at different rates. Retailers are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

Schedule XVIII: Projected BPOL Fee Revenues, continued

Block U Mixed-Use Retail Construction Bond Estimated Richmond Percentage of Estimated Percentage of Calendar Year Total Mixed-Use Tax Rate **BPOL Fee** Construction Construction Construction Materials Purchased Construction Tax Rate **BPOL Fee** Total BPOL $(per $100)^2$ in Richmond³ (per \$100)² Retail Sales1 Costs Materials³ Material Costs Year Ending Ending Revenues Material Costs Revenues Fee Revenues 31-Dec-18 1-Mar-20 \$0 \$0 37% \$0 15% \$0 \$0.19 \$0 \$0 \$0.20 \$0 31-Dec-19 1-Mar-21 \$0 \$0.20 \$0 \$0 37% \$0 15% \$0 \$0.19 \$0 \$0 \$0 31-Dec-20 1-Mar-22 \$0.20 \$0 \$0 37% \$0 15% \$0 \$0.19 \$0 \$0 1-Mar-23 \$0 \$0.20 \$0 37% 15% \$453,539 \$862 \$862 31-Dec-21 \$8,449,663 \$3,098,220 \$0.19 \$0 31-Dec-22 1-Mar-24 \$0.20 \$0 \$68,139,526 37% \$24,984,572 15% \$3,657,416 \$0.19 \$6,949 \$6,949 31-Dec-23 1-Mar-25 \$10,035,114 \$0.20 \$20,070 \$10,447,061 37% \$3,830,601 15% \$560,750 \$0.19 \$1,065 \$21,136 31-Dec-24 1-Mar-26 \$13,647,755 \$0.20 \$27,296 \$0 37% \$0 15% \$0 \$0.19 \$0 \$27,296 31-Dec-25 1-Mar-27 \$13,920,711 \$0.20 \$27,841 \$0 37% \$0 15% \$0 \$0.19 \$0 \$27,841 \$0 \$0 31-Dec-26 1-Mar-28 \$14,199,125 \$0.20 \$28,398 \$0 37% 15% \$0.19 \$0 \$28,398 31-Dec-27 1-Mar-29 \$14,483,107 \$0.20 \$28,966 \$0 37% \$0 15% \$0 \$0.19 \$0 \$28,966 37% \$0 \$0 31-Dec-28 1-Mar-30 \$0.20 \$29,546 \$0 15% \$0.19 \$0 \$29,546 \$14,772,769 31-Dec-29 1-Mar-31 \$15,068,225 \$0.20 \$30,136 \$0 37% \$0 15% \$0 \$0.19 \$0 \$30,136 31-Dec-30 1-Mar-32 \$15,369,589 \$0.20 \$30,739 \$0 37% \$0 15% \$0 \$0.19 \$0 \$30,739 \$0 31-Dec-31 1-Mar-33 \$15,676,981 \$0.20 \$31,354 \$0 37% \$0 15% \$0.19 \$0 \$31,354 31-Dec-32 1-Mar-34 \$15,990,521 \$0.20 \$31,981 \$0 37% \$0 15% \$0 \$0.19 \$0 \$31,981 \$0 \$0 31-Dec-33 1-Mar-35 \$16,310,331 \$0.20 \$32,621 \$0 37% 15% \$0.19 \$0 \$32,621 \$0 37% \$0 \$0 31-Dec-34 1-Mar-36 \$16,636,538 \$0.20 \$33,273 15% \$0.19 \$0 \$33,273 31-Dec-35 1-Mar-37 \$16,969,268 \$0.20 \$33,939 \$0 37% \$0 15% \$0 \$0.19 \$0 \$33,939 \$0 31-Dec-36 1-Mar-38 \$17,308,654 \$0.20 \$34,617 \$0 37% \$0 15% \$0.19 \$0 \$34,617 31-Dec-37 \$0 37% \$0 15% \$0 \$0.19 1-Mar-39 \$17,654,827 \$0.20 \$35,310 \$0 \$35,310 31-Dec-38 1-Mar-40 \$18,007,923 \$0.20 \$36,016 \$0 37% \$0 15% \$0 \$0.19 \$0 \$36,016 37% \$0 31-Dec-39 1-Mar-41 \$18,368,082 \$0.20 \$36,736 \$0 \$0 15% \$0.19 \$0 \$36,736 31-Dec-40 1-Mar-42 \$18,735,444 \$0.20 \$37,471 \$0 37% \$0 15% \$0 \$0.19 \$0 \$37,471 \$19,110,152 31-Dec-41 1-Mar-43 \$0.20 \$38,220 \$0 37% \$0 15% \$0 \$0.19 \$0 \$38,220 31-Dec-42 1-Mar-44 \$19,492,355 \$0.20 \$38,985 \$0 37% \$0 15% \$0 \$0.19 \$0 \$38,985 31-Dec-43 1-Mar-45 \$19,882,203 \$0.20 \$39,764 \$0 37% \$0 15% \$0 \$0.19 \$0 \$39,764 31-Dec-44 37% \$0 \$0 1-Mar-46 \$20,279,847 \$0.20 \$40,560 \$0 15% \$0.19 \$0 \$40,560 \$0 37% \$0 \$0 \$0 31-Dec-45 1-Mar-47 \$20,685,444 \$0.20 \$41,371 15% \$0.19 \$41,371 31-Dec-46 1-Mar-48 \$21,099,152 \$0.20 \$42,198 \$0 37% \$0 15% \$0 \$0.19 \$0 \$42,198

Total

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\$8,876

\$816,284

\$807,408

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¹See Schedule XIV.

²BPOL tax rate provided by the City of Richmond. According to the City of Richmond, different business types are taxed at different rates. Retailers are taxed at \$0.20 per \$100 of gross receipts. Contractors are taxed at \$0.19 per \$100 of gross receipts. Repair, personal and business services and all other business services and occupations not specifically listed or exempted otherwise by law, \$0.36 per \$100.00 of gross receipts.

³See Schedule XVI.

Schedule XVIII: Projected BPOL Fee Revenues, continued

| | Bond | | | | | Tota | al BPOL Fee Re | venues ¹ | | | | | Percent | Total BPOL |
|-------------|----------|-----------|-----------|-----------|-----------|-----------|----------------|---------------------|-------------|-----------|-----------|-------------|---------------|--------------|
| Calendar | Year | | | | | | | | | | | | Available for | Fee Revenues |
| Year Ending | Ending | Block A2 | Block A3 | Block B | Block C | Block D | Block E | Block F | Block I | Block N | Block U | Total | Debt Service | Available |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 100% | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | 100% | \$0 |
| 31-Dec-20 | 1-Mar-22 | \$39 | \$44 | \$0 | \$0 | \$0 | \$0 | \$2,071 | \$0 | \$0 | \$0 | \$2,153 | 100% | \$2,153 |
| 31-Dec-21 | 1-Mar-23 | \$4,196 | \$5,506 | \$328 | \$6,368 | \$9,575 | \$1,036 | \$8,654 | \$0 | \$0 | \$862 | \$36,523 | 100% | \$36,523 |
| 31-Dec-22 | 1-Mar-24 | \$15,135 | \$6,422 | \$3,044 | \$9,355 | \$15,536 | \$8,438 | \$129,098 | \$783 | \$0 | \$6,949 | \$194,760 | 100% | \$194,760 |
| 31-Dec-23 | 1-Mar-25 | \$19,115 | \$6,565 | \$8,669 | \$7,646 | \$9,549 | \$10,704 | \$135,812 | \$7,083 | \$6,674 | \$21,136 | \$232,951 | 100% | \$232,951 |
| 31-Dec-24 | 1-Mar-26 | \$19,497 | \$6,697 | \$11,698 | \$7,799 | \$12,579 | \$10,918 | \$138,868 | \$56,463 | \$11,691 | \$27,296 | \$303,505 | 100% | \$303,505 |
| 31-Dec-25 | 1-Mar-27 | \$19,887 | \$6,830 | \$11,932 | \$7,955 | \$12,830 | \$11,137 | \$141,299 | \$75,729 | \$11,932 | \$27,841 | \$327,372 | 100% | \$327,372 |
| 31-Dec-26 | 1-Mar-28 | \$20,284 | \$6,967 | \$12,171 | \$8,114 | \$13,087 | \$11,359 | \$144,125 | \$77,243 | \$12,171 | \$28,398 | \$333,919 | 100% | \$333,919 |
| 31-Dec-27 | 1-Mar-29 | \$20,690 | \$7,106 | \$12,414 | \$8,276 | \$13,348 | \$11,586 | \$147,007 | \$78,788 | \$12,414 | \$28,966 | \$340,597 | 100% | \$340,597 |
| 31-Dec-28 | 1-Mar-30 | \$21,104 | \$7,249 | \$12,662 | \$8,442 | \$13,615 | \$11,818 | \$150,316 | \$80,364 | \$12,662 | \$29,546 | \$347,777 | 100% | \$347,777 |
| 31-Dec-29 | 1-Mar-31 | \$21,526 | \$7,393 | \$12,916 | \$8,610 | \$13,888 | \$12,055 | \$152,946 | \$81,971 | \$12,916 | \$30,136 | \$354,358 | 100% | \$354,358 |
| 31-Dec-30 | 1-Mar-32 | \$21,957 | \$7,541 | \$13,174 | \$8,783 | \$14,166 | \$12,296 | \$156,005 | \$83,611 | \$13,174 | \$30,739 | \$361,445 | 100% | \$361,445 |
| 31-Dec-31 | 1-Mar-33 | \$22,396 | \$7,692 | \$13,437 | \$8,958 | \$14,449 | \$12,542 | \$159,125 | \$85,283 | \$13,437 | \$31,354 | \$368,674 | 100% | \$368,674 |
| 31-Dec-32 | 1-Mar-34 | \$22,844 | \$7,846 | \$13,706 | \$9,137 | \$14,738 | \$12,792 | \$162,706 | \$86,989 | \$13,706 | \$31,981 | \$376,446 | 100% | \$376,446 |
| 31-Dec-33 | 1-Mar-35 | \$23,300 | \$8,003 | \$13,980 | \$9,320 | \$15,033 | \$13,048 | \$165,554 | \$88,728 | \$13,980 | \$32,621 | \$383,568 | 100% | \$383,568 |
| 31-Dec-34 | 1-Mar-36 | \$23,766 | \$8,163 | \$14,260 | \$9,507 | \$15,333 | \$13,309 | \$168,865 | \$90,503 | \$14,260 | \$33,273 | \$391,239 | 100% | \$391,239 |
| 31-Dec-35 | 1-Mar-37 | \$24,242 | \$8,326 | \$14,545 | \$9,697 | \$15,640 | \$13,575 | \$172,242 | \$92,313 | \$14,545 | \$33,939 | \$399,064 | 100% | \$399,064 |
| 31-Dec-36 | 1-Mar-38 | \$24,727 | \$8,493 | \$14,836 | \$9,891 | \$15,953 | \$13,847 | \$176,119 | \$94,159 | \$14,836 | \$34,617 | \$407,477 | 100% | \$407,477 |
| 31-Dec-37 | 1-Mar-39 | \$25,221 | \$8,663 | \$15,133 | \$10,088 | \$16,272 | \$14,124 | \$179,201 | \$96,042 | \$15,133 | \$35,310 | \$415,186 | 100% | \$415,186 |
| 31-Dec-38 | 1-Mar-40 | \$25,726 | \$8,836 | \$15,435 | \$10,290 | \$16,597 | \$14,406 | \$182,785 | \$97,963 | \$15,435 | \$36,016 | \$423,490 | 100% | \$423,490 |
| 31-Dec-39 | 1-Mar-41 | \$26,240 | \$9,013 | \$15,744 | \$10,496 | \$16,929 | \$14,694 | \$186,441 | \$99,923 | \$15,744 | \$36,736 | \$431,960 | 100% | \$431,960 |
| 31-Dec-40 | 1-Mar-42 | \$26,765 | \$9,193 | \$16,059 | \$10,706 | \$17,268 | \$14,988 | \$190,636 | \$101,921 | \$16,059 | \$37,471 | \$441,066 | 100% | \$441,066 |
| 31-Dec-41 | 1-Mar-43 | \$27,300 | \$9,377 | \$16,380 | \$10,920 | \$17,613 | \$15,288 | \$193,973 | \$103,959 | \$16,380 | \$38,220 | \$449,411 | 100% | \$449,411 |
| 31-Dec-42 | 1-Mar-44 | \$27,846 | \$9,564 | \$16,708 | \$11,138 | \$17,965 | \$15,594 | \$197,852 | \$106,039 | \$16,708 | \$38,985 | \$458,399 | 100% | \$458,399 |
| 31-Dec-43 | 1-Mar-45 | \$28,403 | \$9,756 | \$17,042 | \$11,361 | \$18,325 | \$15,906 | \$201,809 | \$108,159 | \$17,042 | \$39,764 | \$467,567 | 100% | \$467,567 |
| 31-Dec-44 | 1-Mar-46 | \$28,971 | \$9,951 | \$17,383 | \$11,588 | \$18,691 | \$16,224 | \$206,351 | \$110,323 | \$17,383 | \$40,560 | \$477,424 | 100% | \$477,424 |
| 31-Dec-45 | 1-Mar-47 | \$29,551 | \$10,150 | \$17,730 | \$11,820 | \$19,065 | \$16,548 | \$209,963 | \$112,529 | \$17,730 | \$41,371 | \$486,457 | 100% | \$486,457 |
| 31-Dec-46 | 1-Mar-48 | \$30,142 | \$10,353 | \$18,085 | \$12,057 | \$19,446 | \$16,879 | \$214,162 | \$114,780 | \$18,085 | \$42,198 | \$496,186 | 100% | \$496,186 |
| Total | | \$600,868 | \$211,697 | \$349,471 | \$248,323 | \$397,488 | \$335,114 | \$4,273,985 | \$2,131,647 | \$344,097 | \$816,284 | \$9,708,975 | | \$9,708,975 |

MuniCap, Inc.

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¹See previous schedules.

Schedule XIX: Designated Arena Revenues¹

| | Bond | | | Γ | Designated Arena Reve | enues Available for Debt Serv | vice | | Total Designated Arena |
|-------------|----------|-----------|---------------------------|---------------------|------------------------------|----------------------------------|-------------------------------|--------------------------|------------------------|
| Calendar | Year | Inflation | | All Other District- | Admissions Tax | Food and Beverage Tax | Incremental Tax | Business | Revenues Available |
| Year Ending | Ending | Factor | Sponsorships ² | Wide Sponsorship | on Ticket Sales ³ | on Concession Sales ³ | on Novelty Sales ³ | License Tax ³ | for Debt Service |
| 31-Dec-18 | 1-Mar-20 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | 102% | \$2,210,000 | \$1,500,000 | \$0 | \$0 | \$0 | \$0 | \$3,710,000 |
| 31-Dec-21 | 1-Mar-23 | 104% | \$2,210,000 | \$1,500,000 | \$523,107 | \$137,131 | \$31,600 | \$33,213 | \$4,435,052 |
| 31-Dec-22 | 1-Mar-24 | 106% | \$2,210,000 | \$1,500,000 | \$1,067,139 | \$279,746 | \$64,465 | \$67,755 | \$5,189,105 |
| 31-Dec-23 | 1-Mar-25 | 108% | \$2,320,500 | \$1,500,000 | \$1,088,482 | \$285,341 | \$65,754 | \$69,110 | \$5,329,188 |
| 31-Dec-24 | 1-Mar-26 | 110% | \$2,320,500 | \$1,500,000 | \$1,110,252 | \$291,048 | \$67,069 | \$70,492 | \$5,359,361 |
| 31-Dec-25 | 1-Mar-27 | 113% | \$2,320,500 | \$1,500,000 | \$1,132,457 | \$296,869 | \$68,411 | \$71,902 | \$5,390,139 |
| 31-Dec-26 | 1-Mar-28 | 115% | \$2,320,500 | \$1,500,000 | \$1,155,106 | \$302,806 | \$69,779 | \$73,340 | \$5,421,531 |
| 31-Dec-27 | 1-Mar-29 | 117% | \$2,320,500 | \$1,500,000 | \$1,178,208 | \$308,863 | \$71,175 | \$74,807 | \$5,453,552 |
| 31-Dec-28 | 1-Mar-30 | 120% | \$2,436,525 | \$1,500,000 | \$1,201,772 | \$315,040 | \$72,598 | \$76,303 | \$5,602,238 |
| 31-Dec-29 | 1-Mar-31 | 122% | \$2,436,525 | \$1,500,000 | \$1,225,807 | \$321,341 | \$74,050 | \$77,829 | \$5,635,552 |
| 31-Dec-30 | 1-Mar-32 | 124% | \$2,436,525 | \$1,500,000 | \$1,250,324 | \$327,767 | \$75,531 | \$79,386 | \$5,669,533 |
| 31-Dec-31 | 1-Mar-33 | 127% | \$2,436,525 | \$1,500,000 | \$1,275,330 | \$334,323 | \$77,042 | \$80,973 | \$5,704,193 |
| 31-Dec-32 | 1-Mar-34 | 129% | \$2,436,525 | \$1,500,000 | \$1,300,837 | \$341,009 | \$78,582 | \$82,593 | \$5,739,546 |
| 31-Dec-33 | 1-Mar-35 | 132% | \$2,558,351 | \$1,500,000 | \$1,326,853 | \$347,829 | \$80,154 | \$84,245 | \$5,897,433 |
| 31-Dec-34 | 1-Mar-36 | 135% | \$2,558,351 | \$1,500,000 | \$1,353,391 | \$354,786 | \$81,757 | \$85,930 | \$5,934,215 |
| 31-Dec-35 | 1-Mar-37 | 137% | \$2,558,351 | \$1,500,000 | \$1,380,458 | \$361,882 | \$83,392 | \$87,648 | \$5,971,732 |
| 31-Dec-36 | 1-Mar-38 | 140% | \$2,558,351 | \$1,500,000 | \$1,408,067 | \$369,119 | \$85,060 | \$89,401 | \$6,009,999 |
| 31-Dec-37 | 1-Mar-39 | 143% | \$2,558,351 | \$1,500,000 | \$1,436,229 | \$376,502 | \$86,761 | \$91,189 | \$6,049,032 |
| 31-Dec-38 | 1-Mar-40 | 146% | \$2,686,269 | \$1,500,000 | \$1,464,953 | \$384,032 | \$88,497 | \$93,013 | \$6,216,764 |
| 31-Dec-39 | 1-Mar-41 | 149% | \$2,686,269 | \$1,500,000 | \$1,494,252 | \$391,712 | \$90,266 | \$94,873 | \$6,257,374 |
| 31-Dec-40 | 1-Mar-42 | 152% | \$2,686,269 | \$1,500,000 | \$1,524,138 | \$399,547 | \$92,072 | \$96,771 | \$6,298,796 |
| 31-Dec-41 | 1-Mar-43 | 155% | \$2,686,269 | \$1,500,000 | \$1,554,620 | \$407,538 | \$93,913 | \$98,706 | \$6,341,046 |
| 31-Dec-42 | 1-Mar-44 | 158% | \$2,686,269 | \$1,500,000 | \$1,585,713 | \$415,688 | \$95,792 | \$100,680 | \$6,384,142 |
| 31-Dec-43 | 1-Mar-45 | 161% | \$2,820,582 | \$1,500,000 | \$1,617,427 | \$424,002 | \$97,707 | \$102,694 | \$6,562,413 |
| 31-Dec-44 | 1-Mar-46 | 164% | \$2,820,582 | \$1,500,000 | \$1,649,775 | \$432,482 | \$99,661 | \$104,748 | \$6,607,249 |
| 31-Dec-45 | 1-Mar-47 | 167% | \$2,820,582 | \$1,500,000 | \$1,682,771 | \$441,132 | \$101,655 | \$106,843 | \$6,652,983 |
| 31-Dec-46 | 1-Mar-48 | 171% | \$2,820,582 | \$1,500,000 | \$1,716,426 | \$449,954 | \$103,688 | \$108,980 | \$6,699,631 |
| | Total | | \$67,920,554 | \$40,500,000 | \$34,703,895 | \$9,097,491 | \$2,096,432 | \$2,203,424 | \$156,521,797 |

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S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]XIX
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¹Provided by Concord Eastridge. Assumes one year lag in revenues collected being applied to debt service. Marketing partnerships and naming rights are assumed to be inflated based on preliminary contract agreements as provided by Concord Eastridge.

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²According to Concord Eastridge, district wide sponsorships will grow by 10% every five years.

³According to Concord Eastridge, revenues are expected to increase at rate of inflation factor.

Schedule XX: Other Revenues Available to Repay Debt Service¹

| | Bond | | | Other Revenues Ava | ilable for Debt Service | | Total Other |
|-------------|----------|-----------|-----------------------------|------------------------|---------------------------|------------------|--------------------|
| Calendar | Year | Inflation | Music Hall | Music Hall | New | District-Wide | Revenues Available |
| Year Ending | Ending | Factor | Admissions Tax ² | Meals Tax ² | Armory Taxes ² | Parking Revenues | for Debt Service |
| 31-Dec-18 | 1-Mar-20 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | 100% | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-20 | 1-Mar-22 | 102% | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-21 | 1-Mar-23 | 104% | \$257,671 | \$126,206 | \$165,174 | \$1,000,000 | \$1,549,052 |
| 31-Dec-22 | 1-Mar-24 | 106% | \$262,825 | \$128,730 | \$168,477 | \$2,000,000 | \$2,560,033 |
| 31-Dec-23 | 1-Mar-25 | 108% | \$268,081 | \$131,305 | \$171,847 | \$2,000,000 | \$2,571,233 |
| 31-Dec-24 | 1-Mar-26 | 110% | \$273,443 | \$133,931 | \$175,284 | \$2,000,000 | \$2,582,658 |
| 31-Dec-25 | 1-Mar-27 | 113% | \$278,912 | \$136,610 | \$178,790 | \$2,000,000 | \$2,594,311 |
| 31-Dec-26 | 1-Mar-28 | 115% | \$284,490 | \$139,342 | \$182,365 | \$2,000,000 | \$2,606,197 |
| 31-Dec-27 | 1-Mar-29 | 117% | \$290,180 | \$142,129 | \$186,013 | \$2,000,000 | \$2,618,321 |
| 31-Dec-28 | 1-Mar-30 | 120% | \$295,983 | \$144,971 | \$189,733 | \$2,000,000 | \$2,630,688 |
| 31-Dec-29 | 1-Mar-31 | 122% | \$301,903 | \$147,871 | \$193,528 | \$2,000,000 | \$2,643,301 |
| 31-Dec-30 | 1-Mar-32 | 124% | \$307,941 | \$150,828 | \$197,398 | \$2,000,000 | \$2,656,167 |
| 31-Dec-31 | 1-Mar-33 | 127% | \$314,100 | \$153,845 | \$201,346 | \$2,000,000 | \$2,669,291 |
| 31-Dec-32 | 1-Mar-34 | 129% | \$320,382 | \$156,922 | \$205,373 | \$2,000,000 | \$2,682,677 |
| 31-Dec-33 | 1-Mar-35 | 132% | \$326,789 | \$160,060 | \$209,480 | \$2,000,000 | \$2,696,330 |
| 31-Dec-34 | 1-Mar-36 | 135% | \$333,325 | \$163,261 | \$213,670 | \$2,000,000 | \$2,710,257 |
| 31-Dec-35 | 1-Mar-37 | 137% | \$339,992 | \$166,527 | \$217,943 | \$2,000,000 | \$2,724,462 |
| 31-Dec-36 | 1-Mar-38 | 140% | \$346,792 | \$169,857 | \$222,302 | \$2,000,000 | \$2,738,951 |
| 31-Dec-37 | 1-Mar-39 | 143% | \$353,727 | \$173,254 | \$226,748 | \$2,000,000 | \$2,753,730 |
| 31-Dec-38 | 1-Mar-40 | 146% | \$360,802 | \$176,719 | \$231,283 | \$2,000,000 | \$2,768,805 |
| 31-Dec-39 | 1-Mar-41 | 149% | \$368,018 | \$180,254 | \$235,909 | \$2,000,000 | \$2,784,181 |
| 31-Dec-40 | 1-Mar-42 | 152% | \$375,378 | \$183,859 | \$240,627 | \$2,000,000 | \$2,799,864 |
| 31-Dec-41 | 1-Mar-43 | 155% | \$382,886 | \$187,536 | \$245,440 | \$2,000,000 | \$2,815,862 |
| 31-Dec-42 | 1-Mar-44 | 158% | \$390,544 | \$191,287 | \$250,349 | \$2,000,000 | \$2,832,179 |
| 31-Dec-43 | 1-Mar-45 | 161% | \$398,355 | \$195,112 | \$255,355 | \$2,000,000 | \$2,848,823 |
| 31-Dec-44 | 1-Mar-46 | 164% | \$406,322 | \$199,015 | \$260,463 | \$2,000,000 | \$2,865,799 |
| 31-Dec-45 | 1-Mar-47 | 167% | \$414,448 | \$202,995 | \$265,672 | \$2,000,000 | \$2,883,115 |
| 31-Dec-46 | 1-Mar-48 | 171% | \$422,737 | \$207,055 | \$270,985 | \$2,000,000 | \$2,900,777 |
| | Total | | \$8,676,026 | \$4,249,482 | \$5,561,555 | \$51,000,000 | \$69,487,063 |

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¹Provided by Concord Eastridge. Assumes one year lag in revenues collected and available to apply to debt service.

²According to Concord Eastridge, revenues are expected to increase at rate of inflation factor.

Schedule XXI: Total Projected Revenues Available for Debt Service - Including Dominion Tower Tax Increment Revenues

| | | | Sales Tax Revenues | | | | Other Revenues | | | | | |
|-------------|----------|---------------|---------------------------|-----------------------|-----------------|---------------|--------------------|-------------------|------------------|------------------|--------------------|------------------|
| | | Real | Property Tax Increment Re | evenues | Projected | Projected | Projected | | | | Other Revenues | Total |
| | Bond | Projected | Projected | Projected Remaining | Operating Sales | Meals Tax | Construction Sales | Projected Lodging | Projected BPOL | Designated Arena | Available to Repay | Revenues |
| Calendar | Year | TIF District | Dominion Towers | Expanded TIF District | Tax Revenues | Revenues | Tax Revenues | Tax Revenues | Fee Revenues | Revenues | Debt Service | Available |
| Year Ending | Ending | (Schedule XI) | (Schedule XII) | (Schedule XIII) | (Schedule XIV) | (Schedule XV) | (Schedule XVI) | (Schedule XVII) | (Schedule XVIII) | (Schedule XIX) | (Schedule XX) | For Debt Service |
| 31-Dec-18 | 1-Mar-20 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 31-Dec-19 | 1-Mar-21 | \$0 | \$1,951,920 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$1,951,920 |
| 31-Dec-20 | 1-Mar-22 | \$29,589 | \$2,136,953 | \$711,781 | \$0 | \$0 | \$0 | \$0 | \$2,153 | \$3,710,000 | \$0 | \$6,590,476 |
| 31-Dec-21 | 1-Mar-23 | \$44,829 | \$3,610,228 | \$1,078,384 | \$274,848 | \$545,153 | \$0 | \$0 | \$36,523 | \$4,435,052 | \$1,549,052 | \$11,574,068 |
| 31-Dec-22 | 1-Mar-24 | \$3,930,603 | \$5,856,025 | \$1,452,319 | \$966,844 | \$1,880,144 | \$0 | \$2,537,636 | \$194,760 | \$5,189,105 | \$2,560,033 | \$24,567,469 |
| 31-Dec-23 | 1-Mar-25 | \$7,163,144 | \$6,025,707 | \$1,833,732 | \$1,410,760 | \$3,083,951 | \$0 | \$2,704,287 | \$232,951 | \$5,329,188 | \$2,571,233 | \$30,354,953 |
| 31-Dec-24 | 1-Mar-26 | \$8,978,454 | \$6,198,783 | \$2,222,774 | \$1,837,508 | \$3,576,337 | \$0 | \$2,765,930 | \$303,505 | \$5,359,361 | \$2,582,658 | \$33,825,310 |
| 31-Dec-25 | 1-Mar-27 | \$9,172,672 | \$6,375,321 | \$2,619,596 | \$1,986,696 | \$3,709,619 | \$0 | \$2,813,540 | \$327,372 | \$5,390,139 | \$2,594,311 | \$34,989,265 |
| 31-Dec-26 | 1-Mar-28 | \$9,370,773 | \$6,555,389 | \$3,024,355 | \$2,085,611 | \$3,901,197 | \$0 | \$2,869,811 | \$333,919 | \$5,421,531 | \$2,606,197 | \$36,168,784 |
| 31-Dec-27 | 1-Mar-29 | \$9,572,837 | \$6,739,059 | \$3,437,210 | \$2,127,324 | \$3,979,221 | \$0 | \$2,927,207 | \$340,597 | \$5,453,552 | \$2,618,321 | \$37,195,327 |
| 31-Dec-28 | 1-Mar-30 | \$9,778,942 | \$6,926,402 | \$3,858,321 | \$2,169,870 | \$4,058,805 | \$0 | \$2,993,931 | \$347,777 | \$5,602,238 | \$2,630,688 | \$38,366,974 |
| 31-Dec-29 | 1-Mar-31 | \$9,989,169 | \$7,117,492 | \$4,287,854 | \$2,213,267 | \$4,139,981 | \$0 | \$3,045,466 | \$354,358 | \$5,635,552 | \$2,643,301 | \$39,426,441 |
| 31-Dec-30 | 1-Mar-32 | \$10,203,600 | \$7,312,403 | \$4,725,978 | \$2,257,533 | \$4,222,781 | \$0 | \$3,106,375 | \$361,445 | \$5,669,533 | \$2,656,167 | \$40,515,816 |
| 31-Dec-31 | 1-Mar-33 | \$10,422,320 | \$7,511,213 | \$5,172,865 | \$2,302,683 | \$4,307,236 | \$0 | \$3,168,503 | \$368,674 | \$5,704,193 | \$2,669,291 | \$41,626,979 |
| 31-Dec-32 | 1-Mar-34 | \$10,645,415 | \$7,714,000 | \$5,628,689 | \$2,348,737 | \$4,393,381 | \$0 | \$3,240,727 | \$376,446 | \$5,739,546 | \$2,682,677 | \$42,769,618 |
| 31-Dec-33 | 1-Mar-35 | \$10,872,971 | \$7,920,842 | \$6,093,630 | \$2,395,712 | \$4,481,249 | \$0 | \$3,296,511 | \$383,568 | \$5,897,433 | \$2,696,330 | \$44,038,245 |
| 31-Dec-34 | 1-Mar-36 | \$11,105,079 | \$8,131,820 | \$6,567,870 | \$2,443,626 | \$4,570,874 | \$0 | \$3,362,441 | \$391,239 | \$5,934,215 | \$2,710,257 | \$45,217,420 |
| 31-Dec-35 | 1-Mar-37 | \$11,341,829 | \$8,347,019 | \$7,051,594 | \$2,492,499 | \$4,662,291 | \$0 | \$3,429,690 | \$399,064 | \$5,971,732 | \$2,724,462 | \$46,420,179 |
| 31-Dec-36 | 1-Mar-38 | \$11,583,314 | \$8,566,521 | \$7,544,993 | \$2,542,349 | \$4,755,537 | \$0 | \$3,507,868 | \$407,477 | \$6,009,999 | \$2,738,951 | \$47,657,008 |
| 31-Dec-37 | 1-Mar-39 | \$11,829,628 | \$8,790,413 | \$8,048,260 | \$2,593,195 | \$4,850,648 | \$0 | \$3,568,249 | \$415,186 | \$6,049,032 | \$2,753,730 | \$48,898,342 |
| 31-Dec-38 | 1-Mar-40 | \$12,080,869 | \$9,018,783 | \$8,561,592 | \$2,645,059 | \$4,947,661 | \$0 | \$3,639,614 | \$423,490 | \$6,216,764 | \$2,768,805 | \$50,302,637 |
| 31-Dec-39 | 1-Mar-41 | \$12,337,134 | \$9,251,721 | \$9,085,191 | \$2,697,961 | \$5,046,614 | \$0 | \$3,712,406 | \$431,960 | \$6,257,374 | \$2,784,181 | \$51,604,541 |
| 31-Dec-40 | 1-Mar-42 | \$12,598,525 | \$9,489,317 | \$9,619,262 | \$2,751,920 | \$5,147,546 | \$0 | \$3,797,029 | \$441,066 | \$6,298,796 | \$2,799,864 | \$52,943,325 |
| 31-Dec-41 | 1-Mar-43 | \$12,865,144 | \$9,731,666 | \$10,164,014 | \$2,806,958 | \$5,250,497 | \$0 | \$3,862,387 | \$449,411 | \$6,341,046 | \$2,815,862 | \$54,286,985 |
| 31-Dec-42 | 1-Mar-44 | \$13,137,095 | \$9,978,861 | \$10,719,662 | \$2,863,097 | \$5,355,507 | \$0 | \$3,939,635 | \$458,399 | \$6,384,142 | \$2,832,179 | \$55,668,577 |
| 31-Dec-43 | 1-Mar-45 | \$13,414,485 | \$10,231,000 | \$11,286,422 | \$2,920,359 | \$5,462,617 | \$0 | \$4,018,428 | \$467,567 | \$6,562,413 | \$2,848,823 | \$57,212,114 |
| 31-Dec-44 | 1-Mar-46 | \$13,697,423 | \$10,488,182 | \$11,864,517 | \$2,978,766 | \$5,571,870 | \$0 | \$4,110,026 | \$477,424 | \$6,607,249 | \$2,865,799 | \$58,661,256 |
| 31-Dec-45 | 1-Mar-47 | \$13,986,019 | \$10,750,508 | \$12,454,175 | \$3,038,342 | \$5,683,307 | \$0 | \$4,180,772 | \$486,457 | \$6,652,983 | \$2,883,115 | \$60,115,677 |
| 31-Dec-46 | 1-Mar-48 | \$14,280,388 | \$11,018,080 | \$13,055,625 | \$3,099,109 | \$5,796,973 | \$0 | \$4,264,388 | \$496,186 | \$6,699,631 | \$2,900,777 | \$61,611,156 |
| | Total | \$274,432,250 | \$213,745,626 | \$172,170,668 | \$60,250,634 | \$113,380,996 | \$0 | \$84,862,857 | \$9,708,975 | \$156,521,797 | \$69,487,063 | \$1,154,560,864 |

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Projected Debt Service Coverage

Schedule XXII: Projected Payment of Debt Service and Debt Service Coverage

| Bond | | | | Total Revenues | | | Debt |
|----------|---------------|----------------------|-----------------|---------------------------|---------------|---------------|----------|
| Year | N | et Annual Debt Servi | ce ¹ | Available for | Surplus/ | Cumulative | Service |
| Ending | Series A | Series B | Sub-Total | Debt Service ² | (Deficit) | Surplus | Coverage |
| 1-Mar-20 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | NA |
| 1-Mar-21 | \$0 | \$0 | \$0 | \$1,951,920 | \$1,951,920 | \$1,951,920 | NA |
| 1-Mar-22 | \$0 | \$0 | \$0 | \$6,590,476 | \$6,590,476 | \$8,542,396 | NA |
| 1-Mar-23 | \$6,842,676 | \$825,463 | \$7,668,139 | \$11,526,314 | \$3,810,421 | \$12,352,817 | 150% |
| 1-Mar-24 | \$14,678,551 | \$1,770,740 | \$16,449,291 | \$25,005,919 | \$8,995,079 | \$21,347,896 | 152% |
| 1-Mar-25 | \$18,099,900 | \$1,898,775 | \$19,998,675 | \$30,792,429 | \$11,231,231 | \$32,579,127 | 154% |
| 1-Mar-26 | \$20,130,100 | \$1,898,775 | \$22,028,875 | \$34,261,793 | \$12,669,401 | \$45,248,527 | 156% |
| 1-Mar-27 | \$19,856,500 | \$2,183,775 | \$22,040,275 | \$35,424,734 | \$13,819,928 | \$59,068,455 | 161% |
| 1-Mar-28 | \$20,109,275 | \$2,203,113 | \$22,312,388 | \$36,603,219 | \$14,725,267 | \$73,793,722 | 164% |
| 1-Mar-29 | \$20,369,550 | \$2,239,550 | \$22,609,100 | \$37,628,708 | \$15,452,988 | \$89,246,711 | 166% |
| 1-Mar-30 | \$20,640,400 | \$2,261,638 | \$22,902,038 | \$38,799,279 | \$16,329,547 | \$105,576,257 | 169% |
| 1-Mar-31 | \$20,904,625 | \$2,295,100 | \$23,199,725 | \$39,857,649 | \$17,089,132 | \$122,665,389 | 172% |
| 1-Mar-32 | \$21,175,850 | \$2,323,850 | \$23,499,700 | \$40,945,905 | \$17,876,294 | \$140,541,684 | 174% |
| 1-Mar-33 | \$21,451,875 | \$2,357,888 | \$23,809,763 | \$42,055,927 | \$18,675,112 | \$159,216,796 | 177% |
| 1-Mar-34 | \$21,735,500 | \$2,381,488 | \$24,116,988 | \$43,197,402 | \$19,508,197 | \$178,724,993 | 179% |
| 1-Mar-35 | \$22,009,250 | \$2,420,013 | \$24,429,263 | \$44,464,841 | \$20,462,175 | \$199,187,168 | 182% |
| 1-Mar-36 | \$22,301,475 | \$2,447,013 | \$24,748,488 | \$45,642,805 | \$21,319,702 | \$220,506,870 | 184% |
| 1-Mar-37 | \$22,588,875 | \$2,477,850 | \$25,066,725 | \$46,844,328 | \$22,201,752 | \$242,708,622 | 187% |
| 1-Mar-38 | \$22,884,250 | \$2,511,800 | \$25,396,050 | \$48,079,897 | \$23,106,736 | \$265,815,358 | 189% |
| 1-Mar-39 | \$23,184,575 | \$2,543,138 | \$25,727,713 | \$49,319,946 | \$24,013,837 | \$289,829,195 | 192% |
| 1-Mar-40 | \$23,481,825 | \$2,576,500 | \$26,058,325 | \$50,722,929 | \$25,084,897 | \$314,914,092 | 195% |
| 1-Mar-41 | \$23,788,250 | \$2,611,163 | \$26,399,413 | \$52,023,496 | \$26,043,039 | \$340,957,131 | 197% |
| 1-Mar-42 | \$24,095,275 | \$2,646,400 | \$26,741,675 | \$53,360,916 | \$27,036,832 | \$367,993,963 | 200% |
| 1-Mar-43 | \$24,409,600 | \$2,676,488 | \$27,086,088 | \$54,703,185 | \$28,033,297 | \$396,027,260 | 202% |
| 1-Mar-44 | \$24,727,375 | \$2,716,063 | \$27,443,438 | \$56,083,357 | \$29,054,700 | \$425,081,960 | 204% |
| 1-Mar-45 | \$25,049,750 | \$2,748,675 | \$27,798,425 | \$57,625,446 | \$30,240,354 | \$455,322,314 | 207% |
| 1-Mar-46 | \$25,372,600 | \$2,783,963 | \$28,156,563 | \$59,073,112 | \$31,328,406 | \$486,650,720 | 210% |
| 1-Mar-47 | \$25,706,800 | \$2,820,838 | \$28,527,638 | \$60,526,027 | \$32,408,740 | \$519,059,460 | 212% |
| 1-Mar-48 | \$26,037,400 | \$2,858,213 | \$28,895,613 | \$62,019,970 | \$33,533,172 | \$552,592,632 | 215% |
| Total | \$561,632,102 | \$61,478,265 | \$623,110,367 | \$1,165,131,932 | \$552,592,632 | | |

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¹See Schedules II-A and II-B.

²Total available revenues include projected revenues from Schedule XXI, additional debt service reserve fund earnings and a deduction for administrative expenses.

Schedule XXIII: Summary of Turbo Redemptions¹

| Bond | | | | Net Available | or Turbo Redem | ptions | | | Cal | culation of Cash Flow for | Turbo Redemption | | |
|----------|--------|---------------------------------|---------------------------|----------------------|----------------|--------------------------|---------------------------|-------------------|-------------------------------|-----------------------------|------------------|----------------------|------------|
| Year | Year | Total | Deposit To | Tax-Exempt & | Capitalized | Tax-Exempt & | Net Available | Deposit to | Net Available Revenues | 50% Net Available | Prior Year | Release of Cash DSRF | Cash Flows |
| Ending | Number | Available Revenues ² | Project Fund ³ | Taxable Interest Due | Interest | Taxable Stated Principal | Revenues After Stated P&I | Stabilization Fun | nd After Stabilization Fund R | Revenues After Stated P & I | Excess Revenues | & Stabilization Fund | for Turbo |
| 1-Mar-20 | - | - | - | - | - | - | - | - | = | - | - | - | - |
| 1-Mar-21 | 1 | \$1,952 | \$1,952 | \$16,169 | (\$16,169) | - | - | - | = | - | - | - | - |
| 1-Mar-22 | 2 | \$6,590 | \$6,590 | \$17,639 | (\$17,639) | - | - | - | = | - | - | - | - |
| 1-Mar-23 | 3 | \$11,526 | - | \$17,639 | (\$9,971) | - | \$3,858 | \$3,858 | = | - | - | - | - |
| 1-Mar-24 | 4 | \$25,006 | - | \$17,639 | (\$1,189) | - | \$8,556 | \$8,557 | = | - | - | - | - |
| 1-Mar-25 | 5 | \$30,792 | - | \$17,639 | - | \$2,360 | \$10,793 | \$10,794 | = | - | - | - | - |
| 1-Mar-26 | 6 | \$34,262 | - | \$17,509 | - | \$4,520 | \$12,233 | \$5,687 | \$6,546 | \$3,272 | - | - | \$3,272 |
| 1-Mar-27 | 7 | \$35,425 | - | \$17,076 | - | \$4,780 | \$13,569 | - | \$13,569 | \$6,785 | \$3 | - | \$6,788 |
| 1-Mar-28 | 8 | \$36,603 | - | \$16,425 | = | \$5,320 | \$14,858 | - | \$14,858 | \$7,429 | \$2 | - | \$7,431 |
| 1-Mar-29 | 9 | \$37,629 | - | \$15,707 | = | \$5,915 | \$16,007 | - | \$16,007 | \$8,004 | \$2 | - | \$8,006 |
| 1-Mar-30 | 10 | \$38,799 | - | \$14,923 | - | \$6,540 | \$17,336 | - | \$17,336 | \$8,668 | \$0 | - | \$8,668 |
| 1-Mar-31 | 11 | \$39,858 | - | \$14,066 | - | \$7,205 | \$18,587 | - | \$18,586 | \$9,293 | \$3 | - | \$9,296 |
| 1-Mar-32 | 12 | \$40,946 | - | \$13,137 | - | \$7,910 | \$19,899 | - | \$19,899 | \$9,950 | \$1 | - | \$9,951 |
| 1-Mar-33 | 13 | \$42,056 | - | \$12,130 | - | \$8,665 | \$21,261 | - | \$21,261 | \$10,631 | \$1 | - | \$10,632 |
| 1-Mar-34 | 14 | \$43,197 | - | \$11,042 | - | \$9,460 | \$22,695 | - | \$22,696 | \$11,348 | \$2 | - | \$11,350 |
| 1-Mar-35 | 15 | \$44,465 | - | \$9,868 | - | \$10,305 | \$24,292 | - | \$24,291 | \$12,146 | \$4 | - | \$12,150 |
| 1-Mar-36 | 16 | \$45,643 | - | \$8,602 | - | \$11,205 | \$25,836 | - | \$25,836 | \$12,918 | \$0 | - | \$12,918 |
| 1-Mar-37 | 17 | \$46,844 | - | \$7,241 | - | \$12,155 | \$27,448 | - | \$27,449 | \$13,725 | \$3 | - | \$13,728 |
| 1-Mar-38 | 18 | \$48,080 | - | \$5,780 | - | \$13,170 | \$29,130 | - | \$29,130 | \$14,565 | \$3 | - | \$14,568 |
| 1-Mar-39 | 19 | \$49,320 | - | \$4,214 | = | \$14,245 | \$30,861 | - | \$30,861 | \$15,431 | \$2 | - | \$15,433 |
| 1-Mar-40 | 20 | \$50,723 | - | \$2,539 | - | \$15,380 | \$32,804 | - | \$32,804 | \$16,402 | \$3 | \$57,552 | \$73,957 |
| 1-Mar-41 | 21 | \$52,023 | - | - | - | - | \$52,023 | - | \$52,023 | \$26,012 | - | (\$487) | \$25,525 |
| 1-Mar-42 | 22 | \$53,361 | - | = | - | - | \$53,361 | - | \$53,361 | \$26,681 | = | (\$487) | \$26,193 |
| 1-Mar-43 | 23 | \$54,703 | - | = | - | - | \$54,703 | - | \$54,703 | \$27,352 | = | (\$487) | \$26,864 |
| 1-Mar-44 | 24 | \$56,083 | - | = | - | - | \$56,083 | - | \$56,083 | \$28,042 | = | (\$487) | \$27,555 |
| 1-Mar-45 | 25 | \$57,625 | - | - | - | - | \$57,625 | - | \$57,625 | \$28,813 | - | (\$487) | \$28,326 |
| 1-Mar-46 | 26 | \$59,073 | - | - | - | - | \$59,073 | - | \$59,073 | \$29,537 | - | (\$487) | \$29,049 |
| 1-Mar-47 | 27 | \$60,526 | - | - | - | - | \$60,526 | - | \$60,526 | \$30,263 | - | (\$487) | \$29,776 |
| 1-Mar-48 | 28 | \$62,020 | - | - | - | = | \$62,020 | - | \$62,020 | \$31,010 | - | (\$487) | \$30,523 |
| Total | 28 | \$1,165,132 | \$8,542 | \$256,981 | (\$44,967) | \$139,135 | \$805,441 | \$28,896 | \$776,545 | \$388,273 | \$30 | \$53,656 | \$441,958 |

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43,776

¹Debt service projections prepared by Citi as of 10/29/2019. Preliminary, subject to change. Amounts are in thousands.

²Total available revenues will include projected revenues from Schedule XXI, additional debt service reserve fund earnings and a deduction for administrative expenses when updated det service is provided by Citi.

 $^{^3\}mathrm{Excess}$ revenues from bond years ending 2021 and 2022 are deposited to the Project Fund.

Schedule XXIII: Summary of Turbo Redemptions, continued¹

| Bond | | | Tax Exer | npt Turbo Re | edemptions | | | Taxab | le Turbo Rede | emptions | | |
|----------|------------------------|-----------|-----------|--------------|------------|-----------|-----------|----------|---------------|------------|----------|-------------------|
| Year | Cash Flows | Beginning | 5.50% | Stated | Turbo | Ending | Beginning | 7.25% | Stated | Turbo | Ending | Excess Cash Flows |
| Ending | for Turbo ² | Balance | Interest | Principal | Redemption | Balance | Balance | Interest | Principal | Redemption | Balance | After All Turbo |
| 1-Mar-20 | - | \$286,180 | - | - | - | \$286,180 | \$26,190 | - | - | - | \$26,190 | - |
| 1-Mar-21 | - | \$286,180 | \$14,428 | - | - | \$286,180 | \$26,190 | \$1,741 | - | - | \$26,190 | - |
| 1-Mar-22 | - | \$286,180 | \$15,740 | - | - | \$286,180 | \$26,190 | \$1,899 | - | - | \$26,190 | - |
| 1-Mar-23 | - | \$286,180 | \$15,740 | - | - | \$286,180 | \$26,190 | \$1,899 | - | - | \$26,190 | - |
| 1-Mar-24 | - | \$286,180 | \$15,740 | - | - | \$286,180 | \$26,190 | \$1,899 | - | - | \$26,190 | - |
| 1-Mar-25 | - | \$286,180 | \$15,740 | \$2,360 | - | \$286,180 | \$26,190 | \$1,899 | - | - | \$26,190 | - |
| 1-Mar-26 | \$3,272 | \$286,180 | \$15,610 | \$4,520 | \$3,000 | \$276,300 | \$26,190 | \$1,899 | - | \$270 | \$25,920 | \$3 |
| 1-Mar-27 | \$6,788 | \$276,300 | \$15,197 | \$4,495 | \$6,220 | \$265,585 | \$25,920 | \$1,879 | \$285 | \$565 | \$25,070 | \$2 |
| 1-Mar-28 | \$7,431 | \$265,585 | \$14,607 | \$4,995 | \$6,810 | \$253,780 | \$25,070 | \$1,818 | \$325 | \$620 | \$24,125 | \$2 |
| 1-Mar-29 | \$8,006 | \$253,780 | \$13,958 | \$5,530 | \$7,335 | \$240,195 | \$24,125 | \$1,749 | \$385 | \$670 | \$23,070 | \$0 |
| 1-Mar-30 | \$8,668 | \$240,915 | \$13,250 | \$6,105 | \$7,940 | \$226,870 | \$23,070 | \$1,673 | \$435 | \$725 | \$21,910 | \$3 |
| 1-Mar-31 | \$9,296 | \$226,870 | \$12,478 | \$6,705 | \$8,520 | \$211,645 | \$21,910 | \$1,588 | \$500 | \$775 | \$20,635 | \$1 |
| 1-Mar-32 | \$9,951 | \$211,645 | \$11,640 | \$7,345 | \$9,120 | \$195,180 | \$20,635 | \$1,496 | \$565 | \$830 | \$19,240 | \$1 |
| 1-Mar-33 | \$10,632 | \$195,180 | \$10,735 | \$8,025 | \$9,740 | \$177,415 | \$19,240 | \$1,395 | \$640 | \$890 | \$17,710 | \$2 |
| 1-Mar-34 | \$11,350 | \$177,415 | \$9,758 | \$8,750 | \$10,395 | \$158,270 | \$17,710 | \$1,284 | \$710 | \$950 | \$16,050 | \$4 |
| 1-Mar-35 | \$12,150 | \$158,270 | \$8,705 | \$9,505 | \$11,135 | \$137,630 | \$16,050 | \$1,164 | \$800 | \$1,015 | \$14,235 | \$0 |
| 1-Mar-36 | \$12,918 | \$137,630 | \$7,570 | \$10,320 | \$11,835 | \$115,475 | \$14,235 | \$1,032 | \$885 | \$1,080 | \$12,270 | \$3 |
| 1-Mar-37 | \$13,728 | \$115,475 | \$6,351 | \$11,175 | \$12,575 | \$91,725 | \$12,270 | \$890 | \$980 | \$1,150 | \$10,140 | \$3 |
| 1-Mar-38 | \$14,568 | \$91,725 | \$5,045 | \$12,085 | \$13,345 | \$66,295 | \$10,140 | \$735 | \$1,085 | \$1,220 | \$7,835 | \$2 |
| 1-Mar-39 | \$15,433 | \$66,295 | \$3,646 | \$13,050 | \$14,140 | \$39,105 | \$7,835 | \$568 | \$1,195 | \$1,290 | \$5,350 | \$3 |
| 1-Mar-40 | \$73,957 | \$39,105 | \$2,151 | \$14,064 | \$25,040 | - | \$5,350 | \$388 | \$1,314 | \$4,035 | - | \$44,882 |
| 1-Mar-41 | \$25,525 | - | - | - | - | - | - | - | - | - | - | \$25,525 |
| 1-Mar-42 | \$26,193 | - | - | - | - | - | - | - | - | - | - | \$26,193 |
| 1-Mar-43 | \$26,864 | - | - | - | - | - | - | - | - | - | - | \$26,864 |
| 1-Mar-44 | \$27,555 | - | - | - | - | - | - | - | - | - | - | \$27,555 |
| 1-Mar-45 | \$28,326 | - | - | - | - | - | - | - | - | - | - | \$28,326 |
| 1-Mar-46 | \$29,049 | - | - | - | - | - | - | - | - | - | - | \$29,049 |
| 1-Mar-47 | \$29,776 | - | - | - | - | - | - | - | - | - | - | \$29,776 |
| 1-Mar-48 | \$30,523 | - | - | - | - | - | - | - | - | - | - | \$30,523 |
| Total | \$441,958 | | \$228,088 | \$129,030 | \$157,150 | | | \$28,893 | \$10,105 | \$16,085 | | \$268,723 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]XXIII (3)

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¹Debt service projections prepared by Citi as of 10/29/2019. Preliminary, subject to change. Amounts are in thousands.

²See previous schedule.

Appendices

Appendix A: Estimated Sales Data

| | | | Adjusted | Average |
|-------------------------------|-----------|------------|-----------------------------|--------------|
| Development Type ¹ | Sales PSF | Type of SF | Sales PSF/Unit ² | SF Per Store |
| Restaurant | | | | |
| Potbelly Sandwich Shop | \$436 | Gross | \$436 | 2,300 |
| Buffalo Wild Wings | \$469 | Selling | \$352 | 6,200 |
| Panera Bread | \$302 | Gross | \$302 | 4,500 |
| Texas Roadhouse | \$527 | Selling | \$395 | 7,100 |
| Red Robin | \$466 | Selling | \$350 | 5,800 |
| Chipotle Mexican Grill | \$885 | Selling | \$664 | 2,530 |
| Weighted average sale PSF | | | \$389 | 4,738 |
| Retail | | | | |
| Men's Warehouse | \$472 | Selling | \$354 | 5,710 |
| New York & Company | \$350 | Selling | \$263 | 5,201 |
| Abercrombie & Fitch | \$360 | Gross | \$360 | 7,824 |
| Finish Line | \$369 | Gross | \$369 | 3,808 |
| Radioshack | \$329 | Gross | \$329 | 2,426 |
| Foot Locker | \$460 | Gross | \$460 | 2,400 |
| Weighted average sale PSF | | | \$347 | 4,562 |

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ections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]A

6-Nov-19

¹Sales data based on 2017 BizMiner Sales Report. Additional information on potential tenants needed.

²Adjusted sales per square foot represents the gross or selling square footage. Selling square footage assumes 75% of gross square footage as selling space.

Appendix B: Expanded TIF District Base Value 2020¹

| A ananum t 11 : C | Duont A d d | 0 | | Vol | T 1 | Base Value | m · · |
|-------------------------------------|-------------------|---|-------|--------------------------|-------------|------------------------|------------|
| Account Identifier xable parcels | Property Address | Owner | Acres | Value As Of ³ | Land | Improvement | Total |
| V0000016031 | 529 E Broad St | HRIP MILLER & RHOADS | 1.05 | 01/01/20 | \$3,757,000 | \$38,803,000 | \$42,560,0 |
| V0000006027 | 700 E Main St | 700 MAIN LLC | 0.46 | 01/01/20 | \$1,788,000 | \$33,104,000 | \$34,892,0 |
| 70000005012 | 7 N 8th St | 800 EAST MAIN LLC | 0.49 | 01/01/20 | \$3,295,000 | \$22,361,000 | \$25,656,0 |
| /0000003021 | 700 E Franklin St | 700 CENTER RESIDENTIAL LLC | 0.53 | 01/01/20 | \$5,600,000 | \$21,286,000 | \$26,886,0 |
| 70000010008 | 823 E Main St | FNB PROPERTY OWNER LLC | 0.18 | 01/01/20 | \$1,260,000 | \$18,432,000 | \$19,692,0 |
| 70000049008 | 219 E Broad St | JEMALS BROAD LLC | 0.93 | 01/01/20 | \$6,400,000 | \$27,332,000 | \$33,732,0 |
| 0000002026 | 710 E Broad St | MID ATLANTIC PROPCO LLC | 0.40 | 01/01/20 | \$1,428,000 | \$10,599,000 | \$12,027,0 |
| 70000034016 | 4 N 4th St | BUGATTI II LLC | 0.48 | 01/01/20 | \$1,850,000 | \$6,971,000 | \$8,821,00 |
| 70000031010 | 838 E Cary St | FNB PROPERTY OWNER LLC | 0.61 | 01/01/20 | \$2,940,000 | \$5,791,000 | \$8,731,00 |
| 70000005024 | 800 E Main St | 800 EAST MAIN LLC | 0.26 | 01/01/20 | \$1,175,000 | \$3,547,000 | \$4,722,00 |
| 70000064008 | 115 E Broad St | SHERMAN HUBERT COMPANY LLC | 0.22 | 01/01/20 | \$705,000 | \$3,959,000 | \$4,664,00 |
| 0000062013 | 528 N 2nd St | HIPPODROME TAYLOR MANSION LLC | 0.51 | 01/01/20 | \$1,004,000 | \$4,134,000 | \$5,138,00 |
| 0000015012 | 525 E Grace St | 525 GRACE LLC | 0.23 | 01/01/20 | \$775,000 | \$4,288,000 | \$5,063,00 |
| 0000015012 | 101 N 5th St | JOHN MARSHALL BUILDING LLC | 0.25 | 01/01/20 | \$7,075,000 | \$36,875,000 | \$43,950,0 |
| 0000013017 | 521 E Main St | EAST MAIN ST I LLC | 0.28 | 01/01/20 | \$962,000 | \$2,995,000 | \$3,957,00 |
| 0000013034 | 421 E Franklin St | BROAD LLC | 0.28 | 01/01/20 | \$500,000 | | |
| | | | | | | \$1,858,000 | \$2,358,00 |
| 0000005021 | 814 E Main St | APPLE REIT NINE INC | 0.20 | 01/01/20 | \$792,000 | \$3,002,000 | \$3,794,00 |
| 0000064010 | 119 E Broad St | JEWELRY BUILDING LLC | 0.11 | 01/01/20 | \$210,000 | \$1,889,000 | \$2,099,00 |
| 000005019 | 626 E Broad St | BROAD SEVEN L L C | 0.21 | 01/01/20 | \$736,000 | \$3,116,000 | \$3,852,00 |
| 000026029 | 300 E Broad St | THE MARK ON BROAD LLC | 0.13 | 01/01/20 | \$425,000 | \$1,804,000 | \$2,229,00 |
| 0000036017 | 306 E Grace St | 306 GRACE LLC | 0.09 | 01/01/20 | \$195,000 | \$1,636,000 | \$1,831,00 |
| 0000049002 | 205 E Broad St | TOFEB LC | 0.12 | 01/01/20 | \$285,000 | \$1,557,000 | \$1,842,00 |
| 000026020 | 316 E Broad St | 316 EAST BROAD STREET LLC | 0.26 | 01/01/20 | \$560,000 | \$3,050,000 | \$3,610,00 |
| 0000049015 | 214 E Grace St | 213 EAST BROAD STREET LLC | 0.10 | 01/01/20 | \$210,000 | \$1,403,000 | \$1,613,00 |
| 0000048012 | 116 N 3rd St | RANDYMAC III LLC | 0.12 | 01/01/20 | \$350,000 | \$1,240,000 | \$1,590,0 |
| | 108 N 8th St | | 0.08 | | | | |
| 0000003013 | | VIRGINIA CREDIT UNION LEAGUE | | 01/01/20 | \$312,000 | \$1,723,000 | \$2,035,0 |
| 000040021 | 210 E Leigh St | WEST END SELF STORAGE LLC | 0.86 | 01/01/20 | \$945,000 | \$1,647,000 | \$2,592,00 |
| 0000047027 | 7 N 2nd St | AMERICAN YOUTH HOSTELS INC | 0.11 | 01/01/20 | \$315,000 | \$1,148,000 | \$1,463,00 |
| 0000048005 | 213 E Grace St | CHURCHILL BROAD PROPERTIES LLC | 0.15 | 01/01/20 | \$500,000 | \$1,701,000 | \$2,201,00 |
| 0000025022 | 404 E Grace St | MAIDA ENTERPRISES LLC | 0.05 | 01/01/20 | \$115,000 | \$973,000 | \$1,088,00 |
| 0000025019 | 412 E Grace St | 412 E GRACE LLC | 0.07 | 01/01/20 | \$168,000 | \$976,000 | \$1,144,00 |
| 000038015 | 412 N 3rd St | 412 SOLAR LLC | 0.30 | 01/01/20 | \$450,000 | \$1,771,000 | \$2,221,0 |
| 0000025016 | 420 E Grace St | 420 E GRACE RICHMOND LLC | 0.10 | 01/01/20 | \$300,000 | \$1,042,000 | \$1,342,00 |
| 0000013001 | 501 E Main St | OCULAR 501 LLC | 0.06 | 01/01/20 | \$275,000 | \$943,000 | \$1,218,0 |
| 0000049006 | 213 E Broad St | 213 EAST BROAD STREET LLC | 0.08 | 01/01/20 | \$150,000 | \$985,000 | \$1,135,0 |
| 000049004 | 209 E Broad St | URBANCORE HOLDINGS LLC | 0.06 | 01/01/20 | \$105,000 | \$945,000 | \$1,050,0 |
| | | | | | | | |
| 0000025018 | 416 E Grace St | MONTALDOS LLC | 0.10 | 01/01/20 | \$180,000 | \$982,000 | \$1,162,0 |
| 0000032023 | 117 S 3rd St | RIVERSTONE PROPERTIES LLC | 0.32 | 01/01/20 | \$660,000 | \$1,316,000 | \$1,976,0 |
| 0000036013 | 316 E Grace St | 316 E GRACE DEVELOPMENT LLC | 0.06 | 01/01/20 | \$280,000 | \$680,000 | \$960,00 |
| 0000026026 | 308 E Broad St | JR COMMERCIAL PROPERTIES LLC | 0.10 | 01/01/20 | \$200,000 | \$645,000 | \$845,00 |
| 0000036021 | 207 N 3rd St | RANDYMAC II LLC | 0.05 | 01/01/20 | \$135,000 | \$610,000 | \$745,00 |
| 0000016152 | :30 N 6th St U806 | HILL STEPHEN G | 0.00 | 01/01/20 | \$112,000 | \$421,000 | \$533,00 |
| 0000063003 | 105 E Grace St | SHILOH DEVELOPMENT RICHMOND LLC | 0.10 | 01/01/20 | \$179,000 | \$625,000 | \$804,00 |
| 0000016164 | 30 N 6th St U818 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$102,000 | \$386,000 | \$488,00 |
| 0000062010 | 119 E Leigh St | 119 LEIGH LP | 0.08 | 01/01/20 | \$164,000 | \$488,000 | \$652,00 |
| 0000038017 | 220 E Marshall St | E MARSHALL PROPERTIES LLC | 0.14 | 01/01/20 | \$212,000 | \$1,682,000 | \$1,894,0 |
| 000039021 | 210 E Clay St | 210 E CLAY STREET LLC | 0.11 | 01/01/20 | \$164,000 | \$525,000 | \$689,00 |
| | • | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$92,000 | | |
| 0000016163 | 30 N 6th St U817 | | | | | \$346,000 | \$438,00 |
| 0000048008 | 217 E Grace St | EAST GRACE ST LLC | 0.04 | 01/01/20 | \$90,000 | \$545,000 | \$635,00 |
| 0000016151 | 30 N 6th St U805 | BARTA BERNHARD AND MONIKA | 0.00 | 01/01/20 | \$84,000 | \$314,000 | \$398,00 |
| 0000064003 | 105 E Broad St | BOOKWRIGHT PROPERTIES LLC | 0.07 | 01/01/20 | \$186,000 | \$940,000 | \$1,126,0 |
| 0000016133 | :30 N 6th St U702 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$88,000 | \$331,000 | \$419,00 |
| 0000016147 | :30 N 6th St U801 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$88,000 | \$331,000 | \$419,00 |
| 0000016154 | :30 N 6th St U808 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$86,000 | \$323,000 | \$409,00 |
| 0000016155 | 30 N 6th St U809 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$86,000 | \$323,000 | \$409,00 |
| 0000016149 | 30 N 6th St U803 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$85,000 | \$319,000 | \$404,00 |
| 0000016150 | 30 N 6th St U804 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$85,000 | \$319,000 | \$404,00 |
| | | | | | | | |
| 000038010 | 219 E Clay St | YCNEX LLC | 0.06 | 01/01/20 | \$107,000 | \$390,000 | \$497,00 |
| 0000016095 | 30 N 6th St U416 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$82,000 | \$309,000 | \$391,00 |
| 0000016125 | 30 N 6th St U607 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$82,000 | \$309,000 | \$391,00 |
| 0000016148 | 30 N 6th St U802 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$82,000 | \$309,000 | \$391,00 |
| 0000016153 | 30 N 6th St U807 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$82,000 | \$309,000 | \$391,00 |
| 0000016156 | 30 N 6th St U810 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$82,000 | \$309,000 | \$391,00 |
| 000016160 | :30 N 6th St U814 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$82,000 | \$309,000 | \$391,00 |
| 0000016161 | 30 N 6th St U815 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$80,000 | \$301,000 | \$381,00 |
| 0000016162 | 30 N 6th St U816 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$80,000 | \$301,000 | \$381,00 |
| 000016162 | 30 N 6th St U316 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$78,000 | \$292,000 | \$370,00 |
| | 30 N 6th St U507 | HRIP MILLER & RHOADS | 0.00 | | | | |
| 0000016112 | | | | 01/01/20 | \$75,000 | \$283,000 | \$358,00 |
| 0000016120 | 30 N 6th St U602 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$74,000 | \$277,000 | \$351,00 |
| 000016048 | 30 N 6th St U216 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$73,000 | \$273,000 | \$346,00 |
| 0000016107 | 30 N 6th St U502 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$72,000 | \$269,000 | \$341,00 |
| 000016081 | 30 N 6th St U402 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$71,000 | \$265,000 | \$336,00 |
| 000016056 | 30 N 6th St U302 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$69,000 | \$261,000 | \$330,00 |
| 000016119 | 30 N 6th St U601 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$69,000 | \$261,000 | \$330,00 |
| 0000016132 | 30 N 6th St U701 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$69,000 | \$261,000 | \$330,00 |
| 0000016034 | 30 N 6th St U202 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$67,000 | \$251,000 | \$318,00 |
| | | | 0.00 | | | \$251,000 | |
| 0000016106 | 30 N 6th St U501 | VYBORNY DAVID AND GEORGE | | 01/01/20 | \$67,000 | | \$318,00 |
| 0000016140 | 30 N 6th St U709 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$67,000 | \$251,000 | \$318,00 |
| 000062053 | 112 1 E Clay St | TWO STREET DEVELOPMENT LLC | 0.00 | 01/01/20 | \$114,000 | \$344,000 | \$458,00 |
| 0000016091 | 30 N 6th St U412 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$64,000 | \$242,000 | \$306,00 |
| 0000016080 | 30 N 6th St U401 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$64,000 | \$242,000 | \$306,00 |
| 0000010000 | 20 M Cd C 11201 | LIDID AULI ED « DILO ADS | 0.00 | 01/01/20 | \$62,000 | \$234,000 | \$296,00 |
| 0000016055 | :30 N 6th St U301 | HRIP MILLER & RHOADS | 0.00 | | Ψ02,000 | \$25 7, 000 | |
| | 30 N 6th St U301 | HRIP MILLER & RHOADS HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$62,000 | \$234,000 | \$296,00 |
| 0000016055 | | | | | | | |

| | | | | | | Base Value | |
|----------------------------|-------------------|--------------------------------|-------|---------------|-----------|-------------|-------------|
| Account Identifier | Property Address | os Owner | Acres | Value As Of 3 | Land | Improvement | Total |
| W0000016137 | :30 N 6th St U706 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$62,000 | \$234,000 | \$296,000 |
| | | | | | | | |
| W0000016138 | :30 N 6th St U707 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$62,000 | \$234,000 | \$296,000 |
| N0000037036 | 313 N 2nd St | HENDERSON REALTY LLC | 0.04 | 01/01/20 | \$96,000 | \$302,000 | \$398,000 |
| W0000016066 | 30 N 6th St U312 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$61,000 | \$228,000 | \$289,000 |
| W0000016033 | 30 N 6th St U201 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$59,000 | \$224,000 | \$283,000 |
| W0000016109 | 30 N 6th St U504 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$59,000 | \$224,000 | \$283,000 |
| | | | | | | | |
| W0000016142 | :30 N 6th St U711 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$59,000 | \$224,000 | \$283,000 |
| N0000038007 | 213 E Clay St | MTJW LLC | 0.12 | 01/01/20 | \$238,000 | \$221,000 | \$459,000 |
| W0000016044 | 30 N 6th St U212 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$58,000 | \$220,000 | \$278,000 |
| | 30 N 6th St U413 | | 0.00 | | | \$202,000 | \$256,000 |
| W0000016092 | | LOHR JOHN R AND SUSAN CHASE | | 01/01/20 | \$54,000 | | |
| W0000016157 | 30 N 6th St U811 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$58,000 | \$220,000 | \$278,000 |
| W0000016070 | 30 N 6th St U317 | RETAIL ALLIANCE PARTNERS LLC | 0.00 | 01/01/20 | \$57,000 | \$216,000 | \$273,000 |
| W0000016083 | 30 N 6th St U404 | CHANG ERIC S AND CLAUDIA F AND | 0.00 | 01/01/20 | \$56,000 | \$211,000 | \$267,000 |
| | | | | | | | |
| W0000061001 | 101 E Main St | BRADLEY MALCOLM B | 0.05 | 01/01/20 | \$79,000 | \$205,000 | \$284,000 |
| W0000006012 | 20 N 8th St | GF HOLDINGS LLC | 0.05 | 01/01/20 | \$169,000 | \$421,000 | \$590,000 |
| N0000039003 | 211 E Leigh St | CARVER HOMES LLC | 0.06 | 01/01/20 | \$104,000 | \$202,000 | \$306,000 |
| W0000016058 | 30 N 6th St U304 | WRIGHT PATTI B | 0.00 | 01/01/20 | \$55,000 | \$207,000 | \$262,000 |
| | | | | | | | |
| W0000016165 | :30 N 6th St U313 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$55,000 | \$207,000 | \$262,000 |
| N0000062007 | 113 E Leigh St | CARVER HOMES LLC | 0.06 | 01/01/20 | \$45,000 | \$249,000 | \$294,000 |
| W0000016089 | 30 N 6th St U410 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$54,000 | \$202,000 | \$256,000 |
| | | | 0.00 | 01/01/20 | \$54,000 | \$202,000 | |
| W0000016127 | 30 N 6th St U609 | HRIP MILLER & RHOADS | | | | | \$256,000 |
| W0000016036 | 30 N 6th St U204 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$52,000 | \$197,000 | \$249,000 |
| W0000016045 | :30 N 6th St U213 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$52,000 | \$197,000 | \$249,000 |
| W0000016097 | :30 N 6th St U418 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$52,000 | \$197,000 | \$249,000 |
| W0000016064 | 30 N 6th St U310 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | | \$192,000 | |
| | | | | | \$51,000 | | \$243,000 |
| W0000016088 | :30 N 6th St U409 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$51,000 | \$192,000 | \$243,000 |
| W0000016090 | :30 N 6th St U411 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$51,000 | \$192,000 | \$243,000 |
| W0000016093 | :30 N 6th St U414 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$51,000 | \$192,000 | \$243,000 |
| | | | | | | | |
| W0000016139 | 30 N 6th St U708 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$51,000 | \$192,000 | \$243,000 |
| N0000062001 | 101 E Leigh St | KING HARPER | 0.03 | 01/01/20 | \$35,000 | \$248,000 | \$283,000 |
| N0000061019 | 402 1/2 N 2nd St | FAR NIA LLC | 0.04 | 01/01/20 | \$100,000 | \$268,000 | \$368,000 |
| W0000016042 | 30 N 6th St U210 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$50,000 | \$188,000 | \$238,000 |
| | | | | | | | |
| W0000016065 | :30 N 6th St U311 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$50,000 | \$188,000 | \$238,000 |
| W0000016071 | :30 N 6th St U318 | BROADWAY JAMES S AND NANCY J | 0.00 | 01/01/20 | \$46,000 | \$171,000 | \$217,000 |
| W0000016158 | 30 N 6th St U812 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$50,000 | \$188,000 | \$238,000 |
| W0000016063 | 30 N 6th St U309 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$49,000 | \$184,000 | \$233,000 |
| | | | | | | | |
| W0000016087 | :30 N 6th St U408 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$49,000 | \$184,000 | \$233,000 |
| W0000016135 | :30 N 6th St U704 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$49,000 | \$184,000 | \$233,000 |
| W0000016136 | :30 N 6th St U705 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$49,000 | \$184,000 | \$233,000 |
| | | | | | | | |
| N0000039068 | 12 E Clay St U4A | SIBAL OSCAR AND AMABEL | 0.00 | 01/01/20 | \$50,000 | \$190,000 | \$240,000 |
| W0000016041 | :30 N 6th St U209 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000016062 | :30 N 6th St U308 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000016067 | 30 N 6th St U314 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$55,000 | \$207,000 | \$262,000 |
| | | | | | | | |
| N0000061018 | 404 N 2nd St | MONROVIA LLC | 0.05 | 01/01/20 | \$115,000 | \$202,000 | \$317,000 |
| W0000016040 | 30 N 6th St U208 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$46,000 | \$175,000 | \$221,000 |
| W0000016043 | :30 N 6th St U211 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$46,000 | \$175,000 | \$221,000 |
| W0000016046 | :30 N 6th St U214 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$46,000 | \$175,000 | \$221,000 |
| | | | | | | | |
| W0000016061 | 30 N 6th St U307 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$46,000 | \$175,000 | \$221,000 |
| W0000016086 | :30 N 6th St U407 | MILLER & RHOADS RESIDENTIAL | 0.00 | 01/01/20 | \$46,000 | \$175,000 | \$221,000 |
| N0000039060 | 12 E Clay St U2A | BIRATU DESTA | 0.00 | 01/01/20 | \$48,000 | \$179,000 | \$227,000 |
| N0000039064 | 12 E Clay St U3A | ABEDI SHARAREH | 0.00 | 01/01/20 | \$48,000 | \$179,000 | \$227,000 |
| | • | | | | | | |
| W0000016039 | :30 N 6th St U207 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000016098 | :30 N 6th St U419 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000016114 | :30 N 6th St U509 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| N0000062034 | 106 1/2 E Clay St | NORDHEIM STEVEN L TRUSTEE | 0.07 | 01/01/20 | \$50,000 | \$221,000 | \$271,000 |
| | | | | | | | |
| W0000016049 | :30 N 6th St U217 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$46,000 | \$175,000 | \$221,000 |
| W0000016050 | 30 N 6th St U218 | TODD MELVIN LORENZO JR | 0.00 | 01/01/20 | \$46,000 | \$175,000 | \$221,000 |
| W0000016072 | :30 N 6th St U319 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$46,000 | \$175,000 | \$221,000 |
| N0000039061 | 12 E Clay St U2B | MCMAHON QUENTIN | 0.00 | 01/01/20 | \$45,000 | \$169,000 | \$214,000 |
| | | · · | | | | | |
| N0000039065 | 12 E Clay St U3B | JAMISON KIANA M | 0.00 | 01/01/20 | \$45,000 | \$169,000 | \$214,000 |
| N0000039069 | 12 E Clay St U4B | CHAU VINH QUOC | 0.00 | 01/01/20 | \$45,000 | \$169,000 | \$214,000 |
| N0000062006 | 111 E Leigh St | CARVER HOMES LLC | 0.06 | 01/01/20 | \$45,000 | \$231,000 | \$276,000 |
| N0000064032 | 609 N 1st St | MEDRANO LUIS A AND SAMAH | 0.05 | 01/01/20 | \$45,000 | \$178,000 | \$223,000 |
| N0000064032 N0000062050 | | | | | | | |
| | 525 N 1st St | BLINN MARY BETH AND ROBERT C | 0.06 | 01/01/20 | \$45,000 | \$252,000 | \$297,000 |
| W0000016051 | 30 N 6th St U219 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$44,000 | \$166,000 | \$210,000 |
| W0000016159 | :30 N 6th St U813 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$44,000 | \$166,000 | \$210,000 |
| W0000046024 | 200 E Cary St | 200 E CARY LLC | 0.05 | 01/01/20 | \$89,000 | \$344,000 | \$433,000 |
| N0000039063 | 12 E Clay St U2D | RODRIGUEZ ROBERT A | 0.00 | 01/01/20 | | | |
| | | | | | \$42,000 | \$160,000 | \$202,000 |
| N0000039067 | 12 E Clay St U3D | ABBITT MADELINE | 0.00 | 01/01/20 | \$42,000 | \$160,000 | \$202,000 |
| N0000039071 | 12 E Clay St U4D | KAUL RICHA | 0.00 | 01/01/20 | \$42,000 | \$160,000 | \$202,000 |
| N0000062063 | 12 E Clay St U4B | HURLOCKER PAUL A AND KRISTEN L | 0.00 | 01/01/20 | \$55,000 | \$209,000 | \$264,000 |
| N0000062064 | 12 E Clay St U4C | NARDONE VINCENT J | 0.00 | 01/01/20 | \$55,000 | \$209,000 | \$264,000 |
| | | | | | | | |
| W0000016052 | 30 N 6th St U220 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$42,000 | \$157,000 | \$199,000 |
| W0000016053 | :30 N 6th St U221 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$42,000 | \$157,000 | \$199,000 |
| W0000016054 | 30 N 6th St U222 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$42,000 | \$157,000 | \$199,000 |
| N0000010034 N0000065023 | | 700 N 2ND STREET LLC | | | | | |
| | 700 N 2nd St | | 0.10 | 01/01/20 | \$180,000 | \$1,209,000 | \$1,389,000 |
| W0000016094 | :30 N 6th St U415 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$41,000 | \$152,000 | \$193,000 |
| W0000016121 | 30 N 6th St U603 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$41,000 | \$152,000 | \$193,000 |
| W0000016124 | 30 N 6th St U606 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$41,000 | \$152,000 | \$193,000 |
| | | | | | | | |
| N0000061035 | 415 N 1st St | 415 FIRST STREET LLC | 0.04 | 01/01/20 | \$80,000 | \$258,000 | \$338,000 |
| W0000016108 | :30 N 6th St U503 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$39,000 | \$148,000 | \$187,000 |
| W0000016111 | :30 N 6th St U506 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$39,000 | \$148,000 | \$187,000 |
| W0000016111 | 30 N 6th St U605 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$39,000 | \$148,000 | \$187,000 |
| | | | | | | | |
| N0000061001 | 101 E Clay St | 101 E CLAY ST LLC | 0.09 | 01/01/20 | \$174,000 | \$303,000 | \$477,000 |
| N0000039014 | 510 1/2 N 3rd St | EMERITUS PROPERTY MANAGEMENT | 0.04 | 01/01/20 | \$67,000 | \$166,000 | \$233,000 |
| W0000016082 | 30 N 6th St U403 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$38,000 | \$144,000 | \$182,000 |
| | | | | | | | |
| W0000016085 | 30 N 6th St U406 | BRADFIELD RICHARD R | 0.00 | 01/01/20 | \$38,000 | \$144,000 | \$182,000 |
| W0000016110 | :30 N 6th St U505 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$38,000 | \$144,000 | \$182,000 |
| N0000064035 | 615 N 1st St | JONES MEGAN W AND | 0.05 | 01/01/20 | \$45,000 | \$220,000 | \$265,000 |
| W0000016057 | 30 N 6th St U303 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$37,000 | \$138,000 | \$175,000 |
| | | | | | | | |
| W0000016060 | 30 N 6th St U306 | VU BAO THE & NGUYEN OANH PHU T | 0.00 | 01/01/20 | \$37,000 | \$138,000 | \$175,000 |
| W0000016068 | 30 N 6th St U315 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$37,000 | \$138,000 | \$175,000 |
| DRAFT | | B-2 | | | | | DRAFT |
| | | | | | | | |

Base Value

| | | | | | | D | |
|-----------------------------------|--------------------------------------|--|--------------|--------------------------------------|-----------------------|--------------------------|------------------------|
| A | D 4.11 | Owner | A | V-1 4 - 06 ³ | T d | Base Value | T-4-1 |
| Account Identifier W0000016084 | Property Address 30 N 6th St U405 | Owner HRIP MILLER & RHOADS | 0.00 | Value As Of ³ 01/01/20 | \$37,000 | Improvement \$138,000 | Total \$175,000 |
| N0000010084 N0000039062 | 12 E Clay St U2C | GRAVES REYNOLDO V | 0.00 | 01/01/20 | \$33,000 | \$124,000 | \$157,000 |
| N0000039062 | 12 E Clay St U3C | CROFT SETH M | 0.00 | 01/01/20 | \$33,000 | \$124,000 | \$157,000 |
| N0000039070 | 12 E Clay St U4C | KUMAR SHARAD AND SINHA INDIRA | 0.00 | 01/01/20 | \$33,000 | \$124,000 | \$157,000 |
| W0000016038 | 30 N 6th St U206 | JONES STEVEN C AND KAREN H | 0.00 | 01/01/20 | \$36,000 | \$134,000 | \$170,000 |
| W0000016059 | 30 N 6th St U305 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$36,000 | \$134,000 | \$170,000 |
| W0000016129 | 30 N 6th St U611 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$36,000 | \$134,000 | \$170,000 |
| W0000061032 | 5 S 1st St | PRUETT ROBERT | 0.03 | 01/01/20 | \$50,000 | \$170,000 | \$220,000 |
| N0000062054 | 12 E Clay St U2A | HAIDER SAIMA | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| N0000062055 | 12 E Clay St U2B | FREY JACOB T | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| N0000062056 | 12 E Clay St U2C | LEFTON JASON S | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| N0000062057 | 12 E Clay St U2D | KRAFCIK RICHARD JR | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| N0000062058 | 12 E Clay St U3A | RUGLESS LAURA WALSH | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| N0000062059 | 12 E Clay St U3B | WOLFE LUKE G | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| N0000062060 | 12 E Clay St U3C | HARPER CURT E | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| N0000062061 | 12 E Clay St U3D | ESCANELLAS JAIME A AND JAIME | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| N0000062062 | 12 E Clay St U4A | HAYS NADINE B AND MARK A | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| N0000062065 | 12 E Clay St U4D | WIMMER CLIFTON | 0.00 | 01/01/20 | \$43,000 | \$160,000 | \$203,000 |
| W0000016035 | 30 N 6th St U203 | ROULEAU LOUIS J | 0.00 | 01/01/20 | \$35,000 | \$130,000 | \$165,000 |
| W0000016037 | 30 N 6th St U205 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$35,000 | \$130,000 | \$165,000 |
| W0000016047 | 30 N 6th St U215 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$35,000 | \$130,000 | \$165,000 |
| W0000016141 | 30 N 6th St U710 | HRIP MILLER & RHOADS | 0.00 0.00 | 01/01/20 | \$35,000 | \$130,000 | \$165,000 |
| W0000016144 | :30 N 6th St U713 107 E Leigh St | HRIP MILLER & RHOADS LAGRONE SAMUEL R AND | | 01/01/20 01/01/20 | \$35,000 | \$130,000 | \$165,000 |
| N0000062004 N0000061005 | 105 E Clay St | CHARLES & CO | 0.05 0.06 | 01/01/20 | \$45,000 \$126,000 | \$231,000 \$236,000 | \$276,000 \$362,000 |
| N0000064031 | 607 N 1st St | CALOS MARGARET IRINA | 0.05 | 01/01/20 | \$45,000 | \$186,000 | \$231,000 |
| W0000063005 | 109 E Grace St | 109 EAST GRACE STREET LLC | 0.14 | 01/01/20 | \$246,000 | \$343,000 | \$589,000 |
| N0000062009 | 117 E Leigh St | EGGLESTON NEVERETTE A III | 0.06 | 01/01/20 | \$45,000 | \$207,000 | \$252,000 |
| W0000002003 | 30 N 6th St U424 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$34,000 | \$126,000 | \$160,000 |
| N0000010105 | 105 1/2 E Clay St | RENE & CO | 0.06 | 01/01/20 | \$126,000 | \$236,000 | \$362,000 |
| W0000016074 | 30 N 6th St U321 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$32,000 | \$121,000 | \$153,000 |
| W0000016099 | 30 N 6th St U420 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$32,000 | \$121,000 | \$153,000 |
| W0000016100 | 30 N 6th St U421 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$32,000 | \$121,000 | \$153,000 |
| W0000016101 | 30 N 6th St U422 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$32,000 | \$121,000 | \$153,000 |
| W0000016116 | 30 N 6th St U511 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$32,000 | \$121,000 | \$153,000 |
| W0000016126 | :30 N 6th St U608 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$32,000 | \$121,000 | \$153,000 |
| W0000016143 | :30 N 6th St U712 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$32,000 | \$121,000 | \$153,000 |
| W0000016145 | 30 N 6th St U714 | MARSHALL DANIEL W III | 0.00 | 01/01/20 | \$32,000 | \$121,000 | \$153,000 |
| W0000014023 | 6 N 6th St UCS | GRIMMETT TOM R TRUSTEE THE | 0.11 | 01/01/20 | \$50,000 | \$247,000 | \$297,000 |
| W0000016073 | :30 N 6th St U320 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$31,000 | \$117,000 | \$148,000 |
| W0000016075 | 30 N 6th St U322 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$31,000 | \$117,000 | \$148,000 |
| W0000016077 | 30 N 6th St U324 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$31,000 | \$117,000 | \$148,000 |
| W0000016128 | 30 N 6th St U610 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$31,000 | \$117,000 | \$148,000 |
| W0000016130 | 30 N 6th St U612 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$31,000 | \$117,000 | \$148,000 |
| W0000016146 | :30 N 6th St U715 | JONES JAMES A | 0.00 | 01/01/20 | \$29,000 | \$107,000 | \$136,000 |
| N0000037042 | 325 A N 2nd St | DNM LLC | 0.00 | 01/01/20 | \$27,000 | \$101,000 | \$128,000 |
| N0000061008 | 109 E Clay St | GREY DOMINION PROPERTIES LLC | 0.06 | 01/01/20 | \$45,000 | \$172,000 | \$217,000 |
| W0000006010 | 26 N 8th St | MARSHALL DANIAL W III | 0.02 | 01/01/20 | \$84,000 | \$278,000 | \$362,000 |
| W0000006015 | 16 N 8th St | HAMMOND AUBREY F JR AND | 0.03 | 01/01/20 | \$88,000 | \$262,000 | \$350,000 |
| W0000014041 | 6 N 6th St U5C | HYPES FINANCIAL GROUP LLC | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| N0000062008 | 115 E Leigh St | EGGLESTON NEVERETTE A III | 0.06 | 01/01/20 | \$45,000 | \$159,000 | \$204,000 |
| W0000014036 | 6 N 6th St U4C | FERNANDEZ ANDREW | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000016113 | 30 N 6th St U508 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$30,000 | \$112,000 | \$142,000 |
| W0000016115 | 30 N 6th St U510 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$30,000 | \$112,000 | \$142,000 |
| W0000016117 | 30 N 6th St U512 | SANDHU SUKHWINDER S AND | 0.00 | 01/01/20 | \$30,000 | \$112,000 | \$142,000 \$228,000 |
| W0000014031 W0000014026 | 6 N 6th St U3C 6 N 6th St U2C | PRAKASH KARANVIR AND GITA MCINTYRE EDWARD VAUGHN JR AND | 0.00 0.00 | 01/01/20 01/01/20 | \$48,000 \$48,000 | \$180,000 \$180,000 | \$228,000 |
| N0000014026 N0000062005 | 109 E Leigh St | GLADWELL DAVID A AND SARAH R | 0.05 | 01/01/20 | \$45,000 | \$218.000 | \$263,000 |
| W0000014042 | 6 N 6th St U5D | ONEILL EGAN JOHN F AND | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000014042 W0000014037 | 6 N 6th St U4D | HAAS MICHAEL AND AMBER | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000014037 W0000014040 | 6 N 6th St U5B | CORRELL WILLIAM D & CURTIS J & | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000014040 W0000014030 | 6 N 6th St U3B | NGUYEN CONG T AND | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000014035 | 6 N 6th St U4B | ANDREWS KAREN L | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000014035 | 6 N 6th St U2B | KIM TONG W | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000014032 | 6 N 6th St U3D | KHATRI ANIL AND SADHNA | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000016102 | 30 N 6th St U423 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$29,000 | \$107,000 | \$136,000 |
| W0000016104 | 30 N 6th St U425 | YAUGER ROBERT RAY | 0.00 | 01/01/20 | \$29,000 | \$107,000 | \$136,000 |
| W0000016131 | 30 N 6th St U613 | WANG WILLIAM P AND JENNIFER S | 0.00 | 01/01/20 | \$29,000 | \$107,000 | \$136,000 |
| W0000014027 | 6 N 6th St U2D | SAVAGE CHELSEA | 0.00 | 01/01/20 | \$48,000 | \$180,000 | \$228,000 |
| W0000014043 | 6 N 6th St U5E | INNELLA MICHAEL R | 0.00 | 01/01/20 | \$42,000 | \$158,000 | \$200,000 |
| W0000014038 | 6 N 6th St U4E | KLEINMAN ANNETTE E | 0.00 | 01/01/20 | \$42,000 | \$158,000 | \$200,000 |
| W0000014028 | 6 N 6th St U2E | PARNELL AMY E | 0.00 | 01/01/20 | \$42,000 | \$158,000 | \$200,000 |
| W0000014033 | 6 N 6th St U3E | DHILLON MANJIT AND SUKHPINDER | 0.00 | 01/01/20 | \$42,000 | \$158,000 | \$200,000 |
| N0000037050 | 09 E Marshall St UB | 321 N 2ND LLC | 0.00 | 01/01/20 | \$33,000 | \$126,000 | \$159,000 |
| W0000016118 | 30 N 6th St U513 | TURNAGE JAMES NEIL & BONNIE D | 0.00 | 01/01/20 | \$30,000 | \$112,000 | \$142,000 |
| N0000039055 | 212 1B E Clay St | RATHORE ANIL KUMAR SINGH AND | 0.00 | 01/01/20 | \$35,000 | \$100,000 | \$135,000 |
| W0000014039 | 6 N 6th St U5A | BLACK JAMES E JR | 0.00 | 01/01/20 | \$37,000 | \$140,000 | \$177,000 |
| W0000014034 | 6 N 6th St U4A | RECINOS EVAN J | 0.00 | 01/01/20 | \$37,000 | \$140,000 | \$177,000 |
| W0000014029 | 6 N 6th St U3A | FLORES DEIMAN A AND YAJAIRA G | 0.00 | 01/01/20 | \$37,000 | \$140,000 | \$177,000 |
| W0000014024 | 6 N 6th St U2A | GLASCOCK ANNA JANE | 0.00 | 01/01/20 | \$37,000 | \$140,000 | \$177,000 |
| W0000016076 | 30 N 6th St U323 | KOWALKE DAVID M JR & CYNTHIA R | 0.00 | 01/01/20 | \$26,000 | \$99,000 | \$125,000 |
| W0000016079 | 30 N 6th St U326 | HRIP MILLER & RHOADS | 0.00 | 01/01/20 | \$26,000 | \$99,000 | \$125,000 |
| W0000016105 | 30 N 6th St U426 | AUSTIN TERRY L & KATHY STEVENS | 0.00 | 01/01/20 | \$26,000 | \$99,000 | \$125,000 |
| N0000037044 | 15 N 2nd St UB | FREDERICK JEFFREY M AND AMY N | 0.00 | 01/01/20 | \$27,000 | \$103,000 | \$130,000 |
| | 117 N 2nd St UB | GOODRICH DALE R AND LAUREN H | 0.00 | 01/01/20 | \$27,000 | \$103,000 | \$130,000 |
| N0000037046 | 119 N 2nd St UB | DA MINGXIA DA MINGXIA | 0.00 | 01/01/20 01/01/20 | \$27,000 \$27,000 | \$103,000 \$103,000 | \$130,000 \$130,000 |
| N0000037047 N0000037048 | 121 N 2nd St UB 123 N 2nd St UB | DA MINGAIA BROWNE JERROLD A AND JENNIFER H | 0.00 0.00 | 01/01/20 | \$27,000 \$27,000 | \$103,000 \$103,000 | \$130,000 |
| N0000037048 N0000037049 | 125 N 2nd St UB | ORBAN GABRIELLA AND MICHELLE | 0.00 | 01/01/20 | \$27,000 | \$103,000 | \$130,000 |
| N0000037049 N0000037043 | 327 A N 2nd St | DNM LLC | 0.00 | 01/01/20 | \$23,000 | \$103,000 | \$146,000 |
| N0000037043 N0000039054 | 212 1A E Clay St | CARLISLE GROUP LLC | 0.00 | 01/01/20 | \$35,000 | \$78,000 | \$113,000 |
| W0000039034 W0000048021 | 12 E Franklin St U1 | HAMNER NANCY DABNEY | 0.00 | 01/01/20 | \$53,000 | \$198,000 | \$251,000 |
| DD AET | | R.3 | 0.00 | 01/01/20 | \$55,000 | 4.70,000 | 5251,000 DDAE |

| | | | | | | Base Value | |
|--------------------|---------------------|----------------------------------|-------|---------------|-------------|---------------|---------------|
| Account Identifier | Property Address | Owner | Acres | Value As Of 3 | Land | Improvement | Total |
| W0000048022 | 12 E Franklin St U2 | KIP KEPHART CHARITABLE SUPPORT | 0.00 | 01/01/20 | \$44,000 | \$167,000 | \$211,000 |
| W0000048023 | 12 E Franklin St U3 | MATNEY TRAVIS AND JENNIFER | 0.00 | 01/01/20 | \$55,000 | \$207,000 | \$262,000 |
| | | KIP KEPHART CHARITABLE SUPPORT | | | | | |
| W0000048024 | 12 E Franklin St U4 | | 0.00 | 01/01/20 | \$45,000 | \$171,000 | \$216,000 |
| N0000037037 | 315 A N 2nd St | NORTH SECOND LLC | 0.00 | 01/01/20 | \$18,000 | \$101,000 | \$119,000 |
| N0000037038 | 317 A N 2nd St | NORTH SECOND LLC | 0.00 | 01/01/20 | \$18,000 | \$101,000 | \$119,000 |
| N0000037039 | 319 A N 2nd St | SHAKOOR DAWUD A AND BETTY J | 0.00 | 01/01/20 | \$18,000 | \$71,000 | \$89,000 |
| N0000037040 | 321 A N 2nd St | 321 N 2ND LLC | 0.00 | 01/01/20 | \$18,000 | \$134,000 | \$152,000 |
| | | | | | | | |
| N0000037041 | 323 A N 2nd St | PMD INVESTMENTS LLC | 0.00 | 01/01/20 | \$18,000 | \$71,000 | \$89,000 |
| N0000039056 | 212 1C E Clay St | BAGBY LAMONT | 0.00 | 01/01/20 | \$35,000 | \$57,000 | \$92,000 |
| N0000039057 | 212 1D E Clay St | TRE HOLDINGS LLC | 0.00 | 01/01/20 | \$35,000 | \$37,000 | \$72,000 |
| N0000039058 | 212 1E E Clay St | TRE HOLDINGS LLC | 0.00 | 01/01/20 | \$35,000 | \$32,000 | \$67,000 |
| N0000039059 | 212 1F E Clay St | HAYES FRANCES L AND DWAYNE A | 0.00 | 01/01/20 | \$35,000 | \$32,000 | \$67,000 |
| | | | | | | | |
| E0000048001 | 200 S 10th St | KIRELAND SOUTH 10TH STREET LLC | 0.38 | 01/01/20 | \$2,007,000 | \$65,282,000 | \$67,289,000 |
| E0000048005 | 910 E Byrd St | KIRELAND SOUTH 10TH STREET LLC | 0.20 | 01/01/20 | \$1,030,000 | \$7,948,000 | \$8,978,000 |
| E0000062001 | 915 E Cary St | RP JAMES CENTER LLC | 0.63 | 01/01/20 | \$3,291,000 | \$0 | \$3,291,000 |
| E0000062004 | 901 E Cary St | RP JAMES CENTER LLC | 1.15 | 01/01/20 | \$6,331,000 | \$46,543,000 | \$52,874,000 |
| E0000079001 | 909 E Main St | 909 MAIN LLC | 0.39 | 01/01/20 | \$2,051,000 | \$1,676,000 | \$3,727,000 |
| | | | | | | | |
| E0000079006 | 911 E Main St | PARMA RICHMOND LLC | 0.89 | 01/01/20 | \$4,634,000 | \$50,500,000 | \$55,134,000 |
| E0000079008 | 925 E Main St | STROTMEYER ROBERT W | 0.06 | 01/01/20 | \$311,000 | \$0 | \$311,000 |
| E0000079010 | 929 E Main St | KALAFATIS EVERETT P & NICHOLAS E | 0.04 | 01/01/20 | \$199,000 | \$0 | \$199,000 |
| E0000079012 | 937 E Main St | TOMBROCK CORP | 0.03 | 01/01/20 | \$179,000 | \$0 | \$179,000 |
| E0000079031 | 900 E Cary St | PARMA RICHMOND LLC | 0.51 | 01/01/20 | \$2,672,000 | \$1,234,000 | |
| | - | | | | | | \$3,906,000 |
| E0000098016 | 901 Bank St | BIJOY LLC | 0.13 | 01/01/20 | \$390,000 | \$4,528,000 | \$4,918,000 |
| N0000002008 | 310 N 8th St | BUCKHEAD INVESTMENTS LLC | 0.23 | 01/01/20 | \$547,000 | \$13,000 | \$560,000 |
| N0000005001B | 315 N 6th St | RICHMOND REDEVELOPMENT AND | 0.84 | 01/01/20 | \$195,000 | \$56,000 | \$251,000 |
| N0000005022 | 600 E Broad St | RICHMOND EQUITIES LLC | 0.63 | 01/01/20 | \$2,261,000 | \$17,932,000 | \$20,193,000 |
| | | HOSPITAL HOSPITALITY HOUSE OF | | | | | |
| N0000006021 | 510 E Marshall St | | 0.10 | 01/01/20 | \$240,000 | \$172,000 | \$412,000 |
| N0000006025B | 411 N 6th St | RICHMOND REDEVELOPMENT AND | 0.49 | 01/01/20 | \$397,000 | \$1,756,000 | \$2,153,000 |
| N0000010001B | 01 B E Marshall St | APPLE SEVEN SPE RICHMOND INC | 0.03 | 01/01/20 | \$8,000 | \$65,000 | \$73,000 |
| N0000011034 | 530 E Marshall St | RICHMOND REDEVELOPMENT AND | 0.22 | 01/01/20 | \$369,000 | \$260,000 | \$629,000 |
| | 550 E Marshall St | | 0.40 | 01/01/20 | \$678,000 | \$105,000 | \$783,000 |
| N0000011032 | | RICHMOND REDEVELOPMENT AND | | | | | |
| N0000013020 | 600 E Leigh St | PHILIP MORRIS USA INC | 0.43 | 01/01/20 | \$7,293,000 | \$262,923,000 | \$270,216,000 |
| N0000023001 | 737 N 5th St | LS BIOTECH EIGHT LLC | 2.64 | 01/01/20 | \$4,252,000 | \$67,662,000 | \$71,914,000 |
| N0000024068 | 500 E Jackson St | PHILIP MORRIS USA INC | 2.96 | 01/01/20 | \$4,907,000 | \$40,319,000 | \$45,226,000 |
| | 326 E Broad St | MONUMENT DEVELOPMENT ELEVEN | 0.13 | | \$660,000 | | \$1,054,000 |
| N0000026016 | | | | 01/01/20 | | \$394,000 | |
| N0000026018 | 324 E Broad St | HOKIEHUDDLE LLC | 0.05 | 01/01/20 | \$136,000 | \$237,000 | \$373,000 |
| N0000026019 | 322 E Broad St | SC BROAD ST LLC | 0.05 | 01/01/20 | \$140,000 | \$136,000 | \$276,000 |
| N0000026025 | 310 E Broad St | BAXANI CHANDRU M AND DAYAL | 0.05 | 01/01/20 | \$148,000 | \$155,000 | \$303,000 |
| | | | | | | | |
| N0000029020 | 308 E Leigh St | DAY RICHARD G | 0.11 | 01/01/20 | \$119,000 | \$179,000 | \$298,000 |
| N0000029021 | 306 E Leigh St | JACKSON RICHARD A | 0.11 | 01/01/20 | \$171,000 | \$176,000 | \$347,000 |
| N0000029022 | 304 E Leigh St | JACKSON RICHARD A | 0.10 | 01/01/20 | \$157,000 | \$167,000 | \$324,000 |
| N0000029023 | 300 E Leigh St | JACKSON RICHARD A | 0.05 | 01/01/20 | \$87,000 | \$0 | \$87,000 |
| | | | | | | | |
| N0000029027 | 621 N 3rd St | REESE ALAN G | 0.29 | 01/01/20 | \$421,000 | \$387,000 | \$808,000 |
| N0000029040 | 605 N 3rd St | JACKSON RICHARD A | 0.00 | 01/01/20 | \$3,000 | \$0 | \$3,000 |
| N0000030027 | 700 N 4th St | UNITED NETWORK FOR ORGAN SHARI | 1.50 | 01/01/20 | \$3,136,000 | \$13,502,000 | \$16,638,000 |
| N0000037013 | 310 N 3rd St | JEMALS UNITED WAY LLC | 0.64 | 01/01/20 | \$1,145,000 | \$10,000 | \$1,155,000 |
| N0000037016 | | JEMALS UNITED WAY LLC | 0.27 | 01/01/20 | \$704,000 | \$3,932,000 | |
| | 224 E Broad St | | | | | | \$4,636,000 |
| N0000037022 | 216 E Broad St | 216 E BROAD LLC | 0.07 | 01/01/20 | \$199,000 | \$108,000 | \$307,000 |
| N0000037023 | 214 E Broad St | 214 E BROAD LLC | 0.07 | 01/01/20 | \$196,000 | \$94,000 | \$290,000 |
| N0000037024 | 212 E Broad St | JEMALS HARPERS LLC | 0.11 | 01/01/20 | \$307,000 | \$402,000 | \$709,000 |
| | | | | | | | |
| N0000037026 | 208 E Broad St | JEMALS HARPERS LLC | 0.05 | 01/01/20 | \$144,000 | \$191,000 | \$335,000 |
| N0000037027 | 200 E D 1 St | 200 E DDOAD I I C | 0.10 | 01/01/20 | 6207,000 | 602.000 | 6200.000 |
| | 206 E Broad St | 206 E BROAD LLC | 0.10 | 01/01/20 | \$296,000 | \$93,000 | \$389,000 |
| N0000037029 | 200 E Broad St | JEMALS HARPERS II LLC | 0.15 | 01/01/20 | \$427,000 | \$599,000 | \$1,026,000 |
| N0000037035 | 311 N 2nd St | MF DEVELOPMENT LLC | 0.04 | 01/01/20 | \$96,000 | \$296,000 | \$392,000 |
| N0000038001 | 201 E Clay St | F & J INVESTMENT LLC | 0.04 | 01/01/20 | \$81,000 | \$350,000 | \$431,000 |
| N0000038002 | - | | | | | | |
| | 203 E Clay St | LEE MURIEL A | 0.04 | 01/01/20 | \$79,000 | \$202,000 | \$281,000 |
| N0000038003 | 205 E Clay St | HIAJW LLC | 0.04 | 01/01/20 | \$79,000 | \$168,000 | \$247,000 |
| N0000038004 | 207 E Clay St | WESLEY BRIAN THORNTON | 0.04 | 01/01/20 | \$94,000 | \$158,000 | \$252,000 |
| N0000038005 | 209 E Clay St | HIAJW LLC | 0.05 | 01/01/20 | \$89,000 | \$223,000 | \$312,000 |
| N0000038005 | 211 E Clay St | BOATWRIGHT JOSEPH W III | 0.07 | 01/01/20 | \$138,000 | \$167,000 | \$305,000 |
| | | | | | | | |
| N0000038009 | 217 E Clay St | HUNTER HORACE F | 0.05 | 01/01/20 | \$101,000 | \$205,000 | \$306,000 |
| N0000038011 | 221 E Clay St | 221 EAST CLAY LLC | 0.05 | 01/01/20 | \$101,000 | \$505,000 | \$606,000 |
| N0000038019 | 216 E Marshall St | E MARSHALL PROPERTIES LLC | 0.06 | 01/01/20 | \$164,000 | \$4,000 | \$168,000 |
| N0000038025 | 200 E Marshall St | 200 EAST MARSHALL STREET LLC | 0.76 | 01/01/20 | \$1,973,000 | \$35,000 | \$2,008,000 |
| N0000039001 | 207 E Leigh St | JACKSON PROPERTY HOLDINGS LLC | 0.06 | 01/01/20 | \$104,000 | \$163,000 | \$267,000 |
| | | | | | | | |
| N0000039002 | 207 1/2 E Leigh St | STRATIOU VLASIS T | 0.05 | 01/01/20 | \$94,000 | \$111,000 | \$205,000 |
| N0000039004 | 213 E Leigh St | COGDELL ALMA FLORENCE | 0.06 | 01/01/20 | \$104,000 | \$66,000 | \$170,000 |
| N0000039005 | 215 E Leigh St | CARTER JAMES D | 0.05 | 01/01/20 | \$104,000 | \$20,000 | \$124,000 |
| N0000039006 | 217 E Leigh St | JACKSON PROPERTY HOLDINGS LLC | 0.05 | 01/01/20 | \$104,000 | \$134,000 | \$238,000 |
| | - | HOT SPOT LLC | | | | | |
| N0000039007 | 524 N 3rd St | | 0.03 | 01/01/20 | \$45,000 | \$0 | \$45,000 |
| N0000039008 | 522 N 3rd St | HOT SPOT LLC | 0.03 | 01/01/20 | \$57,000 | \$0 | \$57,000 |
| N0000039009 | 520 N 3rd St | HOT SPOT LLC | 0.07 | 01/01/20 | \$127,000 | \$0 | \$127,000 |
| N0000039010 | 518 N 3rd St | EGGLESTON PLAZA II LP | 0.10 | 01/01/20 | \$172,000 | \$6,000 | \$178,000 |
| N0000039010 | 516 N 3rd St | FULCHER ANN-MARIE AND | 0.11 | 01/01/20 | \$119,000 | \$241,000 | \$360,000 |
| | | | | | | | |
| N0000039012 | 514 N 3rd St | H & T ASSOCIATES OF RICHMOND | 0.08 | 01/01/20 | \$132,000 | \$4,000 | \$136,000 |
| N0000039013 | 512 N 3rd St | THIRD STREET LLC | 0.04 | 01/01/20 | \$68,000 | \$193,000 | \$261,000 |
| N0000039015 | 510 N 3rd St | LAMBERT LEONARD W & SYLVIA J | 0.04 | 01/01/20 | \$68,000 | \$180,000 | \$248,000 |
| N0000039013 | 208 E Clay St | THORNTON JULIA M ESTATE | 0.11 | 01/01/20 | \$223,000 | \$269,000 | \$492,000 |
| | • | | | | | | |
| N0000039023 | 206 E Clay St | HOWLETTE PARTNERS IV LLC | 0.11 | 01/01/20 | \$205,000 | \$275,000 | \$480,000 |
| N0000039026 | 501 N 2nd St | UNITED NETWORK FOR ORGAN | 0.93 | 01/01/20 | \$1,099,000 | \$2,898,000 | \$3,997,000 |
| N0000039045 | 209 E Leigh St | STRATIOU VLASIS T | 0.07 | 01/01/20 | \$109,000 | \$160,000 | \$269,000 |
| | - | | | | | | |
| N0000039050 | 510 Rear N 3rd St | THORNTON WILLIAM S AND | 0.03 | 01/01/20 | \$45,000 | \$2,000 | \$47,000 |
| N0000039052 | 514 Rear N 3rd St | H & T ASSOCIATES OF RICHMOND, VA | 0.02 | 01/01/20 | \$28,000 | \$1,000 | \$29,000 |
| N0000040028 | 603 N 2nd St | ALX FAMILY PROPERTIES LLC | 0.03 | 01/01/20 | \$51,000 | \$0 | \$51,000 |
| N0000040034 | 615 N 2nd St | ALX FAMILY PROPERTIES LLC | 0.08 | 01/01/20 | \$153,000 | \$0 | \$153,000 |
| | | | | | | | |
| N0000040035 | 617 N 2nd St | OLD MANCHESTER PLAZA III LP | 0.06 | 01/01/20 | \$108,000 | \$56,000 | \$164,000 |
| N0000040036 | 203 E Jackson St | CARTER ENTERPRISES INC | 0.01 | 01/01/20 | \$14,000 | \$5,000 | \$19,000 |
| N0000041060 | 700 N 3rd St | CLUB 533 INC | 0.40 | 01/01/20 | \$192,000 | \$578,000 | \$770,000 |
| N0000060009 | 320 N 2nd St | JEMALS STANDARD DRUG STORE LLC | 0.26 | 01/01/20 | \$577,000 | \$245,000 | \$822,000 |
| | | | | | | | |
| N0000060013 | 316 N 2nd St | 316 N 2ND ST LLC | 0.05 | 01/01/20 | \$118,000 | \$144,000 | \$262,000 |
| N0000060015 | 314 N 2nd St | JAMAL'S STANDARD DRUG STORE LLC | 0.05 | 01/01/20 | \$114,000 | \$246,000 | \$360,000 |
| | | | | | | | |

Base Value

| | | | | | | Base Value | |
|----------------------------|----------------------------------|---|--------------|----------------------|--------------------------|--------------------------|----------------------------|
| Account Identifier | Property Address | Owner | Acres | Value As Of 3 | Land | Improvement | Total |
| N0000060016 | 312 N 2nd St | 312 N 2ND LLC | 0.04 | 01/01/20 | \$96,000 | \$700,000 | \$796,000 |
| N0000060017 | 310 N 2nd St 308 N 2nd St | JEMALS STANDARD DRUG STORE LLC JEMAL'S STANDARD DRUG STORE LLC | 0.23 0.06 | 01/01/20 | \$470,000 | \$120,000 | \$590,000 |
| N0000060018 N0000060022 | 124 E Broad St | JEMALS STANDARD DRUG STORE LLC JEMALS HARPERS II LLC | 0.06 | 01/01/20 01/01/20 | \$131,000 \$434,000 | \$159,000 \$406,000 | \$290,000 \$840,000 |
| N0000000022 N0000000024 | 118 E Broad St | JEMALS STANDARD DRUG STORE LLC | 0.07 | 01/01/20 | \$198,000 | \$238,000 | \$436,000 |
| N0000060025 | 116 E Broad St | 116 E BROAD LLC | 0.07 | 01/01/20 | \$205,000 | \$175,000 | \$380,000 |
| N0000060026 | 114 E Broad St | JEMALS STANDARD DRUG LLC | 0.07 | 01/01/20 | \$200,000 | \$248,000 | \$448,000 |
| N0000060027 | 112 E Broad St | JEMALS STANDARD DRUG STORE | 0.06 | 01/01/20 | \$171,000 | \$152,000 | \$323,000 |
| N0000060028 | 110 E Broad St | JEMALS STANDARD DRUG STORE LLC | 0.81 | 01/01/20 | \$671,000 | \$299,000 | \$970,000 |
| N0000060032 | 102 E Broad St | JEMALS STANDARD DRUG STORE LLC MCCORMICK MELVIN | 0.07 | 01/01/20 | \$200,000 | \$149,000 \$139,000 | \$349,000 |
| N0000060033 N0000060037 | 100 E Broad St 315 N 1st St | MCCORMICK MELVIN WALKER ROW PARTNERSHIP INC | 0.03 0.05 | 01/01/20 01/01/20 | \$91,000 \$122,000 | \$139,000 \$155,000 | \$230,000 \$277,000 |
| N0000000037 N0000060039 | 319 N 1st St | CONSOLIDATED BUILDING CORP | 0.06 | 01/01/20 | \$146,000 | \$3,000 | \$149,000 |
| N0000000033 | 101 E Marshall St | CONSOLIDATED BANK & TRUST CO | 0.06 | 01/01/20 | \$144,000 | \$3,000 | \$147,000 |
| N0000061003 | 103 E Clay St | 100 EAST MARSHALL STREET LLC | 0.14 | 01/01/20 | \$281,000 | \$7,000 | \$288,000 |
| N0000061007 | 107 E Clay St | DOUGLAS WENDELIN JANNA | 0.05 | 01/01/20 | \$45,000 | \$69,000 | \$114,000 |
| N0000061009 | 111 E Clay St | THOMAS GEORGE W JR | 0.05 | 01/01/20 | \$45,000 | \$157,000 | \$202,000 |
| N0000061010 | 113 E Clay St | THOMAS GEORGE W JR | 0.05 | 01/01/20 | \$45,000 | \$74,000 | \$119,000 |
| N0000061011 N0000061020 | 422 N 2nd St 402 N 2nd St | THORNTON JULIA M ESTATE JOHNSON HARVEY C JR & | 0.10 0.06 | 01/01/20 01/01/20 | \$200,000 \$147,000 | \$134,000 \$91,000 | \$334,000 \$238,000 |
| N0000061020 N0000061021 | 402 N 2nd St 400 N 2nd St | MANGUM CAROLYN | 0.05 | 01/01/20 | \$147,000 | \$218,000 | \$347,000 |
| N0000061021 | 106 E Marshall St | 100 EAST MARSHALL STREET LLC | 0.08 | 01/01/20 | \$197,000 | \$216,000 | \$413,000 |
| N0000061029 | 100 E Marshall St | 100 EAST MARSHALL STREET LLC | 0.77 | 01/01/20 | \$1,336,000 | \$36,000 | \$1,372,000 |
| N0000061030 | 407 N 1st St | HAGGINS BARKSDALE W | 0.04 | 01/01/20 | \$90,000 | \$139,000 | \$229,000 |
| N0000061032 | 409 N 1st St | HAGGINS BARKSDALE W | 0.02 | 01/01/20 | \$44,000 | \$74,000 | \$118,000 |
| N0000061033 | 411 N 1st St | CONCEPTES IN CATERING LLC | 0.06 | 01/01/20 | \$109,000 | \$140,000 | \$249,000 |
| N0000062002 | 103 E Leigh St | FOWLER CHRISTINE P A | 0.05 | 01/01/20 | \$45,000 | \$207,000 | \$252,000 |
| N0000062003 N0000062020 | 105 E Leigh St | DANIEL WANDA E STALLINGS RONALD A | 0.05 | 01/01/20 | \$45,000 | \$199,000 | \$244,000 |
| N0000062020 N0000062021 | 16 Comm N 2nd St 514 N 2nd St | STALLINGS RONALD A STALLINGS RONALD A | 0.00 0.08 | 01/01/20 01/01/20 | \$35,000 \$156,000 | \$104,000 \$4,000 | \$139,000 \$160,000 |
| N0000062021 | 108 E Clay St | STALLINGS WANDA D TRUSTEE | 0.03 | 01/01/20 | \$223,000 | \$5,000 | \$228,000 |
| N0000062035 | 106 E Clay St | 721 WEST CLAY STREET LLC | 0.07 | 01/01/20 | \$50,000 | \$162,000 | \$212,000 |
| N0000062036 | 104 1/2 E Clay St | CLAY COURT APARTMENTS LLC | 0.06 | 01/01/20 | \$45,000 | \$286,000 | \$331,000 |
| N0000062037 | 104 E Clay St | CLAY COURT APARTMENTS LLC | 0.06 | 01/01/20 | \$45,000 | \$286,000 | \$331,000 |
| N0000062038 | 102 E Clay St | BRAME ANGELA M | 0.06 | 01/01/20 | \$45,000 | \$252,000 | \$297,000 |
| N0000062039 | 100 E Clay St | WILKES ANGELA T | 0.05 | 01/01/20 | \$45,000 | \$252,000 | \$297,000 |
| N0000062040 | 505 N 1st St | BOYLE PROPERTIES LLC | 0.03 | 01/01/20 | \$35,000 | \$141,000 | \$176,000 |
| N0000062041 N0000062042 | 507 N 1st St 509 N 1st St | VIGEANT JAMES AND FINCH SUSAN S JACKSON WARD PARTNERS L P | 0.03 0.03 | 01/01/20 01/01/20 | \$35,000 \$15,000 | \$164,000 \$133,000 | \$199,000 \$148,000 |
| N0000062042 | 511 N 1st St | JACKSON WARD PARTNERS L P | 0.06 | 01/01/20 | \$15,000 | \$78,000 | \$93,000 |
| N0000062044 | 513 N 1st St | ARMSTEAD JANET E | 0.06 | 01/01/20 | \$45,000 | \$126,000 | \$171,000 |
| N0000062045 | 515 N 1st St | BLINN ROBERT C AND MARY BETH | 0.06 | 01/01/20 | \$45,000 | \$169,000 | \$214,000 |
| N0000062046 | 517 N 1st St | JACKSON WARD PARTNERS L P | 0.06 | 01/01/20 | \$15,000 | \$133,000 | \$148,000 |
| N0000062047 | 519 N 1st St | JACKSON WARD PARTNERS L P | 0.06 | 01/01/20 | \$15,000 | \$133,000 | \$148,000 |
| N0000062048 | 521 N 1st St | JACKSON WARD PARTNERS L P | 0.06 | 01/01/20 | \$30,000 | \$155,000 | \$185,000 |
| N0000062049 | 523 N 1st St 527 N 1st St | WALKER ANDREW B TARCZA ANDREW | 0.06 0.02 | 01/01/20 | \$45,000 | \$134,000 | \$179,000 |
| N0000062051 N0000064001 | 101 E Jackson St | ALX FAMILY PROPERTIES LLC | 0.02 | 01/01/20 01/01/20 | \$25,000 \$45,000 | \$124,000 \$0 | \$149,000 \$45,000 |
| N0000064001 | 103 E Jackson St | ALX FAMILY PROPERTIES LLC | 0.05 | 01/01/20 | \$45,000 | \$0 \$0 | \$45,000 |
| N0000064005 | 630 N 2nd St | ALX FAMILY PROPERTIES LLC | 0.11 | 01/01/20 | \$195,000 | \$0 | \$195,000 |
| N0000064009 | 612 N 2nd St | ALX FAMILY PROPERTIES LLC | 0.03 | 01/01/20 | \$47,000 | \$0 | \$47,000 |
| N0000064010 | 610 N 2nd St | ALX FAMILY PROPERTIES LLC | 0.03 | 01/01/20 | \$48,000 | \$0 | \$48,000 |
| N0000064011 | 606 N 2nd St | ALX FAMILY PROPERTIES LLC | 0.17 | 01/01/20 | \$293,000 | \$0 | \$293,000 |
| N0000064022 | 110 1/2 E Leigh St | KALYAN ROHAN AND WANG DANIELLE | 0.08 | 01/01/20 | \$50,000 | \$313,000 | \$363,000 |
| N0000064023 | 108 E Leigh St | FOX JEFFREY S | 0.08 | 01/01/20 | \$50,000 | \$180,000 | \$230,000 |
| N0000064024 N0000064025 | 106 E Leigh St 104 E Leigh St | FOX JEFFREY S FOX JEFFREY S | 0.08 0.08 | 01/01/20 01/01/20 | \$50,000 \$50,000 | \$174,000 \$174,000 | \$224,000 \$224,000 |
| N0000064026 | 102 E Leigh St | LAWRENCE RUSS B AND | 0.07 | 01/01/20 | \$50,000 | \$313,000 | \$363,000 |
| N0000064027 | 100 E Leigh St | JOHNSON AUGUSTUS IV AND MARY K | 0.07 | 01/01/20 | \$50,000 | \$390,000 | \$440,000 |
| N0000064028 | 601 1/2 N 1st St | JOHNSON LOUISE P AND | 0.05 | 01/01/20 | \$45,000 | \$168,000 | \$213,000 |
| N0000064029 | 603 N 1st St | PUNTORIERO MICHAEL J | 0.05 | 01/01/20 | \$45,000 | \$156,000 | \$201,000 |
| N0000064030 | 605 N 1st St | BRADSHAW JUSOLYN M | 0.05 | 01/01/20 | \$45,000 | \$135,000 | \$180,000 |
| N0000064033 | 611 N 1st St | FIELDS NORBERT E | 0.05 | 01/01/20 | \$45,000 | \$130,000 | \$175,000 |
| N0000064034 | 613 N 1st St | SOLANO RUMANO | 0.05 | 01/01/20 | \$45,000 | \$106,000 | \$151,000 |
| N0000064036 N0000064037 | 617 N 1st St 619 N 1st St | LEMON MICHAEL B LEMON MICHAEL B | 0.05 0.05 | 01/01/20 01/01/20 | \$45,000 \$77,000 | \$137,000 \$138,000 | \$182,000 \$215,000 |
| N0000064040 N0000064040 | 01 Rear E Jackson St | ALX FAMILY PROPERTIES LLC | 0.05 | 01/01/20 | \$76,000 | \$138,000 | \$76,000 |
| N0000065022 | 706 N 2nd St | 700 N 2ND STREET LLC | 0.05 | 01/01/20 | \$45,000 | \$239,000 | \$284,000 |
| N0000065025 | 110 E Jackson St | 700 N 2ND STREET LLC | 0.11 | 01/01/20 | \$58,000 | \$5,000 | \$63,000 |
| W0000002004B | 111 N 8th St | SAINT PAULS PROTESTANT | 0.64 | 01/01/20 | \$1,120,000 | \$164,000 | \$1,284,000 |
| W0000003007 | 118 N 8th St | CSG PROPERTIES LLC | 0.15 | 01/01/20 | \$430,000 | \$178,000 | \$608,000 |
| W0000003010 | 112 N 8th St | 700 CENTER RESIDENTIAL LLC | 0.29 | 01/01/20 | \$1,075,000 | \$2,745,000 | \$3,820,000 |
| W0000003016 | 102 N 8th St | IM RICHARD AND 102 N 8TH LLC | 0.02 | 01/01/20 | \$72,000 | \$181,000 | \$253,000 |
| W0000003017 | 100 N 8th St | STRATIOU PETE V | 0.02 | 01/01/20 | \$75,000 | \$226,000 | \$301,000 |
| W0000006001 W0000006004 | 21 N 7th St 707 E Franklin St | JEMAL'S 701 FRANKLIN LLC TFF HOLDINGS LLC | 0.28 0.18 | 01/01/20 01/01/20 | \$1,091,000 \$683,000 | \$6,711,000 \$392,000 | \$7,802,000 \$1,075,000 |
| W000000004 W0000000004 | 709 E Franklin St | JEMALS UNION LLC | 0.18 | 01/01/20 | \$771,000 | \$269,000 | \$1,040,000 |
| W0000006008 | 715 E Franklin St | CUKA LLC | 0.03 | 01/01/20 | \$111,000 | \$129,000 | \$240,000 |
| W0000006009 | 28 N 8th St | WESTOVER PROPERTIES LLC | 0.02 | 01/01/20 | \$84,000 | \$256,000 | \$340,000 |
| W0000006011 | 24 N 8th St | MORCIO LLC | 0.02 | 01/01/20 | \$84,000 | \$211,000 | \$295,000 |
| W0000006014 | 18 N 8th St | VIRGINIA PROFESSIONAL FIRE FIGHTERS | 0.02 | 01/01/20 | \$84,000 | \$188,000 | \$272,000 |
| W0000006016 | 14 N 8th St | ELKANAH LLC | 0.02 | 01/01/20 | \$84,000 | \$241,000 | \$325,000 |
| W0000006017 | 12 N 8th St | CREDITS & DEBITS LLC | 0.02 0.19 | 01/01/20 | \$85,000 | \$197,000 | \$282,000 |
| W0000006018 W0000006021 | 6 N 8th St 730 E Main St | JEMALS SECURITY FEDERAL LLC JEMALS SECURITY FEDERAL LLC | 0.19 | 01/01/20 01/01/20 | \$676,000 \$944,000 | \$23,000 \$290,000 | \$699,000 \$1,234,000 |
| W000000021 W0000008011 | 110 N 7th St | SMITH CHARLES W JR TRS AND | 0.27 | 01/01/20 | \$166,000 | \$2,000 | \$1,234,000 |
| W0000008011 W0000008012 | 108 N 7th St | 108 NORTH 7TH STREET RICHMOND | 0.05 | 01/01/20 | \$120,000 | \$36,000 | \$156,000 |
| W0000008012 | 100 N 7th St | 7TH AND FRANKLIN ASSOCIATES LLC | 0.11 | 01/01/20 | \$255,000 | \$227,000 | \$482,000 |
| W0000008016 | 616 E Franklin St | GIG PROPERTIES LLC | 0.06 | 01/01/20 | \$141,000 | \$165,000 | \$306,000 |
| W0000010001 | 801 E Main St | PLAZA ASSOCIATES L L C | 0.41 | 01/01/20 | \$1,765,000 | \$19,335,000 | \$21,100,000 |
| W0000010007 | 819 E Main St | 819-821 EAST MAIN STREET | 0.14 | 01/01/20 | \$597,000 | \$1,788,000 | \$2,385,000 |
| W0000010018 | 800 E Cary St | TOP HAT PROPERTIES L L C | 0.30 | 01/01/20 | \$1,302,000 | \$898,000 | \$2,200,000 |

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| | | | | | | Base Value | |
|----------------------------|-------------------|---------------------------------|-------|---------------|--------------|---------------|---------------|
| Account Identifier | Property Addre | ess Owner | Acres | Value As Of 3 | Land | Improvement | Total |
| W0000010019 | 13 S 8th St | TOP HAT PROPERTIES L L C | 0.18 | 01/01/20 | \$793,000 | \$7,000 | \$800,000 |
| W0000011014 | 705 E Main St | DOMINION RESOURCES INC | 0.70 | 01/01/20 | \$3,036,000 | \$28,606,000 | \$31,642,000 |
| | | | 0.11 | 01/01/20 | \$499,000 | \$9,000 | |
| W0000011020 | 720 E Cary St | DOMINION RESOURCES INC | | | | | \$508,000 |
| W0000012001 | 9 S 6th St | GOODWYN'S SONS H W | 0.49 | 01/01/20 | \$1,914,000 | \$3,993,000 | \$5,907,000 |
| W0000012007 | 619 E Main St | FEZZER HOLDINGS LLC | 0.12 | 01/01/20 | \$279,000 | \$376,000 | \$655,000 |
| W0000012009 | 623 E Main St | FEZZER HOLDINGS LLC | 0.12 | 01/01/20 | \$282,000 | \$582,000 | \$864,000 |
| W0000012010 | 629 E Main St | JEMALS RICHMOND HOLDINGS LLC | 0.26 | 01/01/20 | \$1,027,000 | \$7,212,000 | \$8,239,000 |
| | | | 0.44 | 01/01/20 | | \$657,000 | |
| W0000012016 | 620 E Cary St | DOMINION RESOURCES INC | | | \$1,737,000 | , | \$2,394,000 |
| W0000012022 | 600 E Cary St | GOODWYN HILTON W JR AND | 0.45 | 01/01/20 | \$1,755,000 | \$824,000 | \$2,579,000 |
| W0000013003 | 505 E Main St | MCCABE NICOLE F | 0.03 | 01/01/20 | \$67,000 | \$223,000 | \$290,000 |
| W0000013018 | 10 S 6th St | JEMALS LEAF TOBACCO LLC | 0.60 | 01/01/20 | \$1,048,000 | \$1,154,000 | \$2,202,000 |
| W0000013025 | 508 E Cary St | PMF PROPERTIES LLC | 0.25 | 01/01/20 | \$536,000 | \$536,000 | \$1,072,000 |
| W0000013028 | 9 S 5th St | | 0.25 | | | | |
| | | 5TH STREET HOLDINGS LLC | | 01/01/20 | \$456,000 | \$291,000 | \$747,000 |
| W0000013031 | 7 S 5th St | POLLARD & BAGBY INC | 0.22 | 01/01/20 | \$482,000 | \$13,000 | \$495,000 |
| W0000014001 | 507 E Franklin St | G SQUARE INC | 0.09 | 01/01/20 | \$224,000 | \$120,000 | \$344,000 |
| W0000014002 | 509 E Franklin St | G SQUARE INC | 0.37 | 01/01/20 | \$964,000 | \$906,000 | \$1,870,000 |
| W0000014007 | 532 E Main St | GREENE COMPANY LLC | 0.27 | 01/01/20 | \$702,000 | \$2,288,000 | \$2,990,000 |
| | 1 N 5th St | SECOND PRESBYTERIAN CHURCH OF | 0.13 | 01/01/20 | \$185,000 | \$391,000 | |
| W0000014013B | | | | | | | \$576,000 |
| W0000014019 | 13 N 5th St | SECOND PRESBYTERIAN CHURCH OF | 0.31 | 01/01/20 | \$665,000 | \$1,052,000 | \$1,717,000 |
| W0000014022 | 501 E Franklin St | 501 FRANKLIN LLC | 0.24 | 01/01/20 | \$634,000 | \$2,740,000 | \$3,374,000 |
| W0000015001 | 501 E Grace St | 501-521 E GRACE STREET LLC | 0.21 | 01/01/20 | \$372,000 | \$662,000 | \$1,034,000 |
| W0000015005 | 509 E Grace St | 501-521 E GRACE STREET LLC | 0.17 | 01/01/20 | \$287,000 | \$125,000 | \$412,000 |
| | | | 0.25 | | | | |
| W0000015008 | 521 E Grace St | 501-521 E GRACE STREET LLC | | 01/01/20 | \$429,000 | \$119,000 | \$548,000 |
| W0000015018 | 117 N 5th St | 5TH STREET LOT LC | 0.08 | 01/01/20 | \$195,000 | \$21,000 | \$216,000 |
| W0000017006 | 801 E Cary St | EHI LC | 0.25 | 01/01/20 | \$1,085,000 | \$2,000 | \$1,087,000 |
| W0000018025 | 701 E Cary St | DOMINION RESOURCES INC | 1.92 | 01/01/20 | \$10,036,000 | \$45,048,000 | \$55,084,000 |
| W0000019002 | 600 E Canal St | DOMINION RESOURCES SERVICES INC | 1.83 | 01/01/20 | \$7,972,000 | \$155,952,000 | \$163,924,000 |
| | | | 0.57 | 01/01/20 | | | |
| W0000020001 | 110 S 6th St | PEARSALL EVELYN P AND | | | \$1,234,000 | \$242,000 | \$1,476,000 |
| W0000020002 | 118 S 6th St | RIVERSTONE PROPERTIES LLC | 0.36 | 01/01/20 | \$773,000 | \$8,000 | \$781,000 |
| W0000020017 | 127 S 5th St | RIVERSTONE PROPERTIES LLC | 0.35 | 01/01/20 | \$767,000 | \$8,000 | \$775,000 |
| W0000020021 | 107 S 5th St | GAMBELS HILL VENTURE L C | 0.69 | 01/01/20 | \$1,497,000 | \$6,427,000 | \$7,924,000 |
| W0000021001 | 401 E Cary St | RIVERSTONE PROPERTIES LLC | 1.96 | 01/01/20 | \$4,274,000 | \$93,000 | \$4,367,000 |
| | 409 E Main St | | 0.35 | 01/01/20 | \$770,000 | | |
| W0000022005 | | PROGRESS DODSON LLC | | | , | \$919,000 | \$1,689,000 |
| W0000022010 | 2 S 5th St | POLLARD & BAGBY INC | 0.10 | 01/01/20 | \$206,000 | \$494,000 | \$700,000 |
| W0000022014 | 4 S 5th St | ROYAL FLUSH PROPERTIES LLC | 0.18 | 01/01/20 | \$400,000 | \$396,000 | \$796,000 |
| W0000023001 | 419 E Franklin St | JEMALS 411 LLC | 0.78 | 01/01/20 | \$2,047,000 | \$11,529,000 | \$13,576,000 |
| W0000023011 | 2 N 5th St | BOWLES JANE M S | 0.15 | 01/01/20 | \$315,000 | \$327,000 | \$642,000 |
| | 418 E Main St | 416 E MAIN LLC | 0.05 | 01/01/20 | | \$270,000 | \$427,000 |
| W0000023013 | | | | | \$157,000 | | |
| W0000023014 | 414 E Main St | SOTOS GEORGE & HRISOULA | 0.03 | 01/01/20 | \$77,000 | \$79,000 | \$156,000 |
| W0000023015 | 412 E Main St | SOTOS GEORGE & CHRISOULA | 0.03 | 01/01/20 | \$80,000 | \$75,000 | \$155,000 |
| W0000023016 | 408 E Main St | J M J CORP | 0.08 | 01/01/20 | \$256,000 | \$115,000 | \$371,000 |
| W0000023017 | 406 E Main St | 406 E MAIN STREET SERIES OF THE | 0.07 | 01/01/20 | \$206,000 | \$130,000 | \$336,000 |
| | 400 E Main St | JMJ CORPORATION | 0.12 | 01/01/20 | \$212,000 | | \$377,000 |
| W0000023020 | | | | | | \$165,000 | |
| W0000023021 | 9 N 4th St | MASSAD JOHN S SR & JOHN S JR & | 0.05 | 01/01/20 | \$128,000 | \$125,000 | \$253,000 |
| W0000023022 | 11 N 4th St | J M J CORP | 0.12 | 01/01/20 | \$316,000 | \$481,000 | \$797,000 |
| W0000023024 | 13 N 4th St | JEMALS 411 LLC | 0.10 | 01/01/20 | \$150,000 | \$3,000 | \$153,000 |
| W0000024001 | 401 E Grace St | G FOUR LC | 0.15 | 01/01/20 | \$367,000 | \$1,034,000 | \$1,401,000 |
| W0000024006 | 415 E Grace St | | 0.14 | 01/01/20 | \$346,000 | \$1,434,000 | |
| | | 5TH & GRACE ASSOCIATES LLC | | | | | \$1,780,000 |
| W0000024008 | 114 N 5th St | 112 N 5TH STREET LLC | 0.13 | 01/01/20 | \$272,000 | \$458,000 | \$730,000 |
| W0000024009 | 110 N 5th St | MELKONIAN ARA & HAIKANOUCHE | 0.06 | 01/01/20 | \$130,000 | \$275,000 | \$405,000 |
| W0000024010 | 422 E Franklin St | IMPERIAL BUILDING PROPERTY L C | 0.26 | 01/01/20 | \$680,000 | \$1,633,000 | \$2,313,000 |
| W0000024017 | 400 E Franklin St | CENTENARY PARKING CORP | 0.36 | 01/01/20 | \$941,000 | \$26,000 | \$967,000 |
| W0000025015 | 424 E Grace St | KANAWHA HOLDINGS LLC | 0.08 | 01/01/20 | \$201,000 | \$367,000 | \$568,000 |
| | | | | | | | |
| W0000025020 | 410 E Grace St | 406-410 E GRACE ST LLC | 0.14 | 01/01/20 | \$334,000 | \$76,000 | \$410,000 |
| W0000025023 | 402 E Grace St | JEMALS 402 GRACE LLC | 0.05 | 01/01/20 | \$117,000 | \$120,000 | \$237,000 |
| W0000029001 | 555 E Canal St | SANDHU CORPORATION OF VIRGINIA | 0.91 | 01/01/20 | \$3,964,000 | \$9,651,000 | \$13,615,000 |
| W0000031024 | 201 S 3rd St | GAMBLES HILL THIRD STREET LLC | 0.66 | 01/01/20 | \$1,434,000 | \$473,000 | \$1,907,000 |
| | | RIVERSTONE PROPERTIES LLC | | | | | |
| W0000032001 | 311 E Cary St | | 0.26 | 01/01/20 | \$544,000 | \$12,000 | \$556,000 |
| W0000032004 | 315 E Cary St | RIVERSTONE PROPERTIES LLC | 0.08 | 01/01/20 | \$158,000 | \$4,000 | \$162,000 |
| W0000032005 | 100 S 4th St | RIVERSTONE PROPERTIES LLC | 0.02 | 01/01/20 | \$42,000 | \$1,000 | \$43,000 |
| W0000032006 | 102 S 4th St | RIVERSTONE PROPERTIES LLC | 0.02 | 01/01/20 | \$46,000 | \$1,000 | \$47,000 |
| W0000032007 | 104 S 4th St | RIVERSTONE PROPERTIES LLC | 0.02 | 01/01/20 | \$46,000 | \$1,000 | \$47,000 |
| W0000032007 W0000032008 | 106 S 4th St | RIVERSTONE PROPERTIES LLC | 0.02 | 01/01/20 | \$46,000 | \$1,000 | \$47,000 |
| | | | | | | | |
| W0000032009 | 108 S 4th St | RIVERSTONE PROPERTIES LLC | 0.02 | 01/01/20 | \$46,000 | \$1,000 | \$47,000 |
| W0000032011 | 110 S 4th St | RIVERSTONE PROPERTIES LLC | 0.04 | 01/01/20 | \$91,000 | \$2,000 | \$93,000 |
| W0000032012 | 116 S 4th St | RIVERSTONE PROPERTIES LLC | 0.28 | 01/01/20 | \$585,000 | \$13,000 | \$598,000 |
| W0000032018 | 126 S 4th St | RIVERSTONE PROPERTIES LLC | 0.20 | 01/01/20 | \$418,000 | \$9,000 | \$427,000 |
| W0000032024 | 115 S 3rd St | RIVERSTONE PROPERTIES LLC | 0.21 | 01/01/20 | \$440,000 | \$10,000 | \$450,000 |
| | | RIVERSTONE PROPERTIES LLC | 0.21 | | | | |
| W0000032026 | 111 S 3rd St | | | 01/01/20 | \$189,000 | \$4,000 | \$193,000 |
| W0000032027 | 107 S 3rd St | RIVERSTONE PROPERTIES LLC | 0.05 | 01/01/20 | \$94,000 | \$2,000 | \$96,000 |
| W0000032032 | 101 S 3rd St | RIVERSTONE PROPERTIES LLC | 0.12 | 01/01/20 | \$242,000 | \$5,000 | \$247,000 |
| W0000032035 | 109 S 3rd St | RIVERSTONE PROPERTIES LLC | 0.09 | 01/01/20 | \$189,000 | \$4,000 | \$193,000 |
| W0000032036 | 105 S 3rd St | RIVERSTONE PROPERTIES LLC | 0.05 | 01/01/20 | \$94,000 | \$2,000 | \$96,000 |
| | | | | | | | |
| W0000032037 | 103 S 3rd St | RIVERSTONE PROPERTIES LLC | 0.06 | 01/01/20 | \$135,000 | \$3,000 | \$138,000 |
| W0000033001 | 301 E Main St | DOWNTOWN RICHMOND BUILDING | 0.58 | 01/01/20 | \$1,263,000 | \$27,000 | \$1,290,000 |
| W0000033007 | 309 E Main St | DOWNTOWN RICHMOND BUILDING | 0.28 | 01/01/20 | \$610,000 | \$13,000 | \$623,000 |
| W0000033010 | 317 E Main St | DOWNTOWN RICHMOND BUILDING | 0.19 | 01/01/20 | \$408,000 | \$9,000 | \$417,000 |
| W0000033012 | 8 S 4th St | DOWNTOWN RICHMOND BUILDING | 0.24 | 01/01/20 | \$474,000 | \$11,000 | \$485,000 |
| | | | | | | | |
| W0000033014 | 318 E Cary St | DOWNTOWN RICHMOND BUILDING | 0.26 | 01/01/20 | \$512,000 | \$12,000 | \$524,000 |
| W0000033020 | 302 E Cary St | DOWNTOWN RICHMOND BUILDING | 0.41 | 01/01/20 | \$801,000 | \$161,000 | \$962,000 |
| W0000034012 | 14 N 4th St | MASSAD JOHN S SR & JOHN S JR & | 0.03 | 01/01/20 | \$60,000 | \$25,000 | \$85,000 |
| W0000034013 | 12 N 4th St | MASSAD JOHN S SR & JOHN S JR & | 0.04 | 01/01/20 | \$77,000 | \$29,000 | \$106,000 |
| W0000034013 | 8 N 4th St | J M J CORP | 0.04 | 01/01/20 | \$135,000 | \$328,000 | \$463,000 |
| | | | | | | | |
| W0000034022 | 306 E Main St | DPS PROPERTIES INC | 0.13 | 01/01/20 | \$320,000 | \$317,000 | \$637,000 |
| W0000034024 | 304 E Main St | 304 E MAIN STREET LLC | 0.04 | 01/01/20 | \$93,000 | \$367,000 | \$460,000 |
| W0000034025 | 300 E Main St | ST ALBAN'S LOFTS LLC | 0.09 | 01/01/20 | \$210,000 | \$879,000 | \$1,089,000 |
| W0000034026 | 9 N 3rd St | 9 NORTH THIRD LLC | 0.18 | 01/01/20 | \$432,000 | \$582,000 | \$1,014,000 |
| | | | | | | | |
| W0000034030 | 15 N 3rd St | PRICE PATRICK L JR & ANN W | 0.05 | 01/01/20 | \$124,000 | \$199,000 | \$323,000 |
| W0000034031 | 117 N 3rd St | PROPERTIES OF JMJ LLC | 0.05 | 01/01/20 | \$115,000 | \$5,000 | \$120,000 |
| W0000035006 | 300 E Franklin St | WORLD MEDIA ENTERPRISES INC | 1.96 | 01/01/20 | \$4,272,000 | \$16,021,000 | \$20,293,000 |
| W0000036001 | 301 E Broad St | BROAD ASSOCIATES LLC | 0.23 | 01/01/20 | \$645,000 | \$674,000 | \$1,319,000 |
| W0000036001 | 307 E Broad St | YU YOUNG K | 0.08 | 01/01/20 | \$237,000 | \$356,000 | \$593,000 |
| | JOT E DIVAG BI | | 0.00 | 01/01/20 | 7,000 دعب | φ330,000 | |
| DRAFT | | B-6 | | | | | DRAFT |

Base Value

| | | | | | | Base Value | |
|--|-------------------------------------|--|--------------|----------------------|--------------------------|-------------------------|--------------------------|
| Account Identifier | Property Addres | SS Owner | Acres | Value As Of 3 | Land | Improvement | Total |
| W0000036003 | 309 E Broad St | DODSON DEV E BROAD LLC | 0.27 | 01/01/20 | \$765,000 | \$1,246,000 | \$2,011,000 |
| W0000036007 | 317 E Broad St | DODSON DEV E BROAD LLC | 0.05 | 01/01/20 | \$136,000 | \$158,000 | \$294,000 |
| W0000036008 W0000036009 | 321 E Broad St 212 N 4th St | 4TH & BROAD ASSOCIATES LLC 4TH & BROAD ASSOCIATES LLC | 0.12 0.09 | 01/01/20 01/01/20 | \$346,000 \$175,000 | \$583,000 \$56,000 | \$929,000 \$231,000 |
| W0000036009 W0000036010 | 210 N 4th St | 4TH & BROAD ASSOCIATES LLC 4TH & BROAD ASSOCIATES LLC | 0.09 | 01/01/20 | \$217,000 | \$83,000 | \$300,000 |
| W0000036010 | 200 N 4th St | GINN GRACE M FAMILY TRUST | 0.16 | 01/01/20 | \$372,000 | \$692,000 | \$1,064,000 |
| W0000036014 | 314 E Grace St | FOLLEY JOSEPH M & SHELIA E | 0.06 | 01/01/20 | \$151,000 | \$84,000 | \$235,000 |
| W0000036015 | 312 E Grace St | HKM&F LLC | 0.13 | 01/01/20 | \$313,000 | \$132,000 | \$445,000 |
| W0000036016 | 316 A E Grace St | 316 E GRACE DEVELOPMENT LLC | 0.01 | 01/01/20 | \$29,000 | \$0 | \$29,000 |
| W0000036018 | 304 E Grace St | IR SILK TRADING LLC | 0.06 | 01/01/20 | \$149,000 | \$153,000 | \$302,000 |
| W0000036019 | 302 E Grace St | IR GRACE STREET LLC | 0.06 | 01/01/20 | \$149,000 | \$71,000 | \$220,000 |
| W0000036020 | 300 E Grace St 209 N 3rd St | 300 E GRACE LLC | 0.06 | 01/01/20 | \$150,000 | \$800,000 | \$950,000 |
| W0000036022 W0000036023 | 209 N 3rd St 209 Rear N 3rd St | 9 SOUTH 5TH STREET LLC 306 GRACE LLC | 0.04 0.01 | 01/01/20 01/01/20 | \$72,000 \$20,000 | \$145,000 \$1,000 | \$217,000 \$21,000 |
| W0000036025 W0000036025 | 08 Rear E Grace St | HKM&F LLC | 0.04 | 01/01/20 | \$70,000 | \$5,000 | \$75,000 |
| W0000044001 | 200 S 3rd St | GAMBLES HILL THIRD STREET LLC | 0.56 | 01/01/20 | \$1,098,000 | \$219,000 | \$1,317,000 |
| W0000045001 | 203 E Cary St | 708 LLC | 0.59 | 01/01/20 | \$1,279,000 | \$3,168,000 | \$4,447,000 |
| W0000045006 | 112 S 3rd St | VIRGINIA EDUCATION ASSOC INC | 0.09 | 01/01/20 | \$168,000 | \$29,000 | \$197,000 |
| W0000045008 | 116 S 3rd St | VIRGINIA EDUCATION ASSOC INC | 0.33 | 01/01/20 | \$645,000 | \$941,000 | \$1,586,000 |
| W0000045015 | 119 S 2nd St | 708 LLC | 0.31 | 01/01/20 | \$600,000 | \$18,000 | \$618,000 |
| W0000045022 W0000046001 | 201 E Cary St 201 E Main St | HOSPITALITY 201 LLC MONROE WARD PROPERTIES SERIES 2 | 0.54 0.17 | 01/01/20 01/01/20 | \$1,049,000 \$299,000 | \$5,613,000 \$20,000 | \$6,662,000 \$319,000 |
| W0000046001 W0000046004 | 201 E Main St 211 E Main St | MONROE WARD PROPERTIES SERIES 2 MONROE WARD PROPERTIES SERIES 1 | 0.17 | 01/01/20 | \$347,000 | \$1,464,000 | \$1,811,000 |
| W0000046007 | 213 E Main St | MONROE WARD PROPERTIES SERIES 3 | 0.26 | 01/01/20 | \$456,000 | \$65,000 | \$521,000 |
| W0000046011 | 219 E Main St | GAYTON INVESTMENT CORP | 0.21 | 01/01/20 | \$356,000 | \$33,000 | \$389,000 |
| W0000046015 | 10 S 3rd St | 10 SOUTH THIRD STREET LLC | 0.14 | 01/01/20 | \$235,000 | \$358,000 | \$593,000 |
| W0000046016 | 12 S 3rd St | RKHH LLC | 0.08 | 01/01/20 | \$146,000 | \$524,000 | \$670,000 |
| W0000046018 | 16 S 3rd St | PEARSALL EVELYN P AND | 0.25 | 01/01/20 | \$434,000 | \$18,000 | \$452,000 |
| W0000046020 | 210 E Cary St | C M D PROPERTIES L L C | 0.10 | 01/01/20 | \$168,000 | \$8,000 | \$176,000 |
| W0000046021 W0000046022 | 208 E Cary St 206 E Cary St | C M D PROPERTIES L L C 206 EAST CARY LLC | 0.09 0.10 | 01/01/20 01/01/20 | \$151,000 \$170,000 | \$238,000 \$226,000 | \$389,000 \$396,000 |
| W0000046022 W0000046023 | 200 E Cary St 202 E Cary St | 200 EAST CARY LLC | 0.05 | 01/01/20 | \$89,000 | \$289,000 | \$378,000 |
| W0000046025 | 11 S 2nd St | BEATING THE ODDS IL HOUSING I | 0.06 | 01/01/20 | \$103,000 | \$237,000 | \$340,000 |
| W0000047001 | 201 E Franklin St | JEMALS CHAMBER OF COMMERCE | 0.45 | 01/01/20 | \$790,000 | \$926,000 | \$1,716,000 |
| W0000047009 | 215 E Franklin St | BOLLING HAXALL HOUSE FOUNDATION | 0.13 | 01/01/20 | \$226,000 | \$65,000 | \$291,000 |
| W0000047011 | 16 N 3rd St | BOLLING HAXALL HOUSE FOUNDATION | 0.11 | 01/01/20 | \$193,000 | \$58,000 | \$251,000 |
| W0000047014 | 12 N 3rd St | FLODA PROPERTIES LLC | 0.03 | 01/01/20 | \$45,000 | \$154,000 | \$199,000 |
| W0000047015 | 218 E Main St | 3RD STREET LLC | 0.06 | 01/01/20 | \$108,000 | \$241,000 | \$349,000 |
| W0000047016 W0000047019 | 214 E Main St 210 E Main St | GHARSE SURESH P & SEEMA S GOODWYNS H W SONS | 0.12 0.14 | 01/01/20 01/01/20 | \$209,000 \$245,000 | \$290,000 \$298,000 | \$499,000 \$543,000 |
| W0000047019 W0000047020 | 206 E Main St | CRESTAR BANK | 0.30 | 01/01/20 | \$517,000 | \$165,000 | \$682,000 |
| W0000047025 | 200 E Main St | 200 E MAIN LLC | 0.03 | 01/01/20 | \$52,000 | \$336,000 | \$388,000 |
| W0000047026 | 5 N 2nd St | CRESTAR BANK | 0.02 | 01/01/20 | \$32,000 | \$0 | \$32,000 |
| W0000048007 | 215 E Grace St | CHURCHILL BROAD PROPERTIES LLC | 0.08 | 01/01/20 | \$165,000 | \$625,000 | \$790,000 |
| W0000048009 | 219 E Grace St | DIXON FRED PROPERTIES LLC | 0.04 | 01/01/20 | \$71,000 | \$212,000 | \$283,000 |
| W0000048010 | 223 E Grace St | THIRD & GRACE LLC | 0.08 | 01/01/20 | \$147,000 | \$72,000 | \$219,000 |
| W0000048015 | 100 N 3rd St | LORRAINE INVESTMENTS LLC | 0.13 | 01/01/20 | \$222,000 | \$40,000 | \$262,000 |
| W0000048017 W0000049001 | 214 E Franklin St 201 E Broad St | LORRAINE INVESTMENTS LLC JEMALS HARPERS II LLC | 0.11 0.08 | 01/01/20 01/01/20 | \$185,000 \$223,000 | \$305,000 \$368,000 | \$490,000 \$591,000 |
| W0000049001 W0000049005 | 211 E Broad St | CHOI BOK K & JUNG | 0.08 | 01/01/20 | \$170,000 | \$343,000 | \$513,000 |
| W0000049016 | 212 E Grace St | CINER SHARON A | 0.14 | 01/01/20 | \$251,000 | \$140,000 | \$391,000 |
| W0000049017 | 201 N 2nd St | 201 N 2ND LLC | 0.24 | 01/01/20 | \$418,000 | \$157,000 | \$575,000 |
| W0000060001 | 101 E Cary St | MADISON AVENUE INVESTMENTS LLC | 0.06 | 01/01/20 | \$95,000 | \$611,000 | \$706,000 |
| W0000060002 | 103 E Cary St | ROYGULCHAREON SUWIT | 0.10 | 01/01/20 | \$175,000 | \$360,000 | \$535,000 |
| W0000060003 | 105 E Cary St | ECS LLC | 0.11 | 01/01/20 | \$188,000 | \$377,000 | \$565,000 |
| W0000060004 | 107 E Cary St | FOR IS FORCE FOR US LLC | 0.11 | 01/01/20 | \$187,000 | \$498,000 | \$685,000 |
| W0000060005 W0000060007 | 109 E Cary St 113 E Cary St | SMITH LESTOURGEON LLC FOLEY PROPERTIES L L C | 0.18 0.16 | 01/01/20 01/01/20 | \$315,000 \$272,000 | \$442,000 \$145,000 | \$757,000 \$417,000 |
| W000000007 W0000060009 | 117 E Cary St | FABIANO LISA S AND MICHAEL J | 0.06 | 01/01/20 | \$107,000 | \$476,000 | \$583,000 |
| W0000060000 | 100 S 2nd St | FOLEY PROPERTIES L L C | 0.03 | 01/01/20 | \$43,000 | \$3,000 | \$46,000 |
| W0000060011 | 102 S 2nd St | FOLEY PROPERTIES L L C | 0.03 | 01/01/20 | \$43,000 | \$3,000 | \$46,000 |
| W0000060012 | 108 S 2nd St | GOODRICH DALE R | 0.03 | 01/01/20 | \$59,000 | \$2,000 | \$61,000 |
| W0000060013 | 110 S 2nd St | GOODRICH DALE R | 0.03 | 01/01/20 | \$59,000 | \$2,000 | \$61,000 |
| W0000060014 | 112 S 2nd St | GOODRICH DALE R | 0.32 | 01/01/20 | \$558,000 | \$235,000 | \$793,000 |
| W0000060022 | 112 E Canal St | SMITH LESTOURGEON LLC | 0.12 | 01/01/20 | \$213,000 | \$57,000 | \$270,000 |
| W0000060023 | 119 S 1st St 107 S 1st St | FIRST AND CANAL LLC AG AND H PROPERTIES LLC | 0.44 0.07 | 01/01/20 | \$1,050,000 | \$5,956,000 | \$7,006,000 |
| W0000060029 W0000060030 | 107 S 1st St 105 S 1st St | AG AND H PROPERTIES LLC ROBERTS THOMAS H & SHARI L | 0.07 | 01/01/20 01/01/20 | \$117,000 \$56,000 | \$506,000 \$243,000 | \$623,000 \$299,000 |
| W0000000000000000000000000000000000000 | 107 E Main St | MILLER ROBERT W JR | 0.03 | 01/01/20 | \$461,000 | \$22,000 | \$483,000 |
| W0000061009 | 115 E Main St | ELPAR | 0.11 | 01/01/20 | \$192,000 | \$186,000 | \$378,000 |
| W0000061010 | 119 E Main St | SMITH CHARLES W JR TRS AND | 0.04 | 01/01/20 | \$66,000 | \$135,000 | \$201,000 |
| W0000061011 | 121 E Main St | SMITH CHARLES W JR TRS AND | 0.04 | 01/01/20 | \$73,000 | \$99,000 | \$172,000 |
| W0000061012 | 123 E Main St | SMITH CHARLES W JR TRS AND | 0.04 | 01/01/20 | \$62,000 | \$74,000 | \$136,000 |
| W0000061013 | 125 E Main St | BURFORD DOUGLAS J & NANCY C | 0.05 | 01/01/20 | \$83,000 | \$348,000 | \$431,000 |
| W0000061014 | 6 S 2nd St | TATUM JERRY F AND LOIS R TRS | 0.06 | 01/01/20 | \$103,000 | \$4,000 | \$107,000 |
| W0000061016 W0000061018 | 14 S 2nd St 16 S 2nd St | TATUM JERRY F AND LOIS R TRS E H K ASSOCIATES | 0.17 0.04 | 01/01/20 01/01/20 | \$290,000 \$66,000 | \$224,000 \$503,000 | \$514,000 \$569,000 |
| W0000061019 | 114 E Cary St | NICE LC | 0.14 | 01/01/20 | \$237,000 | \$614,000 | \$851,000 |
| W0000061022 | 110 E Cary St | 108-110 EAST CARY STREET LLC | 0.09 | 01/01/20 | \$158,000 | \$615,000 | \$773,000 |
| W0000061023 | 108 E Cary St | 108-110 EAST CARY STREET LLC | 0.10 | 01/01/20 | \$169,000 | \$578,000 | \$747,000 |
| W0000061024 | 106 E Cary St | STOPOVER LLC | 0.12 | 01/01/20 | \$216,000 | \$170,000 | \$386,000 |
| W0000061025 | 104 E Cary St | 104 E CARY STREET LLC | 0.04 | 01/01/20 | \$72,000 | \$530,000 | \$602,000 |
| W0000061026 | 102 E Cary St | JOPAU REAL ESTATE LLC | 0.04 | 01/01/20 | \$69,000 | \$260,000 | \$329,000 |
| W0000061027 | 100 E Cary St | HILLCREST LEGACY LLC | 0.04 | 01/01/20 | \$75,000 | \$353,000 | \$428,000 |
| W0000061028 W0000061029 | 15 S 1st St 11 S 1st St | HILLCREST LEGACY LLC HILLCREST LEGACY LLC | 0.04 0.03 | 01/01/20 01/01/20 | \$60,000 \$50,000 | \$180,000 \$184,000 | \$240,000 \$234,000 |
| W0000061029 W0000061030 | 9 S 1st St | COLONIAL PLATING SHOP LLC | 0.03 | 01/01/20 | \$48,000 | \$137,000 | \$234,000 \$185,000 |
| W0000061030 | 7 S 1st St | BILLS OFFICE LLC | 0.03 | 01/01/20 | \$48,000 | \$166,000 | \$214,000 |
| W0000061033 | 1 S 1st St | FIRST STREET LLC | 0.06 | 01/01/20 | \$100,000 | \$216,000 | \$316,000 |
| W0000061034 | 14 Rear S 2nd St | TATUM JERRY F AND LOIS R TRS | 0.03 | 01/01/20 | \$45,000 | \$155,000 | \$200,000 |
| W0000061036 | 17 Rear E Main St | ELPAR | 0.04 | 01/01/20 | \$61,000 | \$7,000 | \$68,000 |
| W0000062016 | 100 E Main St | ADAMSON V CASSEL JR & | 0.21 | 01/01/20 | \$358,000 | \$297,000 | \$655,000 |

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| | D | | 4 | 17.1 | | Base Value | - · |
|-----------------------------------|------------------------------------|--|---------------|--------------------------------------|------------------------|--------------------------|-------------------------|
| Account Identifier W0000063002 | Property Address 103 E Grace St | Owner ARTPROP LLC | Acres 0.23 | Value As Of ³ 01/01/20 | Land | Improvement | Total |
| W0000063002 | 111 E Grace St | CDI GRACE LLC | 0.23 | 01/01/20 | \$394,000 \$170,000 | \$1,002,000 \$244,000 | \$1,396,00 \$414,000 |
| W0000063007 | 115 E Grace St | OBENSHAIN RICHARD FOUNDATION | 0.10 | 01/01/20 | \$210,000 | \$308,000 | \$518,000 |
| W0000063007 | 117 E Grace St | OLIVER CLARENCE & ORA L | 0.09 | 01/01/20 | \$161,000 | \$63,000 | \$224,000 |
| W0000063000 | 121 E Grace St | DEMENTI BUILDING LLC | 0.07 | 01/01/20 | \$121,000 | \$457,000 | \$578,000 |
| W0000063010 | 116 N 2nd St | DEMENTI BUILDING LLC | 0.05 | 01/01/20 | \$78,000 | \$4,000 | \$82,000 |
| W0000063011 | 114 N 2nd St | HARNSBERGER DOUGLAS J AND | 0.03 | 01/01/20 | \$66,000 | \$281,000 | \$347,000 |
| W0000063012 | 116 E Franklin St | FRANKLIN & SECOND LLC | 0.18 | 01/01/20 | \$483,000 | \$3,910,000 | \$4,393,00 |
| W0000063013 | 114 E Franklin St | JEMALS LINDEN ROW LLC | 0.18 | 01/01/20 | \$160,000 | \$215,000 | \$375,000 |
| W0000063017 | 110 E Franklin St | FIRST AND FRANKLIN LLC | 0.64 | 01/01/20 | \$1,118,000 | \$3,653,000 | \$4,771,00 |
| W0000064001 | 221 N 1st St | 1ST AND BROAD LLC | 0.07 | 01/01/20 | \$184,000 | \$699,000 | \$883,000 |
| W0000064001 | 103 E Broad St | AQUARIAN PROPERTIES LLC | 0.07 | 01/01/20 | \$209,000 | \$841,000 | \$1,050,00 |
| W0000064004 | 107 E Broad St | HAGGINS BARKSDALE W | 0.07 | 01/01/20 | \$186,000 | \$563,000 | \$749,000 |
| W0000064005 | 109 E Broad St | GUEYE AWA THIAM | 0.07 | 01/01/20 | \$187,000 | \$309,000 | \$496,000 |
| W0000064006 | 111 E Broad St | 111 EAST BROAD STREET LLC | 0.05 | 01/01/20 | \$143,000 | \$216,000 | \$359,000 |
| W0000064013 | 216 N 2nd St | JEWELRY BUILDING LLC | 0.08 | 01/01/20 | \$135,000 | \$0 | \$135,000 |
| W0000064015 | 122 E Grace St | JEFFERSON NATIONAL BANK | 0.54 | 01/01/20 | \$939,000 | \$574,000 | \$1,513,00 |
| V0000064021 | 108 E Grace St | CAMPUS SYDNOR LLC | 0.40 | 01/01/20 | \$580,000 | \$5,196,000 | \$5,776,00 |
| W0000004021 W00000024019 | 102 N 5th St | VIRGINIA HEALTH INFORMATION | 0.40 | 01/01/20 | \$153,000 | \$524,000 | \$677,000 |
| W0000024019 W0000025024B | 400 E Grace St | 400 EAST GRACE STREET LIMITED | 0.11 | 01/01/20 | \$590,000 | \$2,001,000 | \$2,591,00 |
| N0000062052 | 110 E Clay St | STALLINGS WANDA D | 0.16 | 01/01/20 | \$314,000 | \$7,000 | \$321,000 |
| V0000062032 | 103 1 E Main St | NORDHEIM STEVEN L LIVING TRUST | 0.00 | 01/01/20 | \$40,000 | \$97,000 | \$137,000 |
| W0000061040 W0000061041 | 105 1 E Main St 105 1 E Main St | NORDHEIM STEVEN L LIVING TRUST | 0.00 | 01/01/20 | \$40,000 | \$97,000 | \$137,000 |
| V0000061041 | 03 E Main St U2 | NORDHEIM STEVEN L LIVING TRUST | 0.00 | 01/01/20 | \$19,000 | \$72,000 | \$91,000 |
| | 05 E Main St U2 | | 0.00 | | \$19,000 | | |
| W0000061043 W0000061044 | 03 E Main St U2 | NORDHEIM STEVEN L LIVING TRUST NORDHEIM STEVEN L LIVING TRUST | 0.00 | 01/01/20 01/01/20 | \$19,000 | \$72,000 \$75,000 | \$91,000 \$95,000 |
| V0000061044 V0000061045 | 05 E Main St U3 | NORDHEIM STEVEN L LIVING TRUST NORDHEIM STEVEN L LIVING TRUST | 0.00 | 01/01/20 | \$20,000 | \$75,000 \$75,000 | \$95,000 \$95,000 |
| | | | | | | | |
| V0000061046 | 03 E Main St U4 | NORDHEIM STEVEN L LIVING TRUST NORDHEIM STEVEN L LIVING TRUST | 0.00 | 01/01/20 | \$20,000 | \$75,000 | \$95,000 |
| V0000061047 | 05 E Main St U4 | | 0.00 | 01/01/20 | \$20,000 | \$75,000 | \$95,000 |
| V0000048020 | 112 A E Franklin St | 212 A EAST FRANKLIN STREET LLC | 0.00 | 01/01/20 | \$48,000 | \$146,000 | \$194,000 |
| 10000013055 | 01 A E Jackson St | PHILIP MORRIS USA INC | 0.04 | 01/01/20 | \$48,000 | \$1,190,000 | \$1,238,00 |
| V0000009020 | 623 E Broad St | VIRGINIA PERFORMING ARTS FOUNDATION | 0.76 | 01/01/20 | \$2,724,000 | \$0 | \$2,724,00 |
| 0000062066 | 16 N 2nd St U1D | STALLINGS RONALD A | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 0000062067 | 16 N 2nd St U1E | STALLINGS RONALD A | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000062068 | 16 N 2nd St U2A | STALLINGS RONALD A | 0.00 | 01/01/20 | \$42,000 | \$160,000 | \$202,000 |
| 0000062069 | 16 N 2nd St U2B | STALLINGS RONALD A | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000062070 | 16 N 2nd St U2C | MOON RUSSELL S III | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000062071 | 16 N 2nd St U2D | STALLINGS RONALD A | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000062072 | 16 N 2nd St U2E | STALLINGS RONALD A | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000062073 | 16 N 2nd St U3A | CRIDER KENNETH L & TERRY F & | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000062074 | 16 N 2nd St U3B | STALLINGS RONALD A | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000062075 | 16 N 2nd St U3C | DIFRANCO DANIELLE R AND GARY J | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000062076 | 16 N 2nd St U3D | DOLAN MATTHEW | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000062077 | 16 N 2nd St U3E | SQUIER STUART P | 0.00 | 01/01/20 | \$18,000 | \$70,000 | \$88,000 |
| 10000039053 | 12 E Clay St UB1 | R ALEXANDER INC | 0.00 | 01/01/20 | \$13,000 | \$50,000 | \$63,000 |
| I0000010030B | 500 E Broad St | APPLE SEVEN SPE RICHMOND INC | 1.66 | 01/01/20 | \$5,914,000 | \$37,476,000 | \$43,390,0 |
| 10000065030B | 713 N 1st St | JACKSON WARD MULTIFAMILY LLC | 0.58 | 01/01/20 | \$120,000 | \$437,000 | \$557,000 |
| 0000015025B | 616 N 8th St | VIRGINIA BIOTECHNOLOGY | 0.50 | 01/01/20 | \$149,000 | \$16,000 | \$165,00 |
| 0000015031B | 602 N 8th St | VIRGINIA BIOTECHNOLOGY | 0.09 | 01/01/20 | \$52,000 | \$1,000 | \$53,000 |
| 0000015038B | 708 E Leigh St | VIRGINIA BIOTECHNOLOGY | 0.82 | 01/01/20 | \$188,000 | \$89,000 | \$277,00 |
| 0000015046B | 607 N 7th St | VIRGINIA BIOTECHNOLOGY | 0.51 | 01/01/20 | \$150,000 | \$24,000 | \$174,00 |
| 0000029002B | 626 N 4th St | VIRGINIA BIOTECHNOLOGY | 0.51 | 01/01/20 | \$102,000 | \$8,000 | \$110,00 |
| 0000029012B | 608 N 4th St | VIRGINIA BIOTECHNOLOGY | 0.49 | 01/01/20 | \$98,000 | \$8,000 | \$106,00 |
| 0000029034B | 301 E Jackson St | VIRGINIA BIOTECHNOLOGY | 0.04 | 01/01/20 | \$12,000 | \$1,000 | \$13,000 |
| 0000010030T | 500 E Broad St | APPLE SEVEN SPE RICHMOND INC | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,00 |
| 10000005022T | 600 E Broad St | RICHMOND EQUITIES LLC | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,000 |
| /0000049008T | 219 E Broad St | JEMALS BROAD LLC | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,00 |
| 70000063013T | 116 E Franklin St | FRANKLIN & SECOND LLC | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,00 |
| 70000010008T | 823 E Main St | FNB PROPERTY OWNER LLC | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,00 |
| 0000011014T | 705 E Main St | DOMINION RESOURCES INC | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,00 |
| 0000079006T | 911 E Main St | PARMA RICHMOND LLC | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,00 |
| 70000002003T | 819 E Grace St | SAINT PAULS PROTESTANT | 0.00 | 01/01/20 | \$49,000 | \$1,000 | \$50,000 |
| 70000003021T | 718 E Franklin St | 700 CENTER RESIDENTIAL LLC | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,00 |
| 70000029001T | 555 E Canal St | SANDHU CORPORATION OF VIRGINIA | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,00 |
| 0000048025 | 10 E Franklin St UA | AHMADI ARASH | 0.00 | 01/01/20 | \$51,000 | \$191,000 | \$242,00 |
| 70000048026 | 10 E Franklin St UB | BRADEN WILLIAM T AND SUSAN R | 0.00 | 01/01/20 | \$110,000 | \$412,000 | \$522,00 |
| 70000048027 | 10 E Franklin St UC | GOMPERT DAVID C AND CYNTHIA A | 0.00 | 01/01/20 | \$106,000 | \$401,000 | \$507,00 |
| 0000048001B | 107 N 2nd St | THE MEWS CONDOMINIUM | 0.38 | 01/01/20 | \$1,000 | \$3,000 | \$4,000 |
| 0000039073 | 541 N 2nd St | EGGLESTON PLAZA II LP | 0.00 | 01/01/20 | \$135,000 | \$263,000 | \$398,00 |
| 0000013035 | 513 E Main St | 507 MAIN ST PROPERTY LLC | 0.21 | 01/01/20 | \$454,000 | \$0 | \$454,00 |
| 70000017020 | 300 E Canal St P1 | LEX RICHMOND TENANT LP | 1.45 | 01/01/20 | \$6,363,000 | \$91,689,000 | \$98,052,0 |
| 0000065004B | 736 N 2nd St | JACKSON WARD SENIOR LLC | 0.62 | 01/01/20 | \$1,080,000 | \$0 | \$1,080,0 |
| 0000065012B | 726 N 2nd St | JACKSON WARD MULTIFAMILY LLC | 0.60 | 01/01/20 | \$555,000 | \$0 | \$555,00 |
| 0000065033B | 701 N 1st St | JACKSON WARD MULTIFAMILY LLC | 0.56 | 01/01/20 | \$720,000 | \$0 | \$720,00 |
| 0000039039B | 535 N 2nd St | EGGLESTON PLAZA II LP | 0.04 | 01/01/20 | \$72,000 | \$140,000 | \$212,00 |
| 10000039032B | 539 N 2nd St | EGGLESTON PLAZA II LP | 1.18 | 01/01/20 | \$480,000 | \$2,327,000 | \$2,807,00 |
| /0000035072B | 525 E Grace St | 525 GRACE LLC | 0.00 | 01/01/20 | \$49,000 | \$1,000 | \$50,000 |
| /00000130121 /0000025016T | 420 E Grace St | 420 E GRACE RICHMOND LLC | 0.00 | 01/01/20 | \$149,000 | \$1,000 | \$150,000 |
| 700000230161 70000024020 | 105 E Grace St U2 | THE HONEY SHOP AT GRACE LLC | 0.00 | 01/01/20 | \$115,000 | \$1,000 | \$222,00 |
| 70000024020 | 105 E Grace St U2 | THE HONEY SHOP AT GRACE LLC | 0.00 | 01/01/20 | \$98,000 | \$162,000 | \$260,00 |
| | | | | 01/01/20 | ックの。ひひひ | 0102.000 | ⊕∠UU.UU |

| | | | | | | Base Value | |
|-----------------------------------|--|--|---------------|--------------------------|------------|-------------|------------|
| Account Identifier | Property Address | Owner | Acres | Value As Of ³ | Land | Improvement | Total |
| Torre Francisco de | | | | | | | |
| Tax-Exempt parcels N0000007001 | 601 E Leigh St | CITY OF RICHMOND | 7.36 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000061021 | 112 E Cary St | SUFI ORDER | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000039039 | 535 N 2nd St | EGGLESTON PLAZA II LP | 0.04 | 01/01/20 | \$0 | \$0 | \$0 |
| E0000048002 | 911 E Canal St | CITY OF RICHMOND CITY OF RICHMOND | 0.24 0.57 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| E0000048003 E0000048004 | 210 S 10th St 901 E Canal St | CITY OF RICHMOND CITY OF RICHMOND | 0.45 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| E0000098015 | 900 E Main St | COMMONWEALTH OF VIRGINIA | 0.81 | 01/01/20 | \$0 | \$0 | \$0 |
| E0000175001 | 900 E Broad St | CITY OF RICHMOND | 1.80 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000001001 | 800 E Broad St | COMMONWEALTH OF VIRGINIA | 1.77 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000002001 N0000002016 | 311 N 7th St 730 E Broad St | COMMONWEALTH OF VIRGINIA CITY OF RICHMOND | 0.71 0.39 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000002010 N0000003001 | 400 N 8th St | UNITED STATES OF AMERICA | 2.13 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000004001 | 318 E Marshall St | ASSOCIATION FOR THE | 0.33 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000004002 | 400 N 9th St | CITY OF RICHMOND | 1.08 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000005001 N0000006004 | 507 E Marshall St 406 N 7th St | CITY OF RICHMOND RICHMOND REDEVELOPMENT AND | 0.84 0.57 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000000004 N0000000004 | 512 E Marshall St | SEVENTH & MARSHALL CORP | 0.30 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000006025 | 408 A N 7th St | RICHMOND REDEVELOPMENT AND | 0.43 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000007001 | 601 E Leigh St | CITY OF RICHMOND | 7.36 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000008001 | 501 N 7th St | CITY OF RICHMOND | 1.94 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000009001 N0000010001 | 808 E Clay St 01 A E Marshall St | CITY OF RICHMOND RICHMOND REDEVELOPMENT AND | 1.71 0.00 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000011033 | 500 E Marshall St | CITY OF RICHMOND | 1.58 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000016001 | 800 E Leigh St | VIRGINIA COMMONWEALTH UNIV | 0.59 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000016002 | 810 E Leigh St | VIRGINIA COMMONWEALTH UNIV | 1.47 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000016003 | 900 Turpin St | VIRGINIA COMMONWEALTH UNIV | 3.69 | 01/01/20 | \$0 | \$0 \$0 | \$0 \$0 |
| N0000017028 N0000019051 | 416 E Broad St 403 N 3rd St | GREATER RICHMOND CONVENTION GREATER RICHMOND CONVENTION | 2.25 11.11 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000019031 | 401 E Jackson St | VIRGINIA BIOTECHNOLOGY | 1.37 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000021003 | 700 N 5th St | COMMONWEALTH OF VIRGINIA | 2.35 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000025055 | 700 N 8th St | REYNOLDS J SARGEANT COMMUNITY | 2.18 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000025056 | 663 N 7th St | STATE BOARD FOR COMM COLLEGES | 0.13 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000025057 N0000026001 | 650 N 8th St 311 E Marshall St | STATE BOARD FOR COMM COLLEGES GREATER RICHMOND CONVENTION | 0.15 0.99 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000020001 N0000029024 | 609 N 3rd St | GREATER RICHMOND CONVENTION | 0.03 | 01/01/20 | \$0 | \$0 \$0 | \$0 \$0 |
| N0000029025 | 611 N 3rd St | GREATER RICHMOND CONVENTION | 0.03 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000029026 | 613 N 3rd St | GREATER RICHMOND CONVENTION | 0.06 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000029032 | 625 N 3rd St | GREATER RICHMOND CONVENTION | 0.03 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000029033 N0000037001 | 631 N 3rd St 15 N 2nd St UA | GREATER RICHMOND CONVENTION TWO STREET CONDOMINIUM | 0.02 0.13 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000037001 N0000038008 | 215 E Clay St | 212 EAST CLAY STREET | 0.06 | 01/01/20 | \$0 | \$0 \$0 | \$0 \$0 |
| N0000039016 | 212 E Clay St | 212 EAST CLAY STREET CONDO | 0.22 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000039041 | 541 N 2nd St | EGGLESTON PLAZA CONDOMINIUM | 0.19 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000040001 | 207 E Jackson St | THIRD STREET BETHEL A M E CH TR | 0.03 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000040002 | 209 E Jackson St 213 E Jackson St | THIRD STREET BETHEL A M E CH TR | 0.01 0.02 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000040003 N0000040004 | 217 E Jackson St | THIRD STREET BETHEL A M E CH TR THIRD STREET BETHEL A M E CH TR | 0.02 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000040005 | 620 N 3rd St | THIRD STREET BETHEL A M E CH TR | 0.03 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000040006 | 618 N 3rd St | THIRD STREET BETHEL A M E CH TR | 0.03 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000040007 | 614 N 3rd St | THIRD STREET BETHEL A M E CH TR | 0.18 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000040010 N0000040029 | 608 N 3rd St 605 N 2nd St | THIRD STREET BETHEL A M E CH TR MOCHA TEMPLE NO 7 | 0.49 0.08 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000040029 N0000040031 | 609 N 2nd St | MOCHA TEMPLE NO 7 MOCHA TEMPLE NO 7 | 0.08 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000040032 | 611 N 2nd St | MOCHA TEMPLE NO 7 | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000040033 | 613 N 2nd St | MOCHA TEMPLE NO 7 | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041035 | 701 N 2nd St | RICHMOND REDEVELOPMENT AND | 0.16 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041062 N0000041100 | 745 N 2nd St 0 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND RICHMOND REDEVELOPMENT AND | 0.69 0.09 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000041100 N0000041101 | 2 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.09 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000041102 | 4 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041103 | 6 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041104 | 8 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041105 N0000041106 | 0 Maggie L. Walker Pl 2 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND RICHMOND REDEVELOPMENT AND | 0.08 0.08 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000041100 N0000041107 | 4 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000041108 | 6 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041109 | 8 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041110 | 723 N 2nd St | RICHMOND REDEVELOPMENT AND | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041111 N0000041112 | 3 Maggie L. Walker Pl 5 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND RICHMOND REDEVELOPMENT AND | 0.08 0.08 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000041112 N0000041113 | 7 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 | \$0 \$0 | \$0 \$0 |
| N0000041114 | 9 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041115 | 1 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041116 | 3 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041117 | 5 Maggie L. Walker Pl 7 Maggie L. Walker Pl | RICHMOND REDEVELOPMENT AND RICHMOND REDEVELOPMENT AND | 0.08 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000041118 N0000041119 | 703 N 2nd St | RICHMOND REDEVELOPMENT AND RICHMOND REDEVELOPMENT AND | 0.13 0.07 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000041119 | 705 N 2nd St | RICHMOND REDEVELOPMENT AND | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041121 | 707 N 2nd St | RICHMOND REDEVELOPMENT AND | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000041122 | 709 N 2nd St | RICHMOND REDEVELOPMENT AND | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000062022 | 112 E Clay St | 2C CONDOMINIUM | 0.18 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000064015 N0000064017 | 602 N 2nd St 600 N 2nd St | UNITED STATES OF AMERICA UNITED STATES OF AMERICA | 0.02 0.11 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000064017 N0000064019 | 114 E Leigh St | UNITED STATES OF AMERICA UNITED STATES OF AMERICA | 0.05 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000064020 | 112 E Leigh St | UNITED STATES OF AMERICA | 0.08 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000064021 | 110 A E Leigh St | UNITED STATES OF AMERICA | 0.10 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000065004 | 736 N 2nd St | RICHMOND REDEVELOPMENT AND | 0.62 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000065012 N0000065030 | 726 N 2nd St 713 N 1st St | RICHMOND REDEVELOPMENT AND RICHMOND REDEVELOPMENT AND | 0.60 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000065030 N0000065033 | 713 N 1st St 701 N 1st St | RICHMOND REDEVELOPMENT AND RICHMOND REDEVELOPMENT AND | 0.74 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| DRAFT | | B-9 | 0.50 | | Ψ0 | ~~ | DRAFT |

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| | | | | | | Base Value | |
|-----------------------------|------------------------------------|--|--------------|----------------------|------------|-------------|------------|
| Account Identifier | Property Address | Owner | Acres | Value As Of 3 | Land | Improvement | Total |
| W0000001012 | 200 N 9th St | COMMONWEALTH OF VIRGINIA | 1.31 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000001015 | 808 E Grace St | SULLIVAN WALTER F BISHOP | 0.24 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000001017 W0000002003 | 804 E Grace St 819 E Grace St | SULLIVAN WALTER F BISHOP SAINT PAULS PROTESTANT | 0.24 0.23 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W000002003 W0000002004 | 815 E Grace St | SAINT PAULS PROTESTANT | 0.64 | 01/01/20 | \$0 \$0 | \$0 | \$0 \$0 |
| W0000002010 | 107 N 8th St | COMMONWEALTH OF VIRGINIA | 1.01 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000003001 | 703 E Grace St | CHESAPEAKE & POTOMAC | 0.28 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000003002 | 701 E Grace St | AT&T COMMUNICATIONS OF VA INC | 0.87 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000004001 | 703 E Broad St | UNITED STATES OF AMERICA | 1.81 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000005017 | 838 E Main St | VIRGINIA COMMONWEALTH UNIV | 0.33 | 01/01/20 | \$0 | \$0 | \$0 |
| W000007002 W000007025 | 601 E Franklin St 600 E Main St | COMMONWEALTH OF VIRGINIA COMMONWEALTH OF VIRGINIA | 0.88 1.07 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000007023 W0000008001 | 609 E Grace St | CITY OF RICHMOND | 1.47 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000008008 | 116 N 7th St | CITY OF RICHMOND | 0.05 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000008009 | 114 N 7th St | CITY OF RICHMOND | 0.05 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000008010 | 112 N 7th St | CITY OF RICHMOND | 0.07 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000011001 | 703 E Main St | COMMONWEALTH OF VIRGINIA | 0.47 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000011022 | 7 S 7th St | COMMONWEALTH OF VIRGINIA | 0.76 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000014006 W0000014013 | 6 N 6th St 5 N 5th St | SIX NORTH SIXTH CONDOMINIUM SECOND PRESBYTERIAN CHURCH OF | 0.16 0.13 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000014013 W0000014014 | 9 N 5th St | SECOND PRESBYTERIAN CHURCH OF | 0.13 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000017019 | 800 E Canal St | GATEWAY PLAZA CONDOMINIUM | 1.45 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000022001 | 400 E Cary St | COMMONWEALTH OF VIRGINIA | 0.91 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000022013 | 8 S 5th St | AMERICAN NATIONAL RED CROSS | 0.28 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000023010 | 6 N 5th St | YOUNG WOMENS CHRISTIAN ASSN | 0.24 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000024003 | 405 E Grace St | RUELAINE CONDOMINIUM UNIT | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000024004 | 409 E Grace St | CENTENARY UNITED METHODIST | 0.38 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000024018 W0000025001 | 111 N 4th St | VCUREF | 0.18 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000025001 W0000030007 | 401 E Broad St 407 E Canal St | CITY OF RICHMOND RICHMOND BALLET BUILDING CORP | 1.05 0.76 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000034001 | 333 E Franklin St | COMMONWEALTH OF VIRGINIA | 0.73 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000038001 | 701 E Canal St | CITY OF RICHMOND | 2.81 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000047028 | 211 E Franklin St | BOLLING HAXALL HOUSE FOUNDATION | 0.36 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000048001 | 107 N 2nd St | CITY OF RICHMOND | 0.39 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000048018 | 212 E Franklin St | FRANKLIN ST SPEAKEASIES CONDO | 0.11 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000048019 | 210 E Franklin St | THE MEWS CONDOMINIUM UNIT | 0.11 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000061002 W0000062001 | 103 E Main St 101 E Franklin St | VALENTINE HOUSE CONDOMINIUM CITY OF RICHMOND | 0.09 1.74 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000007003 | 00 A E Marshall St | CITY OF RICHMOND | 0.05 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000007003 N0000011002 | 00 B E Marshall St | CITY OF RICHMOND | 0.01 | 01/01/20 | \$0 \$0 | \$0 | \$0 \$0 |
| W0000011002 | 400 E Grace St | RICHMOND REDEVELOPMENT AND | 0.00 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000009001 | 612 E Grace St | VIRGINIA PERFORMING ARTS FOUNDATION | 0.49 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000005007 | 801 E Franklin St | COMMONWEALTH OF VIRGINIA | 0.61 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000020013 | 600 P1 N 5th St | VIRGINIA BIOTECHNOLOGY | 0.61 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000020014 | 600 P2 N 5th St | VIRGINIA BIOTECHNOLOGY | 0.61 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000020015 | 600 P3 N 5th St 600 P4 N 5th St | VIRGINIA BIOTECHNOLOGY CITY OF RICHMOND | 0.61 0.43 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000020016 N0000020017 | 600 P5 N 5th St | CITY OF RICHMOND CITY OF RICHMOND | 0.43 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000020017 N0000020018 | 600 P6 N 5th St | CITY OF RICHMOND | 0.58 | 01/01/20 | \$0 \$0 | \$0 | \$0 \$0 |
| W0000016013 | 501 E Broad St | MILLER & RHOADS MASTER CONDO | 1.81 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000020036 | 607 N 4th St | VIRGINIA BIOTECHNOLOGY | 0.61 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000031001 | 800 N 3rd St | CITY OF RICHMOND | 1.19 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000332026 | 221 W Canal St | VIRGINIA COMMONWEALTH UNIV | 0.06 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000016032 | 230 R N 6th St | MILLER & RHOADS RESIDENTIAL | 1.04 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000004003 | 825 E Clay St | JOHN MARSHALL FOUNDATION | 0.40 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000009018 N0000062078 | 602 E Grace St 516 N 2nd St | CITY OF RICHMOND STUDIO 516 CONDOMINIUM | 0.55 0.02 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000038002 | 510 IV 2lld 5t | RICHMOND METROPOLITAN AUTH | 1.30 | 01/01/20 | \$0 \$0 | \$0 | \$0 \$0 |
| W0000038003 | | RICHMOND METROPOLITAN AUTH | 0.41 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000332001 | | RICHMOND METROPOLITAN AUTH | 6.61 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000332002 | | RICHMOND METROPOLITAN AUTH | 1.70 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000332003 | | RICHMOND METROPOLITAN AUTH | 4.82 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000332004 | | RICHMOND METROPOLITAN AUTH | 10.87 | 01/01/20 | \$0 | \$0 | \$0 |
| W0000332005 | | RICHMOND METROPOLITAN AUTH | 1.77 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000332006 W0000332007 | | RICHMOND METROPOLITAN AUTH RICHMOND METROPOLITAN AUTH | 1.71 1.68 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000332007 W0000332008 | | RICHMOND METROPOLITAN AUTH RICHMOND METROPOLITAN AUTH | 3.79 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N00000332000 | 500 A E Broad St | RICHMOND REDEVELOPMENT AND | 0.00 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000015025 | 616 N 8th St | VIRGINIA BIOTECHNOLOGY | 0.50 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000015031 | 602 N 8th St | VIRGINIA BIOTECHNOLOGY | 0.09 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000015038 | 708 E Leigh St | VIRGINIA BIOTECHNOLOGY | 0.82 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000015046 | 607 N 7th St | VIRGINIA BIOTECHNOLOGY | 0.51 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000029002 | 626 N 4th St | VIRGINIA BIOTECHNOLOGY VIRGINIA BIOTECHNOLOGY | 0.51 0.49 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000029012 N0000029034 | 608 N 4th St 301 E Jackson St | VIRGINIA BIOTECHNOLOGY VIRGINIA BIOTECHNOLOGY | 0.49 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000025054 | 675 N 7th St | STATE BOARD FOR COMM COLLEGES | 0.17 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000025059 | 675 N 7th St | STATE BOARD FOR COMM COLLEGES | 0.14 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000019052 | 403 N 3rd St | GREATER RICHMOND CONVENTION | 0.03 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000019053 | 403 N 3rd St | GREATER RICHMOND CONVENTION | 0.03 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000019054 | 403 N 3rd St | GREATER RICHMOND CONVENTION | 0.03 | 01/01/20 | \$0 | \$0 | \$0 |
| E0000175001T | 900 E Broad St | CITY OF RICHMOND | 1.80 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000009002 | 800 E Clay St | CITY OF RICHMOND | 0.37 0.55 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000009018B N0000039072 | 602 E Grace St 537 N 2nd St | RICHMOND PERFORMING ARTS CENTER EGGLESTON PLAZA II LP | 0.55 0.59 | 01/01/20 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| W0000039072 W0000017021 | 300 E Canal St P2 | CITY OF RICHMOND | 0.00 | 01/01/20 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| N0000017021 N0000019051T | 403 N 3rd St | GREATER RICHMOND CONVENTION | 0.00 | 01/01/20 | \$0 \$0 | \$0 | \$0 |
| W0000014019B | 13 N 5th St | SECOND PRESBYTERIAN CHURCH OF | 0.31 | 01/01/20 | \$0 | \$0 | \$0 |
| E0000235001 | 500 N 10th St | CITY OF RICHMOND | 3.01 | 01/01/20 | \$0 | \$0 | \$0 |
| E0000235003 | 900 E Marshall St | ADVANTAGE RICHMOND CORPORATION | 1.64 | 01/01/20 | \$0 | \$0 | \$0 |
| N0000032001 | 800 N 5th St | CITY OF RICHMOND | 0.15 | 01/01/20 | \$0 | \$0 | \$0 |
| Subtotal tax-exempt | parcels | | 139.99 | | \$0 | \$0 | \$0 |

| | | | | | Base Value | | |
|---|------------------|-------|---------|---------------|----------------|-----------------|-----------------|
| Account Identifier | Property Address | Owner | Acres | Value As Of 3 | Land | Improvement | Total |
| Less: TIF district base value ⁴ | | | (25.17) | | (\$6,712,000) | (\$54,322,000) | (\$61,034,000) |
| Less: Dominion Towers base value ⁵ | | | (\$1) | | (\$18,008,000) | (\$201,000,000) | (\$219,008,000) |
| Expanded TIF district base value | | | 217.92 | | \$243,685,000 | \$1,224,511,000 | \$1,468,196,000 |

MuniCap, Inc.

S:\CONSULTING\Concord Eastridge\Projections\[Concord Eastridge - Projection No. 27-A (Citi Debt Service).xlsx]B 6-Nov-19

Represents the tax parcels comprising the proposed expanded TIF district for the Capital City Increment Financing Area (IFA). Tax parcels provided by Concord Eastridge. All other information shown provided by the City of Richmond Real Estate.

²Assumes parcels owned by the City of Richmond are exempt from real property taxes. As a result, the assessed value shown is \$0.

Assumes parcers owned by the City of reclamond are exempt from real property taxes. As a result, the assessed value 3/values representing the base value for the Capital City Increment Financing Area are assumed to be as of 1/1/2020. *Sec TIF district base value on Schedule X.

SAccount numbers W0000019002 and W0000018025 represent Domion Tower 1 and projected Dominion Tower 2. Projected incremental taxes for this property are broken out on Schedule XII.