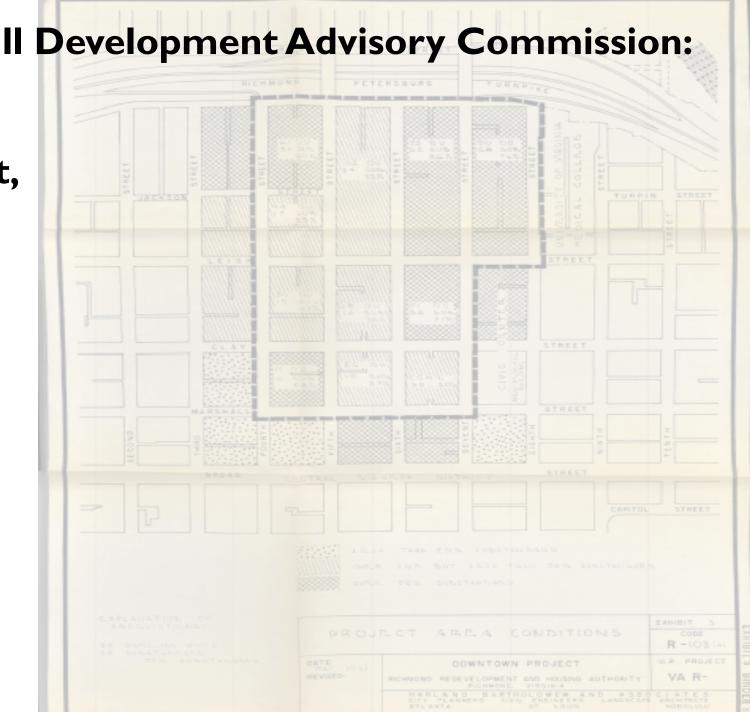
Presentation to the Navy Hill Development Advisory Commission:

Affordable Housing, Large-Scale Redevelopment, and Public Benefit

December 4, 2019

Benjamin F.Teresa, PhD Urban and Regional Studies and Planning Virginia Commonwealth University



- I Defining public benefit
- 2 Housing: Tenure and affordability
- 3 Defining Richmond's housing needs
- 4 Impacts to housing affordability from large-scale redevelopment

Defining Public Benefit

A public benefit clearly implicates a specific group with a **need** that is:

- I identifiable
- 2 common
- 3 democratically determined

Secure Tenure

Affordability is **one** component of stable housing

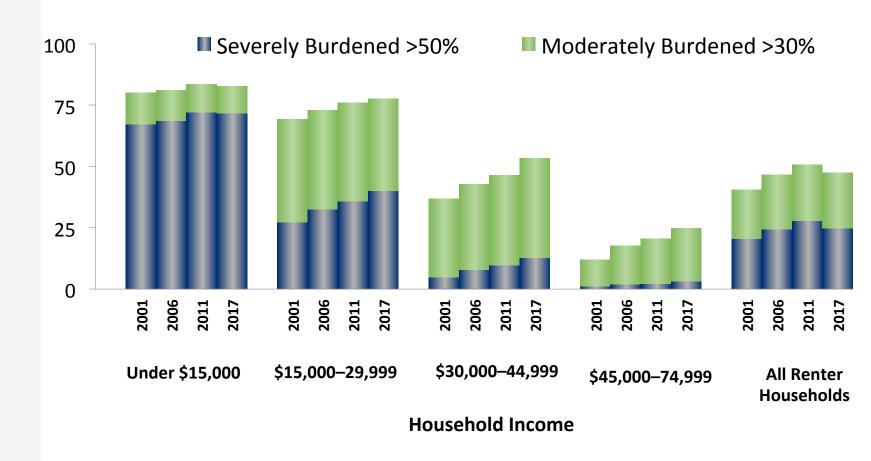
- Affordability depth, term, management
- Stability Predictable and stable costs
- Quality Property and neighborhood conditions

Defining Affordability

- "Rule of thumb" adopted to define affordability at 30% of income
- Measure hides "shelter poor" – those who pay less than 30% and who cannot afford other basic necessities.

Michael E. Stone (
http://scholarworks.umb.edu/cgi/viewcontent.cgi?
article=1123&context=nejpp)

Share of Renter Households with Cost Burdens (Percent)



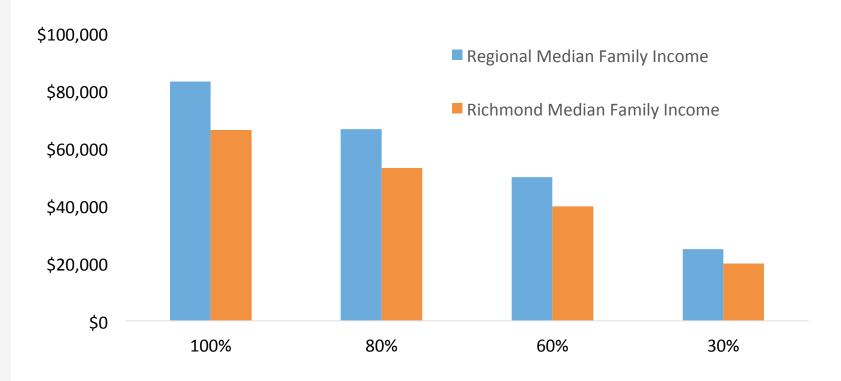
Source: JCHS tabulations of US Census Bureau, American Community Survey 1-Year Estimates.

| 2018 Median Family Income | | |
|---------------------------|----------|--|
| Region | \$83,200 | |
| City | \$66,400 | |

80% Regional AMI = 100% City

60% Regional AMI = 75% City

Defining Affordability in Richmond



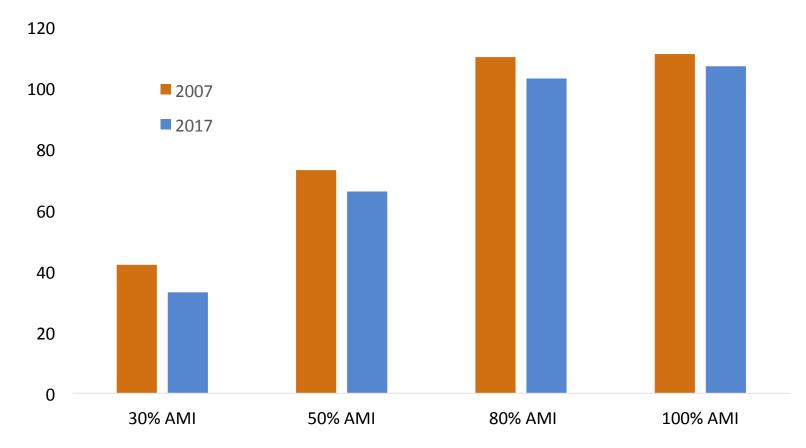
Regional Percent Median Family Income (2018)

Source: HUD 2018 Income Limits; US Census Bureau, American Community Survey 1-Year Estimates.

For every housing unit affordable to households earning less than 50% regional AMI, there are 1.5 renters needing that unit

For every housing unit affordable to households earning less than 30% regional AMI, there are 3 renters needing that unit

Defining Housing Needs in Richmond



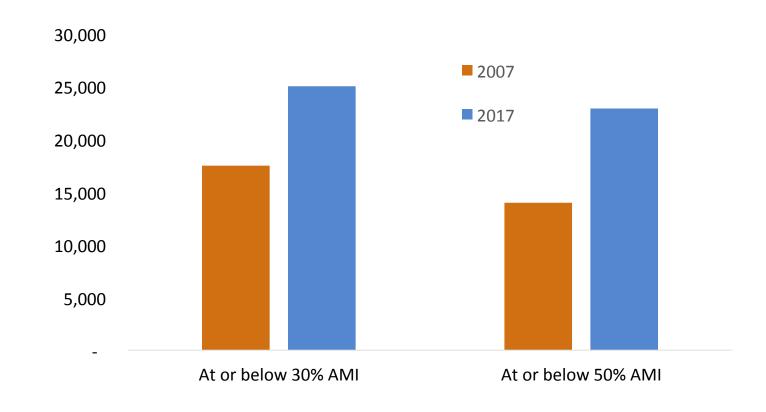
Affordable Rental Housing Units per 100 Households (regional AMI)

Source: National Low Income Housing Coalition, https://reports.nlihc.org/gap/2017/va.

Between 2007 and 2017, the Richmond region lost more than 16,000 rental units affordable at or below 50% regional AMI

According Partnership for Affordable Housing study, there is a deficit of about 15,000 units below 50% of regional AMI

Defining Housing Needs in Richmond



Deficit of Affordable Rental Housing Units (regional AMI)

Source: National Low Income Housing Coalition, https://reports.nlihc.org/gap/2017/va.

Proposed 60% AMI studio and I BR units would be affordable to I and 2 person families at 100% of city median income

Proposed 60% AMI 2 BR units would be affordable to 2 and 3 person families at 100% of city median income

Analysis of Proposed Housing Component

| | | Proposed* | VHDA Limits (2019) |
|--------|---------|-----------|-----------------------|
| | 30% AMI | - | \$453 |
| | 50% AMI | - | \$756 |
| Studio | 60% AMI | \$977 | \$907 |
| | 80% AMI | \$1,180 | \$1,210 |
| | Market | \$1,180 | - |
| | 30% AMI | - | \$486 |
| 4.00 | 50% AMI | - | \$810 |
| 1 BR | 60% AMI | \$1,047 | \$972 |
| | 80% AMI | \$1,509 | \$1,297 |
| | Market | \$1,550 | - |
| | 30% AMI | - | \$583 |
| | 50% AMI | - | \$972 |
| 2 BR | 60% AMI | \$1,256 | \$1,167 |
| | 80% AMI | \$1,811 | \$1,556 |
| | Market | \$2,100 | - |

^{*}As reported by VPM: https://vpm.org/news/articles/6291/how-affordable-is-the-affordable-housing-in-the-coliseum-development-rents-in

Vida East, Church Hill Completed 2018

Studio: \$924

I BR: \$1,189 - \$1,329

2 BR: \$1,325 - \$1,729

Van de Vyver, Jackson Ward

Expected Spring 2020

Studio: \$1,000

I BR: \$1,225

2 BR: \$1,525

Analysis of Proposed Housing Component

| | | Proposed* | VHDA Limits (2019) | Average New Construction 2018 – present** |
|--------|---------|-----------|-----------------------|-------------------------------------------|
| Studio | 30% AMI | - | \$453 | |
| | 50% AMI | - | \$756 | |
| | 60% AMI | \$977 | \$907 | |
| | 80% AMI | \$1,180 | \$1,210 | |
| | Market | \$1,180 | - | \$950 - \$975 |
| 1 BR | 30% AMI | - | \$486 | |
| | 50% AMI | - | \$810 | |
| | 60% AMI | \$1,047 | \$972 | |
| | 80% AMI | \$1,509 | \$1,297 | |
| | Market | \$1,550 | - | \$1,150 - \$1,200 |
| 2 BR | 30% AMI | - | \$583 | |
| | 50% AMI | - | \$972 | |
| | 60% AMI | \$1,256 | \$1,167 | |
| | 80% AMI | \$1,811 | \$1,556 | |
| | Market | \$2,100 | - | \$1,650 - \$1,700 |

^{**}Costar data

Survey of 2018 – 2019 VHDA 4% LIHTC deals shows:

| Monthly Operating Expenses per Unit | \$409 - \$620 |
|----------------------------------------|-----------------|
| Monthly Financing Costs per Unit | \$191 - \$415 |
| Estimated Monthly per Unit Costs | \$600 - \$1,035 |

Analysis of Proposed Housing Component

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|--------|---------|-----------|-----------------------|-------------------------------------------|
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^{**}Costar data

Analysis of Proposed Housing Component

Affordability

- Depth: No preference for vouchers
- Term: 20 year term of affordability
- Management: to-be-determined by city, should have experience with oversight of affordable housing, monitoring, and compliance

Stability

- No commitment to HUD tenant rights standards and other anti-eviction practices and policies
- No commitment to stabilized rent increases

- In an era of Federal disinvestment from urban needs, cities turn toward strategies to increase property values as a source of revenue to fund priorities
- Increasing property values simultaneously bolsters revenues while creating displacement pressures, particularly for low-income and long-term residents and communities of color

Research indicates that large and/or mixed-use TIF districts have
 "spillover effects", increasing property values beyond the boundaries of
 the district and potentially increasing displacement pressure from rising
 rents and property tax burdens

Immergluck (2009), "Large Redevelopment Initiatives, Housing Values and Gentrification: The Case of the Atlanta Beltline" (https://journals.sagepub.com/doi/pdf/10.1177/0042098009105500)

Weber, et al. (2007), "Spillovers from tax increment financing districts: Implications for housing price appreciation" (https://www.sciencedirect.com/science/article/abs/pii/S0166046206000998)

• Expansive urban studies literature demonstrates how large redevelopment projects increase displacement pressure

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Immergluck and Balan (2018), "Sustainable for whom? Green urban development, environmental gentrification, and the Atlanta Beltline" (
<a href="https://www.tandfonline.com/doi/full/10.1080/02723638.2017.1360041">https://www.tandfonline.com/doi/full/10.1080/02723638.2017.1360041</a>)
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Zuk, et al., (2019), "Gentrification, Displacement, and the Role of Public Investment" (https://journals.sagepub.com/doi/pdf/10.1177/0885412217716439)

Vale (2013), "Purging the Poorest" (https://www.press.uchicago.edu/ucp/books/book/chicago/P/bo14941776.html)

- Constructing market-rate housing likely slows or reverses housing cost increases overall, within limits set by capital
- However, at the neighborhood scale, absent strong tenure protections like progressive residential property tax, rent control, and sufficient supply of deeply- and permanently-affordable housing, market-rate development is likely to spur additional investments, increase housing costs, and lead to displacement

Freemark (2019), "Upzoning Chicago: Impacts of a Zoning Reform on Property Values and Housing Construction" (https://journals.sagepub.com/doi/pdf/10.1177/1078087418824672)

Jacobus, (2019), "Why Voters Haven't Been Buying the Case for Building" (https://shelterforce.org/2019/02/19/why-voters-havent-been-buying-the-case-for-building/)

Mason, (2019), "Considerations on Rent Control" (https://jwmason.org/slackwire/tag/rent-control/)

Key Considerations

- I Evaluating Public Benefit: meeting a need
- 2 Stable Housing: depth and term of affordability, management
- 3 Impacts:

While unrealistic to expect one development to meet all needs, important to recognize and plan for impacts on most vulnerable under conditions of austerity, housing insecurity, inequality